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HOSPITAL INDUSTRY PERFORMANCE REPORT 1984 - 1988

WILLIAM O. CLEVERLEY, Ph.D., CPA

SOI PLUS

HEALTHCARE
FINANCIAL
MANAGEMENT
ASSOCIATION

TWO WESTBROOK CORPORATE CENTER
SUITE 700
WESTCHESTER, ILLINOIS 60154
TELEPHONE 708/531-9600

HOSPITAL INDUSTRY PERFORMANCE REPORT
1984 - 1988

William O. Cleverley, Ph.D., C.P.A.
The Ohio State University

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OVERVIEW

This report represents the second annual publication of the Hospital Industry Performance Report (HIPR). The database used in the HIPR is derived from forms submitted by hospitals that are subscribers to the Strategic Operating Indicator Service (SOI-PLUS), a data analysis service provided under the trademark of Hospital DATA-PLUS Services by the Healthcare Financial Management Association. Participation in SOI-PLUS is quite simple: complete a one-page data input sheet for each year of data to be entered and send to:

Healthcare Financial Management Association
Attention: DATA-PLUS
Two Westbrook Corporate Center, Suite 700
Westchester, Illinois 60154

The data used in this report are subjected to a large number of validity checks to ensure the greatest degree of reporting accuracy. In many cases there is a cross reference to audited financial statement data that further improves the reliability of this database. The reported results and conclusions drawn from this database should represent the best available source of operating indicator data on the hospital industry. It must be pointed out that all data were submitted on a voluntary basis. There is thus a potential that this sample may not be representative of the hospital industry. Appendix D provides some data regarding the composition of the sample.

The analysis presented in this report centers on the discussion of values for the 30 indicators used in SOI-PLUS. These 30 indicators are enumerated and defined in Appendix A of this report. For those readers wishing a more comprehensive discussion of the individual indicators, the SOI-PLUS User's Guide should be reviewed. Requests for copies of the SOI-PLUS User's Guide should be sent to:

Healthcare Financial Management Association
Attention: Order Department
Two Westbrook Corporate Center, Suite 700
Westchester, Illinois 60154

Framework for SOI

Indicators used in SOI relate to the area of operating profitability. The primary objective of SOI is to provide relevant measures that will enable hospital executives to better plan and control their operating profit performance. Success or failure in this area is most often linked to the viability of the hospital.

Management of operating profitability requires an understanding of the factors which influence profitability and the relationships of those factors. To help in this understanding, the following accounting identities are defined:

$$\text{Net Income} = \begin{matrix}\text{Inpatient}\\ \text{Revenue}\end{matrix} + \begin{matrix}\text{Outpatient}\\ \text{Revenue}\end{matrix} + \begin{matrix}\text{Other}\\ \text{Revenue}\end{matrix} - \begin{matrix}\text{Operating}\\ \text{Expenses}\end{matrix}$$

in which:

$$\text{Inpatient Revenue} = \text{Discharges (Volume)} \times \text{Net Price per Discharge}$$

$$\begin{matrix}\text{Operating}\\ \text{Expenses}\end{matrix} = \begin{matrix}\text{Inpatient}\\ \text{Expenses}\end{matrix} + \begin{matrix}\text{Outpatient}\\ \text{Expenses}\end{matrix} + \begin{matrix}\text{Other}\\ \text{Expenses}\end{matrix}$$

$$\text{Inpatient Expenses} = \text{Discharges (Volume)} \times \text{Cost per Discharge}$$

$$\text{Cost per Discharge} = \underset{\text{(Length of Stay)}}{\frac{\text{Patient Days}}{\text{Discharges}}} \times \underset{\text{(Intensity)}}{\frac{\text{Services}}{\text{Patient Days}}} \times \underset{\text{(Efficiency)}}{\frac{\text{Inputs}}{\text{Services}}} \times \text{Unit Cost for Inputs}$$

$$\text{Outpatient Expenses} = \text{Visits (Volume)} \times \text{Cost per Visit}$$

$$\text{Cost per Visit} = \underset{\text{(Intensity)}}{\frac{\text{Services}}{\text{Visit}}} \times \underset{\text{(Efficiency)}}{\frac{\text{Inputs}}{\text{Services}}} \times \text{Unit Cost for Inputs}$$

Seven categories of indicators flow from the preceding equations:

1. Profit Indicators
2. Net Price Indicators
3. Volume Indicators
4. Length of Stay Indicators
5. Intensity of Service Indicators
6. Efficiency Indicators
7. Unit Cost of Input Indicators

In many cases the indicators are split into inpatient and outpatient areas. In addition, because of the importance of case mix intensity, many of the inpatient indicators are subdivided into case mix adjusted and unadjusted measures.

Profit Indicators

There are three overall measures of profitability used in the SOI-PLUS service. Each measure is on either a discharge or visit basis and represents the amount of income per unit of output. These measures represent the ultimate financial performance objective. The three measures used are:

- Profit per Discharge
- Profit per Visit
- Profit per Discharge Adjusted for Case Mix

Net Price Indicators

The price received per unit of output is an important factor, greatly influencing overall profitability in any business. Nine indicators are included in the SOI-PLUS service, providing important information on pricing and revenue structure. Collectively, the indicators range from basic measures such as *Net Price per Discharge* to measures detailing market emphasis such as *Outpatient Revenue Percentage* to measures detailing writeoff experience such as *Bad Debt and Charity Care Percentage*. The nine indicators used are:

- Medicare Payment Percentage
- Net Price per Discharge
- Net Price per Discharge Adjusted for Case Mix
- Net Price per Visit
- Bad Debt and Charity Care Percentage
- Inpatient Revenue Percentage
- Outpatient Revenue Percentage
- Other Revenue Percentage
- Contractual Allowance Percentage

Volume Indicators

Volume is clearly an important factor which has a decisive role in determining overall profitability. Because of the existence of extensive fixed costs in hospital operations, increasing volume often has a very favorable influence on profitability. Three measures of volume included in the SOI-PLUS service are:

- Average Daily Census
- Occupancy Percentage
- Occupancy Percentage for Staffed Beds

Length of Stay Indicators

Inpatient expenses are dramatically affected by length of stay. Because a large percentage of hospital revenue is related to a fixed payment per case, a change in length of stay may have little effect on revenue. Therefore, *Profit per Discharge*, both adjusted and unadjusted for case mix, is often negatively correlated with length of stay. Two measures for length of stay are used in the SOI-PLUS service:

- Length of Stay
- Length of Stay Adjusted for Case Mix

Intensity of Service Indicators

Costs of providing hospital services on a discharge or visit basis are heavily dependent upon the range of services provided to the patient. Specifically, the amount of ancillary services provided to an inpatient will greatly affect the total cost of treatment. The SOI-PLUS indicators that measure intensity are globally and not departmentally specific. For example, *Cost per Discharge* is listed as an intensity indicator but quite clearly is affected by length of stay, efficiency, volume, and unit cost of inputs. The five intensity indicators used in the SOI-PLUS service are:

- Cost per Discharge
- Cost per Discharge Adjusted for Case Mix
- Cost per Visit
- All Patient Case Mix Index
- Intern and Resident Cost per FTE

Efficiency Indicators

Efficiency is a term that is broader than just labor productivity, although labor productivity is a key component in labor intensive hospital operations. The objective is to meet required service demands with minimal resources. Four measures of efficiency are included in the SOI-PLUS service:

- FTEs per Occupied Bed
- Outpatient Manhours per Visit
- Inpatient Manhours per Discharge Adjusted for Case Mix
- Other Costs per Discharge Adjusted for Case Mix

Unit Cost of Input Indicators

Prices paid for resources are related to overall costs. Poor control over prices or wages paid for inputs can create situations in which costs are significantly out of line with competitors. It is therefore important to closely monitor and control the rates paid to acquire resources. Four indicators are included in the SOI-PLUS service to measure control in this area:

- Salary per FTE
- Capital Costs per Discharge
- Employee Benefits Percentage
- Professional Liability Insurance per Discharge

The operating indicators presented in this report are compared on two bases:

- Trend
- Peer Groups

In this HIPR, five years of data are presented: 1984, 1985, 1986, 1987 and 1988. The peer group comparisons available in this report consist of the following four groups:

- Quartile values for all U.S. hospitals
- Quartile values for similar national bedsize groupings
- Quartile values for similar regions
- Median values for similar region and bedsize groupings

In this report, six categories of hospital bedsize are used:

- Hospitals with fewer than 100 beds
- Hospitals with 100, but fewer than 200, beds
- Hospitals with 200, but fewer than 300, beds
- Hospitals with 300, but fewer than 400, beds
- Hospitals with 400, but fewer than 500, beds
- Hospitals with 500 or more beds

There are five regional groupings used:

- Northeast (NE)
- Southern (SO)
- East North Central (ENC)
- Near West (NW)
- Far West (FW)

Appendix B lists the states which are included in each region.

Quartile values for each of the five years (1984, 1985, 1986, 1987 and 1988) are presented for each of the 30 indicators and each comparative group in Appendix C. The number of hospitals included in each of the comparative groups by year is presented in Appendix D. Quartiles are values of a distribution that divide that distribution into four equal parts. The lower quartile is the value beneath which are 25 percent of the observations. The median quartile defines the value beneath which are 50 percent of the observations. Finally, the upper quartile represents the value beneath which are 75 percent of the observations.

Appendices E, F, and G present median values for the 30 indicators for three special categories:

- Standard & Poor's Bond Ratings
- Urban/Rural
- Teaching/Non-Teaching

These data should be of special interest to policy analysts and others concerned with the issues of payment and capital formation in the hospital industry.

Appendix H presents the median values of 27 operating indicators for the years 1986, 1987, and 1988 by state. The database for this appendix was drawn from the Medicare Cost Reports. It is important to stress that this data set differs from the existing SOI-PLUS database in two ways. First, the data taken from the Medicare Cost Reports is not subjected to validity checks against audited financial statement data and may therefore be less valid than that in the SOI-PLUS database. Second, there are more observations in the Medicare Cost Report database than in the SOI-PLUS database. We present this information to our readers who may be interested in operating indicators for the entire hospital industry, not just a subset thereof. We, however, cannot guarantee the validity of the Medicare Cost Report data and present it as additional information only.

Please Note

The Health Care Financing Administration (HCFA), Office of Statistics and Data Management informed HFMA that due to changes in the Medicare Cost Report (MCR), the Minimum Data Set (PPS V) for fiscal year 1988 would not be available in time for inclusion in this report. Therefore, Appendix H will be mailed in January 1990 to subscribers and purchasers of the report. We regret the delay; however, we want to be able to provide the most complete and accurate data from this source as is possible.

HFMA has chosen not to obtain MCR data from the Fiscal Intermediaries (FI) for reasons of accuracy. According to the Department of Health and Human Services, Office of Inspector General, Office of Audit, report A-07-88-00120 on the HCFA, Hospital Cost Report Information System, the following findings were documented:

(1) "The HCFA uploads the submitted data to the HCFA Data Center mainframe computer, where a number of front-end consistency checks are performed. These consistency checks are not performed by the FIs due to limitations imposed by their microcomputer-based systems."

(2) "The majority of errors that were detected were due to inaccurate FI data input and faulty software systems."

HFMA's position is that accuracy is more important to the data user than the few weeks of delay involved.

EXECUTIVE SUMMARY

Favorable Developments

1. **Length of Stay.** *Length of Stay Adjusted for Case Mix* has continued to decline over the entire five-year period. While the declines have not been very large, the mere fact that they are declining in light of increasing patient severity is evidence of effective utilization controls. *Length of Stay Adjusted for Case Mix* during the past five years is summarized below:

1984	1985	1986	1987	1988
5.92	5.57	5.54	5.39	5.35

2. **Professional Liability Costs.** While *Professional Liability Cost per Discharge* continued to increase in 1988, the rate of increase moderated dramatically from prior years. This item had been the fastest growing item of expense for hospitals during the past three years. *Professional Liability Cost per Discharge* and the rate of change are summarized below:

	1984	1985	1986	1987	1988
Professional Liability Cost per Discharge	$ 13.81	$ 20.79	$ 33.78	$ 41.65	$ 45.41
Change (%)	NA	50.5	62.5	23.3	9.0

3. **Utilization.** The prior trend toward lower inpatient utilization was reversed in 1988 and now appears to be stable. This is especially encouraging when one considers the dramatic rise in outpatient revenue. Taken together, both of these factors point to a major improvement in plant utilization. Presented below are national medians for occupancy based on licensed beds and *Outpatient Revenue Percentage*:

	1984	1985	1986	1987	1988
Occupancy Percentage	66.3	60.4	58.4	55.2	55.3
Outpatient Revenue Percentage	14.4	16.2	18.0	20.2	21.4

4. **Labor Cost Control.** While labor costs increased in 1988, the rate of increase was less than predicted a year ago. The estimated total compensation per hospital FTE is summarized below:

	1984	1985	1986	1987	1988
Salary per FTE	$ 18,846	$ 19,504	$ 20,241	$ 20,773	$ 21,890
Benefits (%)	17.52	17.50	17.32	16.80	16.84
Total Compensation	$ 22,148	$ 22,917	$ 23,747	$ 24,263	$ 25,576
Change (%)	NA	3.47	3.62	2.17	5.41

Although the historical news is very good, we expect that increases in 1989 will be much higher. This will add further pressure to hospital costs and severely limit most hospitals' ability to recover these increased costs from increasingly tighter third-party payers, most notably Medicare.

Unfavorable Developments

1. **Profitability.** The most negative comment regarding hospital industry performance during the past year relates to the continuing downturn in hospital profits. Summary values for the past five years are presented below:

	1984	1985	1986	1987	1988
Profit per Discharge	$ 37.53	$ 59.71	$ 40.32	$ 1.05	$ 0.78
Profit per Discharge Adjusted for Case Mix	46.31	65.88	42.32	10.97	4.38
Profit per Visit	0.90	1.61	1.07	0.24	0.42

Present levels of profitability are very clearly inadequate to maintain financial viability in the hospital industry. It is no longer a question of stabilization; hospital profitability must increase substantially in the next several years, or a major erosion in hospital capital will take place. This erosion will lead to an aging of hospital plants which are already much older than those of many other industries. Failure to make needed capital expenditures will ultimately affect both quality of and access to care.

2. **Northeast Region.** We are especially concerned about the financial performance of hospitals in the Northeast region. This region has historically underperformed the rest of the country, but 1988 profitability levels were so bad that there is a major concern about the continued viability of hospitals in this region. Presented below are some summary median profitability data for the Northeast region:

	1984	1985	1986	1987	1988
Profit per Discharge	-$ 21.64	-$ 6.40	$ 16.87	-$ 19.60	-$ 56.01
Profit per Discharge Adjusted for Case Mix	-11.53	-2.08	19.95	-8.04	-52.27
Profit per Visit	-0.69	-0.83	-1.30	-1.38	-4.28

The above data clearly reflect not a possible crisis, but one already in full bloom. Immediate changes need to be made.

3. **Contractual Allowances.** The primary reason that profitability levels have dropped so dramatically is directly related to increasing contractual allowances. Median *Contractual Allowance Percentages* are presented below along with the rate of change:

	1984	1985	1986	1987	1988
Contractual Allowance Percentage	10.87	10.40	12.15	15.01	18.41
Change (%)	NA	-4.32	16.83	23.54	22.65

Much of this increase is unquestionably due to totally inadequate Medicare increases. In addition, increasing competition, which has resulted in heavy discounting, has also played a role, especially in some regions of the country. Hospitals have been forced to raise prices in an attempt to recover increasing costs from a very small percentage of payers who still pay for hospital services on a charge basis. While these rate increases may appear large to some, they merely reflect cost shifting. Major third-party payers, especially Medicare, must begin to pay for the full costs of hospital care and not shift this burden to other payers.

4. **Bad Debt and Charity Care.** Bad debt and charity care has continued to increase in the hospital industry, adding another layer of patients who are not paying for the costs of their care. This has led to further cost shifting where possible and further eroded hospital profitability. Although bad debt and charity care has not had the same influence that increasing contractual allowances have had on profitability, it has worsened an already intolerable situation. For some hospitals, indigent care has reached catastrophic proportions. Median *Bad Debt and Charity Care Percentage* values are presented below along with rates of change:

	1984	1985	1986	1987	1988
Bad Debt and Charity Care Percentage	4.28	4.58	4.77	4.97	5.01
Change (%)	NA	7.01	4.15	4.19	0.08

5. **Increases in Non-Labor Costs.** While hospitals have been effective in controlling labor costs during the past five years, increases in other areas have been quite large. The following table summarizes cost increases by cost category for the preceding five years along with rates of change. The totals of the individual cost categories do not match exactly the total *Cost per Discharge* because medians of individual categories will not necessarily add to the total, but the sums are fairly close.

	1984	1985	1986	1987	1988
Cost per Discharge[1]	$ 2,352	$ 2,479	$ 2,658	$ 2,783	$ 3,009
	NA	5.4%	7.2%	4.7%	8.1%
Employee Compensation[1]	1,384	1,398	1,461	1,509	1,601
	NA	1.0	4.5	3.3	6.1
Capital Costs[2]	202	233	262	277	293
	NA	15.3	12.4	5.7	5.8
Professional Liability[2]	14	21	34	42	45
	NA	50.5	62.5	23.3	9.0
Other Costs[1]	786	817	902	965	1,056
	NA	3.9	10.3	7.0	9.5

(1) Cost is adjusted for case mix.
(2) Cost is not adjusted for case mix.

The preceding table shows that the primary factor increasing hospital costs for most of the past years has been cost increases in areas other than labor. If hospital payroll costs increase, as many analysts believe, hospitals may not be able to control costs in these other areas because many are outside of management control. For example, hospitals have little control over interest rates or drug costs. Because of this situation, we expect that hospital costs will increase markedly in the next several years.

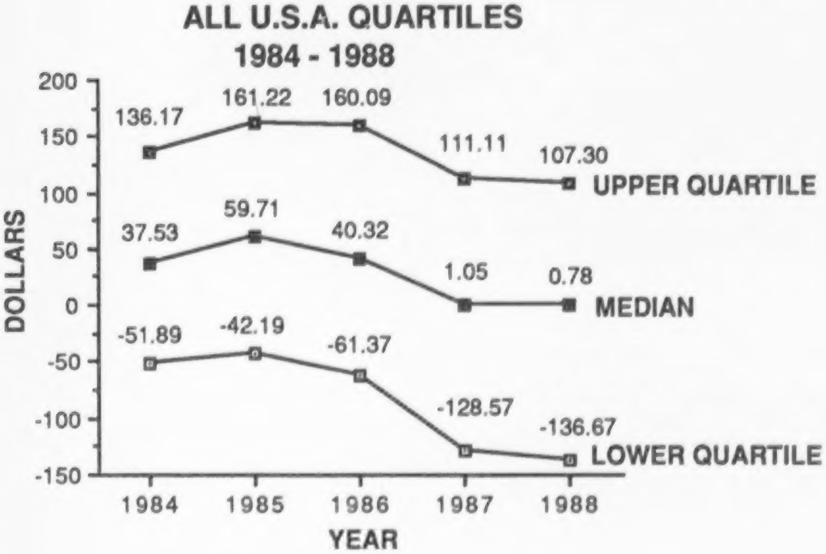
6. **Teaching Hospitals.** The financial position of teaching hospitals has also deteriorated dramatically in the past two years. We are especially concerned about the ability of these hospitals to carry out their very central role with the same degree of excellence that they have in the past. Presented below are some summary median profitability data for teaching hospitals:

	1984	1985	1986	1987	1988
Profit per Discharge	$ 15.78	$ 54.99	$ 39.19	-$ 24.94	-$ 95.21
Profit per Discharge Adjusted for Case Mix	67.32	70.24	34.04	-18.33	-77.96
Profit per Visit	-0.91	0.37	-0.27	-2.55	-3.24

The above data clearly reflect a major decline in the profitability levels of teaching hospitals. Some of this deterioration may be attributed to less favorable Medicare payment policies.

DISCUSSION OF INDIVIDUAL INDICATORS

PROFIT PER DISCHARGE



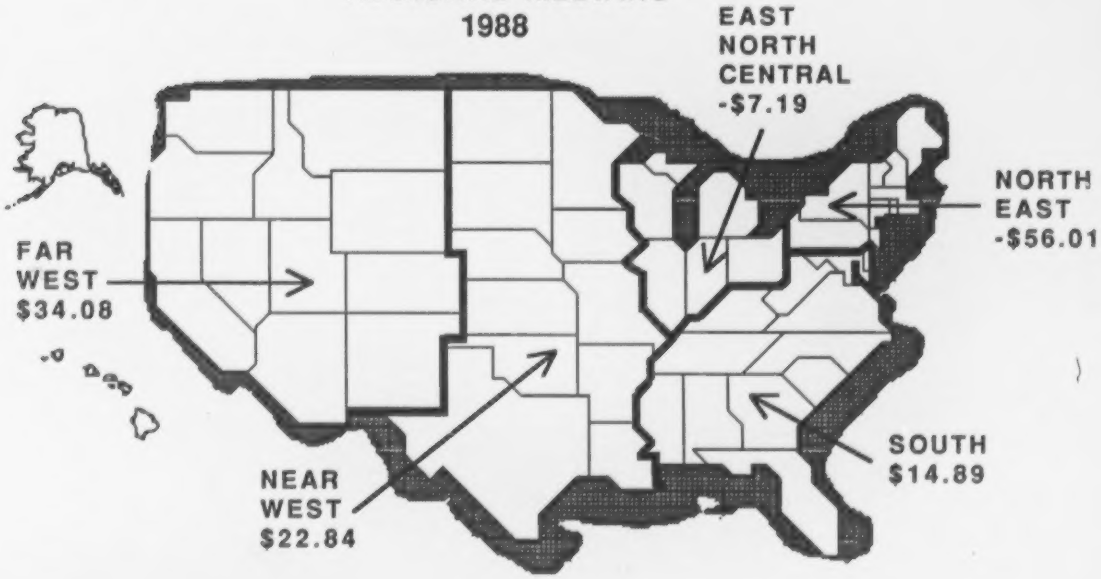
Discussion

- The *Profit per Discharge* indicator provides an overall measure of the amount of profit or net income earned per unadjusted discharge. This indicator results from the difference of two other SOIs:

  Net Price per Discharge - Cost per Discharge

- *Profit per Discharge* has been declining dramatically since 1985 and reached the lowest reported value to date ($0.78) in 1988. It is important to note that the decline in 1988 was far less severe than that in 1987. However, it should be clear to all that profit needs to be increased dramatically. A continuation of present profit levels will have a disastrous influence on the long-term delivery of quality care in our country.

REGIONAL MEDIANS
1988



Discussion (continued)

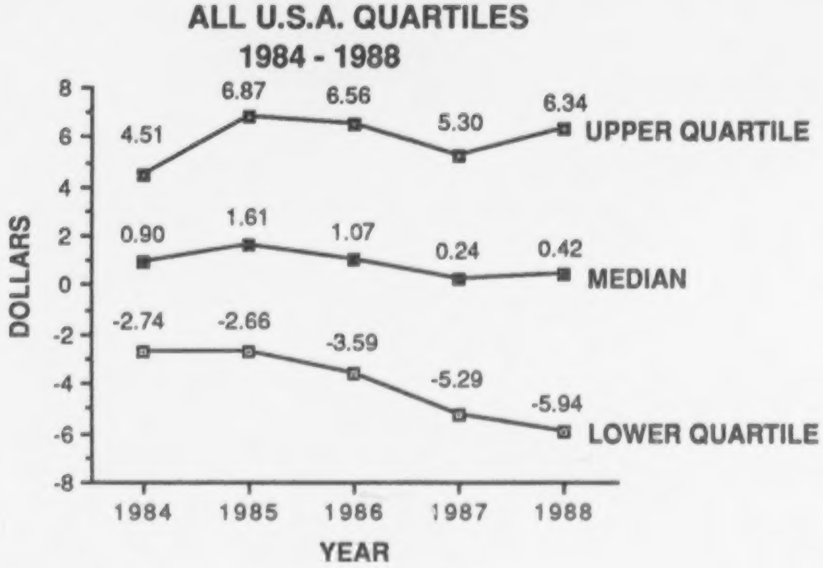
- The Northeast and East North Central regions had the lowest values for *Profit per Discharge* in 1988. This finding was also true in 1987. The Northeast region experienced a significant erosion in median *Profit per Discharge* in 1988 (-$19.60 in 1987 vs. -$56.01 in 1988). Further losses of this magnitude will be catastrophic to hospitals in the Northeast.

- Larger hospitals are more profitable than smaller hospitals. Hospitals having fewer than 100 beds had a median *Profit per Discharge* of -$24.27 in 1988, while hospitals having more than 499 beds had a median *Profit per Discharge* of $22.54 in 1988. Hospitals having fewer than 200 beds did show an improvement in profits in 1988, while those hospitals having more than 200 beds showed declines.

- A dramatic reversal between rural and urban hospitals took place in 1988. Rural hospitals became more profitable than urban hospitals for the first time in five years. Rural hospitals had a positive median *Profit per Discharge* of $14.97 while urban hospitals had a -$10.07 median *Profit per Discharge*.

- Teaching hospitals experienced a further decline in *Profit per Discharge* in 1988, while non-teaching hospitals experienced an increase. Median *Profit per Discharge* for teaching hospitals fell (-$24.94 to -$95.21) while that for non-teaching hospitals improved ($4.21 to $9.29) from 1987 to 1988.

PROFIT PER VISIT

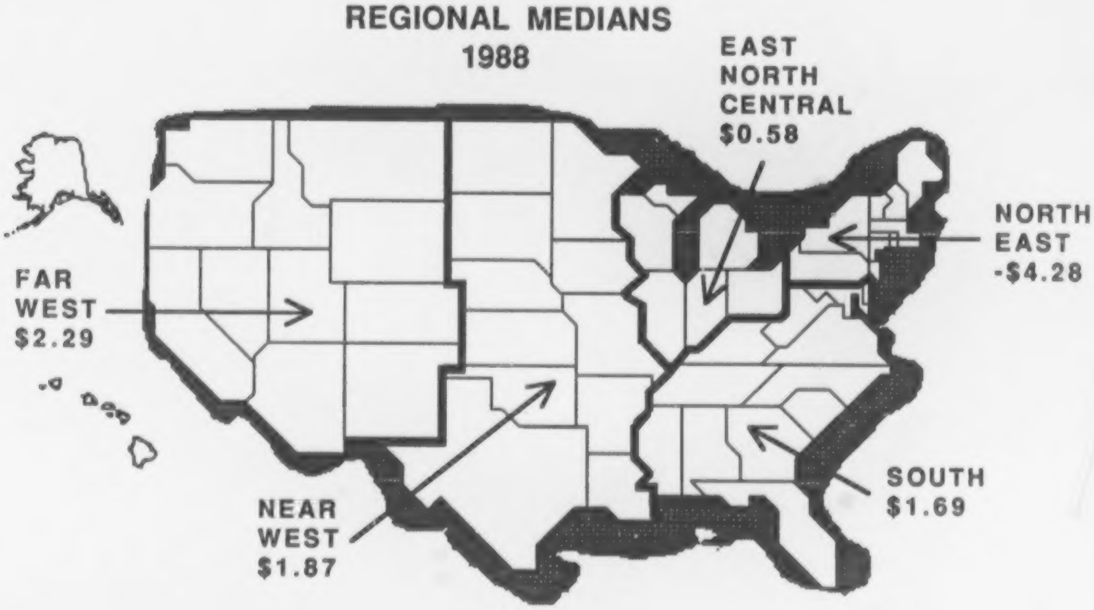


Discussion

- The *Profit per Visit* indicator provides an overall measure of the amount of profit or net income earned per outpatient visit. This indicator results from the difference of two other SOIs:

  Net Price per Visit - Cost per Visit

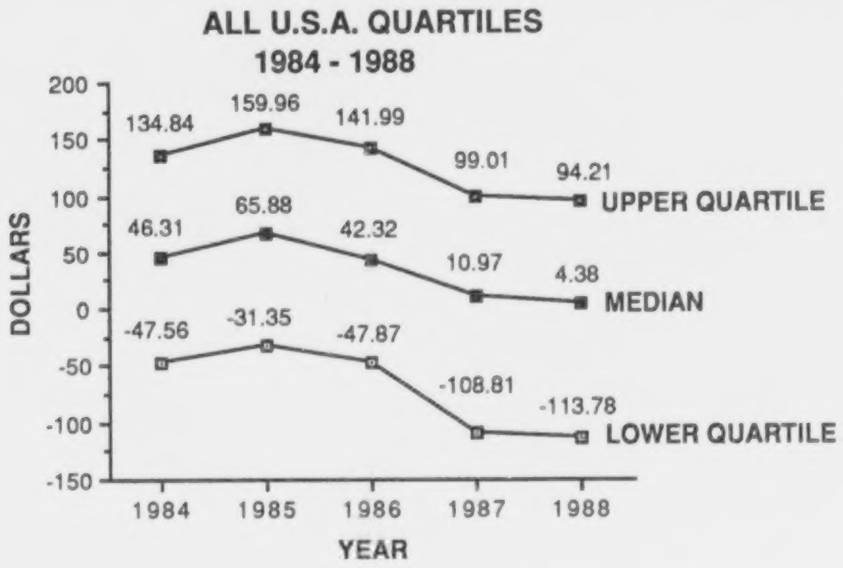
- *Profit per Visit* reversed a two-year decline and improved marginally to $0.42. This value is still insufficient to generate long-term growth and viability. It represents a margin of .003 on a median net price per visit of $135.68.



Discussion (continued)

- The Northeast region continues to have the lowest values for *Profit per Visit* in 1988. Furthermore, it was the only region that failed to record any improvement in 1988.
- There is no clear association between *Profit per Visit* and bedsize. Hospitals having fewer than 100 beds have always shown negative values. Hospitals having 400-499 beds became the least profitable hospital bedsize category ($0.71 in 1987 to -$1.73 in 1988).
- Rural hospitals experienced a dramatic turnaround in *Profit per Visit* in 1988, going from a loss of $1.06 per visit to a profit of $1.16. Urban hospitals continued and accelerated their decline from a *Profit per Visit* of $0.82 in 1987 to -$0.24 in 1988.
- Teaching hospitals experienced a decline in profit in 1988 while non-teaching hospitals recorded an improvement. The median *Profit per Visit* for teaching hospitals in 1988 was -$3.24 compared to $0.89 for non-teaching hospitals.

PROFIT PER DISCHARGE ADJUSTED FOR CASE MIX



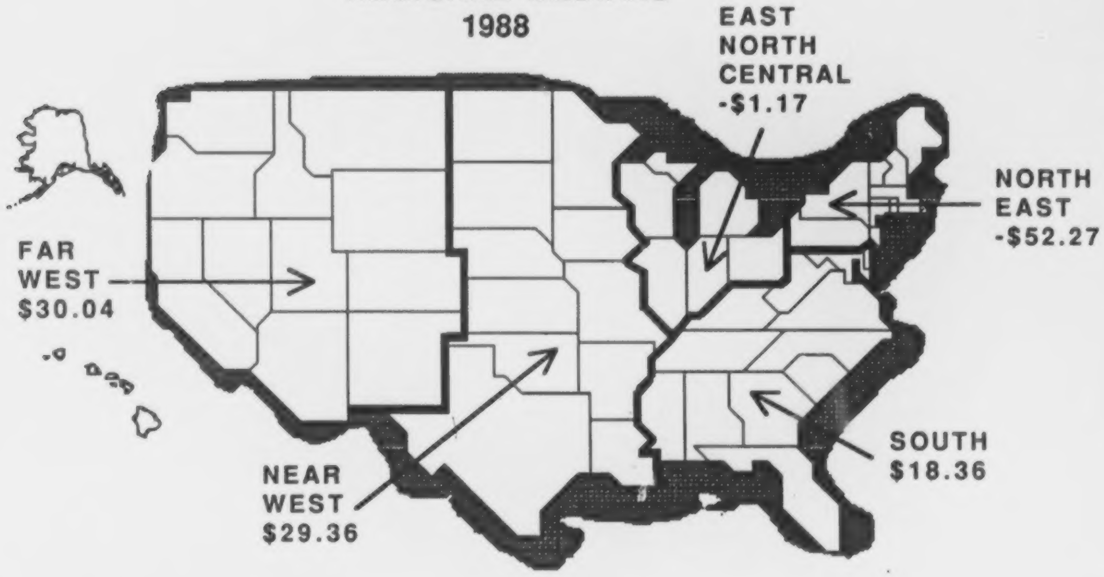
Discussion

- The *Profit per Discharge Adjusted for Case Mix* indicator provides an overall measure of the amount of profit or net income earned per discharge adjusted for case mix. This indicator results from the difference of two other SOIs:

  Net Price per Discharge _ Cost per Discharge
  Adjusted for Case Mix   Adjusted for Case Mix

- *Profit per Discharge Adjusted for Case Mix* has been declining dramatically since 1985 and reached the lowest reported value to date in 1988 of $4.38. The decline in 1988 represented a 60.1 % drop from the 1987 value of $10.97. The primary cause for this decline has been low increases in net prices per discharge which have resulted from large increases in contractual allowances. Profit levels cannot continue to fall in the future. If profitability levels are not improved, we believe the quality level of care in this country will deteriorate.

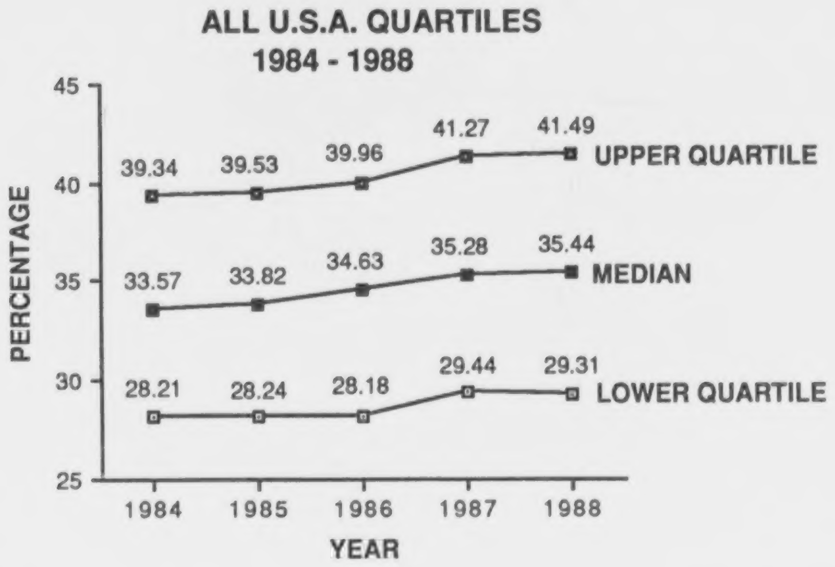
REGIONAL MEDIANS
1988



Discussion (continued)

- The Northeast region continued to record the lowest values for *Profit per Discharge Adjusted for Case Mix.* For the first time, however, the East North Central region experienced a negative median value. All regions except the Near West experienced a decline in profitability.
- There is no clear association between profit and bedsize in 1988. This represents a departure from prior relationships. This change is due primarily to improvements in profitability for hospitals having fewer than 200 beds and a deterioration in profits for hospitals having more than 200 beds.
- Rural hospitals have become more profitable than their urban counterparts. This represents a departure from prior relationships and may partially reflect the narrowing of Medicare payment differentials.
- Teaching hospitals experienced a much larger decline in profit (-$77.96 in 1988 vs.-$18.33 in 1987) than did non-teaching hospitals ($12.49 in 1988 vs. $14.89 in 1987).

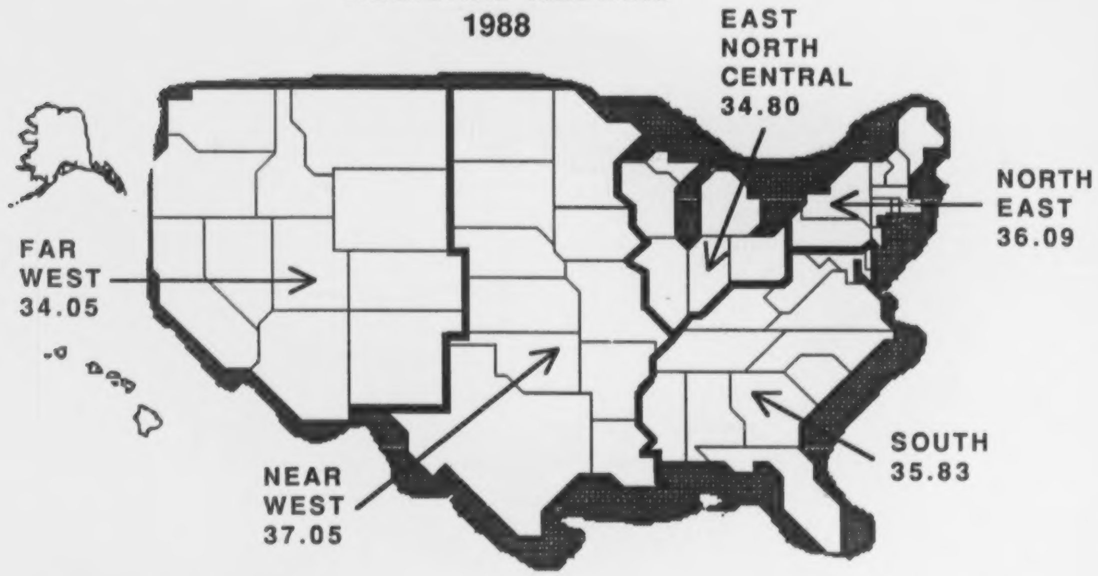
MEDICARE PAYMENT PERCENTAGE



Discussion

- The *Medicare Payment Percentage* provides a relative measure of the hospital's reliance on Medicare patients. The percentage is based upon discharges and not revenues and, therefore, may understate the actual percentage of revenues derived from Medicare because Medicare patients usually have longer lengths of stay.
- The *Medicare Payment Percentage* indicator has been rising gradually over the entire five-year period, reaching a high of 35.44% in 1988. This trend will probably continue into the foreseeable future as our nation's population continues to age. This trend creates tremendous reliance upon the payment policies established by Medicare. Much, perhaps most, of the decline in hospital profitability that has taken place during the past four years can be directly related to a tightening in Medicare rates.

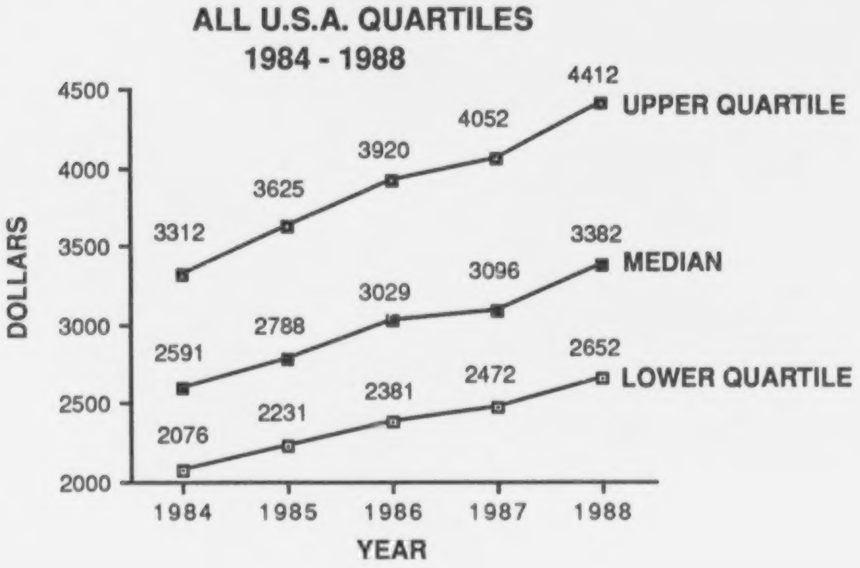
REGIONAL MEDIANS
1988



Discussion (continued)

- There is very little regional variation in this indicator. The Near West region has the highest *Medicare Payment Percentage* of 37.05% while the Far West region had the lowest *Medicare Payment Percentage* of 34.05%.
- There is a significant association between size and the *Medicare Payment Percentage.* Larger hospitals have lower values for *Medicare Payment Percentage* than do smaller hospitals. The 1988 median *Medicare Payment Percentage* for hospitals having fewer than 100 beds was 39.86% and for hospitals having more than 499 beds was 32.36%.
- Rural hospitals have consistently reported higher values for the *Medicare Payment Percentage* indicator (38.30% in 1988) than have urban hospitals (33.80% in 1988).
- Teaching hospitals have consistently reported lower values for the *Medicare Payment Percentage* indicator than have non-teaching hospitals. Much of this difference is probably due to the greater percentage of tertiary care that is provided in teaching facilities which would involve lower percentages of Medicare patients. The 1988 teaching median was 28.37% compared to the non-teaching median of 36.70%.

NET PRICE PER DISCHARGE



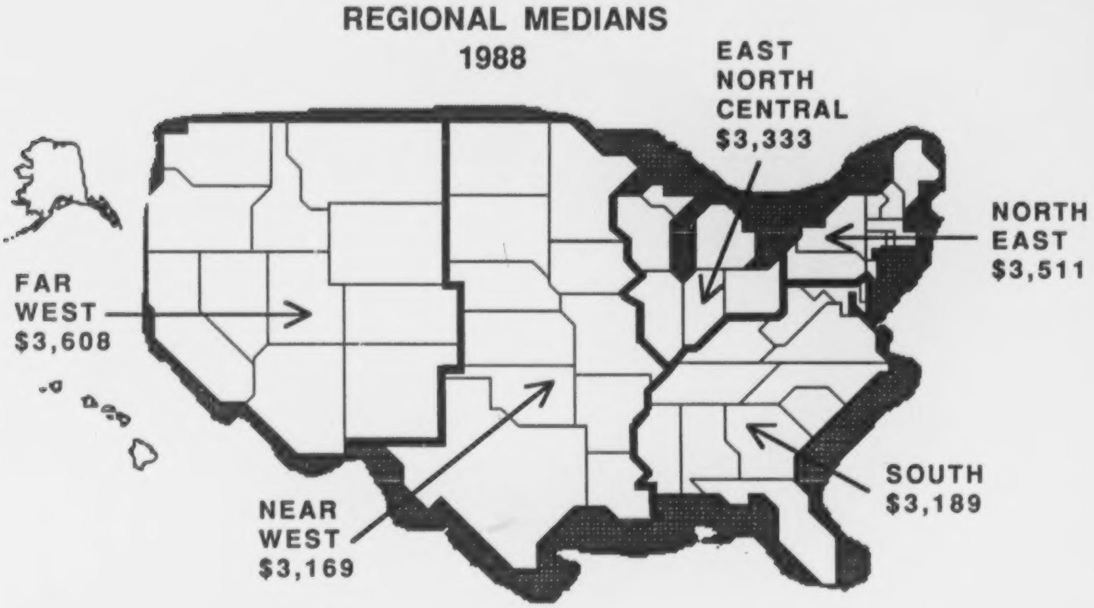
Discussion

- The *Net Price per Discharge* indicator measures the average amount of revenue actually realized per unadjusted discharge. Contractual allowances, bad debts, charity care and other discounts are not included in this price measure because the amounts are not actually received by the hospital.

- Net prices in the hospital industry increased more in 1988 than in prior years. Presented below are the percentage changes in the median *Net Price per Discharge* indicator during the past four years:

1984-1985	1985-1986	1986-1987	1987-1988
7.6%	8.6%	2.2%	9.2%

While prices moved up more in 1988 than in prior years, the increase did not result in increased profits because costs increased at a faster rate.



Discussion (continued)

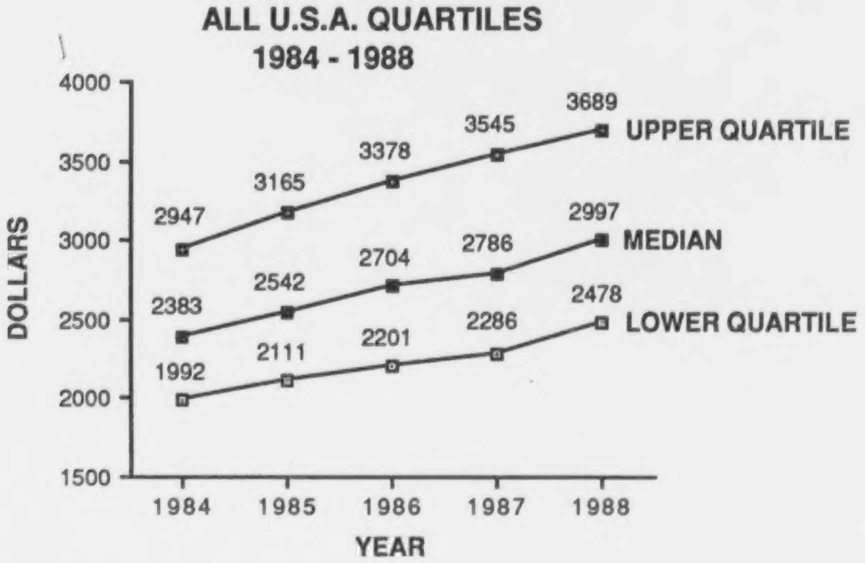
- *Net Price per Discharge* is higher in the Northeast and Far West than in other regions. This is closely related to cost of living differences. All regions experienced an increase in *Net Price per Discharge* except the Far West. Increasing price competition in this region may be having an impact.

- *Net Price per Discharge* is related to bedsize. The 1988 median *Net Price per Discharge* for hospitals having more than 499 beds was $4,852 compared to $2,443 for hospitals having fewer than 100 beds. Much of this difference is due to case mix and length of stay. Larger hospitals have both higher case mix indexes and longer length of stay.

- Rural hospitals have lower *Net Price per Discharge* indicators than do urban hospitals. The gap between the two sectors is now narrowing. Prices rose 7.6% in the rural hospital sector during 1988 compared to 6.5% in the urban sector during 1988.

- Teaching hospitals have consistently reported higher *Net Price per Discharge* values than have non-teaching hospitals. The 1988 median for teaching hospitals was $5,253 compared to $3,168 for non-teaching hospitals. This difference is not totally due to case mix differences.

NET PRICE PER DISCHARGE ADJUSTED FOR CASE MIX



Discussion

- The *Net Price per Discharge Adjusted for Case Mix* indicator measures the average amount of revenue actually realized per discharge adjusted for case mix. Contractual allowances, bad debts, charity care, and other discounts are not included in this price measure because the amounts are not actually received by the hospital.

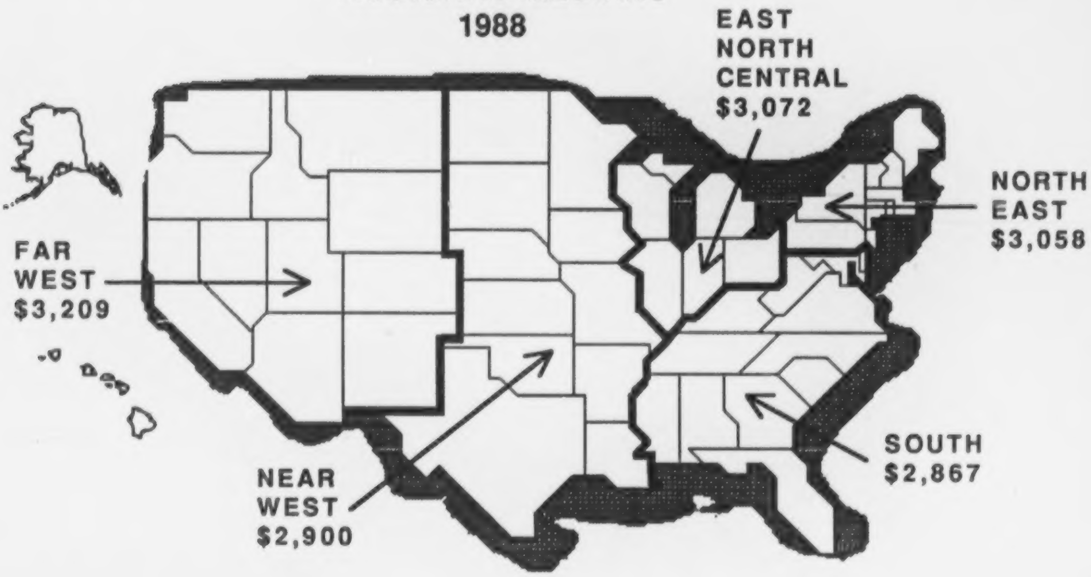
- Net prices in the hospital industry showed some price appreciation during 1988. Presented below are the percentage changes in the median *Net Price per Discharge Adjusted for Case Mix* indicator during the past four years:

1984-1985	1985-1986	1986-1987	1987-1988
6.7%	6.4%	3.0%	7.5%

The 1988 percentage increase was smaller than the 9.2% reported for the unadjusted *Price per Discharge*. Even though the 1988 increase was above prior year increases, increases in costs were also far above prior year values, bringing already low profits down further.

NET PRICE PER DISCHARGE ADJUSTED FOR CASE MIX

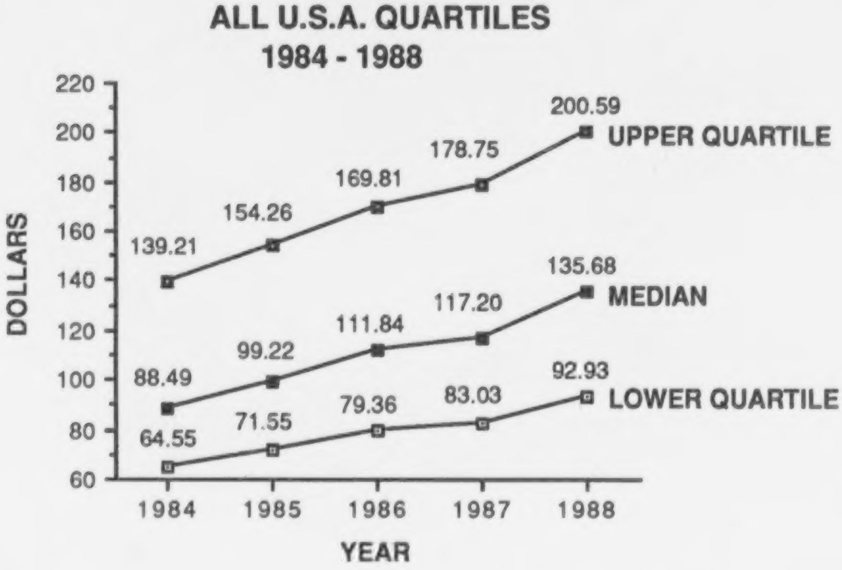
REGIONAL MEDIANS
1988



Discussion (continued)

- *Net Price per Discharge Adjusted for Case Mix* is higher in the Northeast and Far West than in other regions. This is closely related to cost of living differences. All regions except the Far West experienced price increases in 1988. The Far West median fell to $3,209 from $3,253 in 1987. Price competition is clearly having an effect.
- *Net Price per Discharge Adjusted for Case Mix* is related to bedsize. The 1988 median *Net Price per Discharge Adjusted for Case Mix* for hospitals having more than 499 beds was $3,944 compared to $2,345 for hospitals having fewer than 100 beds. Much of this difference is due to a higher length of stay adjusted for case mix.
- Rural hospitals have lower *Net Price per Discharge Adjusted for Case Mix* indicators than do urban hospitals. The gap between the two sectors appears to be narrowing. Prices rose 9.2% in the rural hospital sector during 1988 compared to 5.8% in the urban sector during 1988.
- Teaching hospitals have consistently reported higher *Net Price per Discharge Adjusted for Case Mix* values than have non-teaching hospitals. The 1988 median for teaching hospitals was $4,126 compared to $2,880 for non-teaching hospitals.

NET PRICE PER VISIT



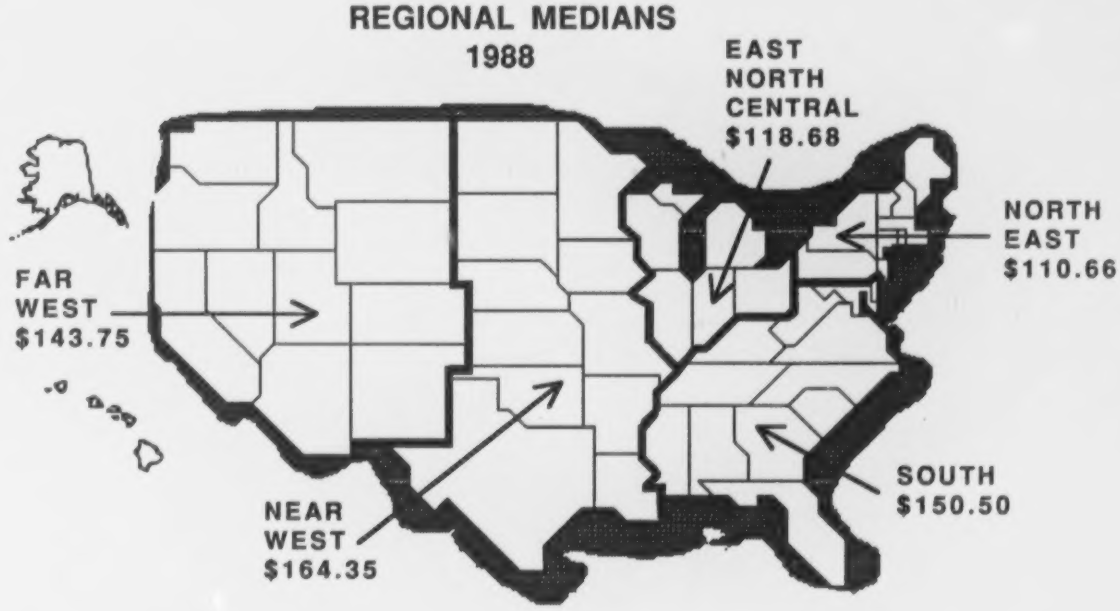
Discussion

- The *Net Price per Visit* indicator measures the average amount of revenue actually realized per unadjusted visit. Contractual allowances, bad debts, charity care, and other discounts are not included in this price measure because the amounts are not actually received by the hospital.

- Net prices in the hospital industry showed some significant price appreciation during 1988. Presented below are the percentage changes in the median *Net Price per Visit* indicator during the past four years:

1984-1985	1985-1986	1986-1987	1987-1988
12.1%	12.7%	4.8%	15.8%

Prices for outpatient visits increased significantly in 1988. However, costs also increased sharply, creating a very modest improvement in profit. Much of the price increase may reflect the increasing severity and complexity of outpatient visits.



Discussion (continued)

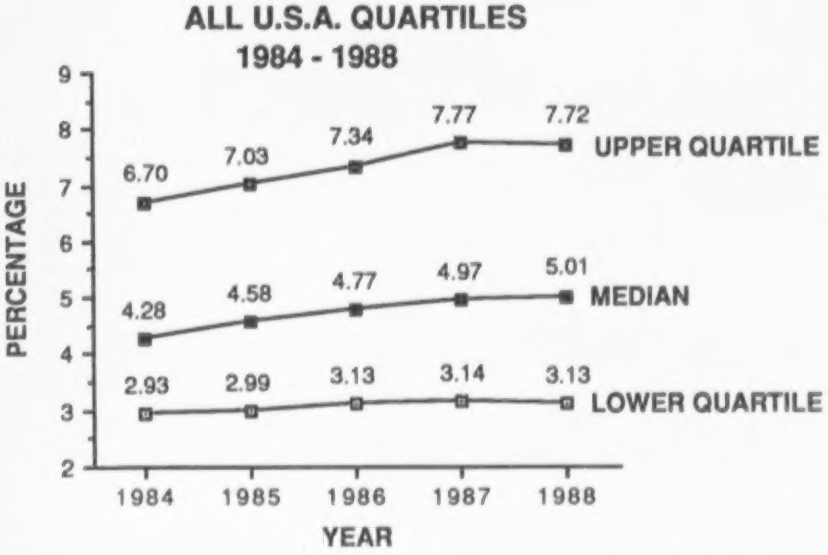
- *Net Price per Visit* is higher in the South and Near West than in other regions. This pattern differs from earlier conclusions concerning *Net Price per Discharge* measures. The Northeast had the lowest net price per visit: $110.66 in 1988.

- Net price per visit is related to bedsize. The 1988 *Net Price per Visit* for hospitals having fewer than 100 beds was $106.55 compared to $163.12 for hospitals having more than 499 beds.

- Rural hospitals have lower *Net Price per Visit* indicators than do urban hospitals. The gap between the two sectors also appears to be narrowing. Prices rose 17.2% in the rural hospital sector during 1988 compared to 11.1% in the urban sector.

- Teaching hospitals had smaller increases in *Net Price per Visit* ($122.86 to $133.07) compared to non-teaching hospitals ($116.80 to $135.74).

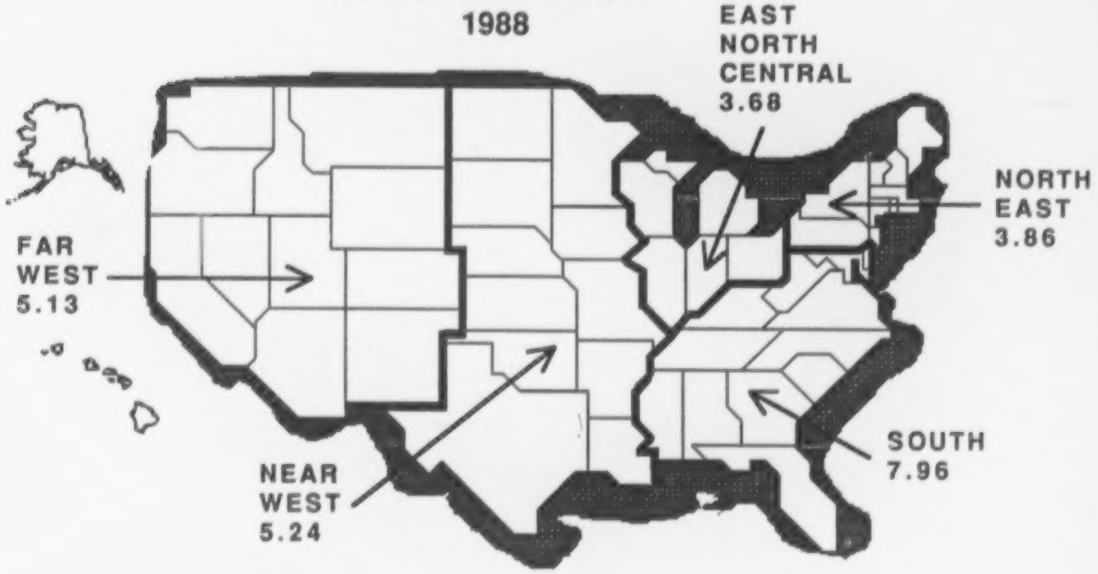
BAD DEBT AND CHARITY CARE PERCENTAGE



Discussion

- The *Bad Debt and Charity Care Percentage* indicator provides a measure of the percentage of gross patient revenue from inpatient, outpatient, and other health care operations that is written off because of either bad debt or charity care. This percentage does not include any discounts or contractual allowances that are attributed to third-party payers.
- During the five-year period from 1984 to 1988 there has been a steady increase in the median value for the *Bad Debt and Charity Care Percentage* indicator. The 1988 median of 5.01% is up 17.1% from 1984. Although the trend is upward, the national values are still not as bad as many individuals had thought. It is important to remember, however, that this writeoff comes from a fairly small percentage of total hospital revenue. A writeoff of 5.01% on a self-pay patient population of 15% represents an actual writeoff of 33.4%. From this perspective, writeoffs for bad debt and charity care in the hospital industry are quite high.

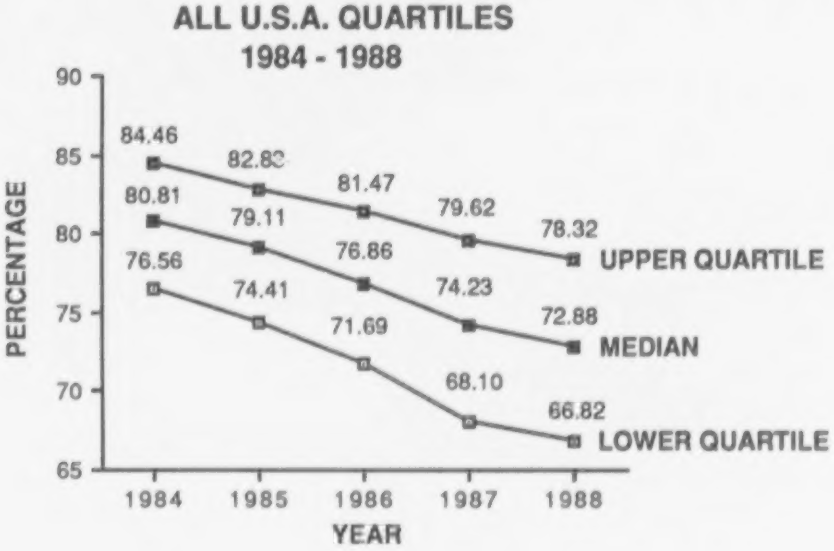
REGIONAL MEDIANS
1988



Discussion (continued)

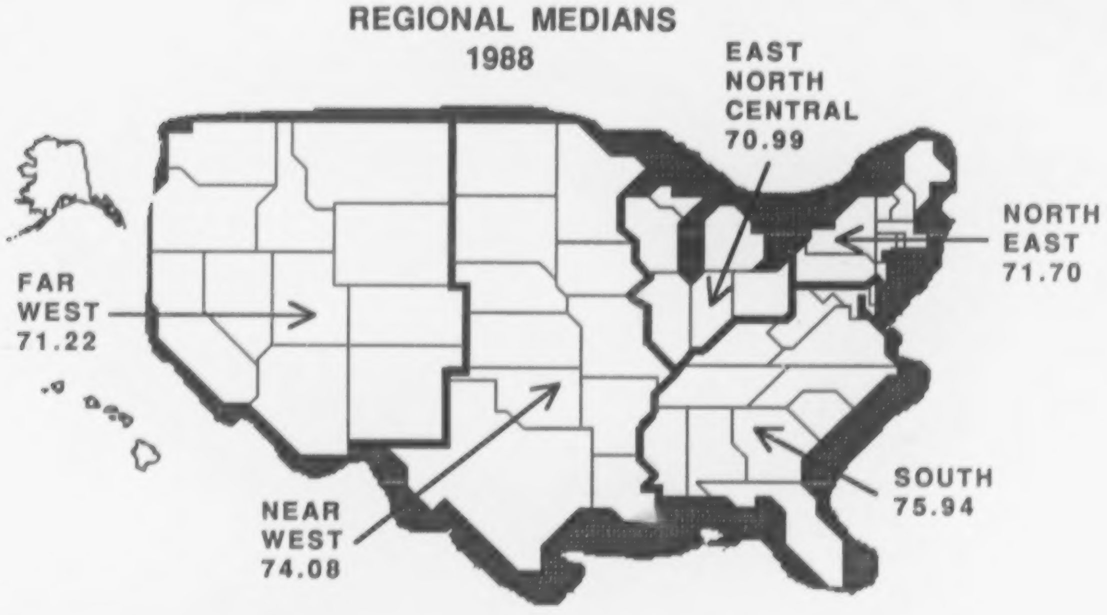
- There are significant differences across regions in the *Bad Debt and Charity Care Percentage* indicators. The South region has the highest writeoffs of any region: 7.96% in 1988. The lowest region is the East North Central region with a 1988 median of 3.68%. Much of the difference across regions may be due to regional differences in insurance coverage. The South region has historically had less hospital insurance coverage than have other regions.
- There is no clear association between *Bad Debt and Charity Care Percentage* and bedsize.
- Rural hospitals have higher levels of *Bad Debt and Charity Care Percentage* than do urban hospitals: 5.49% compared to 4.89% in 1988.
- Teaching hospitals experience slightly higher levels of *Bad Debt and Charity Care Percentage* than do non-teaching hospitals: 5.17% compared to 5.00% in 1988.

INPATIENT REVENUE PERCENTAGE



Discussion

- The *Inpatient Revenue Percentage* indicator provides a measure of the hospital's reliance on inpatient revenue. Low and declining values would signal a move toward diversification.
- There has been a steady decline in the *Inpatient Revenue Percentage* indicator during the past five years. The median value for this indicator has dropped from 80.8% in 1984 to 72.9% in 1988. This trend clearly signals the intent of most hospitals to diversify into other areas, most notably outpatient care.
- There is some modest regional variation in the *Inpatient Revenue Percentage* indicator, but the trend in all regions is definitely down. The East North Central region has the lowest 1988 median of 70.99%, down almost 10% from the 1984 median of 81.08%.



REGIONAL MEDIANS
1988

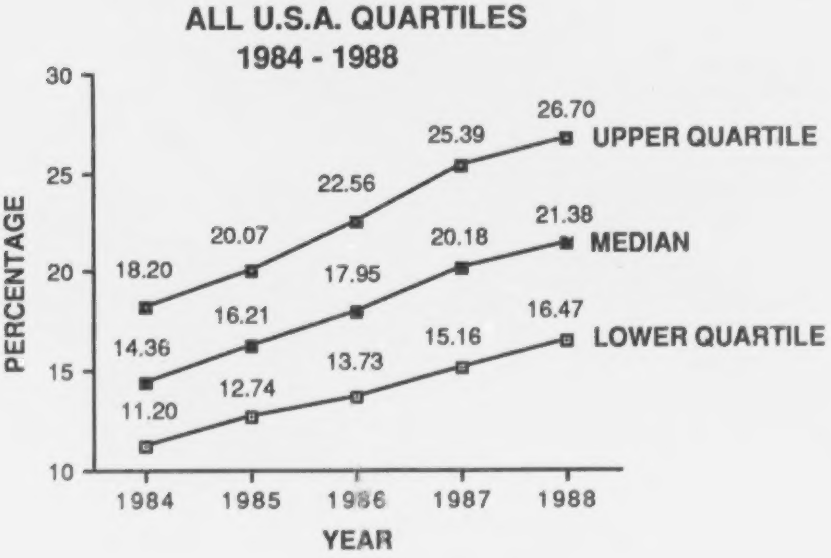
Discussion (continued)

- Smaller hospitals, especially those having fewer than 100 beds, have significantly lower values for *Inpatient Revenue Percentage* than do larger hospitals. Much of this difference may not be due to diversification but rather to lower inpatient utilization. Inpatient occupancy in the under-100 bedsize group was only 40.8% in 1988.

- Rural hospitals have lower values for *Inpatient Revenue Percentage* than do urban hospitals, and their five-year decline is larger. In 1988 the median value in the rural sector was 69.0% compared to 75.1% in the urban sector. Much of this decline is probably due to lower occupancy in the rural sector and not necessarily to any greater diversification efforts.

- Teaching hospitals have higher values for *Inpatient Revenue Percentage* than do non-teaching hospitals. As discussed above, much of the difference may be attributed to lower inpatient utilization in the non-teaching hospital sector.

OUTPATIENT REVENUE PERCENTAGE

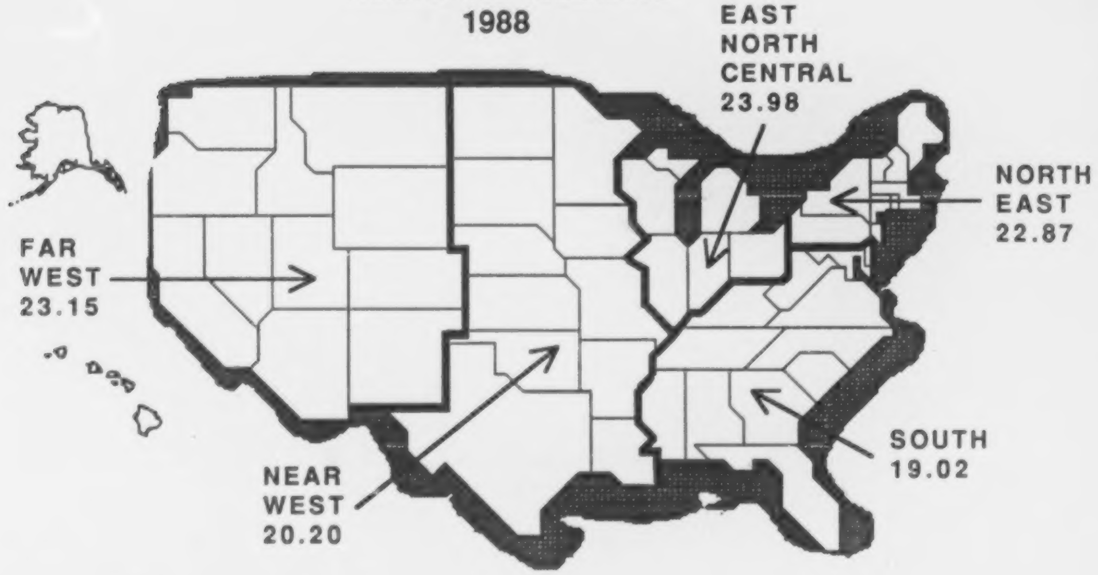


Discussion

- The *Outpatient Revenue Percentage* indicator provides a measure of the hospital's reliance on outpatient revenue. High and increasing values would signal a move toward diversification.
- There has been a steady increase in the *Outpatient Revenue Percentage* indicator during the past five years. The median value for this indicator has increased from 14.36% in 1984 to 21.38% in 1988. This trend clearly signals the intent of most hospitals to expand their outpatient areas. The trend is also due to reductions in inpatient utilization which would cause even stable outpatient operations to contribute a greater percentage of total revenue.
- There is some modest regional variation in the *Outpatient Revenue Percentage* indicator, but the trend in all regions is definitely up. The East North Central region had the highest 1988 median of 23.98% and is up almost 9% from the 1984 median of 14.82%.

OUTPATIENT REVENUE PERCENTAGE

REGIONAL MEDIANS
1988



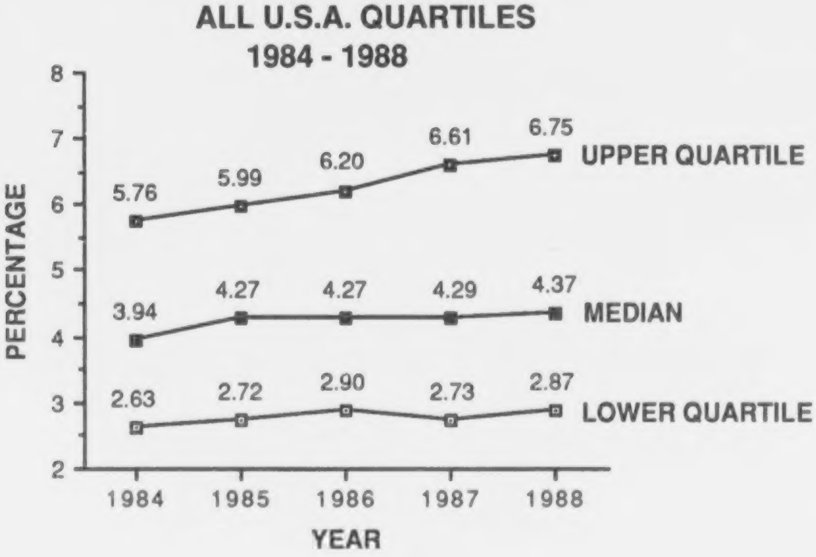
Discussion (continued)

- Smaller hospitals, especially those having fewer than 100 beds, have significantly higher values for *Outpatient Revenue Percentage* than do larger hospitals. Much of this decline has been caused by an abnormal decline in inpatient utilization. Inpatient occupancy in the under-100 bedsize group was only 47.68% in 1988, down appreciably from 55.99% in 1984.

- Rural hospitals have higher values for *Outpatient Revenue Percentage* than do urban hospitals, and their five-year increase is larger. In 1988 the median value in the rural sector was 25.34% compared to 19.32% in the urban sector. Much of this difference is probably due to lower occupancy in the rural sector and not necessarily to any greater expansion in outpatient services.

- Teaching hospitals have lower values for *Outpatient Revenue Percentage* than do non-teaching hospitals. As discussed above, much of the difference is attributed to greater inpatient utilization in the non-teaching hospital sector. In 1988, teaching hospitals had an *Outpatient Revenue Percentage* of 15.89% compared to 22.82% for non-teaching hospitals.

OTHER REVENUE PERCENTAGE

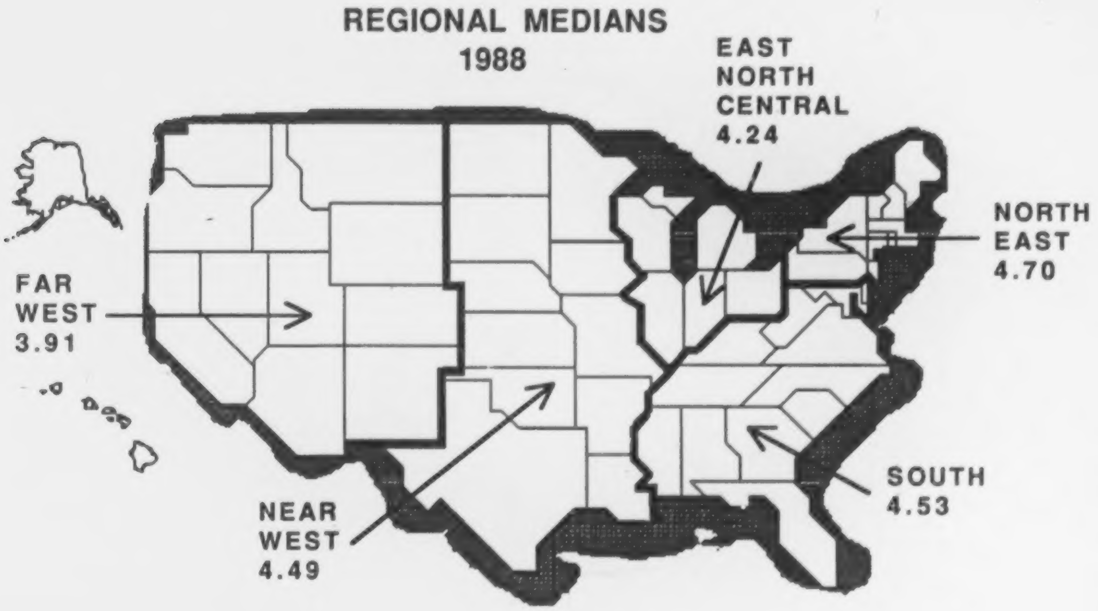


Discussion

- The *Other Revenue Percentage* indicator reflects the percentage of total hospital revenue which is derived from operations other than inpatient or outpatient. Other revenue could consist of investment income, contributions, extended care facilities, and other areas. In most cases, hospitals with high percentages of other revenue have greater levels of overall profitability because these revenues often far exceed any related expenses.

- There has been no major discernible trend in *Other Revenue Percentage* during the past five years. The 1988 median value of 4.37% was almost identical to the median values in earlier years.

- While there are some regional differences, for the most part variation is quite small. There also appears to be no major discernible trend in any of the regions.



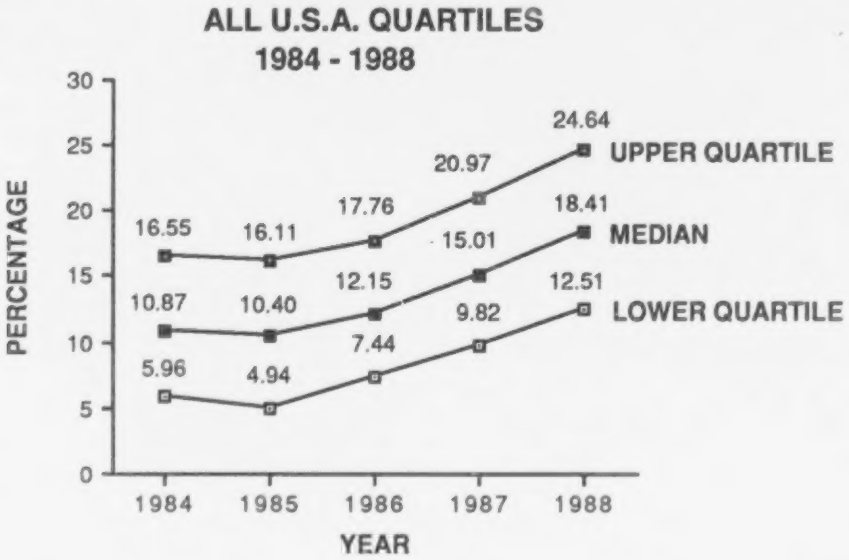
Discussion (continued)

- There is some indication that larger hospitals have greater percentages of other revenue. The 1988 median *Other Revenue Percentage* for hospitals having more than 499 beds was 4.88% compared to 4.08% for hospitals having fewer than 100 beds.

- Rural hospitals have higher values for *Other Revenue Percentage*: 4.50% for rural hospitals compared to 4.24% for urban hospitals in 1988. Much of this difference may be due to lower levels of patient revenues rather than larger sources of other revenue.

- Teaching hospitals have consistently reported higher values for the *Other Revenue Percentage* indicator. The 1988 median for teaching hospitals was 5.38% compared to 4.18% for non-teaching hospitals. This additional other revenue is clearly needed to offset losses in both inpatient and outpatient operations which occurred in 1988.

CONTRACTUAL ALLOWANCE PERCENTAGE

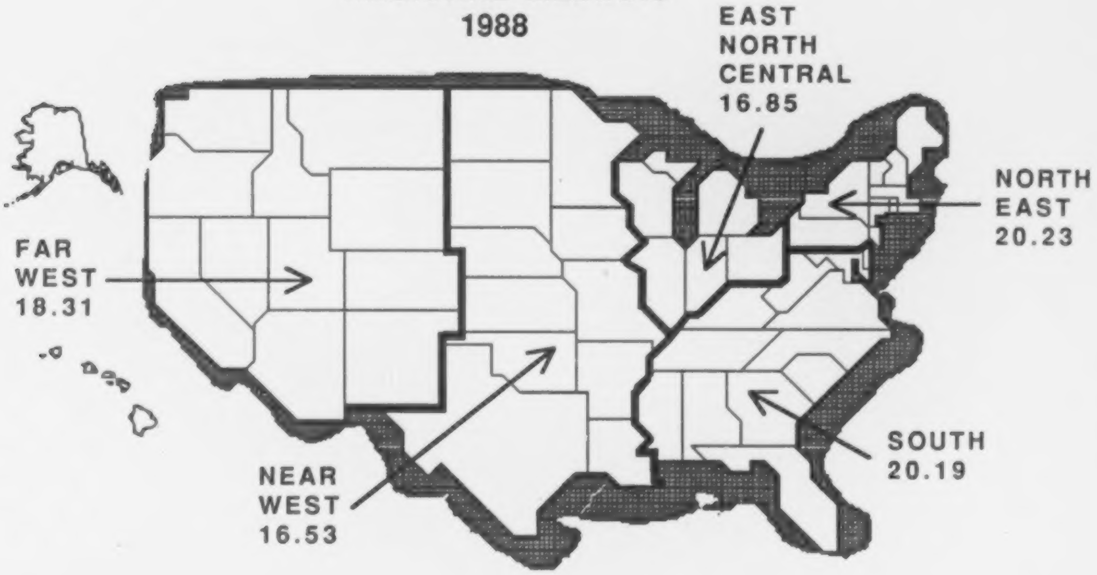


Discussion

- The *Contractual Allowance Percentage* indicator defines the percentage of gross patient revenue that is discounted to third-party payers. Increasing values for this indicator put tremendous pressure on hospital prices in those limited areas in which fuller recovery of rates is possible.

- There is little question that the most significant negative pressure upon hospital profitability during the past three years has been increasing contractual allowance percentages. In the past four years the *Contractual Allowance Percentage* has increased from 10.87% in 1984 to 18.41% in 1988. This increase of 7.54% has wiped out most of the operating surplus earned by hospitals. Much of the increase is probably a direct result of inadequate increases in Medicare payments.

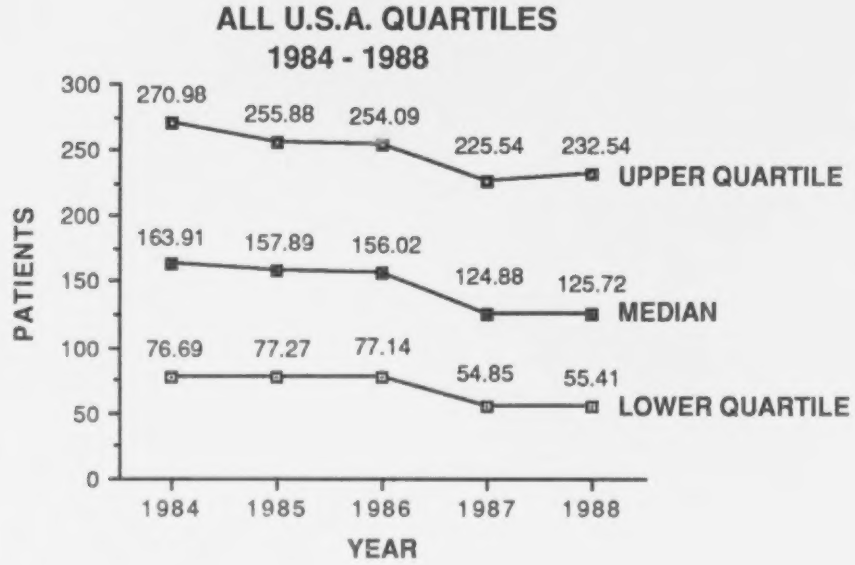
REGIONAL MEDIANS
1988



Discussion (continued)

- There is significant regional variation in *Contractual Allowance Percentage.* The Northeast region has consistently reported the highest contractual allowance writeoffs, while the Near West has been at the low end. All regions experienced very large increases in *Contractual Allowance Percentage* during 1988.
- There does not appear to be any consistent relationship between size and *Contractual Allowance Percentage.*
- Rural hospitals and urban hospitals have fairly similar patterns of *Contractual Allowance Percentage.*
- Teaching and non-teaching hospitals do not show significantly different values for *Contractual Allowance Percentage.*

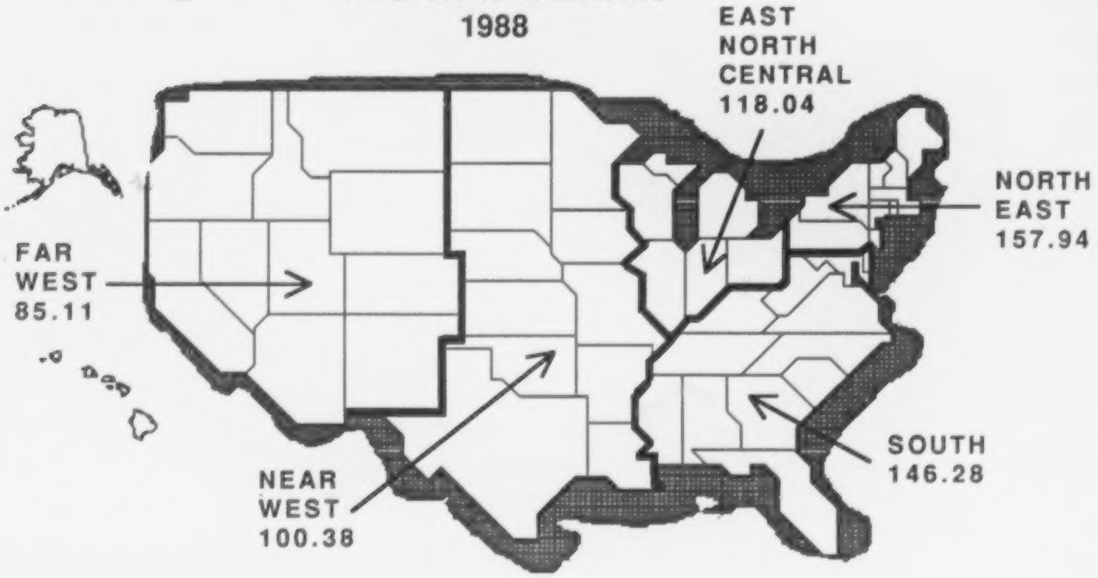
AVERAGE DAILY CENSUS (DAYS)



Discussion

- The *Average Daily Census* indicator provides a measure of inpatient volume. *Average Daily Census* is a function of both discharges and length of stay. In these days of fixed case payment systems, increases in *Average Daily Census* should ideally come from increases in discharges rather than from increases in length of stay.
- *Average Daily Census* increased slightly in 1988 for the first time in four years. Since length of stay is continuing to fall, the increase in *Average Daily Census* is due to a slight expansion in admissions. We expect that further increases in *Average Daily Census* will take place in the future as length of stay stabilizes and increased admissions occur.

REGIONAL MEDIANS
1988



Discussion (continued)

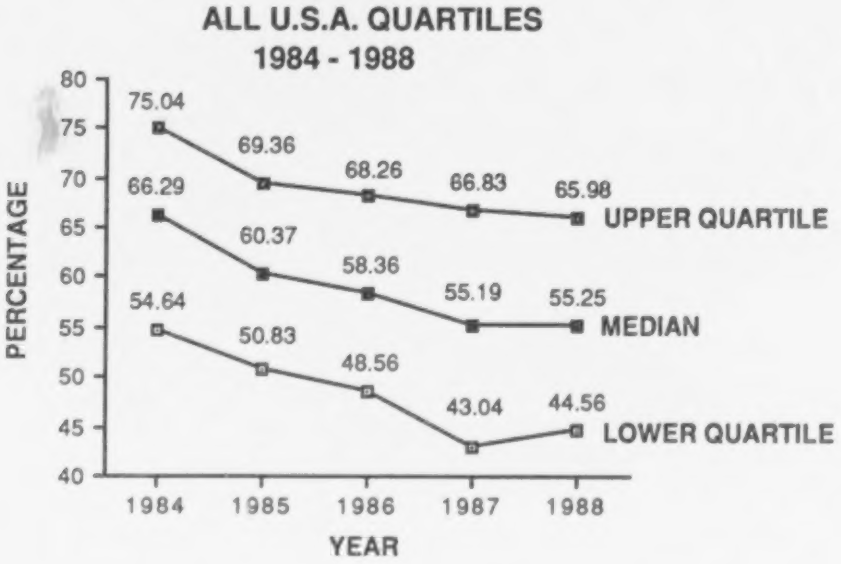
- There is significant regional variation in *Average Daily Census*, most of which is due to regional differences in bedsize.

- *Average Daily Census* is clearly associated with bedsize. Smaller hospitals, those having fewer than 200 beds, experienced increases in *Average Daily Census*. Results for the larger bedsize groups were mixed.

- Urban hospitals have much higher values for *Average Daily Census* than do rural hospitals. This is a result of both larger bedsize and higher occupancy.

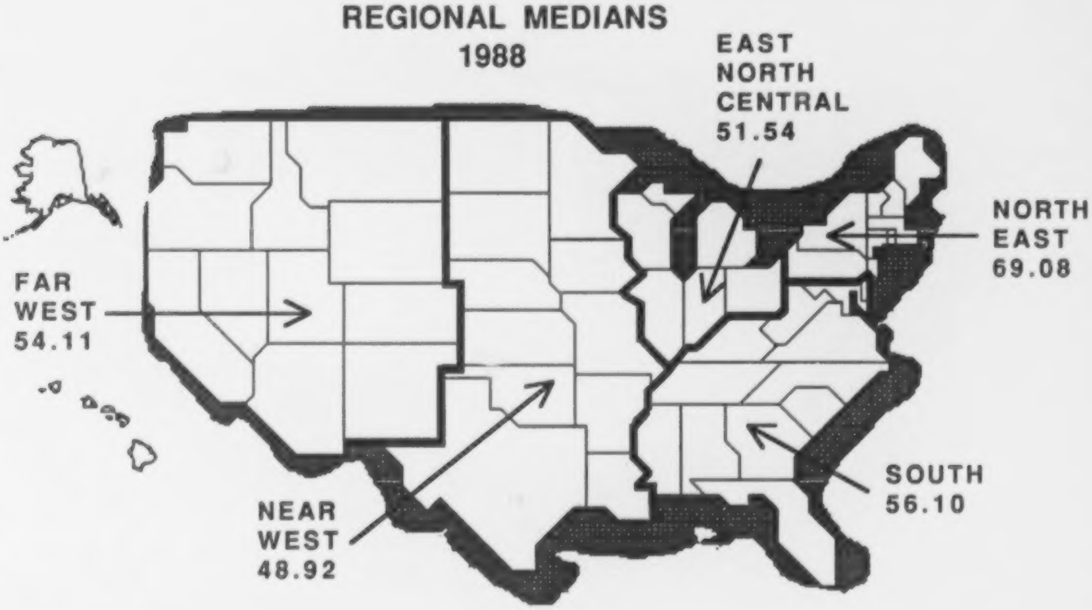
- Teaching hospitals have higher values for *Average Daily Census* than do rural hospitals because of larger bedsize and greater occupancy.

OCCUPANCY PERCENTAGE



Discussion

- The *Occupancy Percentage* provides a measure of facility utilization based upon licensed beds. Licensed beds may greatly exceed staffed beds and is a variable that is not under the short-term control of management.
- *Occupancy Percentage* improved slightly in 1988, reversing a four-year slide. This stabilization is a direct result of increased admissions. *Length of Stay* has continued to fall. We expect further increases in occupancy as *Length of Stay* stabilizes and admissions increase.
- The Northeast region has the highest level of occupancy: 69.08% in 1988. The Near West region with a 1988 occupancy of 48.92% was the lowest. Much of the explanation for the Northeast region's higher occupancy is related to its higher *Length of Stay*. If the Northeast region had experienced the median U.S. *Length of Stay*, its occupancy would drop to 59.32%.



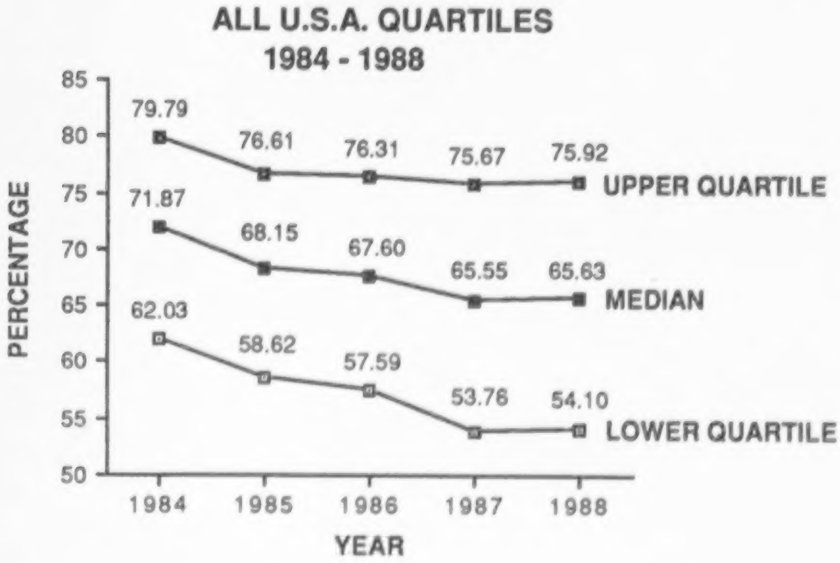
Discussion (continued)

- There is a very clear association of *Occupancy Percentage* with hospital bedsize. Larger hospitals have significantly higher levels of occupancy. The 1988 median *Occupancy Percentage* for hospitals having fewer than 100 beds was 40.83% compared to 64.36% for hospitals having more than 499 beds. While occupancy is lowest for the under-100 bedsize group, the largest increase in occupancy occurred here in 1988.

- Rural hospitals have lower occupancy levels than do urban hospitals; however, the gap narrowed in 1988. Rural hospitals increased their median *Occupancy Percentage* to 45.35% from 43.77% while urban hospitals declined to 59.80% from 59.92%.

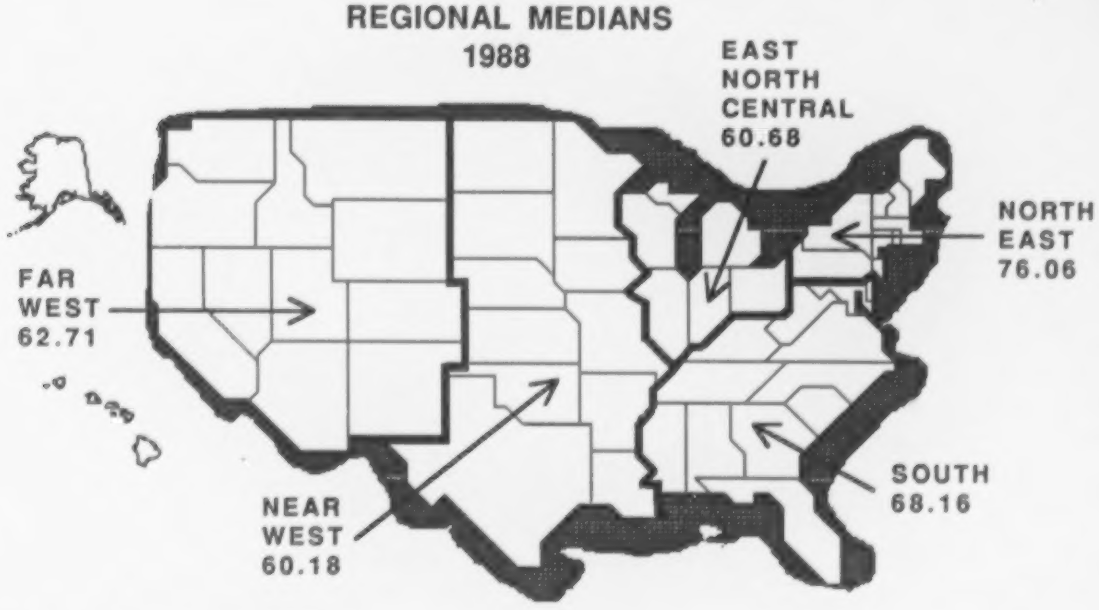
- Teaching hospitals have higher occupancy levels than do non-teaching hospitals; however, the gap is narrowing. Teaching hospitals experienced a reduction in 1988 *Occupancy Percentage* to 66.78% from 68.53% while non-teaching hospitals registered an increase to 53.57% from 52.86%.

OCCUPANCY PERCENTAGE FOR STAFFED BEDS



Discussion

- The *Occupancy Percentage for Staffed Beds* provides a measure of facility utilization based upon staffed beds. Staffed beds are often less than licensed beds; therefore, this occupancy measure should exceed the previous occupancy measure.
- *Occupancy Percentage for Staffed Beds* increased slightly in 1988, reversing a prior downward trend. Increased admissions appear to be the cause for the slight increase, as *Length of Stay* continues to decline. Future increases are expected as *Length of Stay* stabilizes and increased admissions occur.
- The Northeast region has the highest level of *Occupancy Percentage for Staffed Beds*: 76.06% in 1988. The Near West region with a 1988 occupancy of 60.18% was the lowest.



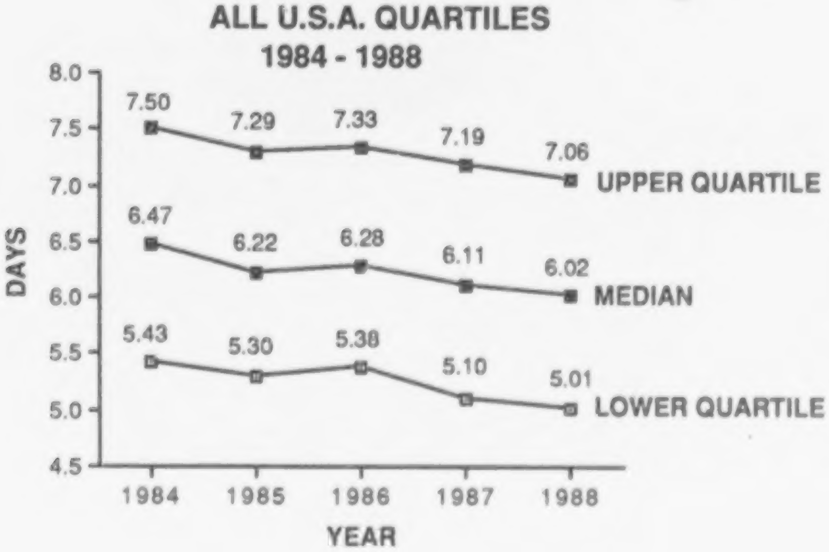
Discussion (continued)

- There is a very clear association of occupancy with hospital bedsize. Larger hospitals have significantly higher levels of occupancy. The 1988 median *Occupancy Percentage for Staffed Beds* for hospitals having fewer than 100 beds was 47.68% compared to 75.95% for hospitals having more than 499 beds. Increases in *Occupancy Percentage for Staffed Beds* did take place in the under-100 bedsize category in 1988 while reductions occurred in most other bedsize groups.

- Rural hospitals have lower *Occupancy Percentage for Staffed Beds* than do urban hospitals. The 1988 rural hospital median was 53.95% compared to 70.41% for urban hospitals.

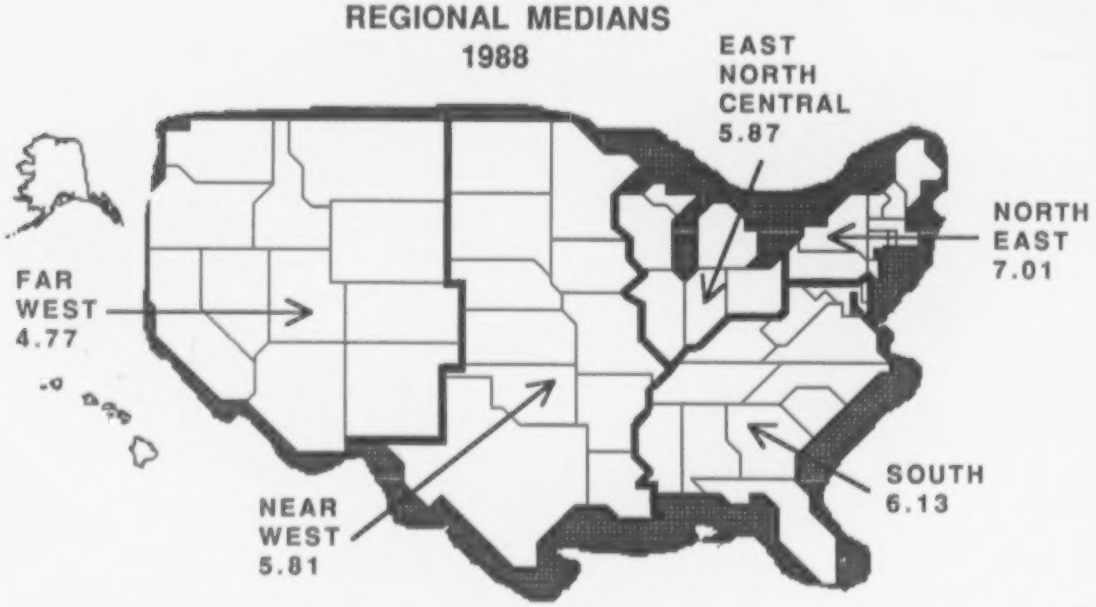
- Teaching hospitals have higher *Occupancy Percentage for Staffed Beds* than do non-teaching hospitals. The 1988 teaching hospital median was 78.08% compared to 63.15% for non-teaching hospitals.

LENGTH OF STAY (DAYS)



Discussion

- The *Length of Stay* indicator measures the average time an inpatient spends in the hospital. This measure is not adjusted for case mix or severity. In today's environment of fixed payment per case, a reduction in *Length of Stay* is usually desirable.
- The all U.S. median *Length of Stay* has been dropping during the past five years. The 1988 median was 6.02 days compared to 6.47 days in 1984. It is expected that future reductions will be fairly small; perhaps some increases in *Length of Stay* may actually result as patient severity increases.
- Major regional differences exist in *Length of Stay*. There is an almost two-day difference in the 1988 median *Length of Stay* between the Northeast region (7.01 days) and the Far West region (4.77 days). The Far West also experienced a dramatic decrease in *Length of Stay* in 1988 to 4.77 from 5.29 in 1987.



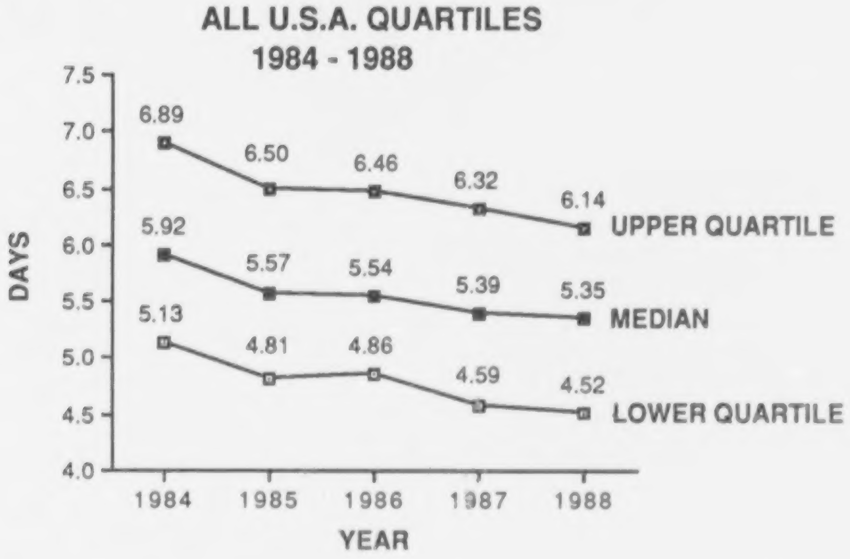
Discussion (continued)

- Smaller hospitals have much lower *Length of Stay* than do larger hospitals. The 1988 median *Length of Stay* for hospitals having fewer than 100 beds was 4.71 days compared to 7.16 days for hospitals having more than 499 beds. About half of this difference can be attributed to case mix; the remainder is most likely due to severity or treatment differences.

- Rural hospitals reported a 1988 median *Length of Stay* of 5.07 days compared to the urban median of 6.48 days. About half of this difference can be attributed to case mix differences.

- Teaching hospitals' *Length of Stay* was 7.25 days in 1988 compared to 5.79 days for non-teaching hospitals. Most of this difference can be traced to case mix differences; the residual is most likely due to severity or treatment differences.

LENGTH OF STAY ADJUSTED FOR CASE MIX (DAYS)



Discussion

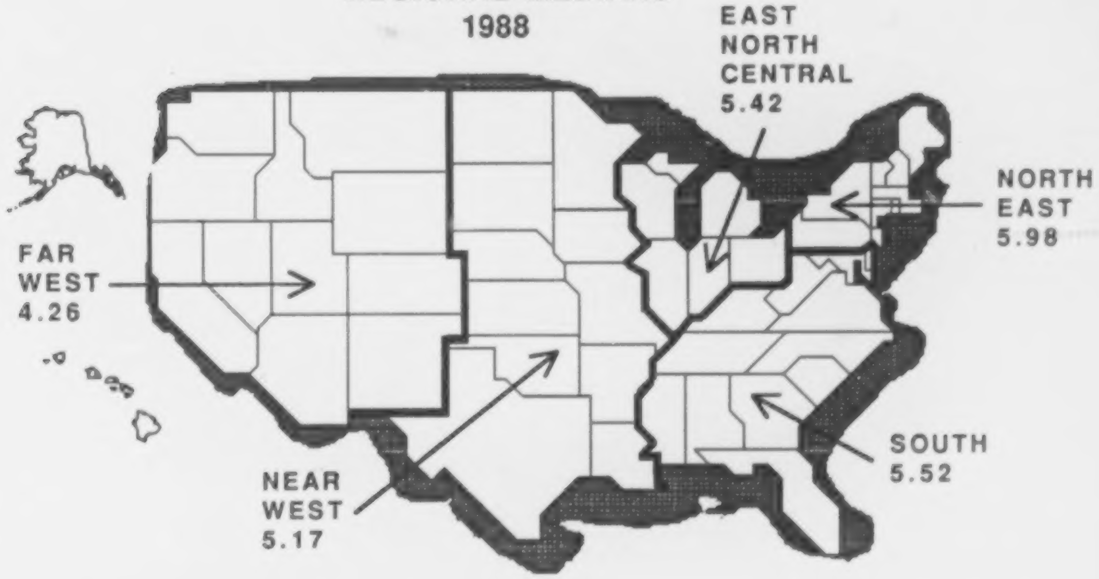
- The *Length of Stay Adjusted for Case Mix* indicator measures the average time an inpatient spends in the hospital. This measure is adjusted for case mix but not severity. In today's environment of fixed payment per case, a reduction in *Length of Stay Adjusted for Case Mix* is desirable.

- The all U.S. median *Length of Stay Adjusted for Case Mix* has been dropping during the past five years. The 1988 median was 5.35 days compared to 5.92 days in 1984. It is expected that future reductions will be fairly small; perhaps some increases in *Length of Stay Adjusted for Case Mix* may actually result as patient severity increases.

- Major regional differences exist in length of stay adjusted for case mix. There is a 1.72-day difference in the 1988 median *Length of Stay Adjusted for Case Mix* between the Northeast region (5.98 days) and the Far West region (4.26 days).

LENGTH OF STAY ADJUSTED FOR CASE MIX (DAYS)

REGIONAL MEDIANS
1988



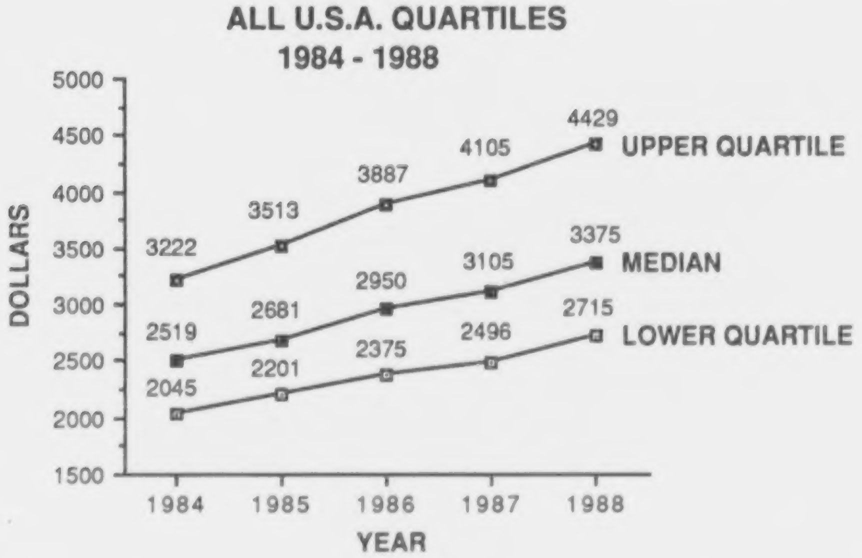
Discussion (continued)

- Smaller hospitals have a much lower *Length of Stay Adjusted for Case Mix* than do larger hospitals. The 1988 median *Length of Stay Adjusted for Case Mix* for hospitals having fewer than 100 beds was 4.55 days compared to 5.64 days for hospitals having more than 499 beds.

- Rural hospitals reported a 1988 median *Length of Stay Adjusted for Case Mix* of 4.87 days compared to the urban median of 5.55 days.

- Teaching hospitals' *Length of Stay Adjusted for Case Mix* was 5.51 days in 1988 compared to 5.33 days for non-teaching hospitals. Most of this difference may be traced to severity or treatment differences. *Length of Stay Adjusted for Case Mix* dropped significantly for teaching hospitals in 1988 but actually increased slightly for non-teaching hospitals.

COST PER DISCHARGE



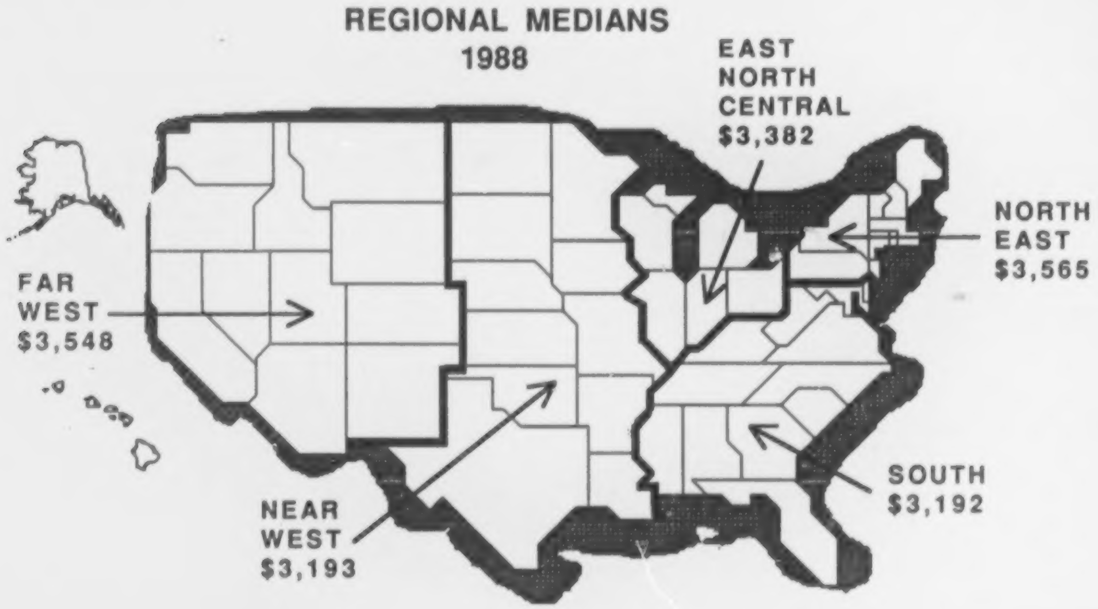
Discussion

- The *Cost per Discharge* indicator provides a measure of the total production cost per inpatient discharge. The indicator is not adjusted for case mix or severity differences. With fixed case payment systems, it is very important to control total costs if adequate levels of profitability are to result.

- *Cost per Discharge* has been increasing during the five-year period. Presented below are annual rates of increase for the period 1984 to 1988:

1984-1985	1985-1986	1986-1987	1987-1988
6.4%	10.0%	5.2%	8.7%

The underlying problem in hospital profitability during the past three years has been one of inadequate price increases compared to cost increases.



Discussion (continued)

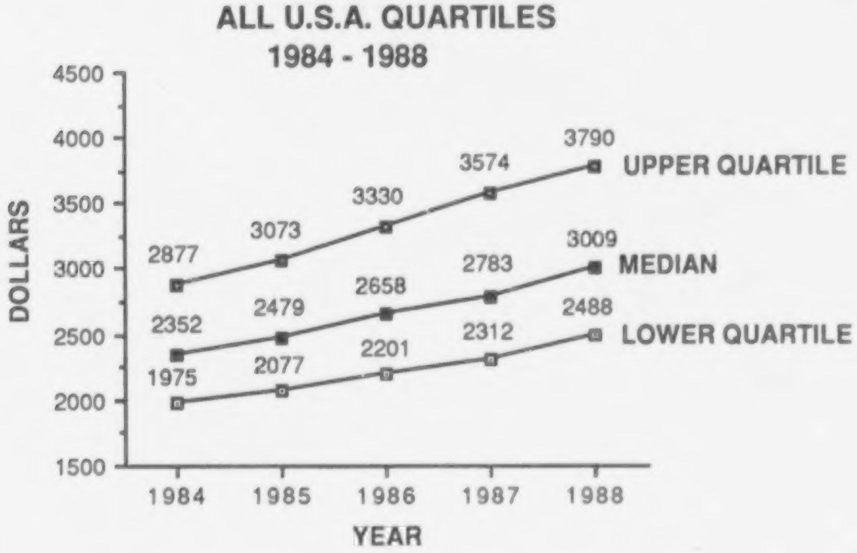
- Significant regional differences in *Cost per Discharge* exist. The Northeast and the Far West regions have the highest *Cost per Discharge*. Much of the difference in the Northeast may be due to higher *Length of Stay*, but the cause in the Far West is more difficult to explain since its *Length of Stay* is the lowest. An examination of the data indicates that the difference may be due to higher salaries in the Far West and higher non-labor costs.

- Smaller hospitals have much lower *Cost per Discharge* than do larger hospitals. The median *Cost per Discharge* for hospitals having fewer than 100 beds in 1988 was $2,540 compared to $4,812 for hospitals having more than 499 beds. About 40% of this difference is related to case mix.

- Rural hospitals had a median *Cost per Discharge* of $2,621 in 1988 compared to $3,880 for urban hospitals. Case mix explains only about 30% of the difference. Rates of increase in *Cost per Discharge* during the period 1984 to 1988 for urban hospitals were 37.2% compared to 30.5% for rural hospitals.

- Teaching hospitals have a far higher *Cost per Discharge* than do non-teaching hospitals. The 1988 median *Cost per Discharge* for teaching hospitals was $5,377 compared to $3,199 for non-teaching hospitals. Higher salaries, longer *Length of Stay*, and higher case mix explain the difference.

COST PER DISCHARGE ADJUSTED FOR CASE MIX



Discussion

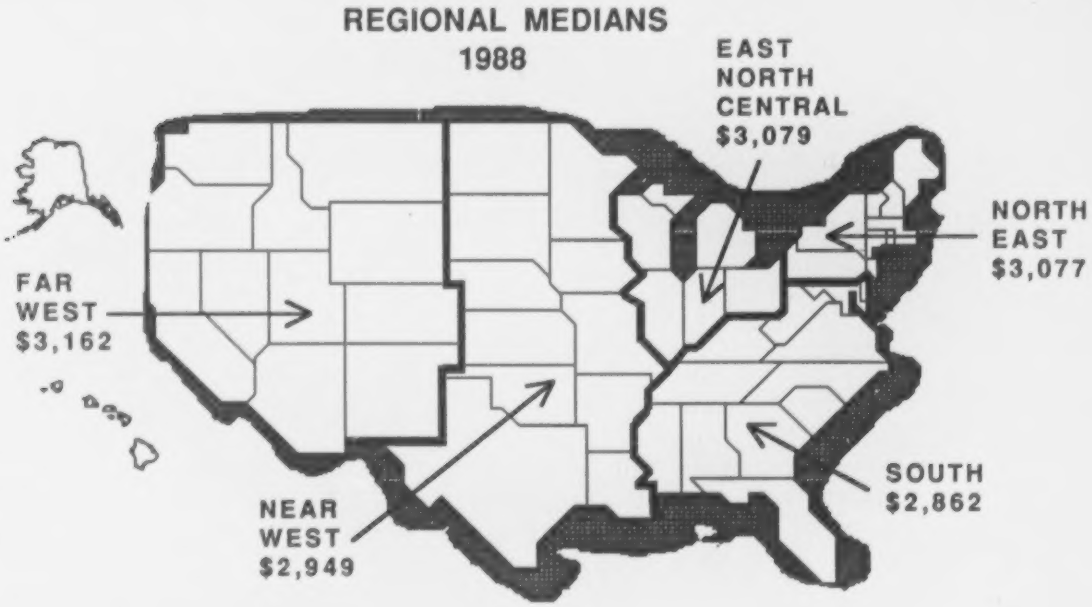
- The *Cost per Discharge Adjusted for Case Mix* indicator provides a measure of the total production cost per inpatient discharge. The indicator is adjusted for case mix but not for severity differences. With fixed case payment systems, it is very important to control total costs if adequate levels of profitability are to result.

- *Cost per Discharge Adjusted for Case Mix* has been increasing during the five-year period. Presented below are annual rates of increase for the period 1984 to 1988:

1984-1985	1985-1986	1986-1987	1987-1988
5.4%	7.2%	4.7%	8.1%

The underlying problem in hospital profitability during the past two years has been one of inadequate price increases when compared to cost increases. Because of increasing severity we believe that the primary solution should be through increased prices, but this may be difficult to achieve.

COST PER DISCHARGE ADJUSTED FOR CASE MIX



Discussion (continued)

- Regional differences in *Cost per Discharge Adjusted for Case Mix* still exist, but the differences are narrowing. Presented below is the percentage spread between the high- and low-cost median during the past five years:

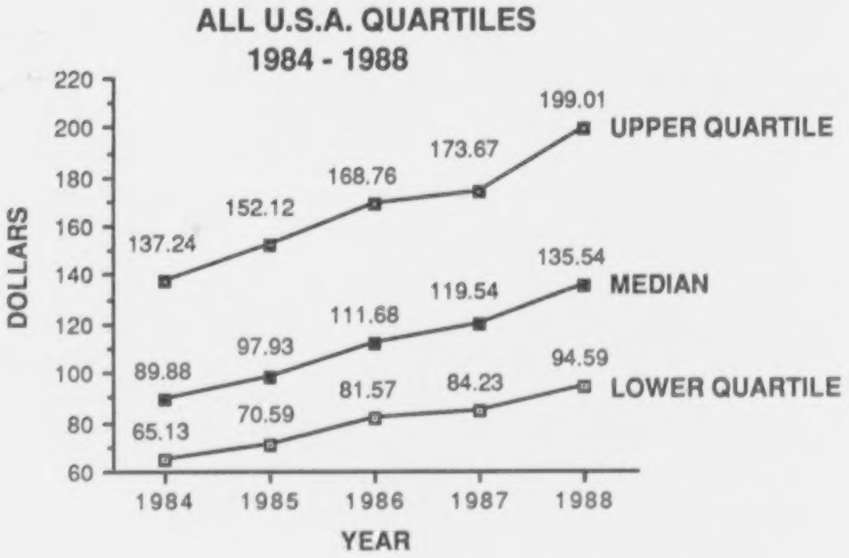
1984	1985	1986	1987	1988
14.2%	15.5%	12.7%	13.5%	7.5%

- Smaller hospitals have much lower *Cost per Discharge Adjusted for Case Mix* than do larger hospitals. The median *Cost per Discharge Adjusted for Case Mix* in 1988 for hospitals having fewer than 100 beds was $2,432 compared to $3,811 for hospitals having more than 499 beds. Lower salaries, lower staffing, and lower non-labor costs explain this difference.

- Rural hospitals had a median *Cost per Discharge Adjusted for Case Mix* of $2,484 in 1988 compared to $3,359 for urban hospitals. Lower salaries, lower staffing, and lower non-labor costs explain the difference.

- Teaching hospitals have far higher *Cost per Discharge Adjusted for Case Mix* than do non-teaching hospitals. The 1988 median *Cost per Discharge Adjusted for Case Mix* for teaching hospitals was $4,179 compared to $2,887 for non-teaching hospitals. Higher salaries, longer length of stay, higher non-labor costs, and higher staffing explain the difference.

COST PER VISIT

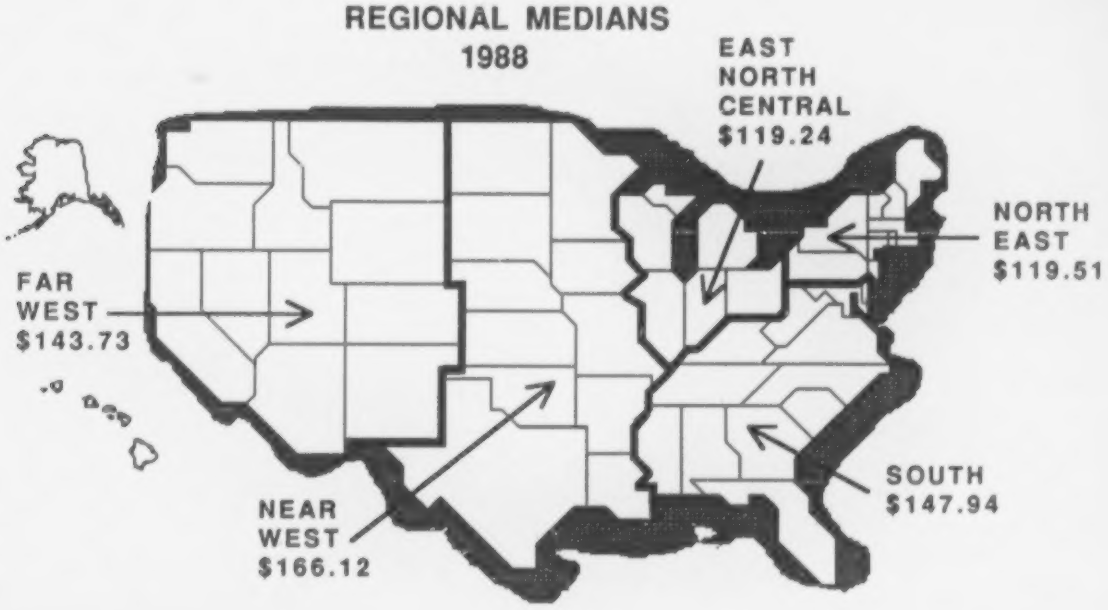


Discussion

- The *Cost per Visit* indicator provides an overall measure of the cost involved in producing one outpatient visit. An outpatient visit to three clinics or services during the same day would be counted as three outpatient visits.

- *Cost per Visit* has been increasing during the past five years at rates exceeding those in the inpatient area. Annual percentage changes are presented below:

1984-1985	1985-1986	1986-1987	1987-1988
9.0%	11.9%	7.0%	13.4%



Discussion (continued)

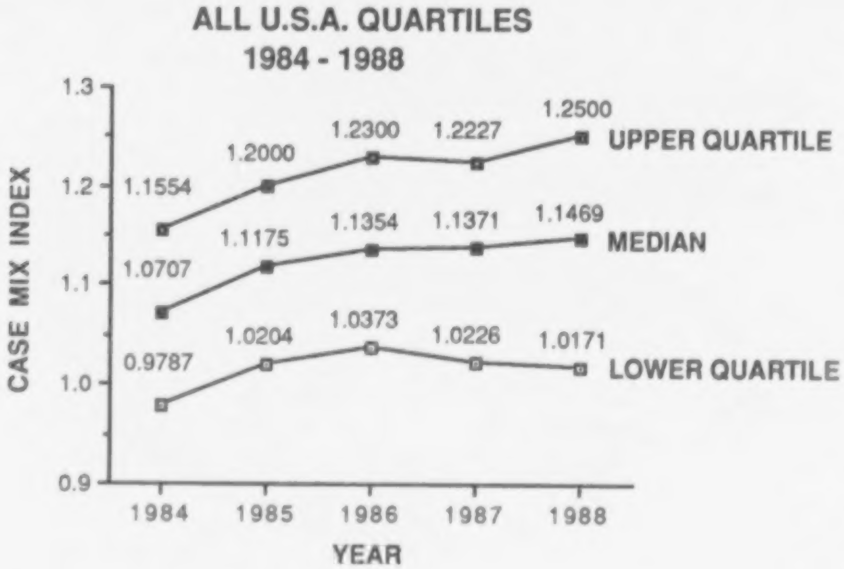
- Regional differences in *Cost per Visit* are not so large as might be expected. The 1988 median *Cost per Visit* for the Near West region was $166.12, 39.3% above the East North Central region, the lowest cost region. There is greater regional variation in outpatient costs than inpatient costs.

- Smaller hospitals have lower *Cost per Visit* indicators than do larger hospitals, but the degree of association is not so clear in this area as it was for *Cost per Discharge* measures. The 1988 median *Cost per Visit* for hospitals having fewer than 100 beds was $106.97 compared to $166.92 for hospitals having more than 499 beds.

- Rural hospitals had a median *Cost per Visit* of $119.98 in 1988 while urban hospitals reported a value of $145.22.

- Teaching hospitals reported a median *Cost per Visit* of $146.91 in 1988 compared to $133.23 in the non-teaching sector.

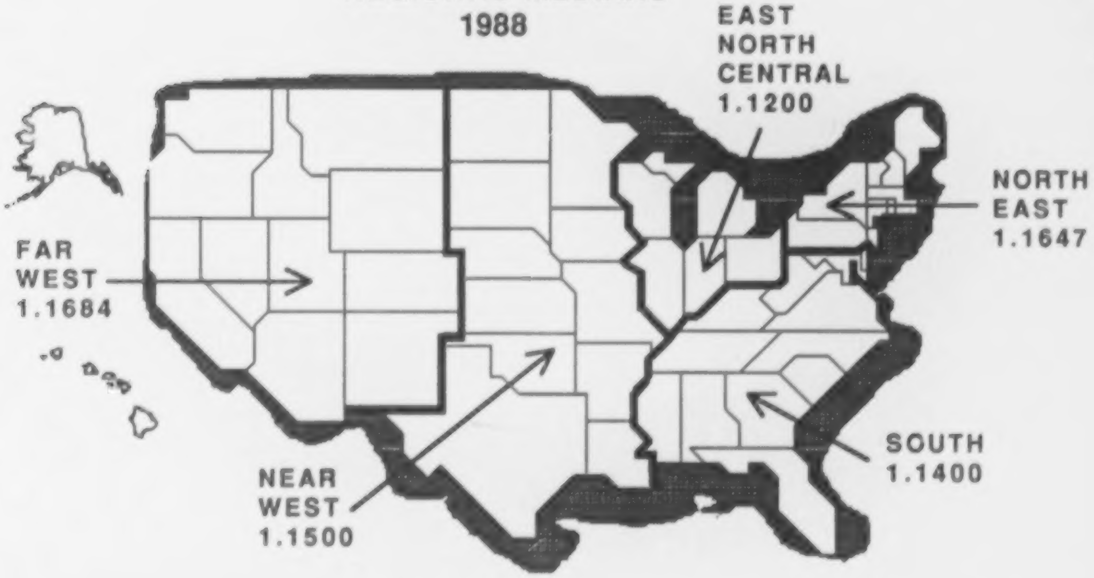
ALL PATIENT CASE MIX INDEX



Discussion

- The *All Patient Case Mix Index* provides a measure of case mix intensity for the hospital's inpatient population. Changes in case mix are not necessarily good or bad. The key objective is to conduct a profitable operation at whatever the case mix happens to be. Changes in case mix can explain changes in inpatient costs.
- *All Patient Case Mix Index* has generally been increasing during the past five years. This trend will most likely continue into the future.
- Some regional variation in *All Patient Case Mix Index* does exist. Most regions are experiencing gradual increases over the five-year period. The Near West and Far West regions did show slight declines in case mix during 1988.

REGIONAL MEDIANS
1988



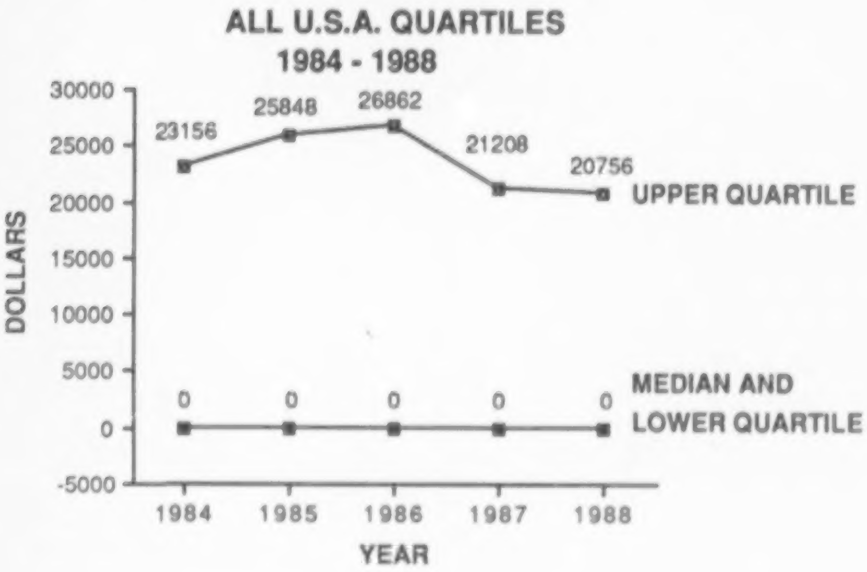
Discussion (continued)

- There is a strong association between *All Patient Case Mix Index* and bedsize. Larger hospitals have significantly higher *All Patient Case Mix Index* values. Case mix increases have been larger in hospitals having 200 or more beds.

- Rural hospitals have always had lower case mix indexes. The 1988 rural hospital median was 1.079 while the urban hospital median was 1.188. Rates of increase in *All Patient Case Mix Index* have been larger for urban hospitals.

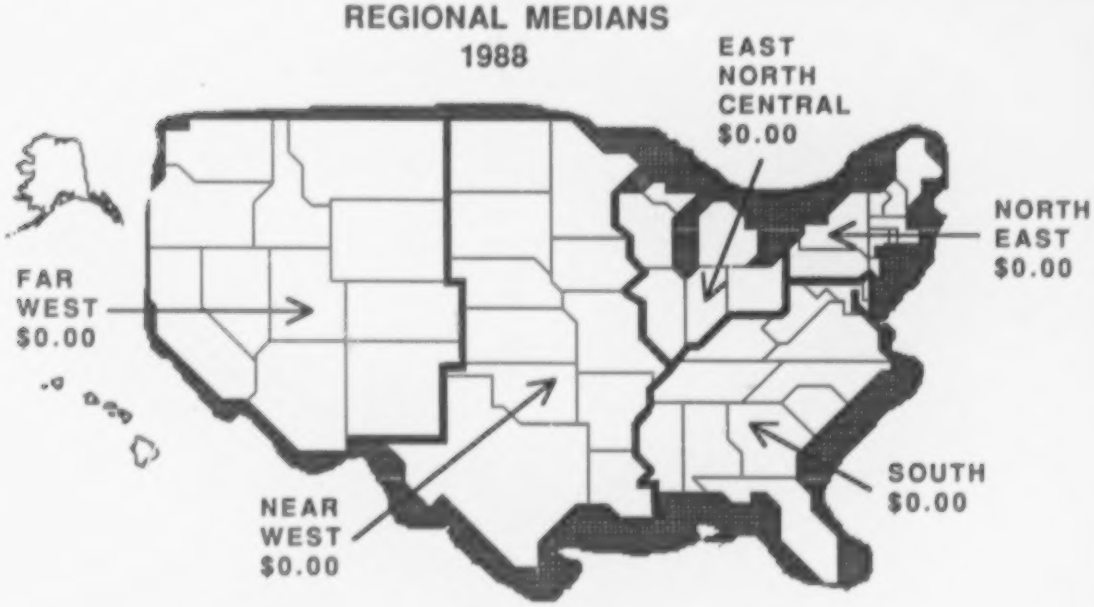
- The median *All Patient Case Mix Index* for teaching hospitals in 1988 was 1.3138 compared to 1.1300 for non-teaching hospitals. The gap between the hospital sectors is widening, possibly indicating that more complex cases are being increasingly transferred to teaching hospitals.

INTERN AND RESIDENT COST PER FTE



Discussion

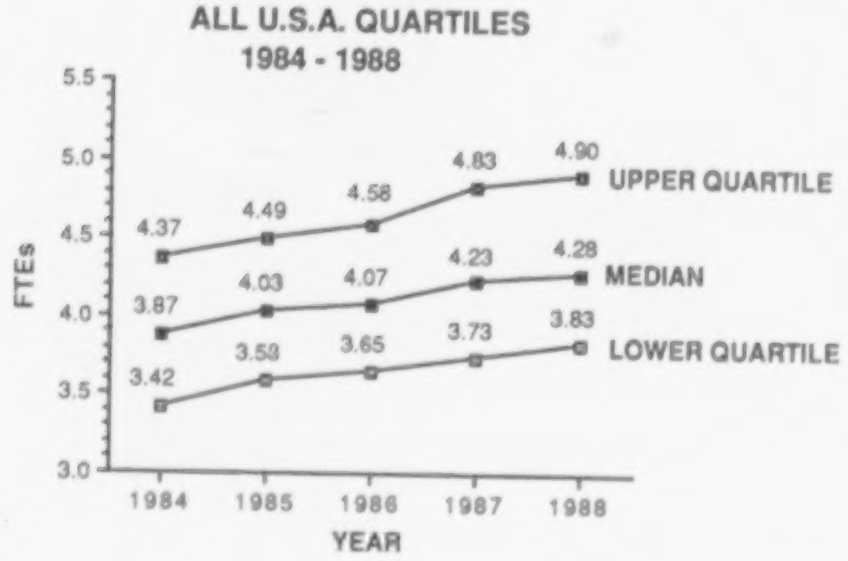
- The *Intern and Resident Cost per FTE* is defined as direct medical education costs divided by the number of FTE interns and residents. This indicator is of primary interest to teaching hospitals.



Discussion (continued)

- Median *Intern and Resident Cost per FTE* is zero for all categories except teaching hospitals. The 1988 median *Intern and Resident Cost per FTE* for teaching hospitals was $33,558. This value was down 9.5% from 1987 and up only 9.3% from 1984.

FTEs PER OCCUPIED BED

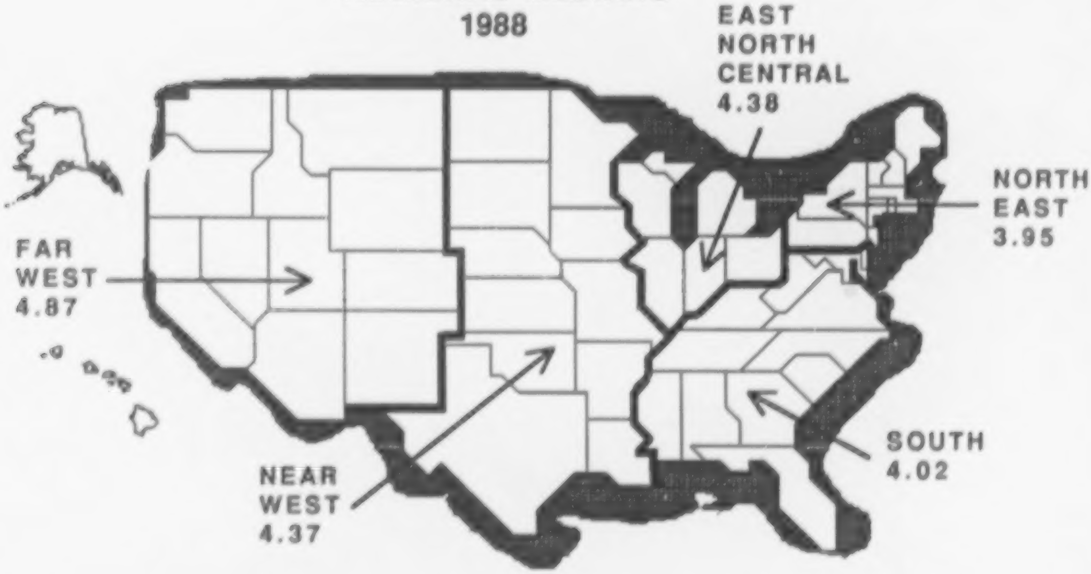


Discussion

- *FTEs per Occupied Bed* is a traditional measure of inpatient productivity. It is defined as the number of inpatient FTEs divided by *Average Daily Census*. Case mix complexity is not included in this measure.

- During the past five years *FTEs per Occupied Bed* have increased from 3.87 in 1984 to 4.28 in 1988. This increase has resulted in a $40.33 increase in per diem costs stated in current 1988 dollars or $242.80 per discharge. Much of this increase in labor costs can be traced to changes in case mix.

REGIONAL MEDIANS 1988



Discussion (continued)

- Regional differences in *FTEs per Occupied Bed* are quite large. The Northeast has the lowest *FTEs per Occupied Bed* while the Far West has the highest reported values. Much of this difference appears to be related to differences in *Length of Stay*. The Northeast with its longer *Length of Stay* provides fewer resources per day but provides more days per case.

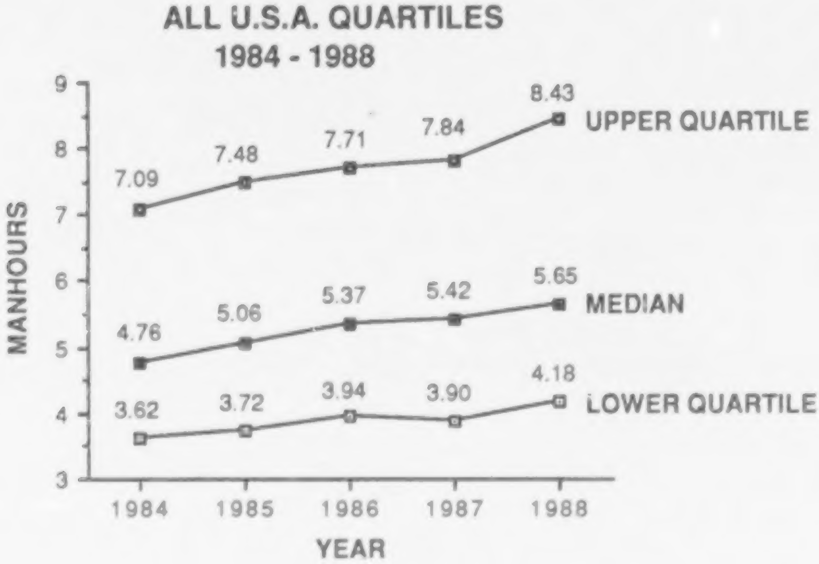
- There is no clear association between bedsize and *FTEs per Occupied Bed*. Presented below are median *FTEs per Occupied Bed* for hospital bedsize categories:

Fewer than 100	100-199	200-299	300-399	400-499	More than 499
4.49	4.16	4.11	4.19	4.45	4.67

- Very little difference between rural and urban hospitals exists with respect to the *FTEs per Occupied Bed* indicator. The 1988 medians were 4.30 for urban hospitals and 4.20 for rural hospitals.

- The 1988 median *FTEs per Occupied Bed* for teaching hospitals was 4.99 compared to 4.18 for non-teaching hospitals. This difference has been relatively constant during the past four years. Both sectors have experienced increases.

OUTPATIENT MANHOURS PER VISIT

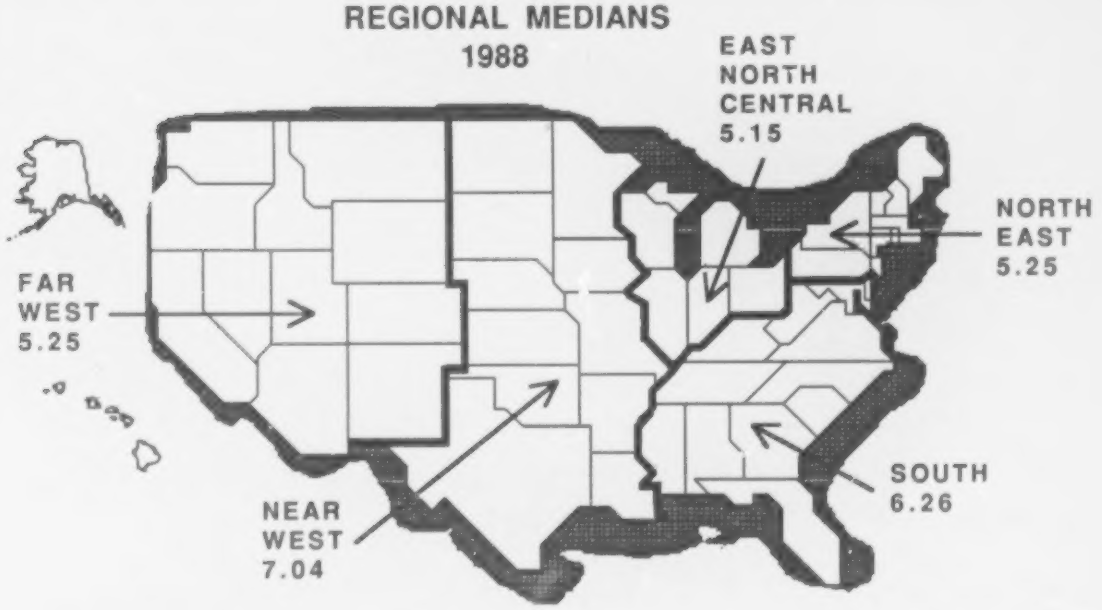


Discussion

- The *Outpatient Manhours per Visit* indicator provides a measure of labor productivity in the outpatient area of hospital operations. The measure assumes a standard 2080-hour work year.

- *Outpatient Manhours per Visit* has been increasing at a greater rate than *FTEs per Occupied Bed.* During the past five years *Outpatient Manhours per Visit* have increased 18.7% compared to a 10.5% increase in *FTEs per Occupied Bed.* This decline in labor productivity may reflect a difference in the nature of a hospital visit. There is no adjustment possible to reflect changes in the nature of services provided.

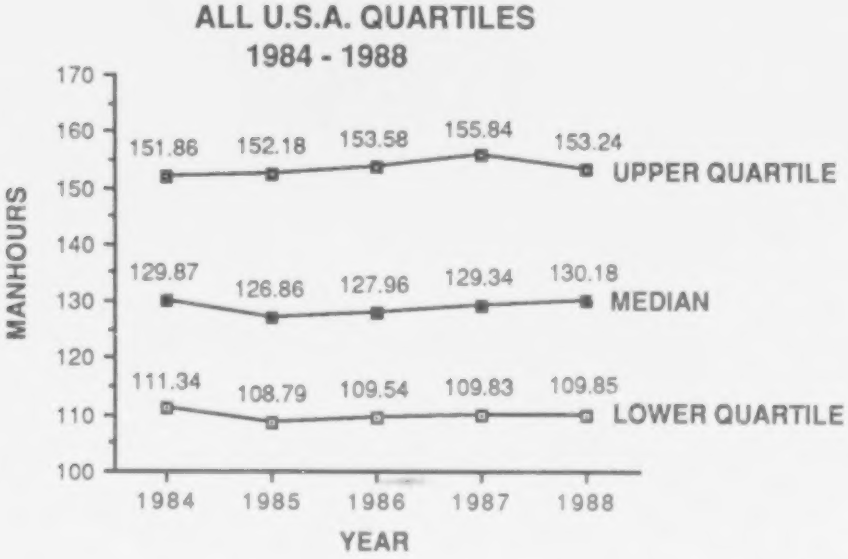
- The Near West region has the highest *Outpatient Manhours per Visit* in 1988 (7.04), largely a result of a 29.6% increase in *Outpatient Manhours per Visit* during the past five years. Since the Near West region also has the highest *Net Price per Visit*, its present position may reflect a more complex and more intense outpatient visit.



Discussion (continued)

- There is some association between hospital size and *Outpatient Manhours per Visit.* Hospitals having fewer than 100 beds had the lowest reported values in 1988 (5.18) and the highest reported values were in the over-499 bedsize group (6.37).
- Rural hospitals have slightly lower median *Outpatient Manhours per Visit* values in 1988 (5.61) compared to urban hospitals (5.68). The gap between the two industry sectors has been narrowing.
- There is very little difference between teaching and non-teaching hospitals in reported values for *Outpatient Manhours per Visit.* The 1988 median for teaching hospitals was 5.42 compared to 5.67 for non-teaching hospitals. During the past five years, teaching hospitals have experienced a smaller increase in *Outpatient Manhours per Visit* (6.5%) compared to non-teaching hospitals (22.5 %).

INPATIENT MANHOURS PER DISCHARGE ADJUSTED FOR CASE MIX



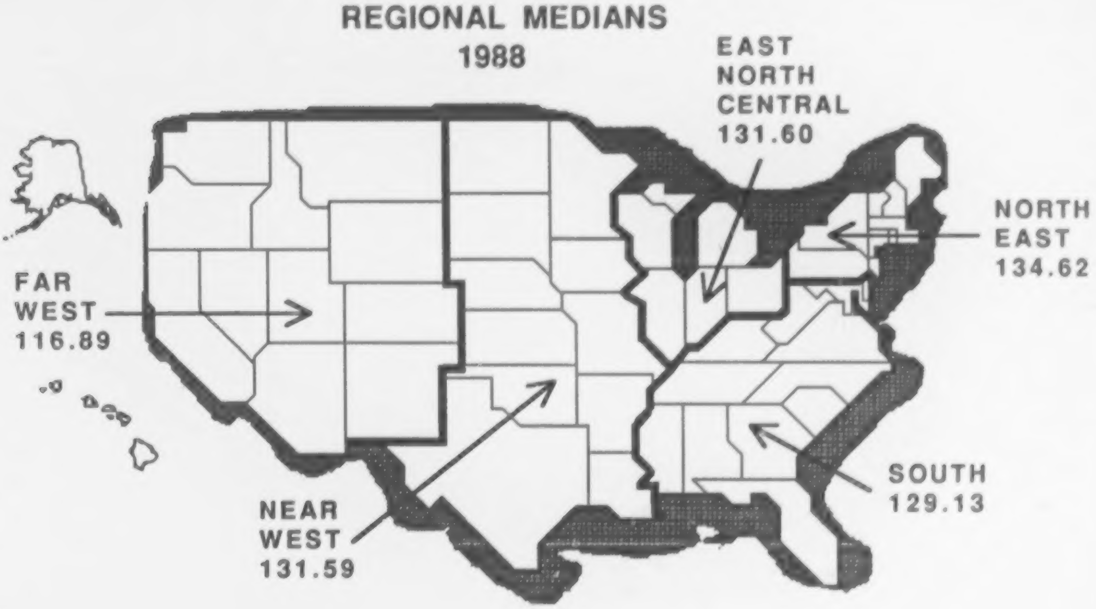
Discussion

- The *Inpatient Manhours per Discharge Adjusted for Case Mix* indicator provides a measure of labor productivity which adjusts for differences in case mix complexity. Because most hospitals expend about 50% of their total budget for labor-related costs, it is very important to maximize labor productivity.

- There has been very little change in the median *Inpatient Manhours per Discharge Adjusted for Case Mix* in the past five years. The 1988 median of 130.18 is up only 0.002% from the 1984 median of 129.87. While the recent trend is upward, it is surprising that larger increases have not taken place due to the increase in patient severity.

- Regional differences in *Inpatient Manhours per Discharge Adjusted for Case Mix* do exist. The Northeast recorded the highest value of 134.62, but this was only 15.2% above the lowest value of 116.89 which occurred in the Far West. These differences appear related to regional differences in *Length of Stay Adjusted for Case Mix* values.

INPATIENT MANHOURS PER DISCHARGE ADJUSTED FOR CASE MIX



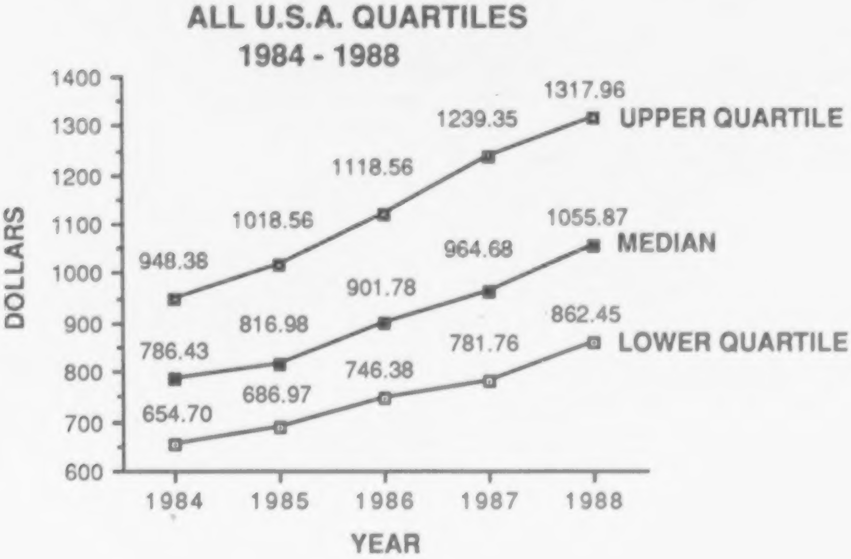
Discussion (continued)

- There is a strong association between size and *Inpatient Manhours per Discharge Adjusted for Case Mix*. Larger hospitals appear to have lower labor productivity. The 1988 median *Inpatient Manhours per Discharge Adjusted for Case Mix* for hospitals having more than 499 beds was 153.84 compared to only 116.89 for hospitals having fewer than 100 beds. Much of this difference may reflect unrecorded differences in severity.

- Rural hospitals had a 1988 median *Inpatient Manhours per Discharge Adjusted for Case Mix* of 117.07 compared to 136.81 for urban hospitals. Differences in severity again may have caused this variation.

- The 1988 median *Inpatient Manhours per Discharge Adjusted for Case Mix* for teaching hospitals was 26.8% higher than non-teaching hospitals (160.48 compared to 126.55). Severity plus additional teaching costs may be the cause for this variation.

OTHER COSTS PER DISCHARGE ADJUSTED FOR CASE MIX



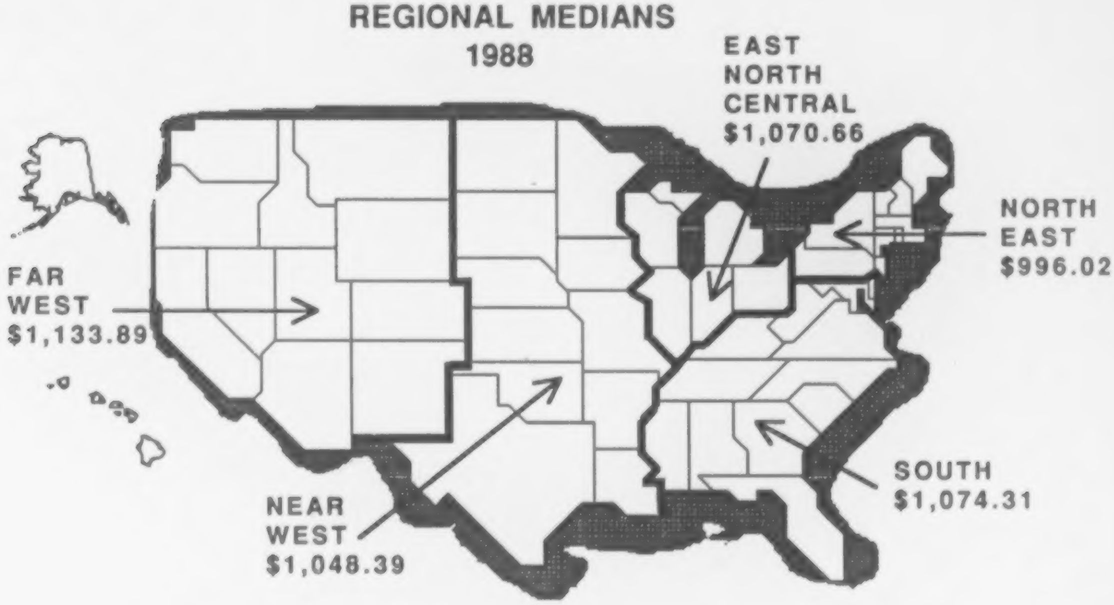
Discussion

- The *Other Costs per Discharge Adjusted for Case Mix* indicator provides a measure of operating efficiency. Other costs consist of all costs other than salaries and wages, fringe benefits, interest, depreciation, professional liability, and direct medical education costs.

- *Other Costs per Discharge Adjusted for Case Mix* have been increasing at rates greater than labor costs during the past five years. The 1988 national median of $1,055.87 was up 34.3% from 1984. Cost control in this area appears to be especially critical at this time because hospitals are very likely to face sizeable pressure for increased wages and salaries during the next several years.

- The Far West region had the highest *Other Costs per Discharge Adjusted for Case Mix* in 1988. Differences between regions may be increasing. The Northeast, because of intense pressure on cost control, has exhibited the lowest rate of increase in *Other Costs per Discharge Adjusted for Case Mix* during the past five years.

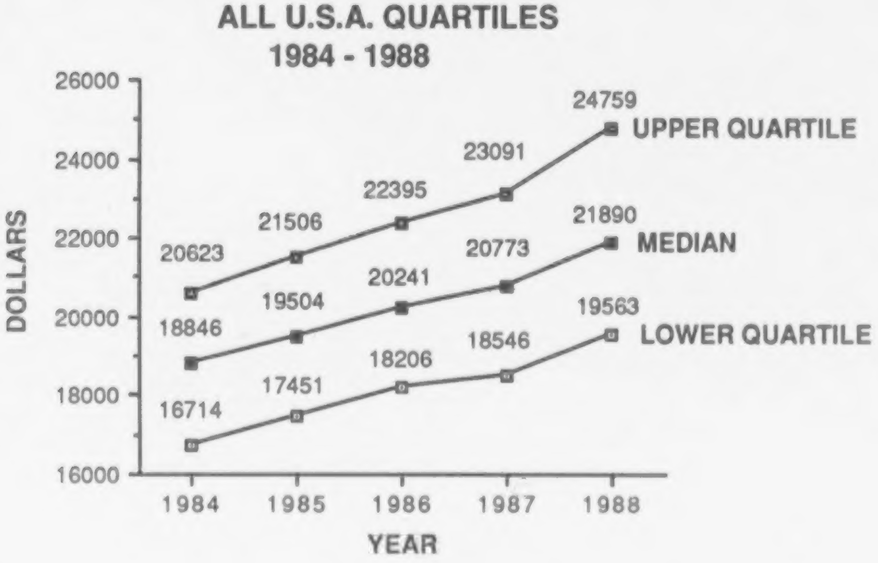
OTHER COSTS PER DISCHARGE ADJUSTED FOR CASE MIX



Discussion (continued)

- *Other Costs per Discharge Adjusted for Case Mix* are strongly related to bedsize. The 1988 median for hospitals having fewer than 100 beds was $885.75 compared to $1,257.15 for hospitals having more than 499 beds.
- Rural hospitals have lower values for *Other Costs per Discharge Adjusted for Case Mix* than do urban hospitals. The gap appears to be widening; during the past five years urban hospitals increased their *Other Costs per Discharge Adjusted for Case Mix* 39.8% to $1,163.11 compared to a 30.4% increase for rural hospitals to $873.28.
- Teaching hospitals have *Other Costs per Discharge Adjusted for Case Mix* much higher than do non-teaching hospitals. The 1988 teaching median of $1,338.66 was well above the non-teaching median of $1,016.51.

SALARY PER FTE



Discussion

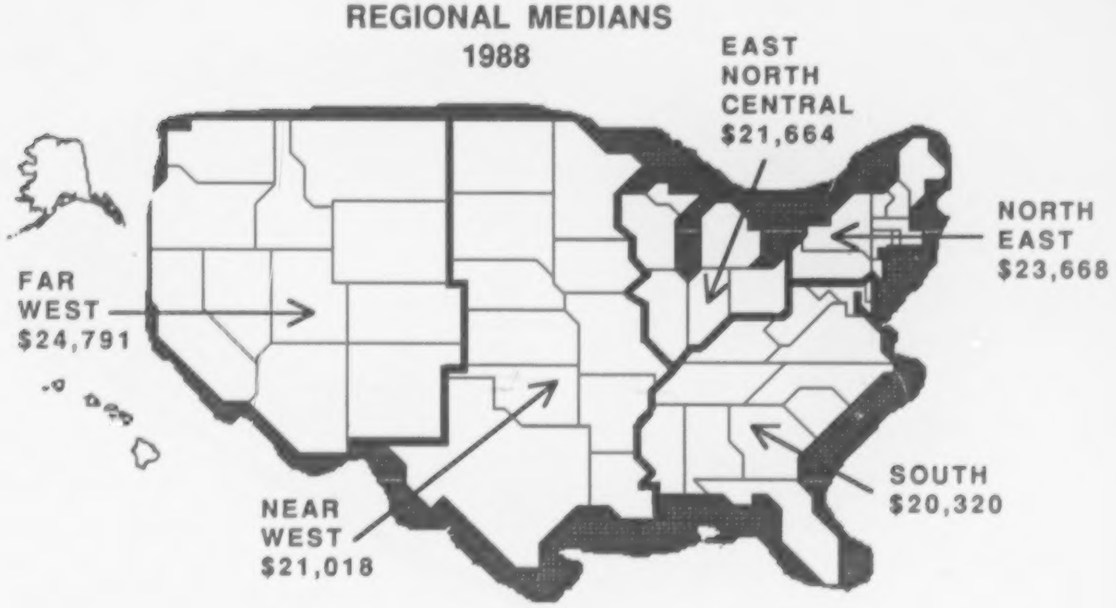
- The *Salary per FTE* indicator provides a simple measure of the relative cost of the largest resource item used in the hospital industry. Control over wage rates is very important to hospital financial viability.

- Increases in *Salary per FTE* have been extremely low in the past five years. Average percentage changes in median *Salary per FTE* are presented below:

1984-1985	1985-1986	1986-1987	1987-1988
3.5%	3.8%	2.6%	5.4%

The major increase in salaries in 1988 is very likely to be repeated in the next several years. This will add significant cost pressure.

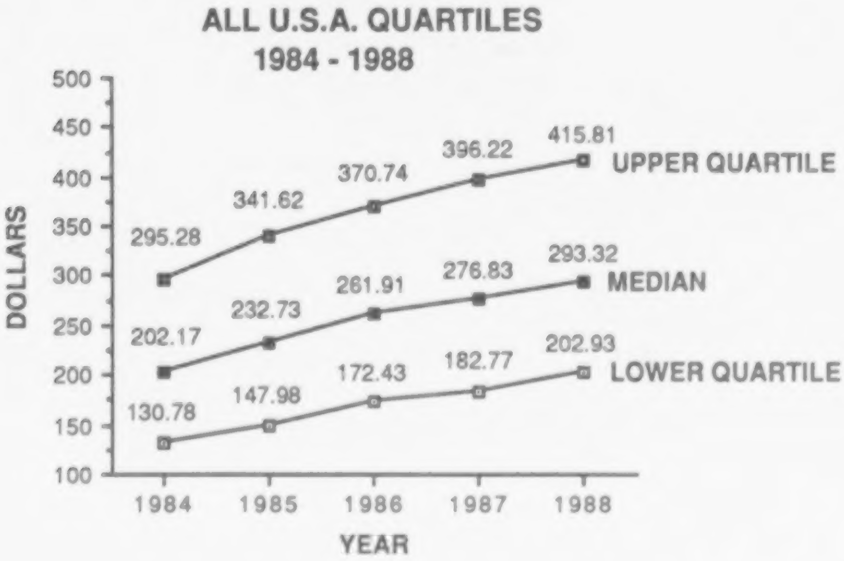
- *Salary per FTE* is highest in the Far West and lowest in the South region. Wage increases have been higher in the Northeast and Far West regions.



Discussion (continued)

- Smaller hospitals have lower *Salary per FTE* values than do larger hospitals. The 1988 median *Salary per FTE* for hospitals having fewer than 100 beds was $19,596 compared to $24,208 for hospitals having 400 to 499 beds.
- Rural hospitals do have lower *Salary per FTE* than do urban hospitals, $19,576 compared to $23,346. The difference does not appear to be narrowing.
- Teaching hospitals pay more than non-teaching hospitals, and the difference is getting larger. Teaching hospitals had a 1988 median *Salary per FTE* of $24,442 compared to $21,461 for non-teaching hospitals. *Salary per FTE* increased 20.8% in the teaching sector during the 1984 to 1988 period compared to 16.0% in the non-teaching sector.

CAPITAL COSTS PER DISCHARGE



Discussion

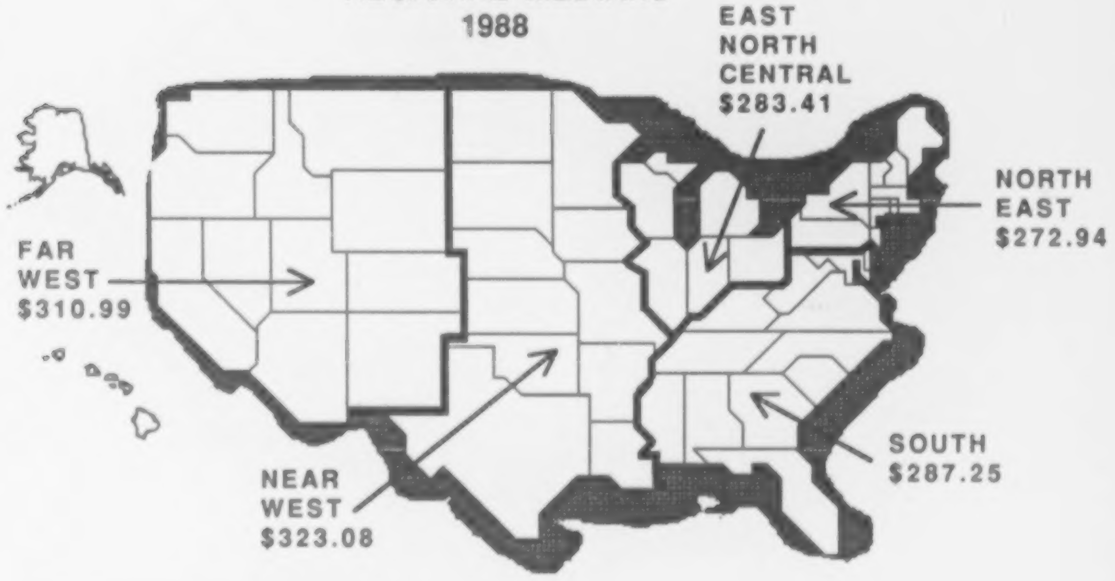
- The *Capital Costs per Discharge* indicator measures the total amount of capital costs defined as interest and depreciation per unadjusted discharge. Control over capital costs is becoming especially important because Medicare has reduced its payment for capital costs.

- *Capital Costs per Discharge* have been increasing at rates in excess of labor-related costs during the past five years. The average percentage changes in *Capital Costs per Discharge* for the past five years are presented below:

1984-1985	1985-1986	1986-1987	1987-1988
15.1%	12.5%	5.7%	6.0%

- Regional differences in *Capital Costs per Discharge* exist. Much of the difference may be due to *Length of Stay*. The Far West region has the lowest *Capital Costs per Discharge* and it also has the lowest *Length of Stay*.

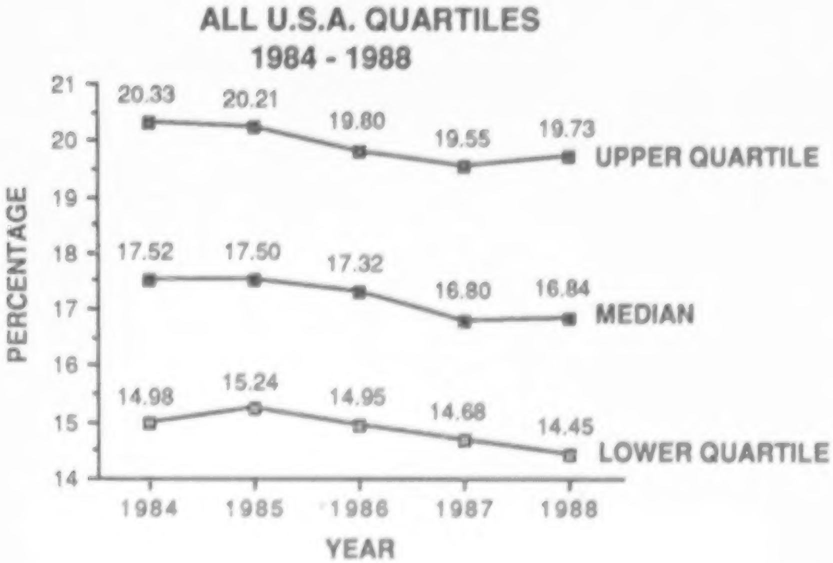
REGIONAL MEDIANS
1988



Discussion (continued)

- There is a very clear association between bedsize and *Capital Costs per Discharge*. The 1988 median *Capital Costs per Discharge* for hospitals having fewer than 100 beds was $192.36 compared to $385.30 for hospitals having more than 499 beds. Since *Length of Stay* is lower in smaller hospitals, this difference appears to be due to case mix and capital resource intensity.
- Urban hospitals have far higher *Capital Costs per Discharge* than do rural hospitals and the gap is widening. The 1988 median *Capital Costs per Discharge* was $217.15 for rural hospitals compared to $337.07 for urban hospitals. *Capital Costs per Discharge* increased 50.9% during the past five years in the urban sector compared to 46.6% in the rural sector. Some of this difference reflects the inability of the small rural hospital to attract capital to finance major equipment and renovation projects.
- Teaching hospitals have higher *Capital Costs per Discharge* values than do non-teaching hospitals, and the gap is widening. The 1988 median *Capital Costs per Discharge* for teaching hospitals was $391.62 compared to $281.75 for non-teaching hospitals.

EMPLOYEE BENEFITS PERCENTAGE

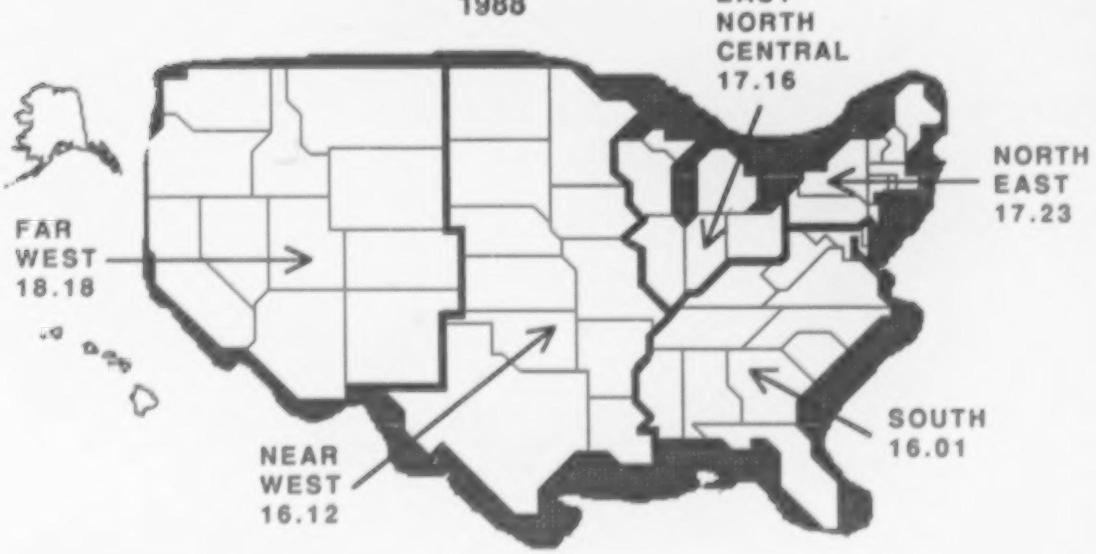


Discussion

- The *Employee Benefits Percentage* indicator measures the percent of salaries that is paid to employees in addition to salaries for fringe benefits. Fringe benefits include payroll tax items, insurance, and retirement. Paid vacation or rest periods are not included as fringe benefits.

- During the past five years the *Employee Benefits Percentage* has had a general downward trend. The decline is especially surprising in light of the relatively low increase in wages and salaries.

REGIONAL MEDIANS
1988



Discussion (continued)

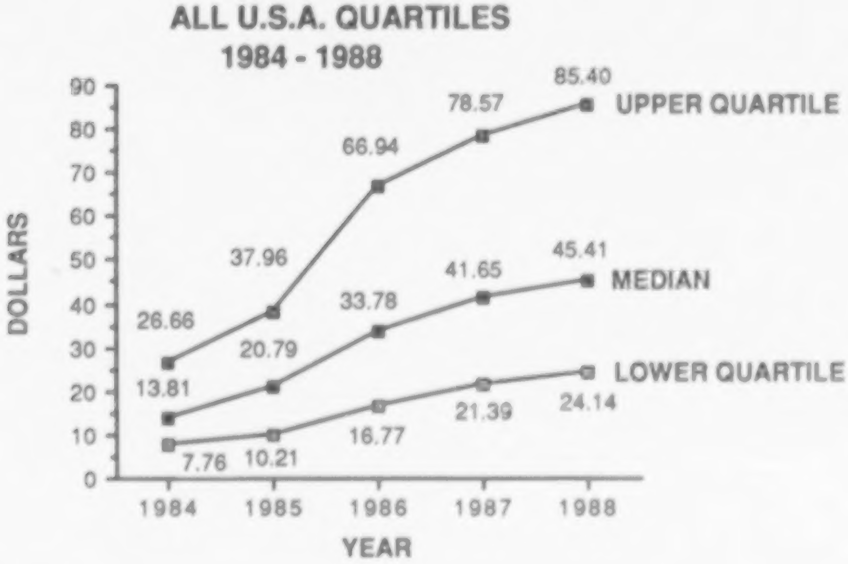
- Regional differences in *Employee Benefits Percentage* track fairly closely with regional differences in *Salary per FTE*. The Far West had the highest *Salary per FTE*; it also has the highest *Employee Benefits Percentage*. Total employee compensation is therefore clearly the highest in the Far West region.

- *Employee Benefits Percentage* is associated with bedsize in the same manner as *Salary per FTE*. Larger hospitals generally have both higher salaries and higher fringe benefit payments.

- Little difference between urban and rural hospitals with respect to *Employee Benefits Percentage* exists. The 1988 median *Employee Benefits Percentage* for rural hospitals was 16.57% compared to 16.93% for urban hospitals.

- Teaching hospitals expend a greater percentage of salaries in employee benefits than non-teaching hospitals. The 1988 median *Employee Benefits Percentage* for teaching hospitals was 17.59% compared to 16.61% for non-teaching hospitals.

PROFESSIONAL LIABILITY INSURANCE PER DISCHARGE

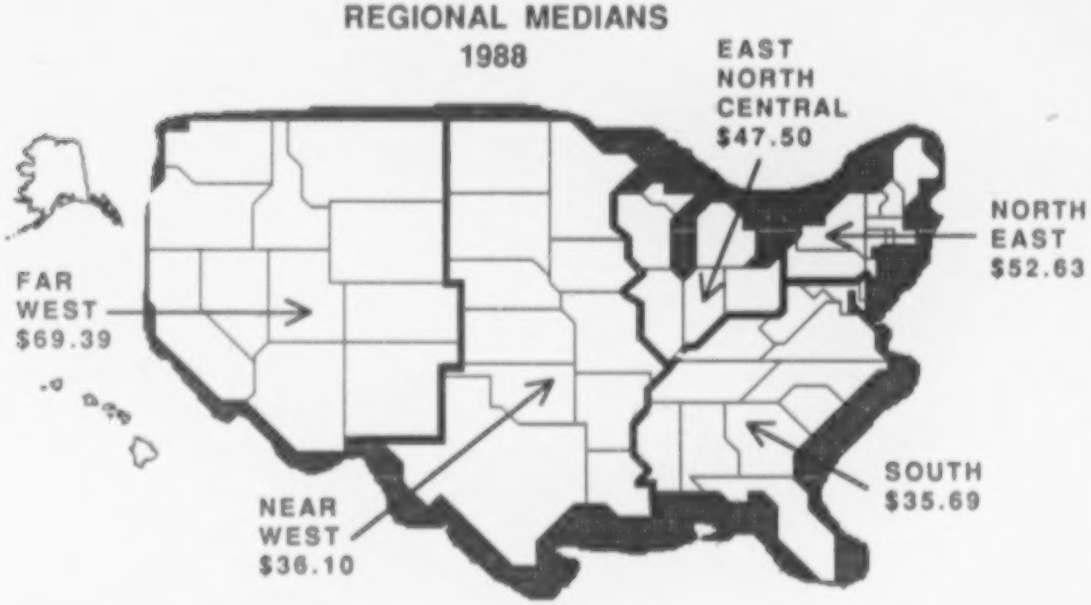


Discussion

- The *Professional Liability Insurance per Discharge* indicator includes payments for insurance premiums or payments to a self-insurance trust fund. This indicator is not adjusted for case mix.

- There is no area of reported cost in our data set that has experienced so dramatic an increase as *Professional Liability Insurance per Discharge*. The average rate of increase per year during the period 1984 to 1988 has been 57.2%. The increases have been exorbitant; however, *Professional Liability Insurance per Discharge* is still a relatively small item in the total cost of running a hospital and the rates of increase are getting smaller.

PROFESSIONAL LIABILITY INSURANCE PER DISCHARGE



Discussion (continued)

- *Professional Liability Insurance per Discharge* has significant regional variation. The Far West has the highest values in 1988 and has experienced larger rates of increase in the past five years.

- *Professional Liability Insurance per Discharge* is highly related to bedsize. Larger hospitals pay significantly more for professional liability coverage. This difference has grown enormously in the past four years. The larger hospitals appear to have been hit with far higher increases in premiums.

- *Professional Liability Insurance per Discharge* is higher in the urban hospitals than in the rural hospitals. There do not appear to be any major differences, however, in rates of increase during the past four years. The 1988 median for urban hospitals was $55.29 compared to $31.47 for rural hospitals.

- Teaching hospitals paid $82.39 in *Professional Liability Insurance per Discharge* in 1988 compared to $41.26 for non-teaching hospitals. While the absolute dollar difference has been increasing, the rates of increase in the two sectors is fairly similar.

APPENDIX A

GLOSSARY OF INDICATORS

GLOSSARY OF INDICATORS

Indicator		Definition	Desired Position*	
			Trend	Median
Profit Indicators				
1	Profit per Discharge	$\frac{\text{Net Inpatient Revenue} - \text{Inpatient Cost}}{\text{Total Discharges}}$	up	above
2	Profit per Visit	$\frac{\text{Net Outpatient Revenue} - \text{Outpatient Cost}}{\text{Total Visits}}$	up	above
3	Profit per Discharge Adjusted for Case Mix	$\frac{\text{Net Inpatient Revenue} - \text{Inpatient Cost}}{\text{Total Discharges} \times \text{Case Mix Index}}$	up	above
Net Price Indicators				
4	Medicare Payment Percentage	$\frac{\text{Medicare Discharges} \times 100}{\text{Total Discharges}}$	down	below
5	Net Price per Discharge	$\frac{\text{Net Inpatient Revenue}}{\text{Total Discharges}}$	up	above
6	Net Price per Discharge Adjusted for Case Mix	$\frac{\text{Net Inpatient Revenue}}{\text{Total Discharges} \times \text{Case Mix Index}}$	up	above
7	Net Price per Visit	$\frac{\text{Net Outpatient Revenue}}{\text{Total Outpatient Visits}}$	up	above
8	Bad Debt and Charity Care Percentage	$\frac{\text{Bad Debt and Charity Care} \times 100}{\text{Gross Patient Revenue}}$	down	below
9	Inpatient Revenue Percentage	$\frac{\text{Net Inpatient Revenue} \times 100}{\text{Total Revenue}}$	neutral	neutral
10	Outpatient Revenue Percentage	$\frac{\text{Net Outpatient Revenue} \times 100}{\text{Total Revenue}}$	neutral	neutral
11	Other Revenue Percentage	$\frac{\text{Other Revenue} \times 100}{\text{Total Revenue}}$	up	above
12	Contractual Allowance Percentage	$\frac{\text{Contractual Allowances} \times 100}{\text{Gross Patient Revenue}}$	down	below

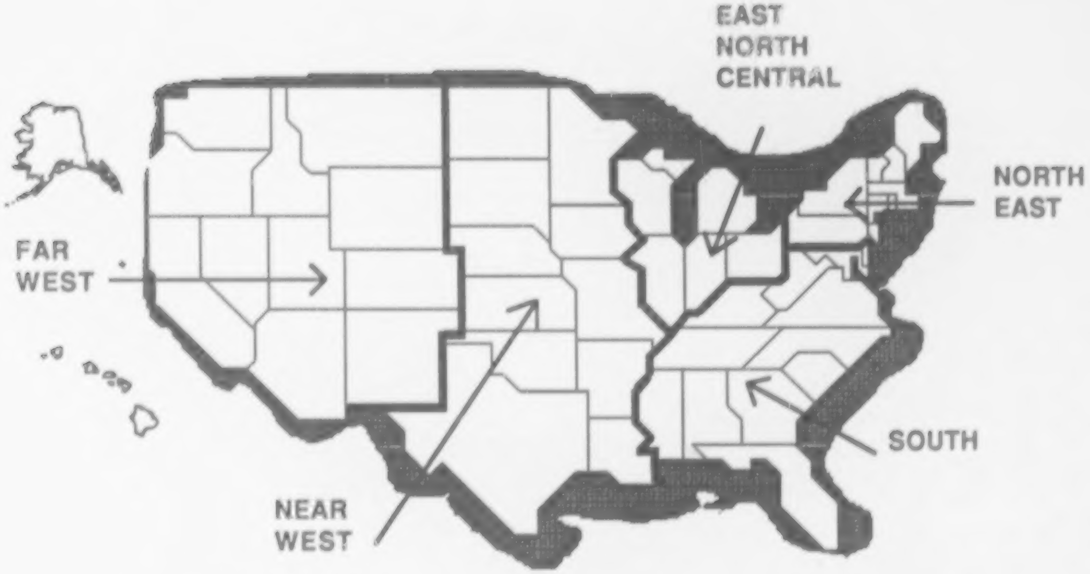
	Indicator	Definition	Desired Position*	
			Trend	Median
Volume Indicators				
13	Average Daily Census	$\frac{\text{Patient Days}}{365}$	up	above
14	Occupancy Percentage	$\frac{\text{Patient Days} \times 100}{365 \times \text{Licensed Beds}}$	up	above
15	Occupancy Percentage for Staffed Beds	$\frac{\text{Patient Days} \times 100}{365 \times \text{Staffed Beds}}$	up	above
Length of Stay Indicators				
16	Length of Stay	$\frac{\text{Patient Days}}{\text{Total Discharges}}$	down	below
17	Length of Stay Adjusted for Case Mix	$\frac{\text{Patient Days}}{\text{Discharges} \times \text{Case Mix Index}}$	down	below
Intensity of Service Indicators				
18	Cost per Discharge	$\frac{\text{Inpatient Operating Expense}}{\text{Total Discharges}}$	down	above
19	Cost per Discharge Adjusted for Case Mix	$\frac{\text{Inpatient Operating Expense}}{\text{Total Discharges} \times \text{Case Mix Index}}$	down	below
20	Cost per Visit	$\frac{\text{Total Outpatient Expenses}}{\text{Total Outpatient Visits}}$	down	below
21	All Patient Case Mix Index	Case Mix Index	neutral	neutral
22	Intern and Resident Cost per FTE	$\frac{\text{Direct Medical Education Cost}}{\text{FTE Interns and Residents}}$	down	below
Efficiency Indicators				
23	FTEs per Occupied Bed	$\frac{\text{Inpatient FTEs}}{\text{Average Daily Census}}$	down	below
24	Outpatient Manhours per Visit	$\frac{\text{Outpatient FTEs} \times 2080}{\text{Total Outpatient Visits}}$	down	below
25	Inpatient Manhours per Discharge Adj. for Case Mix	$\frac{\text{Inpatient FTEs} \times 2080}{\text{Discharges} \times \text{Case Mix Index}}$	down	below
26	Other Costs per Discharge Adjusted for Case Mix	$\frac{\text{Inpatient Other Operating Expense}}{\text{Total Discharges} \times \text{Case Mix Index}}$	down	below

Indicator		Definition	Desired Position*	
			Trend	Median
Unit Cost of Input Indicators				
27	Salary per FTE	Salaries / FTEs	down	below
28	Capital Cost per Discharge	Inpatient Interest and Inpatient Depreciation / Total Discharges	down	below
29	Employee Benefits Percentage	Fringe Benefits x 100 / Total Salaries	down	below
30	Professional Liability Insurance per Discharge	Inpatient Professional Liability Insurance / Total Discharges	down	below

* Desired position is categorized with respect to the relationship between the trend and median values. The desired position only identifies whether increasing or decreasing values are desirable with respect to trend or whether values above or below median values are desirable. In summary, if larger values of ratios are favorable they will be designated as "up" and "above" in the desired position columns while ratios for which smaller values are favorable will be designated as "down" and "below."

APPENDIX B

DEFINITION OF REGIONAL GROUPINGS



Northeast Region	Connecticut Maine Massachusetts New Hampshire	New Jersey New York Pennsylvania Rhode Island Vermont
East North Central Region	Illinois Indiana	Michigan Ohio Wisconsin
South Region	Alabama Delaware District of Columbia Florida Georgia Kentucky Maryland	Mississippi North Carolina Puerto Rico South Carolina Tennessee Virginia West Virginia
Near West Region	Arkansas Iowa Kansas Louisiana Minnesota Missouri	Nebraska North Dakota Oklahoma South Dakota Texas
Far West Region	Alaska Arizona California Colorado Hawaii Idaho Montana	Nevada New Mexico Oregon Utah Washington Wyoming

APPENDIX C

QUARTILE VALUES OF INDICATORS

1984 - 1988 COMPARATIVE VALUES FOR PROFIT PER DISCHARGE

	1984	1985	1986	1987	1988
	====	====	====	====	====
NATIONAL: ALL U.S.					
LOWER	[illegible]	[illegible]	[illegible]	-128.57	[illegible]
MEDIAN	37.53	[illegible]	[illegible]	[illegible]	[illegible]
UPPER	136.17	[illegible]	[illegible]	[illegible]	107.30
REGION: Northeast					
LOWER	[illegible]	-91.24	-101.54	[illegible]	-166.64
MEDIAN	[illegible]	[illegible]	[illegible]	[illegible]	-56.01
UPPER	41.72	[illegible]	[illegible]	[illegible]	85.26
REGION: East North Central					
LOWER	-31.87	[illegible]	-67.10	[illegible]	-127.30
MEDIAN	55.26	[illegible]	[illegible]	-1.11	[illegible]
UPPER	152.96	140.85	[illegible]	74.46	[illegible]
REGION: South					
LOWER	-28.88	-11.91	-30.73	[illegible]	-116.17
MEDIAN	55.57	86.04	49.68	[illegible]	[illegible]
UPPER	133.75	182.04	174.67	[illegible]	[illegible]
REGION: Near West					
LOWER	-49.61	-20.03	-50.30	[illegible]	-122.92
MEDIAN	47.82	86.17	68.52	[illegible]	22.84
UPPER	162.74	213.97	171.72	[illegible]	121.04
REGION: Far West					
LOWER	11.96	-5.66	-61.78	[illegible]	-134.99
MEDIAN	94.60	112.53	69.08	[illegible]	34.08
UPPER	206.25	225.25	228.02	[illegible]	[illegible]
BEDSIZE: < 100					
LOWER	-92.35	-102.14	-198.13	[illegible]	-144.70
MEDIAN	-13.56	-5.16	-12.98	[illegible]	-24.27
UPPER	77.83	99.01	91.97	46.72	76.29
BEDSIZE: 100 - 199					
LOWER	-51.42	-43.68	-47.49	-121.20	-117.89
MEDIAN	18.45	32.36	29.42	-3.16	6.43
UPPER	99.84	113.31	132.38	99.27	113.06
BEDSIZE: 200 - 299					
LOWER	-53.29	-39.62	-69.13	-106.86	-123.47
MEDIAN	30.07	70.11	34.19	0.59	-10.49
UPPER	157.57	151.52	141.24	98.84	101.54
BEDSIZE: 300 - 399					
LOWER	-0.95	-19.72	-33.07	-97.03	-159.32
MEDIAN	72.43	76.38	47.17	34.74	15.47
UPPER	184.12	203.82	174.74	120.77	112.86
BEDSIZE: 400 - 499					
LOWER	-62.18	-32.89	-22.47	-100.12	-156.80
MEDIAN	52.13	113.47	72.85	39.67	-12.18
UPPER	120.42	219.85	187.07	157.31	139.91

	1984	1985	1986	1987	1988
	====	====	====	====	====
BEDSIZE: > 499					
LOWER	-47.99	-16.51	-67.10	-142.16	-112.37
MEDIAN	75.85	107.38	74.98	63.92	22.54
UPPER	205.33	239.32	231.43	200.34	132.64
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	-16.07	-56.66	-49.49	-45.18	-24.98
N.E. / 100-199 MEDIAN	-22.30	33.77	60.72	-2.58	-39.13
N.E. / 200-299 MEDIAN	-8.01	-0.39	6.15	-56.05	-69.02
N.E. / 300-399 MEDIAN	-21.64	21.81	31.85	29.82	-94.47
N.E. / 400-499 MEDIAN	-36.17	-57.34	20.26	18.68	-78.94
N.E. / > 499 MEDIAN	-74.83	-28.54	17.32	58.31	-36.15
E.N.C./ < 100 MEDIAN	26.56	30.63	12.08	-17.49	-52.16
E.N.C./100-199 MEDIAN	17.62	15.89	10.87	-34.05	1.05
E.N.C./200-299 MEDIAN	79.78	45.00	49.33	15.79	-35.75
E.N.C./300-399 MEDIAN	98.19	70.51	45.75	32.46	1.65
E.N.C./400-499 MEDIAN	78.09	158.31	116.81	43.24	36.51
E.N.C./ > 499 MEDIAN	77.82	79.53	63.07	12.34	27.43
SO. / < 100 MEDIAN	-49.83	-36.16	14.54	-62.11	-60.46
SO. / 100-199 MEDIAN	18.72	49.66	53.66	-7.13	-3.97
SO. / 200-299 MEDIAN	2.88	70.11	-3.52	16.92	27.76
SO. / 300-399 MEDIAN	77.80	107.83	43.47	48.83	56.25
SO. / 400-499 MEDIAN	55.02	108.21	118.83	98.38	60.38
SO. / > 499 MEDIAN	133.24	137.09	113.80	79.74	34.99
N.W. / < 100 MEDIAN	-60.41	17.10	-6.04	-101.82	-24.27
N.W. / 100-199 MEDIAN	-42.38	-12.50	31.11	-8.60	42.10
N.W. / 200-299 MEDIAN	141.19	145.05	135.86	57.11	29.95
N.W. / 300-399 MEDIAN	[illegible]	153.18	90.34	35.68	49.52
N.W. / 400-499 MEDIAN	[illegible]	113.81	90.22	16.21	-79.42
N.W. / > 499 MEDIAN	[illegible]	188.28	94.06	48.52	44.87
F.W. / < 100 MEDIAN	[illegible]	-5.66	51.51	-31.55	4.47
F.W. / 100-199 MEDIAN	[illegible]	83.61	68.83	73.06	94.45
F.W. / 200-299 MEDIAN	137.07	147.73	68.88	66.09	57.55
F.W. / 300-399 MEDIAN	177.95	217.90	123.91	-70.63	-136.19
F.W. / 400-499 MEDIAN	43.41	151.58	10.50	31.70	-32.58
F.W. / > 499 MEDIAN	114.85	91.07	122.25	-87.14	15.80

1984 - 1988 COMPARATIVE VALUES FOR PROFIT PER VISIT

	1984	1985	1986	1987	1988
	====	====	====	====	====
NATIONAL: ALL U.S.					
LOWER	-2.74	-2.66	[illegible]	[illegible]	[illegible]
MEDIAN	0.90	[illegible]	[illegible]	0.24	[illegible]
UPPER	4.51	[illegible]	6.56	[illegible]	[illegible]
REGION: Northeast					
LOWER	[illegible]	[illegible]	[illegible]	-9.03	-16.52
MEDIAN	[illegible]	-0.33	[illegible]	[illegible]	-4.28
UPPER	[illegible]	[illegible]	[illegible]	[illegible]	0.96
REGION: East North Central					
LOWER	[illegible]	[illegible]	-2.57	[illegible]	[illegible]
MEDIAN	[illegible]	1.13	1.10	[illegible]	[illegible]
UPPER	[illegible]	[illegible]	4.03	[illegible]	4.71
REGION: South					
LOWER	-2.02	-0.75	[illegible]	[illegible]	-5.26
MEDIAN	1.53	[illegible]	2.52	[illegible]	1.69
UPPER	6.00	[illegible]	9.40	[illegible]	9.28
REGION: Near West					
LOWER	-3.53	-1.46	-3.62	-6.31	[illegible]
MEDIAN	0.46	2.52	1.83	1.26	1.87
UPPER	8.18	11.17	7.59	[illegible]	8.00
REGION: Far West					
LOWER	0.29	-0.05	-1.52	[illegible]	[illegible]
MEDIAN	3.28	4.81	3.54	1.02	[illegible]
UPPER	6.33	10.05	8.99	6.56	6.99
BEDSIZE: < 100					
LOWER	-5.28	-5.40	-8.50	-8.07	-8.50
MEDIAN	-1.22	-0.18	-0.30	-1.38	-0.86
UPPER	2.88	4.30	4.70	2.16	3.75
BEDSIZE: 100 - 199					
LOWER	-2.03	-2.75	-2.82	[illegible]	-4.96
MEDIAN	0.16	0.67	0.86	[illegible]	[illegible]
UPPER	3.39	5.43	5.63	5.04	[illegible]
BEDSIZE: 200 - 299					
LOWER	-1.48	-1.53	-2.64	-3.57	-6.46
MEDIAN	1.30	3.06	1.74	0.74	[illegible]
UPPER	6.10	9.25	7.63	5.76	7.08
BEDSIZE: 300 - 399					
LOWER	-1.77	-2.85	-2.58	-4.59	-6.02
MEDIAN	1.82	3.10	1.48	1.19	0.65
UPPER	6.72	8.22	6.28	5.59	7.01
BEDSIZE: 400 - 499					
LOWER	-7.07	-4.61	-6.72	-6.13	-8.49
MEDIAN	1.26	2.36	1.09	0.71	-1.73
UPPER	3.78	6.36	6.20	4.47	4.36

	1984	1985	1986	1987	1988
	====	====	====	====	====
BEDSIZE: > 499					
LOWER	-4.49	-2.42	-6.21	-6.52	-5.00
MEDIAN	2.11	2.92	1.73	1.32	1.04
UPPER	5.49	8.12	8.14	8.57	7.16
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	-1.11	-2.26	-2.41	-0.62	-0.80
N.E. / 100-199 MEDIAN	-0.04	-0.78	0.23	-1.87	-3.20
N.E. / 200-299 MEDIAN	0.38	0.69	-0.04	-1.00	-4.30
N.E. / 300-399 MEDIAN	-2.58	-0.97	-2.02	-2.62	-4.76
N.E. / 400-499 MEDIAN	-9.21	-11.05	-9.01	-1.64	-10.99
N.E. / > 499 MEDIAN	-8.72	-7.01	-6.22	-3.51	-5.74
E.N.C./ < 100 MEDIAN	1.32	0.64	0.01	-1.24	-0.80
E.N.C./100-199 MEDIAN	0.59	0.71	0.84	0.07	1.05
E.N.C./200-299 MEDIAN	1.77	1.74	1.34	0.58	-0.48
E.N.C./300-399 MEDIAN	1.52	2.43	1.91	1.34	1.21
E.N.C./400-499 MEDIAN	2.63	3.45	5.13	1.71	0.63
E.N.C./ > 499 MEDIAN	1.26	1.26	-0.08	-0.43	1.10
SO. / < 100 MEDIAN	-2.69	-0.81	4.03	-1.65	-2.52
SO. / 100-199 MEDIAN	-0.23	1.02	2.83	0.34	2.44
SO. / 200-299 MEDIAN	1.52	4.07	1.15	1.18	2.53
SO. / 300-399 MEDIAN	1.91	3.93	1.63	2.47	1.25
SO. / 400-499 MEDIAN	1.45	1.80	1.60	2.43	1.92
SO. / > 499 MEDIAN	3.81	5.66	4.75	3.24	4.05
N.W. / < 100 MEDIAN	-2.55	0.65	-0.16	-3.56	-1.98
N.W. / 100-199 MEDIAN	-1.37	-1.08	0.34	0.42	3.04
N.W. / 200-299 MEDIAN	9.82	6.88	6.49	3.91	1.90
N.W. / 300-399 MEDIAN	3.81	2.83	2.52	1.51	2.54
N.W. / 400-499 MEDIAN	7.32	3.22	2.19	3.01	1.21
N.W. / > 499 MEDIAN	6.34	9.20	3.17	4.22	2.53
F.W. / < 100 MEDIAN	-1.32	-0.58	1.78	-1.85	1.19
F.W. / 100-199 MEDIAN	3.31	4.08	3.82	2.72	3.21
F.W. / 200-299 MEDIAN	5.17	6.63	7.25	3.55	3.98
F.W. / 300-399 MEDIAN	3.51	9.44	2.96	-1.83	-0.77
F.W. / 400-499 MEDIAN	N/A	6.72	0.75	-1.66	-0.17
F.W. / > 499 MEDIAN	[illegible]	2.43	3.47	1.80	1.60

19[illegible] 1988 COMPARATIVE VALUES FOR
PROFIT PER DISCHARGE ADJ FOR CASE MIX

	1984	1985	1986	1987	1988
	====	====	====	====	====
NATIONAL: ALL U.S.					
LOWER	[illegible]	[illegible]	[illegible]	-108.81	[illegible]
MEDIAN	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
UPPER	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
REGION: Northeast					
LOWER	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
MEDIAN	[illegible]	[illegible]	[illegible]	-8.04	[illegible]
UPPER	[illegible]	[illegible]	[illegible]	90.83	[illegible]
REGION: East North Central					
LOWER	[illegible]	[illegible]	[illegible]	-91.39	-105.47
MEDIAN	68.07	55.07	43.61	[illegible]	-1.17
UPPER	155.95	[illegible]	104.64	[illegible]	79.28
REGION: South					
LOWER	-18.95	-6.83	[illegible]	-95.87	[illegible]
MEDIAN	75.20	82.58	45.02	[illegible]	18.36
UPPER	133.45	173.44	147.58	[illegible]	96.65
REGION: Near West					
LOWER	-68.88	1.20	-47.70	[illegible]	[illegible]
MEDIAN	35.29	95.02	64.67	14.40	29.36
UPPER	130.57	196.62	[illegible]	[illegible]	112.67
REGION: Far West					
LOWER	17.52	9.88	[illegible]	-108.47	-125.02
MEDIAN	103.24	113.95	[illegible]	40.90	30.04
UPPER	177.55	198.20	[illegible]	137.95	136.14
BEDSIZE: < 100					
LOWER	-94.00	-71.01	-150.86	[illegible]	-137.93
MEDIAN	-8.07	13.78	5.80	-54.82	-21.98
UPPER	91.05	120.76	96.51	[illegible]	[illegible]
BEDSIZE: 100 - 199					
LOWER	-64.10	-37.78	-46.54	[illegible]	-82.97
MEDIAN	19.04	32.15	33.84	8.21	[illegible]
UPPER	99.79	110.00	114.21	103.89	[illegible]
BEDSIZE: 200 - 299					
LOWER	-72.08	-33.59	-64.14	-87.86	-118.98
MEDIAN	32.66	75.63	36.76	6.82	-17.80
UPPER	149.91	145.95	143.15	100.28	86.68
BEDSIZE: 300 - 399					
LOWER	20.16	-11.95	-37.99	-89.47	[illegible]
MEDIAN	98.47	79.07	38.88	31.63	[illegible]
UPPER	182.31	189.75	151.48	100.84	98.31
BEDSIZE: 400 - 499					
LOWER	-44.99	-12.07	-16.88	-64.38	-112.86
MEDIAN	46.63	101.40	69.99	43.30	-12.69
UPPER	95.42	198.23	163.72	149.33	105.45

	1984	1985	1986	1987	1988
	====	====	====	====	====
BEDSIZE: > 499					
LOWER	3.80	-4.38	-47.45	-132.62	-99.96
MEDIAN	90.28	92.27	68.70	44.25	16.29
UPPER	182.98	193.74	180.67	158.84	114.89
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	-11.53	-56.18	-39.93	-15.39	-24.71
N.E. / 100-199 MEDIAN	-9.79	21.46	84.44	33.23	-12.04
N.E. / 200-299 MEDIAN	-9.36	22.53	13.40	-54.28	-59.27
N.E. / 300-399 MEDIAN	19.47	57.91	-1.45	7.31	-105.89
N.E. / 400-499 MEDIAN	-20.31	-36.86	19.95	31.17	-62.44
N.E. / > 499 MEDIAN	-20.90	15.48	18.36	46.50	-29.82
E.N.C./ < 100 MEDIAN	57.66	58.75	41.10	-13.63	-15.78
E.N.C./100-199 MEDIAN	27.13	19.35	16.25	-26.89	3.49
E.N.C./200-299 MEDIAN	63.69	50.67	46.11	12.37	-30.32
E.N.C./300-399 MEDIAN	98.47	72.52	37.44	29.36	1.40
E.N.C./400-499 MEDIAN	67.32	163.83	102.01	40.11	33.07
E.N.C./ > 499 MEDIAN	129.87	65.87	53.59	10.97	23.58
SO. / < 100 MEDIAN	-56.21	-17.36	-37.52	-69.59	-63.38
SO. / 100-199 MEDIAN	3.79	43.63	56.70	5.97	2.86
SO. / 200-299 MEDIAN	16.29	69.30	-2.16	16.14	29.18
SO. / 300-399 MEDIAN	132.45	102.37	36.54	37.38	52.43
SO. / 400-499 MEDIAN	33.58	84.26	109.35	101.59	39.60
SO. / > 499 MEDIAN	118.75	124.77	82.69	75.96	27.08
N.W. / < 100 MEDIAN	-70.88	17.65	5.80	-109.21	-29.11
N.W. / 100-199 MEDIAN	-62.89	-2.51	27.67	14.40	36.64
N.W. / 200-299 MEDIAN	117.62	139.61	113.43	49.64	21.77
N.W. / 300-399 MEDIAN	127.79	138.28	96.88	74.27	45.67
N.W. / 400-499 MEDIAN	82.81	115.94	81.48	11.63	-74.70
N.W. / > 499 MEDIAN	99.40	158.40	89.03	34.37	40.41
F.W. / < 100 MEDIAN	[illegible]	47.34	105.71	-11.92	2.14
F.W. / 100-199 MEDIAN	[illegible]	80.69	54.43	67.71	77.42
F.W. / 200-299 MEDIAN	[illegible]	131.45	155.83	92.41	30.71
F.W. / 300-399 MEDIAN	[illegible]	174.97	63.31	-58.81	-50.75
F.W. / 400-499 MEDIAN	N/A	174.24	11.65	23.84	-23.81
F.W. / > 499 MEDIAN	48.40	67.60	77.23	-67.03	13.26

1984 - 1988 COMPARATIVE VALUES FOR MEDICARE PAYMENT PERCENTAGE

	1984	1985	1986	1987	1988
NATIONAL: ALL U.S.					
LOWER	28.21	[illegible]	28.18	[illegible]	29.31
MEDIAN	33.57	[illegible]	34.63	[illegible]	[illegible]
UPPER	[illegible]	39.53	39.96	[illegible]	[illegible]
REGION: Northeast					
LOWER	28.75	[illegible]	[illegible]	29.64	[illegible]
MEDIAN	35.24	[illegible]	[illegible]	[illegible]	[illegible]
UPPER	39.64	[illegible]	[illegible]	[illegible]	[illegible]
REGION: East North Central					
LOWER	[illegible]	28.03	28.18	[illegible]	[illegible]
MEDIAN	[illegible]	[illegible]	33.19	[illegible]	34.80
UPPER	37.26	[illegible]	38.89	[illegible]	39.60
REGION: South					
LOWER	29.72	[illegible]	29.15	[illegible]	29.65
MEDIAN	33.68	[illegible]	34.52	[illegible]	35.83
UPPER	41.31	[illegible]	40.03	[illegible]	[illegible]
REGION: Near West					
LOWER	27.55	27.98	27.00	[illegible]	29.99
MEDIAN	34.03	34.13	34.83	[illegible]	37.05
UPPER	41.62	41.05	41.25	[illegible]	[illegible]
REGION: Far West					
LOWER	27.44	26.17	24.49	26.22	27.08
MEDIAN	33.61	32.49	33.94	33.22	34.05
UPPER	38.28	38.00	37.40	38.36	39.46
BEDSIZE: < 100					
LOWER	32.44	31.48	33.19	33.11	30.93
MEDIAN	38.53	37.85	39.05	40.00	39.86
UPPER	43.37	43.35	45.52	46.52	49.03
BEDSIZE: 100 - 199					
LOWER	30.86	30.13	31.39	[illegible]	[illegible]
MEDIAN	36.00	36.18	36.59	[illegible]	[illegible]
UPPER	40.57	40.84	41.41	[illegible]	41.52
BEDSIZE: 200 - 299					
LOWER	27.89	28.19	28.48	30.28	[illegible]
MEDIAN	32.25	33.77	34.87	35.99	35.62
UPPER	39.51	40.13	41.05	41.90	41.12
BEDSIZE: 300 - 399					
LOWER	28.51	28.93	28.37	28.41	28.57
MEDIAN	34.68	33.87	34.89	34.38	34.59
UPPER	38.64	38.65	39.49	40.19	40.46
BEDSIZE: 400 - 499					
LOWER	24.58	27.35	25.65	26.70	26.84
MEDIAN	31.03	31.22	30.84	31.48	31.80
UPPER	34.95	36.81	36.77	36.19	36.40

	1984	1985	1986	1987	1988
BEDSIZE: > 499					
LOWER	25.15	25.59	25.71	25.37	26.01
MEDIAN	30.25	30.33	30.48	30.26	32.36
UPPER	33.42	34.57	34.64	34.60	37.21
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	38.53	36.37	37.95	39.14	39.75
N.E. / 100-199 MEDIAN	37.57	37.47	39.01	38.31	38.88
N.E. / 200-299 MEDIAN	35.74	38.54	39.15	38.45	37.58
N.E. / 300-399 MEDIAN	34.62	36.38	35.70	34.73	32.10
N.E. / 400-499 MEDIAN	32.64	31.72	32.50	31.08	32.34
N.E. / > 499 MEDIAN	29.11	28.70	29.66	30.25	31.96
E.N.C./ < 100 MEDIAN	36.95	38.78	39.50	40.41	39.26
E.N.C./100-199 MEDIAN	35.14	34.76	36.18	36.22	37.18
E.N.C./200-299 MEDIAN	30.39	30.81	32.21	33.20	33.08
E.N.C./300-399 MEDIAN	33.45	32.24	34.54	32.10	32.96
E.N.C./400-499 MEDIAN	29.70	31.15	31.73	33.14	30.52
E.N.C./ > 499 MEDIAN	29.22	29.65	29.02	29.01	32.37
SO. / < 100 MEDIAN	40.07	35.64	36.07	39.68	40.27
SO. / 100-199 MEDIAN	36.77	36.55	36.41	37.20	36.83
SO. / 200-299 MEDIAN	31.08	33.41	35.61	36.13	37.54
SO. / 300-399 MEDIAN	34.90	34.70	35.48	35.82	36.84
SO. / 400-499 MEDIAN	30.72	30.37	30.54	30.77	32.21
SO. / > 499 MEDIAN	32.38	31.30	30.98	30.48	32.27
N.W. / < 100 MEDIAN	44.31	44.59	46.35	45.19	46.30
N.W. / 100-199 MEDIAN	36.26	36.51	36.41	36.77	37.09
N.W. / 200-299 MEDIAN	31.39	32.05	33.83	36.38	34.81
N.W. / 300-399 MEDIAN	34.98	34.44	34.00	35.90	36.96
N.W. / 400-499 MEDIAN	30.60	31.63	30.97	32.70	33.18
N.W. / > 499 MEDIAN	32.15	31.80	31.53	32.15	36.43
F.W. / < 100 MEDIAN	33.92	32.10	36.49	33.70	36.45
F.W. / 100-199 MEDIAN	35.13	34.00	34.90	35.35	36.11
F.W. / 200-299 MEDIAN	[illegible]	30.95	31.24	32.28	33.44
F.W. / 300-399 MEDIAN	[illegible]	30.24	27.26	33.22	27.31
F.W. / 400-499 MEDIAN	[illegible]	34.79	29.83	31.63	27.43
F.W. / > 499 MEDIAN	[illegible]	26.88	26.84	28.11	30.28

1984 - 1988 COMPARATIVE VALUES FOR NET PRICE PER DISCHARGE

	1984	1985	1986	1987	1988
	====	====	====	====	====
NATIONAL: ALL U.S.					
LOWER	[illegible]	2231	[illegible]	[illegible]	[illegible]
MEDIAN	[illegible]	2788	[illegible]	[illegible]	[illegible]
UPPER	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
REGION: Northeast					
LOWER	[illegible]	[illegible]	2542	[illegible]	2936
MEDIAN	2538	[illegible]	[illegible]	[illegible]	3511
UPPER	3218	3764	[illegible]	[illegible]	4859
REGION: East North Central					
LOWER	2085	[illegible]	2399	[illegible]	2516
MEDIAN	2626	[illegible]	[illegible]	3101	[illegible]
UPPER	3476	3596	3869	3862	[illegible]
REGION: South					
LOWER	1903	2074	2203	[illegible]	2482
MEDIAN	2334	2571	2804	[illegible]	[illegible]
UPPER	2915	3298	3605	[illegible]	[illegible]
REGION: Near West					
LOWER	1930	2046	2294	2221	2534
MEDIAN	2697	2726	2955	2872	3169
UPPER	3202	3437	3913	[illegible]	4425
REGION: Far West					
LOWER	2201	2552	2735	2877	2934
MEDIAN	2864	3183	3431	3641	3608
UPPER	3583	4032	4356	4557	4666
BEDSIZE: < 100					
LOWER	1612	1721	1847	[illegible]	2078
MEDIAN	1869	1988	2133	[illegible]	2443
UPPER	2226	2332	2545	2705	2910
BEDSIZE: 100 - 199					
LOWER	1947	2035	2175	2361	2471
MEDIAN	2249	2396	2564	2774	2944
UPPER	2844	2960	3263	3324	3515
BEDSIZE: 200 - 299					
LOWER	2068	2302	2385	2666	2834
MEDIAN	2508	2781	2956	3241	3397
UPPER	3032	3316	3548	3805	3941
BEDSIZE: 300 - 399					
LOWER	2413	2480	2796	3034	3340
MEDIAN	2890	3071	3231	3634	3847
UPPER	3411	3533	3905	4363	4529
BEDSIZE: 400 - 499					
LOWER	2626	2663	2895	3193	3420
MEDIAN	3196	3257	3584	3779	4279
UPPER	4040	4092	4534	4876	5212

	1984	1985	1986	1987	1988
	====	====	====	====	====
BEDSIZE: > 499					
LOWER	2937	3148	3474	3714	4020
MEDIAN	3429	3798	4185	4397	4852
UPPER	4256	4633	5062	5537	5802
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	2083	2262	2405	2561	2878
N.E. / 100-199 MEDIAN	2269	2363	2650	2863	3052
N.E. / 200-299 MEDIAN	2472	2890	2975	3262	3495
N.E. / 300-399 MEDIAN	2752	3117	3352	3781	3969
N.E. / 400-499 MEDIAN	3096	3402	3812	4276	4398
N.E. / > 499 MEDIAN	3995	4391	4698	5274	5571
E.N.C./ < 100 MEDIAN	1848	2036	2144	2396	2274
E.N.C./100-199 MEDIAN	2159	2326	2410	2577	2764
E.N.C./200-299 MEDIAN	2794	2943	3108	3299	3343
E.N.C./300-399 MEDIAN	2903	3057	3188	3409	3669
E.N.C./400-499 MEDIAN	3951	3751	4105	4326	4794
E.N.C./ > 499 MEDIAN	3508	3820	3998	4339	4915
SO. / < 100 MEDIAN	1660	1707	1880	1804	2098
SO. / 100-199 MEDIAN	1994	1966	2174	2381	2541
SO. / 200-299 MEDIAN	2156	2428	2617	2774	3057
SO. / 300-399 MEDIAN	2704	2655	2955	3199	3469
SO. / 400-499 MEDIAN	2903	2832	3164	3271	3824
SO. / > 499 MEDIAN	3079	3643	4042	4283	4627
N.W. / < 100 MEDIAN	1537	1758	2088	2079	2389
N.W. / 100-199 MEDIAN	2212	2375	2662	2814	2951
N.W. / 200-299 MEDIAN	2292	2483	2848	2851	3045
N.W. / 300-399 MEDIAN	2927	3165	3464	3831	4511
N.W. / 400-499 MEDIAN	[illegible]	3111	3420	3727	4162
N.W. / > 499 MEDIAN	[illegible]	3652	4213	4204	4574
F.W. / < 100 MEDIAN	[illegible]	2334	2620	2810	2751
F.W. / 100-199 MEDIAN	2794	2935	3102	3222	3477
F.W. / 200-299 MEDIAN	2748	3266	3269	4149	4131
F.W. / 300-399 MEDIAN	3580	3795	4323	4652	4777
F.W. / 400-499 MEDIAN	3549	3769	3876	4522	4794
F.W. / > 499 MEDIAN	3709	4063	4379	5459	5535

1984 - 1988 COMPARATIVE VALUES FOR NET PRICE PER DISCHARGE ADJ FOR CASE MIX

	1984	1985	1986	1987	1988
	====	====	====	====	====
NATIONAL: ALL U.S.					
LOWER	1992	2111	[illegible]	[illegible]	[illegible]
MEDIAN	2383	[illegible]	[illegible]	[illegible]	[illegible]
UPPER	2947	[illegible]	[illegible]	[illegible]	[illegible]
REGION: Northeast					
LOWER	[illegible]	[illegible]	[illegible]	[illegible]	2645
MEDIAN	[illegible]	[illegible]	[illegible]	[illegible]	3058
UPPER	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
REGION: East North Central					
LOWER	[illegible]	[illegible]	2263	[illegible]	[illegible]
MEDIAN	[illegible]	[illegible]	2728	[illegible]	[illegible]
UPPER	[illegible]	[illegible]	3386	[illegible]	3619
REGION: South					
LOWER	1786	1873	[illegible]	[illegible]	2331
MEDIAN	2159	[illegible]	2523	[illegible]	2867
UPPER	2691	[illegible]	3273	[illegible]	3620
REGION: Near West					
LOWER	1898	1911	2085	2076	[illegible]
MEDIAN	2319	2368	2541	2530	2900
UPPER	2703	2990	3206	[illegible]	3609
REGION: Far West					
LOWER	2141	2363	2457	[illegible]	[illegible]
MEDIAN	2451	2776	2978	3253	3209
UPPER	2913	3175	3557	3831	3867
BEDSIZE: < 100					
LOWER	1635	1748	1848	[illegible]	2045
MEDIAN	1968	2052	2130	[illegible]	2345
UPPER	2227	2309	2427	[illegible]	2795
BEDSIZE: 100 - 199					
LOWER	1929	1874	2015	2209	2290
MEDIAN	2215	2282	2360	[illegible]	[illegible]
UPPER	2665	2716	2888	[illegible]	[illegible]
BEDSIZE: 200 - 299					
LOWER	1925	2124	2235	2347	2610
MEDIAN	2338	2511	2619	2763	[illegible]
UPPER	2848	3051	3273	3516	3513
BEDSIZE: 300 - 399					
LOWER	2179	2175	2410	2651	2772
MEDIAN	2653	2686	2891	3152	3376
UPPER	3161	3269	3613	3978	4028
BEDSIZE: 400 - 499					
LOWER	2166	2346	2469	2698	2992
MEDIAN	2689	2894	3030	3263	3529
UPPER	3377	3614	3711	4095	4231

	1984	1985	1986	1987	1988
	====	====	====	====	====
BEDSIZE: > 499					
LOWER	2496	2727	2803	2957	3278
MEDIAN	2935	3163	3421	3731	3944
UPPER	3526	3813	3986	4443	4540
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	2142	2245	2407	2413	2744
N.E. / 100-199 MEDIAN	2257	2373	2567	2669	2844
N.E. / 200-299 MEDIAN	2380	2648	2581	2879	2915
N.E. / 300-399 MEDIAN	2585	3044	3437	3413	3521
N.E. / 400-499 MEDIAN	2689	3007	3143	3647	3658
N.E. / > 499 MEDIAN	3175	3527	3745	4271	4261
E.N.C./ < 100 MEDIAN	2063	2084	2187	2316	2231
E.N.C./100-199 MEDIAN	2164	2304	2298	2526	2685
E.N.C./200-299 MEDIAN	2713	2711	2720	2915	3130
E.N.C./300-399 MEDIAN	2685	2501	2889	3120	3418
E.N.C./400-499 MEDIAN	3521	3207	3125	3375	3741
E.N.C./ > 499 MEDIAN	3279	3489	3657	3918	4003
SO. / < 100 MEDIAN	1786	1718	1871	1909	2121
SO. / 100-199 MEDIAN	1773	1860	2048	2255	2433
SO. / 200-299 MEDIAN	1940	2211	2296	2494	2675
SO. / 300-399 MEDIAN	2617	2445	2526	2745	2894
SO. / 400-499 MEDIAN	2217	2351	2541	2830	3161
SO. / > 499 MEDIAN	2767	2975	3359	3473	3625
N.W. / < 100 MEDIAN	1427	1771	1937	1920	2278
N.W. / 100-199 MEDIAN	2115	2129	2249	2490	2634
N.W. / 200-299 MEDIAN	2015	2195	2495	2454	2792
N.W. / 300-399 MEDIAN	2634	2858	2966	3072	3582
N.W. / 400-499 MEDIAN	2485	2413	2710	2807	3323
N.W. / > 499 MEDIAN	2546	2999	3250	3403	3612
F.W. / < 100 MEDIAN	2185	2249	2373	2657	2476
F.W. / 100-199 MEDIAN	2451	2645	2821	3097	3062
F.W. / 200-299 MEDIAN	2353	2772	3062	3455	3381
F.W. / 300-399 MEDIAN	3436	3604	3769	3889	4219
F.W. / 400-499 MEDIAN	0	3138	3037	4033	3795
F.W. / > 499 MEDIAN	[illegible]	2837	3294	3993	4558

1984 - 1988 COMPARATIVE VALUES FOR NET PRICE PER VISIT

	1984	1985	1986	1987	1988
NATIONAL: ALL U.S.					
LOWER	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
MEDIAN	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
UPPER	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
REGION: Northeast					
LOWER	[illegible]	63.01	[illegible]	[illegible]	[illegible]
MEDIAN	[illegible]	[illegible]	[illegible]	102.68	[illegible]
UPPER	[illegible]	[illegible]	[illegible]	169.39	170.78
REGION: East North Central					
LOWER	[illegible]	[illegible]	[illegible]	79.62	87.53
MEDIAN	80.92	91.76	100.20	[illegible]	118.68
UPPER	130.70	[illegible]	156.10	[illegible]	164.94
REGION: South					
LOWER	66.36	75.48	[illegible]	91.71	[illegible]
MEDIAN	92.63	106.17	115.72	[illegible]	150.50
UPPER	148.53	162.81	175.31	[illegible]	251.99
REGION: Near West					
LOWER	64.96	73.01	78.26	86.05	[illegible]
MEDIAN	96.20	106.27	125.72	128.26	164.35
UPPER	164.47	186.77	198.29	[illegible]	231.82
REGION: Far West					
LOWER	76.12	90.99	[illegible]	[illegible]	110.65
MEDIAN	106.10	120.58	[illegible]	129.42	143.75
UPPER	137.55	167.54	[illegible]	[illegible]	193.34
BEDSIZE: < 100					
LOWER	54.46	58.66	64.71	[illegible]	75.68
MEDIAN	69.33	77.94	86.62	94.35	106.55
UPPER	109.89	106.47	150.96	[illegible]	[illegible]
BEDSIZE: 100 - 199					
LOWER	58.88	67.32	75.06	[illegible]	94.84
MEDIAN	82.84	95.82	106.30	114.85	[illegible]
UPPER	120.08	138.30	145.66	163.89	[illegible]
BEDSIZE: 200 - 299					
LOWER	71.73	78.32	86.93	88.41	100.77
MEDIAN	98.65	115.23	119.59	130.23	140.32
UPPER	156.30	171.19	183.61	205.66	204.58
BEDSIZE: 300 - 399					
LOWER	72.44	74.03	81.14	86.33	[illegible]
MEDIAN	99.63	109.49	121.72	127.71	[illegible]
UPPER	161.72	162.54	165.22	177.26	216.48
BEDSIZE: 400 - 499					
LOWER	60.39	66.72	70.28	87.22	90.39
MEDIAN	89.09	89.67	106.29	117.03	127.22
UPPER	153.82	141.50	164.47	183.66	224.12

	1984	1985	1986	1987	1988
BEDSIZE: > 499					
LOWER	71.01	78.94	87.16	98.91	107.73
MEDIAN	93.38	113.48	119.39	137.65	163.12
UPPER	157.20	165.66	185.49	202.78	244.07
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	60.99	75.07	80.03	78.94	89.33
N.E. / 100-199 MEDIAN	82.98	89.40	91.87	92.43	106.66
N.E. / 200-299 MEDIAN	86.67	94.01	109.31	128.67	117.38
N.E. / 300-399 MEDIAN	99.64	93.04	98.42	109.37	140.72
N.E. / 400-499 MEDIAN	75.16	82.45	105.46	109.24	100.02
N.E. / > 499 MEDIAN	80.58	78.97	98.67	101.92	114.45
E.N.C./ < 100 MEDIAN	66.70	72.12	78.19	83.17	92.86
E.N.C./100-199 MEDIAN	73.63	85.86	93.21	104.60	112.09
E.N.C./200-299 MEDIAN	121.04	125.65	140.20	122.20	136.49
E.N.C./300-399 MEDIAN	86.55	84.10	104.00	121.05	125.90
E.N.C./400-499 MEDIAN	109.42	92.36	108.72	120.11	117.10
E.N.C./ > 499 MEDIAN	87.79	96.05	100.29	127.37	140.63
SO. / < 100 MEDIAN	69.48	77.59	86.62	95.76	82.83
SO. / 100-199 MEDIAN	73.39	91.77	102.27	112.03	135.36
SO. / 200-299 MEDIAN	94.34	115.75	112.94	124.29	144.14
SO. / 300-399 MEDIAN	99.61	111.03	125.00	137.44	165.58
SO. / 400-499 MEDIAN	58.31	81.30	83.33	112.38	133.07
SO. / > 499 MEDIAN	91.14	128.15	137.57	147.93	186.51
N.W. / < 100 MEDIAN	66.83	74.67	99.96	96.61	107.91
N.W. / 100-199 MEDIAN	84.16	98.70	113.65	129.38	169.48
N.W. / 200-299 MEDIAN	157.85	156.90	169.50	164.27	193.83
N.W. / 300-399 MEDIAN	130.74	131.77	148.23	153.43	171.21
N.W. / 400-499 MEDIAN	113.10	88.58	92.44	112.48	136.14
N.W. / > 499 MEDIAN	143.58	157.26	176.44	187.11	212.29
F.W. / < 100 MEDIAN	[illegible]	99.78	128.94	104.45	137.95
F.W. / 100-199 MEDIAN	[illegible]	119.55	137.02	135.74	148.02
F.W. / 200-299 MEDIAN	[illegible]	133.00	158.87	166.25	151.96
F.W. / 300-399 MEDIAN	[illegible]	136.08	113.40	110.57	130.32
F.W. / 400-499 MEDIAN	N/A	131.02	137.98	145.86	172.98
F.W. / > 499 MEDIAN	87.67	89.28	108.83	116.60	111.62

1984 - 1988 COMPARATIVE VALUES FOR BAD DEBT AND CHARITY CARE PERCENTAGE

	1984	1985	1986	1987	1988
NATIONAL: ALL U.S.					
LOWER	2.93	2.99	3.13	[illegible]	3.13
MEDIAN	4.28	[illegible]	4.77	[illegible]	[illegible]
UPPER	[illegible]	7.03	7.34	[illegible]	[illegible]
REGION: Northeast					
LOWER	2.41	[illegible]	[illegible]	2.70	[illegible]
MEDIAN	3.58	[illegible]	[illegible]	4.03	[illegible]
UPPER	5.02	[illegible]	[illegible]	[illegible]	[illegible]
REGION: East North Central					
LOWER	[illegible]	2.65	2.74	[illegible]	[illegible]
MEDIAN	[illegible]	[illegible]	3.64	[illegible]	3.68
UPPER	[illegible]	[illegible]	4.86	[illegible]	5.08
REGION: South					
LOWER	5.87	[illegible]	5.69	[illegible]	5.73
MEDIAN	8.13	[illegible]	7.79	[illegible]	7.96
UPPER	9.95	[illegible]	10.22	[illegible]	[illegible]
REGION: Near West					
LOWER	2.95	2.88	2.99	[illegible]	2.96
MEDIAN	4.39	4.76	4.95	[illegible]	5.24
UPPER	6.73	7.10	7.12	[illegible]	[illegible]
REGION: Far West					
LOWER	2.80	3.22	3.05	3.24	3.41
MEDIAN	3.95	4.05	4.32	4.85	5.13
UPPER	6.00	5.90	6.33	6.95	7.14
BEDSIZE: < 100					
LOWER	2.42	2.76	3.06	[illegible]	3.17
MEDIAN	4.50	4.42	4.52	4.78	5.33
UPPER	6.73	6.62	6.82	7.59	8.02
BEDSIZE: 100 - 199					
LOWER	2.50	2.84	3.03	[illegible]	[illegible]
MEDIAN	4.24	4.53	4.73	[illegible]	[illegible]
UPPER	6.04	6.92	7.11	[illegible]	7.46
BEDSIZE: 200 - 299					
LOWER	2.99	3.07	2.99	2.82	[illegible]
MEDIAN	3.88	4.25	4.42	4.50	4.61
UPPER	6.09	6.64	7.00	7.26	7.29
BEDSIZE: 300 - 399					
LOWER	3.27	3.09	3.21	3.15	3.38
MEDIAN	4.44	4.88	4.78	5.06	5.42
UPPER	6.60	7.53	7.84	7.93	8.10
BEDSIZE: 400 - 499					
LOWER	2.64	2.76	3.20	3.44	3.33
MEDIAN	4.03	4.11	4.89	4.96	4.79
UPPER	6.88	7.06	7.66	8.53	7.73

	1984	1985	1986	1987	1988
BEDSIZE: > 499					
LOWER	3.32	3.36	3.63	3.83	3.68
MEDIAN	4.89	5.31	5.35	5.94	5.35
UPPER	7.91	8.51	8.41	9.05	8.12
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	3.91	3.78	4.72	5.08	5.29
N.E. / 100-199 MEDIAN	3.03	3.22	3.94	3.75	3.64
N.E. / 200-299 MEDIAN	3.58	4.06	4.01	3.79	3.98
N.E. / 300-399 MEDIAN	3.99	4.08	3.69	3.78	2.76
N.E. / 400-499 MEDIAN	3.82	3.78	4.33	4.56	4.65
N.E. / > 499 MEDIAN	4.18	4.78	5.15	4.00	3.71
E.N.C./ < 100 MEDIAN	4.13	3.75	3.76	3.34	3.67
E.N.C./100-199 MEDIAN	3.60	3.59	3.88	3.52	3.24
E.N.C./200-299 MEDIAN	3.34	3.48	3.27	3.46	3.69
E.N.C./300-399 MEDIAN	3.74	3.86	4.05	3.48	3.98
E.N.C./400-499 MEDIAN	3.36	3.47	3.36	3.75	4.08
E.N.C./ > 499 MEDIAN	4.35	3.90	4.29	4.31	3.94
SO. / < 100 MEDIAN	8.39	8.36	9.09	9.44	9.21
SO. / 100-199 MEDIAN	8.12	8.12	7.74	7.96	8.03
SO. / 200-299 MEDIAN	9.10	8.38	7.46	7.56	7.59
SO. / 300-399 MEDIAN	5.99	7.86	7.08	7.62	7.00
SO. / 400-499 MEDIAN	8.82	9.85	8.99	9.36	7.28
SO. / > 499 MEDIAN	9.52	8.88	8.56	8.57	8.66
N.W. / < 100 MEDIAN	3.54	3.68	3.90	3.74	3.37
N.W. / 100-199 MEDIAN	3.76	4.33	4.37	5.18	4.60
N.W. / 200-299 MEDIAN	4.39	5.62	5.69	5.86	5.09
N.W. / 300-399 MEDIAN	4.53	4.88	4.97	6.53	6.76
N.W. / 400-499 MEDIAN	4.64	4.48	5.77	6.39	4.72
N.W. / > 499 MEDIAN	6.00	5.67	5.36	6.57	6.33
F.W. / < 100 MEDIAN	4.68	4.73	3.73	5.86	5.70
F.W. / 100-199 MEDIAN	4.36	4.76	5.09	5.10	4.28
F.W. / 200-299 MEDIAN	[illegible]	3.50	3.49	3.70	4.27
F.W. / 300-399 MEDIAN	[illegible]	3.80	5.15	5.13	7.00
F.W. / 400-499 MEDIAN	[illegible]	3.28	3.54	4.00	4.57
F.W. / > 499 MEDIAN	[illegible]	3.94	4.30	4.85	4.71

1984 - 1988 COMPARATIVE VALUES FOR INPATIENT REVENUE PERCENTAGE

	1984	1985	1986	1987	1988
NATIONAL: ALL U.S.					
LOWER	76.56	[illegible]	[illegible]	[illegible]	[illegible]
MEDIAN	80.81	[illegible]	[illegible]	[illegible]	72.88
UPPER	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
REGION: Northeast					
LOWER	[illegible]	[illegible]	69.64	[illegible]	65.97
MEDIAN	78.66	[illegible]	[illegible]	[illegible]	71.70
UPPER	82.41	80.86	[illegible]	[illegible]	77.51
REGION: East North Central					
LOWER	77.39	[illegible]	70.50	[illegible]	64.63
MEDIAN	81.08	[illegible]	[illegible]	71.90	[illegible]
UPPER	83.89	81.28	[illegible]	76.97	[illegible]
REGION: South					
LOWER	80.53	78.07	75.46	[illegible]	70.41
MEDIAN	84.03	81.06	79.11	[illegible]	[illegible]
UPPER	86.48	84.72	82.65	[illegible]	[illegible]
REGION: Near West					
LOWER	77.11	74.59	71.82	67.65	67.10
MEDIAN	82.90	81.07	77.89	74.92	74.08
UPPER	87.62	84.55	83.47	80.27	79.61
REGION: Far West					
LOWER	75.82	73.56	72.50	68.82	65.30
MEDIAN	79.41	78.22	75.82	74.32	71.22
UPPER	83.32	81.53	80.26	[illegible]	77.11
BEDSIZE: < 100					
LOWER	71.27	69.28	64.85	[illegible]	58.65
MEDIAN	76.92	74.41	69.75	[illegible]	64.97
UPPER	81.08	78.67	76.25	73.05	70.81
BEDSIZE: 100 - 199					
LOWER	76.22	73.27	70.35	66.68	64.79
MEDIAN	79.69	77.25	74.56	71.89	69.93
UPPER	83.06	81.08	79.79	75.96	74.84
BEDSIZE: 200 - 299					
LOWER	76.84	74.22	71.64	69.91	69.25
MEDIAN	80.19	78.29	76.15	74.22	72.84
UPPER	83.38	81.60	79.63	78.80	77.42
BEDSIZE: 300 - 399					
LOWER	79.98	76.68	74.68	74.22	72.46
MEDIAN	83.40	80.85	78.59	77.63	76.29
UPPER	85.99	83.83	81.96	80.97	79.80
BEDSIZE: 400 - 499					
LOWER	79.71	77.96	75.14	74.24	73.75
MEDIAN	82.88	82.30	80.35	78.57	77.83
UPPER	86.33	85.11	83.45	82.90	81.35

	1984	1985	1986	1987	1988
BEDSIZE: > 499					
LOWER	79.94	78.95	76.49	75.98	75.93
MEDIAN	82.89	81.90	80.91	80.27	79.57
UPPER	86.07	84.91	84.40	83.18	82.72
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	72.24	70.05	67.72	63.40	62.01
N.E. / 100-199 MEDIAN	76.32	74.54	73.22	69.48	68.33
N.E. / 200-299 MEDIAN	77.61	74.76	72.12	72.07	71.92
N.E. / 300-399 MEDIAN	81.41	79.79	78.09	77.02	74.73
N.E. / 400-499 MEDIAN	80.54	79.83	79.88	78.19	77.09
N.E. / > 499 MEDIAN	82.65	81.38	80.91	82.45	81.86
E.N.C./ < 100 MEDIAN	78.93	74.68	69.82	66.45	61.72
E.N.C./100-199 MEDIAN	79.79	76.76	71.16	69.43	69.31
E.N.C./200-299 MEDIAN	81.62	77.91	75.60	71.28	71.35
E.N.C./300-399 MEDIAN	81.27	78.58	75.59	74.04	71.74
E.N.C./400-499 MEDIAN	86.11	82.75	81.12	78.22	77.83
E.N.C./ > 499 MEDIAN	81.40	80.35	78.51	77.60	77.72
SO. / < 100 MEDIAN	82.23	78.71	76.36	70.95	70.50
SO. / 100-199 MEDIAN	80.87	79.17	76.77	73.61	70.36
SO. / 200-299 MEDIAN	82.77	79.55	77.56	75.47	73.02
SO. / 300-399 MEDIAN	85.87	83.59	80.98	79.47	77.47
SO. / 400-499 MEDIAN	84.61	83.38	81.27	79.26	79.86
SO. / > 499 MEDIAN	85.79	83.15	81.60	80.64	79.83
N.W. / < 100 MEDIAN	79.06	75.15	72.89	69.33	66.86
N.W. / 100-199 MEDIAN	80.51	77.14	74.10	72.44	71.80
N.W. / 200-299 MEDIAN	83.76	81.21	79.06	77.04	74.42
N.W. / 300-399 MEDIAN	84.17	82.45	81.17	78.46	78.18
N.W. / 400-499 MEDIAN	[illegible]	81.63	78.92	79.69	79.25
N.W. / > 499 MEDIAN	[illegible]	83.53	83.06	80.55	79.77
F.W. / < 100 MEDIAN	[illegible]	72.30	69.69	65.62	63.95
F.W. / 100-199 MEDIAN	[illegible]	77.69	75.54	73.63	69.95
F.W. / 200-299 MEDIAN	79.11	78.57	76.85	78.38	77.33
F.W. / 300-399 MEDIAN	80.85	78.87	76.48	76.25	73.40
F.W. / 400-499 MEDIAN	83.17	81.22	78.50	76.03	74.40
F.W. / > 499 MEDIAN	86.22	84.94	82.04	81.53	81.55

1984 - 1988 COMPARATIVE VALUES FOR OUTPATIENT REVENUE PERCENTAGE

	1984	1985	1986	1987	1988
NATIONAL: ALL U.S.					
LOWER	11.20	12.74	[illegible]	[illegible]	[illegible]
MEDIAN	14.36	[illegible]	17.95	[illegible]	[illegible]
UPPER	18.20	[illegible]	22.56	[illegible]	[illegible]
REGION: Northeast					
LOWER	[illegible]	[illegible]	[illegible]	15.16	15.53
MEDIAN	[illegible]	[illegible]	[illegible]	21.22	22.87
UPPER	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
REGION: East North Central					
LOWER	[illegible]	[illegible]	15.36	[illegible]	[illegible]
MEDIAN	[illegible]	[illegible]	19.10	[illegible]	[illegible]
UPPER	[illegible]	[illegible]	24.23	[illegible]	[illegible]
REGION: South					
LOWER	9.80	11.22	[illegible]	[illegible]	16.06
MEDIAN	11.59	[illegible]	15.77	[illegible]	19.02
UPPER	14.74	[illegible]	19.89	[illegible]	23.71
REGION: Near West					
LOWER	9.23	10.68	12.00	14.52	[illegible]
MEDIAN	11.94	14.17	15.95	19.68	20.20
UPPER	16.25	18.85	21.31	[illegible]	25.38
REGION: Far West					
LOWER	12.87	13.88	14.89	[illegible]	[illegible]
MEDIAN	16.28	17.52	18.43	[illegible]	[illegible]
UPPER	19.60	20.77	22.72	25.67	28.52
BEDSIZE: < 100					
LOWER	14.47	16.46	18.95	[illegible]	22.47
MEDIAN	18.44	20.08	23.40	[illegible]	28.18
UPPER	21.80	24.80	28.51	[illegible]	34.41
BEDSIZE: 100 - 199					
LOWER	12.83	15.11	17.25	[illegible]	20.65
MEDIAN	16.50	18.13	20.91	[illegible]	[illegible]
UPPER	19.45	22.54	24.84	[illegible]	[illegible]
BEDSIZE: 200 - 299					
LOWER	12.63	14.55	15.49	16.21	17.58
MEDIAN	15.18	17.15	19.17	20.21	[illegible]
UPPER	18.59	21.49	23.14	24.45	[illegible]
BEDSIZE: 300 - 399					
LOWER	10.89	12.51	13.55	14.57	16.02
MEDIAN	12.86	14.85	16.40	17.75	18.37
UPPER	16.06	18.10	19.35	20.41	22.63
BEDSIZE: 400 - 499					
LOWER	9.91	10.68	11.73	12.06	13.63
MEDIAN	11.27	13.07	14.12	15.11	16.61
UPPER	15.43	15.79	16.77	19.80	19.53

	1984	1985	1986	1987	1988
BEDSIZE: > 499					
LOWER	9.22	9.92	10.73	11.49	11.96
MEDIAN	11.29	12.00	13.24	14.03	14.72
UPPER	13.83	15.47	16.37	16.89	18.27
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	20.86	24.98	28.01	30.28	31.85
N.E. / 100-199 MEDIAN	19.67	21.01	22.56	24.38	25.80
N.E. / 200-299 MEDIAN	18.59	19.62	22.08	21.36	23.45
N.E. / 300-399 MEDIAN	13.51	17.06	18.17	18.21	18.67
N.E. / 400-499 MEDIAN	12.37	13.07	13.52	14.67	14.74
N.E. / > 499 MEDIAN	14.05	14.22	14.20	11.95	13.19
E.N.C./ < 100 MEDIAN	17.06	20.22	23.61	29.03	31.43
E.N.C./100-199 MEDIAN	17.55	18.84	21.89	24.94	26.77
E.N.C./200-299 MEDIAN	14.33	18.28	21.08	23.73	24.35
E.N.C./300-399 MEDIAN	14.58	16.44	18.31	20.68	23.97
E.N.C./400-499 MEDIAN	11.13	13.70	15.09	16.90	17.40
E.N.C./ > 499 MEDIAN	13.21	14.93	15.22	15.86	16.87
SO. / < 100 MEDIAN	13.54	17.97	20.19	21.89	23.54
SO. / 100-199 MEDIAN	13.83	16.42	19.68	21.97	24.15
SO. / 200-299 MEDIAN	13.76	15.55	17.97	19.28	20.82
SO. / 300-399 MEDIAN	11.02	12.77	14.90	16.51	17.55
SO. / 400-499 MEDIAN	10.06	11.44	12.52	14.89	16.98
SO. / > 499 MEDIAN	11.01	11.40	12.10	14.01	14.03
N.W. / < 100 MEDIAN	15.70	18.79	21.63	23.61	27.55
N.W. / 100-199 MEDIAN	14.83	17.99	21.13	22.62	23.18
N.W. / 200-299 MEDIAN	12.25	14.65	17.07	18.69	21.21
N.W. / 300-399 MEDIAN	11.56	13.89	14.75	15.43	16.12
N.W. / 400-499 MEDIAN	13.81	15.04	15.30	13.35	16.55
N.W. / > 499 MEDIAN	8.61	10.51	11.82	13.58	14.66
F.W. / < 100 MEDIAN	20.52	23.31	25.08	27.49	29.64
F.W. / 100-199 MEDIAN	16.49	18.22	19.62	23.10	25.20
F.W. / 200-299 MEDIAN	15.03	16.27	17.33	17.38	17.68
F.W. / 300-399 MEDIAN	16.11	15.84	18.11	16.18	22.68
F.W. / 400-499 MEDIAN	[illegible]	14.93	15.78	15.43	16.64
F.W. / > 499 MEDIAN	[illegible]	10.71	13.68	14.32	14.54

1984 - 1988 COMPARATIVE VALUES FOR OTHER REVENUE PERCENTAGE

	1984	1985	1986	1987	1988
	====	====	====	====	====
NATIONAL: ALL U.S.					
LOWER	[illegible]	[illegible]	[illegible]	2.73	[illegible]
MEDIAN	[illegible]	4.27	[illegible]	4.29	[illegible]
UPPER	[illegible]	5.99	[illegible]	6.61	[illegible]
REGION: Northeast					
LOWER	[illegible]	2.76	[illegible]	3.01	[illegible]
MEDIAN	[illegible]	4.42	[illegible]	[illegible]	[illegible]
UPPER	[illegible]	6.54	[illegible]	[illegible]	[illegible]
REGION: East North Central					
LOWER	[illegible]	[illegible]	[illegible]	[illegible]	2.95
MEDIAN	3.89	4.28	4.40	[illegible]	4.24
UPPER	5.14	5.73	5.89	[illegible]	6.55
REGION: South					
LOWER	2.94	2.58	2.93	2.72	2.76
MEDIAN	3.90	4.24	4.32	[illegible]	4.53
UPPER	5.68	5.68	5.72	[illegible]	6.40
REGION: Near West					
LOWER	2.99	2.60	2.90	2.70	3.12
MEDIAN	4.12	4.46	4.36	4.62	4.49
UPPER	6.64	6.44	7.83	[illegible]	7.12
REGION: Far West					
LOWER	2.23	2.55	[illegible]	[illegible]	2.71
MEDIAN	3.56	3.97	[illegible]	[illegible]	3.91
UPPER	5.60	5.77	[illegible]	[illegible]	6.58
BEDSIZE: < 100					
LOWER	2.65	2.51	2.72	[illegible]	2.15
MEDIAN	4.36	4.20	4.43	4.14	4.08
UPPER	6.59	7.25	7.42	7.22	[illegible]
BEDSIZE: 100 - 199					
LOWER	2.01	2.25	2.26	[illegible]	2.65
MEDIAN	3.56	3.90	3.61	3.82	4.07
UPPER	4.90	5.37	5.38	5.99	[illegible]
BEDSIZE: 200 - 299					
LOWER	2.42	2.55	2.78	2.72	2.92
MEDIAN	3.75	4.09	4.09	4.13	4.42
UPPER	5.10	5.55	5.50	5.99	6.34
BEDSIZE: 300 - 399					
LOWER	2.47	2.60	3.10	2.94	[illegible]
MEDIAN	3.83	4.10	4.55	4.43	[illegible]
UPPER	5.01	5.49	5.98	6.14	6.20
BEDSIZE: 400 - 499					
LOWER	3.09	2.91	3.09	3.29	3.02
MEDIAN	4.22	4.30	4.23	5.18	4.78
UPPER	6.58	6.52	7.23	7.50	7.21

	1984	1985	1986	1987	1988
	====	====	====	====	====
BEDSIZE: > 499					
LOWER	3.53	4.02	3.75	3.43	3.49
MEDIAN	4.95	5.03	4.93	5.14	4.88
UPPER	6.80	7.26	7.47	7.77	6.72
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	4.16	5.34	4.78	3.83	4.26
N.E. / 100-199 MEDIAN	3.79	4.24	3.40	4.35	4.88
N.E. / 200-299 MEDIAN	3.48	3.79	3.72	4.15	4.47
N.E. / 300-399 MEDIAN	3.75	4.41	4.85	4.61	4.09
N.E. / 400-499 MEDIAN	4.38	4.71	5.02	6.14	4.92
N.E. / > 499 MEDIAN	5.30	4.90	4.90	5.06	4.91
E.N.C./ < 100 MEDIAN	4.17	3.76	3.62	3.39	3.95
E.N.C./100-199 MEDIAN	3.64	3.91	3.88	3.92	4.02
E.N.C./200-299 MEDIAN	4.18	4.26	4.77	3.69	4.71
E.N.C./300-399 MEDIAN	3.85	4.53	5.17	3.79	4.06
E.N.C./400-499 MEDIAN	2.71	2.99	3.29	3.69	4.35
E.N.C./ > 499 MEDIAN	4.95	5.14	4.91	5.54	5.17
SO. / < 100 MEDIAN	3.91	3.54	3.47	4.53	4.68
SO. / 100-199 MEDIAN	3.90	3.55	3.57	4.15	4.59
SO. / 200-299 MEDIAN	4.48	4.21	4.45	4.38	4.35
SO. / 300-399 MEDIAN	3.83	3.57	4.22	3.74	4.85
SO. / 400-499 MEDIAN	5.84	5.60	4.92	4.26	3.62
SO. / > 499 MEDIAN	3.56	5.12	4.98	4.97	4.68
N.W. / < 100 MEDIAN	4.49	4.51	4.49	4.95	4.75
N.W. / 100-199 MEDIAN	3.56	3.94	3.39	3.41	4.40
N.W. / 200-299 MEDIAN	3.04	3.77	3.76	3.67	3.94
N.W. / 300-399 MEDIAN	2.97	4.57	4.51	4.86	4.61
N.W. / 400-499 MEDIAN	4.70	4.42	4.89	7.85	5.01
N.W. / > 499 MEDIAN	5.30	5.35	6.46	5.84	4.95
F.W. / < 100 MEDIAN	4.81	4.07	5.08	4.60	3.93
F.W. / 100-199 MEDIAN	2.67	3.89	3.53	3.20	3.64
F.W. / 200-299 MEDIAN	[illegible]	4.19	3.82	4.04	4.39
F.W. / 300-399 MEDIAN	[illegible]	4.63	4.74	5.10	5.43
F.W. / 400-499 MEDIAN	4.22	4.68	5.13	6.63	6.41
F.W. / > 499 MEDIAN	3.50	3.86	3.04	2.96	3.48

1984 - 1988 COMPARATIVE VALUES FOR CONTRACTUAL ALLOWANCE PERCENTAGE

	1984	1985	1986	1987	1988
NATIONAL: ALL U.S.					
LOWER	5.96	4.94	[illegible]	9.82	12.51
MEDIAN	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
UPPER	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
REGION: Northeast					
LOWER	8.80	[illegible]	[illegible]	10.73	[illegible]
MEDIAN	16.82	[illegible]	[illegible]	17.06	[illegible]
UPPER	22.27	[illegible]	[illegible]	[illegible]	[illegible]
REGION: East North Central					
LOWER	[illegible]	[illegible]	5.34	[illegible]	[illegible]
MEDIAN	[illegible]	8.52	10.69	[illegible]	16.85
UPPER	15.50	[illegible]	[illegible]	[illegible]	23.43
REGION: South					
LOWER	7.01	6.79	9.12	[illegible]	14.79
MEDIAN	10.75	[illegible]	13.60	[illegible]	20.19
UPPER	14.94	[illegible]	18.47	21.66	[illegible]
REGION: Near West					
LOWER	4.58	3.10	5.87	[illegible]	12.51
MEDIAN	8.76	7.81	9.63	[illegible]	16.53
UPPER	12.18	12.09	13.85	[illegible]	[illegible]
REGION: Far West					
LOWER	4.84	4.72	7.61	8.05	10.67
MEDIAN	9.21	9.46	11.95	14.37	18.31
UPPER	15.58	13.90	17.42	21.82	25.05
BEDSIZE: < 100					
LOWER	4.97	4.88	6.88	[illegible]	9.24
MEDIAN	9.66	8.68	11.16	13.97	16.00
UPPER	15.63	13.73	15.83	19.22	22.15
BEDSIZE: 100 - 199					
LOWER	6.12	5.57	8.16	[illegible]	[illegible]
MEDIAN	12.32	11.51	13.01	[illegible]	18.30
UPPER	16.98	16.30	17.92	[illegible]	24.98
BEDSIZE: 200 - 299					
LOWER	6.33	5.18	7.83	10.55	[illegible]
MEDIAN	10.34	10.40	13.17	16.27	20.34
UPPER	15.68	16.68	18.37	21.29	26.10
BEDSIZE: 300 - 399					
LOWER	5.03	5.39	7.25	10.39	13.58
MEDIAN	11.12	10.54	11.28	15.49	18.80
UPPER	16.93	15.84	18.19	21.44	24.26
BEDSIZE: 400 - 499					
LOWER	6.00	4.68	6.34	9.73	12.16
MEDIAN	10.78	10.95	11.88	14.96	17.62
UPPER	22.46	18.59	17.93	21.95	25.69

	1984	1985	1986	1987	1988
BEDSIZE: > 499					
LOWER	6.27	4.13	6.63	9.96	12.96
MEDIAN	10.97	10.09	11.30	15.04	19.32
UPPER	16.54	17.08	18.14	22.09	24.81
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	13.45	12.89	13.16	17.06	18.90
N.E. / 100-199 MEDIAN	17.26	17.43	14.81	16.35	20.90
N.E. / 200-299 MEDIAN	15.67	15.83	15.45	18.12	22.93
N.E. / 300-399 MEDIAN	12.41	15.84	11.59	18.45	16.26
N.E. / 400-499 MEDIAN	17.84	17.12	13.17	12.95	14.01
N.E. / > 499 MEDIAN	20.51	20.82	19.41	19.64	23.07
E.N.C./ < 100 MEDIAN	13.75	8.53	13.02	12.21	13.21
E.N.C./100-199 MEDIAN	8.88	6.79	10.83	12.61	15.82
E.N.C./200-299 MEDIAN	7.99	8.78	10.52	14.20	19.22
E.N.C./300-399 MEDIAN	8.08	7.53	8.02	12.55	17.83
E.N.C./400-499 MEDIAN	10.39	14.15	13.76	17.47	20.89
E.N.C./ > 499 MEDIAN	11.28	6.99	9.16	13.50	17.44
SO. / < 100 MEDIAN	8.78	9.92	11.26	17.38	17.16
SO. / 100-199 MEDIAN	12.27	14.40	16.85	19.22	21.38
SO. / 200-299 MEDIAN	9.23	10.36	13.35	16.58	20.69
SO. / 300-399 MEDIAN	10.60	10.85	14.03	16.33	21.41
SO. / 400-499 MEDIAN	10.73	9.73	11.82	13.94	18.19
SO. / > 499 MEDIAN	10.63	9.46	11.83	14.74	18.70
N.W. / < 100 MEDIAN	6.07	6.96	9.58	13.59	14.20
N.W. / 100-199 MEDIAN	6.92	7.89	9.54	13.29	16.60
N.W. / 200-299 MEDIAN	7.21	6.50	7.44	11.46	16.59
N.W. / 300-399 MEDIAN	12.70	9.07	11.01	14.40	17.09
N.W. / 400-499 MEDIAN	6.61	4.86	6.15	11.86	18.32
N.W. / > 499 MEDIAN	9.51	7.55	10.29	13.87	19.39
F.W. / < 100 MEDIAN	6.89	5.97	9.92	12.21	15.20
F.W. / 100-199 MEDIAN	13.14	11.46	12.36	13.07	16.25
F.W. / 200-299 MEDIAN	[illegible]	7.78	9.56	17.07	21.82
F.W. / 300-399 MEDIAN	[illegible]	10.09	10.37	14.37	18.57
F.W. / 400-499 MEDIAN	[illegible]	8.96	11.81	22.78	26.51
F.W. / > 499 MEDIAN	[illegible]	8.87	17.85	22.47	24.16

1984 - 1988 COMPARATIVE VALUES FOR AVERAGE DAILY CENSUS (DAYS)

	1984	1985	1986	1987	1988
	====	====	====	====	====
NATIONAL: ALL U.S.					
LOWER	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
MEDIAN	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
UPPER	[illegible]	[illegible]	254.09	[illegible]	[illegible]
REGION: Northeast					
LOWER	122.73	[illegible]	109.41	88.54	86.78
MEDIAN	202.11	[illegible]	182.01	167.59	157.94
UPPER	315.43	288.08	[illegible]	[illegible]	257.47
REGION: East North Central					
LOWER	73.54	[illegible]	63.24	[illegible]	52.40
MEDIAN	163.56	147.67	144.20	[illegible]	[illegible]
UPPER	284.61	252.16	[illegible]	207.92	[illegible]
REGION: South					
LOWER	88.95	99.44	102.85	[illegible]	75.04
MEDIAN	177.71	186.48	168.45	159.62	[illegible]
UPPER	286.45	289.52	261.21	[illegible]	[illegible]
REGION: Near West					
LOWER	62.84	57.36	52.08	[illegible]	33.73
MEDIAN	152.67	124.10	125.98	[illegible]	100.38
UPPER	304.43	262.57	255.97	[illegible]	217.62
REGION: Far West					
LOWER	50.23	59.00	58.10	[illegible]	36.00
MEDIAN	103.94	96.60	107.19	[illegible]	85.11
UPPER	181.25	171.86	189.49	[illegible]	[illegible]
BEDSIZE: < 100					
LOWER	21.70	19.56	18.56	[illegible]	16.52
MEDIAN	32.88	29.28	28.34	[illegible]	25.23
UPPER	47.90	44.77	42.39	35.66	39.24
BEDSIZE: 100 - 199					
LOWER	64.60	62.04	56.97	53.43	52.16
MEDIAN	85.40	79.94	76.92	70.03	72.08
UPPER	106.64	95.86	94.73	90.78	91.86
BEDSIZE: 200 - 299					
LOWER	143.75	124.10	122.01	111.24	112.96
MEDIAN	170.43	150.75	146.75	143.83	139.52
UPPER	201.04	179.49	174.04	170.72	170.33
BEDSIZE: 300 - 399					
LOWER	213.68	186.88	182.68	177.49	173.85
MEDIAN	242.81	217.94	213.99	205.22	209.51
UPPER	265.99	242.10	245.17	245.79	244.82
BEDSIZE: 400 - 499					
LOWER	290.70	254.38	242.75	241.21	228.34
MEDIAN	316.56	304.50	286.51	287.31	276.38
UPPER	372.31	346.71	334.26	333.77	342.79

	1984	1985	1986	1987	1988
	====	====	====	====	====
BEDSIZE: > 499					
LOWER	352.09	330.24	325.91	324.48	314.55
MEDIAN	439.23	414.00	401.62	401.75	408.43
UPPER	509.20	496.50	505.07	493.13	485.51
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	33.87	29.28	29.81	28.24	28.85
N.E. / 100-199 MEDIAN	111.99	100.59	93.16	92.90	91.50
N.E. / 200-299 MEDIAN	187.23	173.34	171.07	167.59	170.52
N.E. / 300-399 MEDIAN	266.43	248.69	255.54	250.15	252.83
N.E. / 400-499 MEDIAN	355.74	343.15	331.42	329.39	349.67
N.E. / > 499 MEDIAN	466.75	417.99	444.05	407.56	401.09
E.N.C./ < 100 MEDIAN	41.48	36.42	34.87	28.78	26.08
E.N.C./100-199 MEDIAN	77.93	71.15	69.44	64.18	63.82
E.N.C./200-299 MEDIAN	164.53	142.70	137.91	125.58	124.90
E.N.C./300-399 MEDIAN	234.72	214.07	204.68	183.86	190.86
E.N.C./400-499 MEDIAN	308.05	288.39	276.31	259.55	265.81
E.N.C./ > 499 MEDIAN	474.68	464.34	444.96	436.23	401.64
SO. / < 100 MEDIAN	39.90	41.58	40.90	30.99	28.03
SO. / 100-199 MEDIAN	76.70	77.71	81.47	73.62	74.72
SO. / 200-299 MEDIAN	163.74	139.72	135.69	137.69	131.32
SO. / 300-399 MEDIAN	250.41	212.52	204.69	199.66	204.11
SO. / 400-499 MEDIAN	305.88	285.15	271.08	263.26	261.57
SO. / > 499 MEDIAN	392.06	410.72	404.88	418.35	429.90
N.W. / < 100 MEDIAN	24.14	19.87	19.36	13.69	19.19
N.W. / 100-199 MEDIAN	79.47	74.06	68.30	56.87	55.60
N.W. / 200-299 MEDIAN	152.67	125.31	125.90	116.24	116.26
N.W. / 300-399 MEDIAN	213.38	190.84	196.95	203.12	204.77
N.W. / 400-499 MEDIAN	[illegible]	269.75	264.74	257.06	264.62
N.W. / > 499 MEDIAN	[illegible]	373.67	385.40	360.31	413.64
F.W. / < 100 MEDIAN	[illegible]	21.81	18.57	15.57	19.09
F.W. / 100-199 MEDIAN	[illegible]	76.27	69.01	73.79	71.30
F.W. / 200-299 MEDIAN	150.20	150.60	149.95	151.90	156.89
F.W. / 300-399 MEDIAN	230.04	212.50	210.68	220.01	228.81
F.W. / 400-499 MEDIAN	234.12	241.69	254.24	295.03	265.03
F.W. / > 499 MEDIAN	388.48	325.53	316.94	340.62	344.84

1984 - 1988 COMPARATIVE VALUES FOR OCCUPANCY PERCENTAGE

	1984	1985	1986	1987	1988
NATIONAL: ALL U.S.					
LOWER	54.64	50.83	48.66	[illegible]	[illegible]
MEDIAN	66.29	[illegible]	58.86	[illegible]	55.25
UPPER	75.04	[illegible]	68.26	[illegible]	[illegible]
REGION: Northeast					
LOWER	[illegible]	[illegible]	[illegible]	58.72	58.35
MEDIAN	[illegible]	[illegible]	[illegible]	[illegible]	69.08
UPPER	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
REGION: East North Central					
LOWER	[illegible]	[illegible]	45.28	[illegible]	[illegible]
MEDIAN	[illegible]	55.69	53.43	[illegible]	[illegible]
UPPER	[illegible]	[illegible]	63.04	59.14	59.56
REGION: South					
LOWER	55.93	[illegible]	[illegible]	[illegible]	46.74
MEDIAN	66.85	[illegible]	61.28	[illegible]	56.10
UPPER	71.77	[illegible]	67.52	[illegible]	64.65
REGION: Near West					
LOWER	48.11	42.75	39.56	31.88	[illegible]
MEDIAN	57.50	51.72	51.02	[illegible]	48.92
UPPER	66.28	59.19	57.00	[illegible]	58.04
REGION: Far West					
LOWER	52.70	48.28	43.76	[illegible]	[illegible]
MEDIAN	59.98	57.63	57.06	[illegible]	[illegible]
UPPER	68.87	65.90	63.17	65.28	64.08
BEDSIZE: < 100					
LOWER	42.04	38.16	32.22	26.79	30.63
MEDIAN	50.62	45.56	42.46	37.80	40.83
UPPER	62.60	55.54	54.12	49.40	52.86
BEDSIZE: 100 - 199					
LOWER	50.39	45.55	43.16	[illegible]	[illegible]
MEDIAN	61.59	56.10	54.45	[illegible]	[illegible]
UPPER	72.04	64.86	63.23	[illegible]	[illegible]
BEDSIZE: 200 - 299					
LOWER	59.12	51.93	50.54	47.86	[illegible]
MEDIAN	68.65	60.62	60.01	58.20	[illegible]
UPPER	77.60	70.95	68.68	68.82	66.54
BEDSIZE: 300 - 399					
LOWER	60.24	54.21	52.86	51.39	51.95
MEDIAN	68.59	62.22	60.62	59.94	59.86
UPPER	75.94	69.11	68.88	69.46	70.43
BEDSIZE: 400 - 499					
LOWER	61.67	55.09	54.48	54.86	53.57
MEDIAN	71.54	66.58	62.80	63.86	62.03
UPPER	81.19	74.85	72.87	74.52	72.77

	1984	1985	1986	1987	1988
BEDSIZE: > 499					
LOWER	60.95	60.64	58.28	57.70	56.30
MEDIAN	71.77	66.68	65.24	64.94	64.36
UPPER	76.60	71.63	71.36	72.48	72.49
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	67.34	60.13	52.16	52.02	52.86
N.E. / 100-199 MEDIAN	74.01	69.28	72.17	66.57	66.88
N.E. / 200-299 MEDIAN	79.79	73.06	68.64	69.17	67.40
N.E. / 300-399 MEDIAN	77.83	70.83	71.32	71.22	76.06
N.E. / 400-499 MEDIAN	82.22	75.35	74.76	76.60	78.03
N.E. / > 499 MEDIAN	79.83	71.74	78.18	75.63	73.26
E.N.C./ < 100 MEDIAN	51.97	46.79	44.09	39.16	37.81
E.N.C./100-199 MEDIAN	52.93	49.06	46.70	41.99	47.02
E.N.C./200-299 MEDIAN	61.26	53.38	52.59	48.65	50.78
E.N.C./300-399 MEDIAN	64.67	55.73	53.50	51.46	57.40
E.N.C./400-499 MEDIAN	69.20	66.24	62.74	61.32	57.44
E.N.C./ > 499 MEDIAN	73.51	67.02	64.15	65.82	65.42
SO. / < 100 MEDIAN	51.79	50.54	50.96	45.43	43.88
SO. / 100-199 MEDIAN	58.17	56.36	58.08	49.18	50.47
SO. / 200-299 MEDIAN	65.80	59.50	60.57	55.29	51.01
SO. / 300-399 MEDIAN	69.02	63.06	60.83	60.12	60.40
SO. / 400-499 MEDIAN	69.05	65.29	64.16	65.00	61.07
SO. / > 499 MEDIAN	70.49	65.34	64.94	64.43	63.17
N.W. / < 100 MEDIAN	42.41	38.82	32.51	26.43	36.58
N.W. / 100-199 MEDIAN	54.64	51.37	48.58	43.12	43.68
N.W. / 200-299 MEDIAN	53.41	52.02	52.85	50.82	47.27
N.W. / 300-399 MEDIAN	58.19	53.98	55.47	54.65	55.65
N.W. / 400-499 MEDIAN	59.64	55.03	54.67	54.85	55.42
N.W. / > 499 MEDIAN	65.24	59.19	56.68	57.97	56.85
F.W. / < 100 MEDIAN	43.28	42.76	36.84	33.21	37.36
F.W. / 100-199 MEDIAN	62.03	59.26	56.53	53.86	53.98
F.W. / 200-299 MEDIAN	66.24	60.62	61.24	61.88	64.43
F.W. / 300-399 MEDIAN	[illegible]	56.72	61.97	60.15	60.36
F.W. / 400-499 MEDIAN	[illegible]	63.31	59.28	63.82	59.26
F.W. / > 499 MEDIAN	[illegible]	62.43	60.45	63.30	61.10

1984 - 1988 COMPARATIVE VALUES FOR OCCUPANCY FOR STAFFED BEDS PERCENTAGE

	1984	1985	1986	1987	1988
	====	====	====	====	====
NATIONAL: ALL U.S.					
LOWER	6[illegible].03	5[illegible].62	[illegible]7.59	[illegible]3.76	54.[illegible]0
MEDIAN	7[illegible].87	[illegible].15	6[illegible].60	[illegible]5.55	65.[illegible]3
UPPER	[illegible].79	[illegible]6.61	7[illegible].31	[illegible]5.67	75.[illegible]2
REGION: Northeast					
LOWER	[illegible].59	68.76	67.[illegible]5	6[illegible].09	[illegible].82
MEDIAN	8[illegible].38	75.12	75.[illegible]2	75.00	7[illegible].06
UPPER	8[illegible].48	[illegible]3.42	82.[illegible]2	82.29	84.79
REGION: East North Central					
LOWER	60.3[illegible]	56.[illegible]	5[illegible].02	49.25	51.62
MEDIAN	68.8[illegible]	64.22	[illegible]2.79	59.49	60.68
UPPER	77.17	72.52	71.58	[illegible].88	71.74
REGION: South					
LOWER	64.37	63.1[illegible]	[illegible].03	58.23	[illegible]7.68
MEDIAN	71.78	69.54	70.58	68.3[illegible]	68.16
UPPER	78.43	76.80	76.90	76.[illegible]2	75.88
REGION: Near West					
LOWER	53.38	53.53	52.32	43.04	[illegible].00
MEDIAN	66.85	62.94	62.68	59.37	60.18
UPPER	75.36	70.08	71.48	70.4[illegible]	70.21
REGION: Far West					
LOWER	54.02	54.33	54.9[illegible]	50.[illegible]6	47.52
MEDIAN	65.46	64.67	64.1[illegible]	63.[illegible]1	62.71
UPPER	72.00	70.68	71.2[illegible]	72.[illegible]9	71.95
BEDSIZE: < 100					
LOWER	46.75	42.76	38.77	33.[illegible]	37.65
MEDIAN	55.99	52.63	51.27	46.23	47.68
UPPER	68.67	62.26	63.97	58.54	60.18
BEDSIZE: 100 - 199					
LOWER	55.37	53.77	52.69	49.[illegible]	50.90
MEDIAN	65.79	62.35	61.32	59.07	58.64
UPPER	74.16	69.95	71.01	70.90	[illegible]
BEDSIZE: 200 - 299					
LOWER	67.83	62.53	60.38	59.26	58.68
MEDIAN	74.79	68.35	68.08	68.62	67.01
UPPER	80.96	76.61	76.08	76.53	75.75
BEDSIZE: 300 - 399					
LOWER	67.75	64.00	62.88	63.11	64.[illegible]
MEDIAN	73.68	70.07	69.98	71.23	70.4[illegible]
UPPER	79.43	77.39	76.24	77.64	78.47
BEDSIZE: 400 - 499					
LOWER	69.08	64.21	64.61	66.18	65.11
MEDIAN	76.40	74.17	73.45	74.40	73.90
UPPER	85.05	80.66	79.29	81.45	81.70

	1984	1985	1986	1987	1988
	====	====	====	====	====
BEDSIZE: > 499					
LOWER	71.85	69.61	69.63	68.83	69.69
MEDIAN	76.53	75.15	74.59	75.22	75.95
UPPER	81.97	81.36	80.91	79.94	81.77
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	70.57	55.65	56.15	52.85	59.37
N.E. / 100-199 MEDIAN	76.71	71.86	72.51	71.26	72.84
N.E. / 200-299 MEDIAN	80.49	76.29	75.65	76.72	74.94
N.E. / 300-399 MEDIAN	81.63	77.08	76.70	77.17	78.60
N.E. / 400-499 MEDIAN	85.20	80.97	78.67	83.44	82.27
N.E. / > 499 MEDIAN	81.92	80.79	82.47	79.89	80.94
E.N.C./ < 100 MEDIAN	62.60	53.99	52.83	43.78	45.45
E.N.C./100-199 MEDIAN	60.28	58.65	56.74	53.68	52.90
E.N.C./200-299 MEDIAN	69.30	64.08	61.47	62.57	63.48
E.N.C./300-399 MEDIAN	70.64	64.10	62.87	60.81	65.00
E.N.C./400-499 MEDIAN	74.41	72.69	72.52	70.78	72.05
E.N.C./ > 499 MEDIAN	76.42	74.75	72.60	76.69	76.74
SO. / < 100 MEDIAN	64.38	60.79	56.40	56.83	48.21
SO. / 100-199 MEDIAN	68.62	63.21	65.05	60.99	61.01
SO. / 200-299 MEDIAN	75.49	67.99	68.94	66.68	66.59
SO. / 300-399 MEDIAN	75.54	73.07	72.16	73.03	73.42
SO. / 400-499 MEDIAN	76.70	75.65	75.72	75.41	74.66
SO. / > 499 MEDIAN	73.60	75.89	74.59	76.11	75.63
N.W. / < 100 MEDIAN	49.99	45.69	43.25	37.84	44.58
N.W. / 100-199 MEDIAN	59.27	56.10	54.53	57.05	54.10
N.W. / 200-299 MEDIAN	70.75	64.42	60.54	62.49	59.93
N.W. / 300-399 MEDIAN	73.68	66.01	67.79	66.74	68.90
N.W. / 400-499 MEDIAN	71.39	64.05	65.30	65.53	67.16
N.W. / > 499 MEDIAN	72.16	72.42	72.93	71.89	70.36
F.W. / < 100 MEDIAN	45.51	42.76	38.80	40.98	40.83
F.W. / 100-199 MEDIAN	[illegible]3.44	61.12	58.55	59.55	60.99
F.W. / 200-299 MEDIAN	[illegible].56	68.32	68.29	70.13	71.45
F.W. / 300-399 MEDIAN	6[illegible].63	67.20	67.32	72.32	69.92
F.W. / 400-499 MEDIAN	[illegible]8.09	66.85	64.01	70.53	64.43
F.W. / > 499 MEDIAN	77.67	69.19	69.15	69.30	69.54

1984 - 1988 COMPARATIVE VALUES FOR LENGTH OF STAY (DAYS)

	1984	1985	1986	1987	1988
	====	====	====	====	====
NATIONAL: ALL U.S.					
LOWER	5.43	5.30	[illegible]	6.10	[illegible]
MEDIAN	6.47	[illegible]	[illegible]	6.11	[illegible]
UPPER	[illegible]	[illegible]	[illegible]	7.19	[illegible]
REGION: Northeast					
LOWER	6.56	[illegible]	[illegible]	6.16	[illegible]
MEDIAN	7.56	7.36	[illegible]	7.24	[illegible]
UPPER	8.49	8.46	[illegible]	[illegible]	[illegible]
REGION: East North Central					
LOWER	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
MEDIAN	[illegible]	6.10	6.04	[illegible]	5.87
UPPER	[illegible]	[illegible]	[illegible]	[illegible]	6.92
REGION: South					
LOWER	5.57	5.51	5.60	[illegible]	5.23
MEDIAN	6.25	[illegible]	6.36	[illegible]	6.13
UPPER	7.21	[illegible]	7.22	7.15	[illegible]
REGION: Near West					
LOWER	4.90	4.88	4.97	[illegible]	5.03
MEDIAN	6.12	5.76	6.07	[illegible]	5.81
UPPER	7.11	6.64	6.93	[illegible]	[illegible]
REGION: Far West					
LOWER	4.33	4.48	4.42	4.29	4.24
MEDIAN	5.02	5.03	5.17	5.29	4.77
UPPER	6.03	5.98	6.13	6.14	5.96
BEDSIZE: < 100					
LOWER	4.53	4.30	4.31	[illegible]	4.01
MEDIAN	5.18	4.91	4.88	4.74	4.71
UPPER	6.08	5.60	5.65	5.64	5.45
BEDSIZE: 100 - 199					
LOWER	5.03	4.80	4.89	[illegible]	[illegible]
MEDIAN	5.82	5.46	5.55	[illegible]	5.31
UPPER	6.74	6.51	6.63	[illegible]	6.24
BEDSIZE: 200 - 299					
LOWER	5.65	5.37	5.51	5.58	[illegible]
MEDIAN	6.51	6.18	6.15	6.30	6.20
UPPER	7.60	7.14	7.17	7.44	6.90
BEDSIZE: 300 - 399					
LOWER	6.17	5.90	6.00	6.02	5.97
MEDIAN	6.79	6.54	6.56	6.68	6.54
UPPER	7.38	7.08	7.41	7.40	7.54
BEDSIZE: 400 - 499					
LOWER	6.49	6.06	6.07	6.20	6.13
MEDIAN	7.39	6.99	6.77	6.98	6.81
UPPER	8.62	7.76	7.83	7.72	8.09

	1984	1985	1986	1987	1988
	====	====	====	====	====
BEDSIZE: > 499					
LOWER	6.91	6.62	6.78	6.61	6.60
MEDIAN	7.33	7.36	7.29	7.16	7.16
UPPER	8.07	8.15	8.07	7.93	7.87
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	5.98	5.72	5.66	5.69	5.65
N.E. / 100-199 MEDIAN	7.48	7.17	7.12	6.73	6.77
N.E. / 200-299 MEDIAN	7.75	7.41	7.28	7.53	6.71
N.E. / 300-399 MEDIAN	7.33	7.00	7.41	7.24	7.49
N.E. / 400-499 MEDIAN	8.36	7.71	7.94	8.07	8.20
N.E. / > 499 MEDIAN	8.15	8.11	8.14	8.19	7.73
E.N.C./ < 100 MEDIAN	5.30	5.03	4.93	4.75	4.62
E.N.C./100-199 MEDIAN	5.73	5.30	5.35	5.27	5.27
E.N.C./200-299 MEDIAN	6.02	5.97	6.03	6.11	6.20
E.N.C./300-399 MEDIAN	6.75	6.53	6.34	6.51	6.54
E.N.C./400-499 MEDIAN	7.20	7.03	6.77	6.89	6.72
E.N.C./ > 499 MEDIAN	7.59	7.38	7.21	7.14	7.00
SO. / < 100 MEDIAN	5.19	4.91	5.01	4.92	4.78
SO. / 100-199 MEDIAN	5.85	5.69	5.72	5.54	5.29
SO. / 200-299 MEDIAN	6.22	5.99	6.09	6.29	5.95
SO. / 300-399 MEDIAN	6.67	6.45	6.60	6.50	6.52
SO. / 400-499 MEDIAN	7.22	6.39	6.63	6.81	6.84
SO. / > 499 MEDIAN	7.21	7.28	7.29	7.24	7.37
N.W. / < 100 MEDIAN	4.68	4.78	4.75	4.51	4.93
N.W. / 100-199 MEDIAN	5.33	5.28	5.41	5.17	5.23
N.W. / 200-299 MEDIAN	5.80	5.60	5.59	5.88	5.84
N.W. / 300-399 MEDIAN	6.63	6.24	6.50	6.73	6.61
N.W. / 400-499 MEDIAN	7.02	6.53	6.44	6.90	6.62
N.W. / > 499 MEDIAN	7.09	6.91	7.28	7.23	7.02
F.W. / < 100 MEDIAN	4.05	4.16	4.12	3.74	4.05
F.W. / 100-199 MEDIAN	4.94	4.74	4.71	4.79	4.60
F.W. / 200-299 MEDIAN	5.08	5.31	5.51	5.69	5.04
F.W. / 300-399 MEDIAN	[illegible]	5.71	6.12	6.01	5.89
F.W. / 400-499 MEDIAN	[illegible]	5.84	5.95	6.15	5.96
F.W. / > 499 MEDIAN	[illegible]	5.71	5.58	6.09	6.12

1984 - 1988 COMPARATIVE VALUES FOR LENGTH OF STAY ADJ FOR CASE MIX (DAYS)

	1984	1985	1986	1987	1988
NATIONAL: ALL U.S.					
LOWER	5.13	[illegible]	[illegible]	[illegible]	[illegible]
MEDIAN	5.92	[illegible]	[illegible]	[illegible]	5.55
UPPER	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
REGION: Northeast					
LOWER	[illegible]	[illegible]	5.50	[illegible]	5.29
MEDIAN	7.01	[illegible]	[illegible]	[illegible]	5.98
UPPER	7.64	7.59	[illegible]	[illegible]	6.98
REGION: East North Central					
LOWER	5.25	[illegible]	4.76	[illegible]	4.46
MEDIAN	6.05	[illegible]	5.41	5.44	[illegible]
UPPER	6.79	6.29	6.21	6.27	[illegible]
REGION: South					
LOWER	5.44	5.07	5.09	[illegible]	4.68
MEDIAN	5.97	5.63	5.67	[illegible]	[illegible]
UPPER	6.79	6.37	6.47	[illegible]	[illegible]
REGION: Near West					
LOWER	4.68	4.44	4.44	4.15	4.41
MEDIAN	5.41	4.91	5.07	4.91	5.17
UPPER	6.22	5.95	6.03	5.76	5.89
REGION: Far West					
LOWER	4.14	3.92	3.80	3.81	3.63
MEDIAN	4.70	4.65	4.68	4.46	4.26
UPPER	5.33	5.05	5.24	5.07	5.08
BEDSIZE: < 100					
LOWER	4.58	4.11	4.13	[illegible]	3.85
MEDIAN	5.12	4.88	4.68	[illegible]	4.55
UPPER	6.06	5.65	5.60	5.48	5.42
BEDSIZE: 100 - 199					
LOWER	4.89	4.44	4.36	4.36	4.31
MEDIAN	5.76	5.16	5.23	5.07	4.96
UPPER	6.84	6.14	6.19	6.02	5.90
BEDSIZE: 200 - 299					
LOWER	5.24	4.86	4.95	4.76	4.67
MEDIAN	6.03	5.52	5.62	5.49	5.49
UPPER	6.97	6.55	6.62	6.63	6.48
BEDSIZE: 300 - 399					
LOWER	5.54	5.11	5.13	5.04	5.02
MEDIAN	6.22	5.73	5.66	5.74	5.68
UPPER	6.83	6.63	6.66	6.45	6.27
BEDSIZE: 400 - 499					
LOWER	5.50	5.17	5.03	4.81	4.57
MEDIAN	6.28	6.05	5.72	5.72	5.76
UPPER	7.23	6.66	6.49	6.64	6.75

	1984	1985	1986	1987	1988
BEDSIZE: > 499					
LOWER	5.53	5.35	5.39	5.26	5.12
MEDIAN	6.41	6.00	5.86	5.86	5.64
UPPER	7.11	6.81	6.75	6.77	6.47
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	6.26	5.38	5.53	5.53	5.56
N.E. / 100-199 MEDIAN	7.26	6.89	6.35	6.12	6.01
N.E. / 200-299 MEDIAN	6.96	6.76	6.42	6.54	6.06
N.E. / 300-399 MEDIAN	7.28	6.80	6.50	6.23	5.79
N.E. / 400-499 MEDIAN	7.01	6.53	6.54	6.60	6.71
N.E. / > 499 MEDIAN	7.60	6.66	6.32	5.93	6.20
E.N.C./ < 100 MEDIAN	5.64	5.23	4.90	4.51	4.45
E.N.C./100-199 MEDIAN	5.87	5.12	4.99	4.99	5.32
E.N.C./200-299 MEDIAN	5.76	5.51	5.61	5.59	5.63
E.N.C./300-399 MEDIAN	6.02	5.69	5.57	5.72	5.82
E.N.C./400-499 MEDIAN	6.22	6.18	5.46	5.77	5.47
E.N.C./ > 499 MEDIAN	6.80	6.18	5.90	5.86	5.64
SO. / < 100 MEDIAN	5.22	4.72	4.68	4.93	4.64
SO. / 100-199 MEDIAN	5.88	5.60	5.49	5.29	5.22
SO. / 200-299 MEDIAN	6.13	5.41	5.53	5.43	5.50
SO. / 300-399 MEDIAN	6.38	5.70	5.74	5.87	5.80
SO. / 400-499 MEDIAN	5.75	5.33	5.58	5.80	5.59
SO. / > 499 MEDIAN	6.12	5.96	5.86	5.89	5.64
N.W. / < 100 MEDIAN	4.60	4.56	4.43	4.61	4.99
N.W. / 100-199 MEDIAN	5.34	4.56	4.70	4.82	4.68
N.W. / 200-299 MEDIAN	5.18	4.72	4.76	4.88	4.96
N.W. / 300-399 MEDIAN	[illegible]	5.49	5.43	5.42	5.63
N.W. / 400-499 MEDIAN	[illegible]	4.99	5.10	4.93	5.75
N.W. / > 499 MEDIAN	5.72	5.76	5.83	5.90	5.63
F.W. / < 100 MEDIAN	[illegible]	3.80	4.04	3.61	3.82
F.W. / 100-199 MEDIAN	[illegible]	4.27	4.14	4.40	3.92
F.W. / 200-299 MEDIAN	4.88	4.81	4.92	4.95	4.85
F.W. / 300-399 MEDIAN	6.33	5.42	5.17	4.87	5.16
F.W. / 400-499 MEDIAN	N/A	5.48	5.14	4.91	4.52
F.W. / > 499 MEDIAN	5.10	4.28	4.50	4.62	5.13

1984 - 1988 COMPARATIVE VALUES FOR COST PER DISCHARGE

	1984	1985	1986	1987	1988
NATIONAL: ALL U.S.					
LOWER	2045	2201	[illegible]	[illegible]	2715
MEDIAN	2519	[illegible]	[illegible]	[illegible]	[illegible]
UPPER	3222	[illegible]	[illegible]	[illegible]	[illegible]
REGION: Northeast					
LOWER	[illegible]	[illegible]	[illegible]	[illegible]	2956
MEDIAN	[illegible]	[illegible]	[illegible]	[illegible]	3565
UPPER	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
REGION: East North Central					
LOWER	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
MEDIAN	[illegible]	[illegible]	2962	[illegible]	[illegible]
UPPER	[illegible]	[illegible]	3857	[illegible]	[illegible]
REGION: South					
LOWER	1932	1997	[illegible]	[illegible]	2562
MEDIAN	2307	[illegible]	2664	[illegible]	3192
UPPER	2786	[illegible]	3551	[illegible]	4112
REGION: Near West					
LOWER	2004	2076	[illegible]	2405	[illegible]
MEDIAN	2520	2647	2929	2921	3193
UPPER	3081	3283	3843	[illegible]	4419
REGION: Far West					
LOWER	2175	2401	2644	[illegible]	[illegible]
MEDIAN	2685	3020	3228	[illegible]	[illegible]
UPPER	3350	3731	4216	4594	4697
BEDSIZE: < 100					
LOWER	1562	1769	1904	[illegible]	2138
MEDIAN	1889	2006	2248	[illegible]	2540
UPPER	2256	2329	2512	[illegible]	2987
BEDSIZE: 100 - 199					
LOWER	1938	2002	2166	[illegible]	2440
MEDIAN	2209	2365	2534	[illegible]	[illegible]
UPPER	2857	2879	3187	[illegible]	[illegible]
BEDSIZE: 200 - 299					
LOWER	2063	2253	2384	2650	2850
MEDIAN	2421	2647	2826	3194	[illegible]
UPPER	2990	3260	3540	3874	[illegible]
BEDSIZE: 300 - 399					
LOWER	2357	2472	2753	2974	3255
MEDIAN	2750	2911	3199	3569	3928
UPPER	3263	3414	3860	4299	4604
BEDSIZE: 400 - 499					
LOWER	2510	2591	2829	3160	3467
MEDIAN	3095	3273	3436	3783	4082
UPPER	4004	4003	4445	4860	5211

	1984	1985	1986	1987	1988
BEDSIZE: > 499					
LOWER	2838	3056	3389	3629	3977
MEDIAN	3226	3687	4119	4457	4812
UPPER	4300	4640	5095	5601	6022
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	2106	2315	2419	2669	2890
N.E. / 100-199 MEDIAN	2254	2372	2667	2821	3139
N.E. / 200-299 MEDIAN	2445	2801	2973	3355	3571
N.E. / 300-399 MEDIAN	2698	3026	3332	3737	4020
N.E. / 400-499 MEDIAN	3140	3420	3657	4123	4061
N.E. / > 499 MEDIAN	4151	4411	4493	5111	5414
E.N.C./ < 100 MEDIAN	1859	1967	2134	2452	2349
E.N.C./100-199 MEDIAN	2159	2264	2447	2537	2683
E.N.C./200-299 MEDIAN	2546	2917	2970	3293	3398
E.N.C./300-399 MEDIAN	2734	2876	3046	3319	3551
E.N.C./400-499 MEDIAN	3960	3711	3971	4083	4600
E.N.C./ > 499 MEDIAN	3431	3796	3949	4266	4874
SO. / < 100 MEDIAN	1606	1785	1871	1919	2205
SO. / 100-199 MEDIAN	1956	1923	2193	2380	2636
SO. / 200-299 MEDIAN	2209	2393	2562	2921	3136
SO. / 300-399 MEDIAN	2567	2544	2801	3139	3284
SO. / 400-499 MEDIAN	2640	2694	3120	3170	3889
SO. / > 499 MEDIAN	2948	3407	3887	4214	4607
N.W. / < 100 MEDIAN	1526	1811	2084	2251	2445
N.W. / 100-199 MEDIAN	2175	2353	2530	2714	2932
N.W. / 200-299 MEDIAN	2124	2536	2766	2870	3049
N.W. / 300-399 MEDIAN	2820	2971	3303	3815	4402
N.W. / 400-499 MEDIAN	2718	2998	3303	3658	4028
N.W. / > 499 MEDIAN	3072	3492	4151	4416	4547
F.W. / < 100 MEDIAN	2189	2333	2609	2804	2831
F.W. / 100-199 MEDIAN	2688	2752	3016	3102	3387
F.W. / 200-299 MEDIAN	2559	3153	3200	4033	3986
F.W. / 300-399 MEDIAN	3282	3731	4211	4888	4821
F.W. / 400-499 MEDIAN	[illegible]	3525	3882	4491	4688
F.W. / > 499 MEDIAN	[illegible]	3934	4315	5372	5563

1984 - 1988 COMPARATIVE VALUES FOR COST PER DISCHARGE ADJUSTED FOR CASE MIX

	1984	1985	1986	1987	1988
NATIONAL: ALL U.S.					
LOWER	[illegible]	[illegible]	[illegible]	2312	[illegible]
MEDIAN	[illegible]	[illegible]	[illegible]	2783	[illegible]
UPPER	[illegible]	3073	[illegible]	[illegible]	[illegible]
REGION: Northeast					
LOWER	[illegible]	2257	[illegible]	[illegible]	[illegible]
MEDIAN	[illegible]	2592	[illegible]	[illegible]	[illegible]
UPPER	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
REGION: East North Central					
LOWER	[illegible]	[illegible]	[illegible]	[illegible]	2486
MEDIAN	2513	2596	2729	[illegible]	3079
UPPER	3313	3141	3291	[illegible]	3755
REGION: South					
LOWER	1731	1836	1981	2115	2377
MEDIAN	2077	2244	2458	[illegible]	2862
UPPER	2685	2911	3232	[illegible]	3703
REGION: Near West					
LOWER	1932	1889	2064	2145	[illegible]
MEDIAN	2296	2217	2508	2576	2949
UPPER	2551	2851	3127	[illegible]	3580
REGION: Far West					
LOWER	2093	2291	[illegible]	[illegible]	2577
MEDIAN	2433	2650	[illegible]	[illegible]	3162
UPPER	2787	3042	[illegible]	[illegible]	4099
BEDSIZE: < 100					
LOWER	1609	1736	1876	[illegible]	2060
MEDIAN	1956	2011	2171	2327	2432
UPPER	2251	2302	2531	2732	[illegible]
BEDSIZE: 100 - 199					
LOWER	1920	1867	1986	[illegible]	2249
MEDIAN	2210	2239	2340	2542	2694
UPPER	2693	2691	2842	3133	[illegible]
BEDSIZE: 200 - 299					
LOWER	1955	2061	2223	2362	2600
MEDIAN	2238	2451	2545	2770	2969
UPPER	2764	2937	3245	3540	3621
BEDSIZE: 300 - 399					
LOWER	2117	2170	2427	2610	[illegible]
MEDIAN	2529	2582	2823	3146	[illegible]
UPPER	3059	3254	3490	3949	4127
BEDSIZE: 400 - 499					
LOWER	2121	2213	2366	2575	2848
MEDIAN	2659	2814	2902	3191	3509
UPPER	3421	3442	3719	4128	4461

	1984	1985	1986	1987	1988
BEDSIZE: > 499					
LOWER	2400	2535	2766	2963	3201
MEDIAN	2854	3134	3381	3737	3811
UPPER	3529	3814	4068	4426	4522
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	2154	2306	2395	2552	2819
N.E. / 100-199 MEDIAN	2251	2320	2355	2720	2766
N.E. / 200-299 MEDIAN	2322	2544	2566	2944	3013
N.E. / 300-399 MEDIAN	2564	3058	3471	3384	3670
N.E. / 400-499 MEDIAN	2673	2817	3093	3437	3674
N.E. / > 499 MEDIAN	3126	3819	3724	4019	4352
E.N.C./ < 100 MEDIAN	2022	2017	2210	2346	2235
E.N.C./100-199 MEDIAN	2123	2265	2437	2515	2770
E.N.C./200-299 MEDIAN	2579	2597	2729	2892	3084
E.N.C./300-399 MEDIAN	2365	2557	2859	3046	3325
E.N.C./400-499 MEDIAN	3421	3004	3016	3336	3700
E.N.C./ > 499 MEDIAN	3170	3437	3688	3980	4007
SO. / < 100 MEDIAN	1798	1787	2052	1905	2226
SO. / 100-199 MEDIAN	1729	1777	1972	2307	2562
SO. / 200-299 MEDIAN	2013	2164	2329	2518	2786
SO. / 300-399 MEDIAN	2387	2283	2462	2653	2859
SO. / 400-499 MEDIAN	2120	2155	2498	2765	2951
SO. / > 499 MEDIAN	2682	2941	3323	3383	3625
N.W. / < 100 MEDIAN	1510	1732	1942	2077	2291
N.W. / 100-199 MEDIAN	2275	2133	2225	2432	2620
N.W. / 200-299 MEDIAN	1848	2054	2367	2429	2806
N.W. / 300-399 MEDIAN	2488	2680	2853	3155	3503
N.W. / 400-499 MEDIAN	2385	2201	2636	2676	3274
N.W. / > 499 MEDIAN	2400	2837	3206	3435	3500
F.W. / < 100 MEDIAN	2218	2221	2615	2686	2555
F.W. / 100-199 MEDIAN	2433	2645	2814	2765	2846
F.W. / 200-299 MEDIAN	[illegible]	2650	2828	3307	3419
F.W. / 300-399 MEDIAN	[illegible]	3628	3831	3830	4123
F.W. / 400-499 MEDIAN	0	3103	3055	4042	4337
F.W. / > 499 MEDIAN	3028	2719	3234	4117	4422

1984 - 1988 COMPARATIVE VALUES FOR COST PER VISIT

	1984	1985	1986	1987	1988
NATIONAL: ALL U.S.					
LOWER	65.13	[illegible]	[illegible]	[illegible]	94.59
MEDIAN	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
UPPER	[illegible]	152.12	168.76	[illegible]	[illegible]
REGION: Northeast					
LOWER	61.32	[illegible]	[illegible]	76.97	[illegible]
MEDIAN	89.11	[illegible]	[illegible]	[illegible]	[illegible]
UPPER	142.27	[illegible]	[illegible]	[illegible]	[illegible]
REGION: East North Central					
LOWER	[illegible]	66.51	76.47	[illegible]	[illegible]
MEDIAN	[illegible]	[illegible]	100.05	[illegible]	119.24
UPPER	130.00	[illegible]	[illegible]	[illegible]	163.99
REGION: South					
LOWER	66.22	[illegible]	85.21	89.11	97.96
MEDIAN	87.02	[illegible]	111.66	[illegible]	147.94
UPPER	131.29	148.91	[illegible]	184.65	[illegible]
REGION: Near West					
LOWER	67.76	72.66	83.91	[illegible]	102.21
MEDIAN	99.22	105.79	121.53	[illegible]	[illegible]
UPPER	161.69	183.59	197.25	[illegible]	[illegible]
REGION: Far West					
LOWER	71.73	85.44	92.89	99.19	[illegible]
MEDIAN	103.96	112.44	131.43	[illegible]	143.73
UPPER	141.30	166.06	180.91	[illegible]	189.47
BEDSIZE: < 100					
LOWER	55.77	58.01	66.24	[illegible]	79.92
MEDIAN	71.43	74.07	89.41	93.04	106.97
UPPER	110.92	108.23	158.41	[illegible]	163.99
BEDSIZE: 100 - 199					
LOWER	58.85	66.47	74.48	[illegible]	[illegible]
MEDIAN	84.15	96.33	105.51	[illegible]	128.48
UPPER	117.02	135.74	146.17	[illegible]	189.64
BEDSIZE: 200 - 299					
LOWER	68.94	77.79	85.72	90.11	98.72
MEDIAN	95.86	109.41	117.27	129.68	139.48
UPPER	152.93	162.30	181.73	208.25	215.89
BEDSIZE: 300 - 399					
LOWER	72.12	74.39	82.94	90.58	105.81
MEDIAN	97.07	106.10	115.57	125.94	146.89
UPPER	163.07	158.88	158.83	171.00	211.81
BEDSIZE: 400 - 499					
LOWER	64.75	70.50	79.90	91.56	97.58
MEDIAN	93.31	94.35	108.83	120.43	128.98
UPPER	149.67	138.61	167.35	184.10	227.70

	1984	1985	1986	1987	1988
BEDSIZE: > 499					
LOWER	76.85	82.02	92.68	100.71	108.85
MEDIAN	94.38	112.10	119.92	142.91	166.92
UPPER	151.40	170.62	179.46	190.60	229.62
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	62.82	66.50	89.51	80.11	91.91
N.E. / 100-199 MEDIAN	83.04	87.97	90.94	101.11	106.51
N.E. / 200-299 MEDIAN	91.48	94.77	104.91	128.20	120.41
N.E. / 300-399 MEDIAN	98.47	90.19	100.88	110.36	139.48
N.E. / 400-499 MEDIAN	88.97	96.43	117.61	114.12	127.83
N.E. / > 499 MEDIAN	96.30	93.74	113.01	118.40	160.79
E.N.C./ < 100 MEDIAN	62.66	68.96	76.69	82.64	92.60
E.N.C./100-199 MEDIAN	72.80	86.12	92.97	105.29	111.33
E.N.C./200-299 MEDIAN	122.76	119.23	136.07	123.35	131.36
E.N.C./300-399 MEDIAN	79.12	87.15	108.55	107.17	124.91
E.N.C./400-499 MEDIAN	104.42	86.12	101.82	119.72	120.35
E.N.C./ > 499 MEDIAN	87.42	95.92	102.44	131.46	145.79
SO. / < 100 MEDIAN	69.18	72.20	79.84	90.15	86.61
SO. / 100-199 MEDIAN	68.34	85.85	99.45	108.99	135.93
SO. / 200-299 MEDIAN	91.44	100.41	112.44	121.64	135.13
SO. / 300-399 MEDIAN	98.97	107.09	124.46	135.09	161.80
SO. / 400-499 MEDIAN	64.31	82.12	91.17	113.44	126.17
SO. / > 499 MEDIAN	86.96	119.51	127.46	141.44	179.28
N.W. / < 100 MEDIAN	70.27	73.59	96.82	104.96	113.48
N.W. / 100-199 MEDIAN	89.82	103.10	114.37	134.27	172.55
N.W. / 200-299 MEDIAN	148.00	154.11	159.61	158.71	192.73
N.W. / 300-399 MEDIAN	120.96	130.60	141.02	147.60	165.79
N.W. / 400-499 MEDIAN	105.00	85.36	91.25	108.55	127.89
N.W. / > 499 MEDIAN	145.53	150.84	166.91	167.23	214.43
F.W. / < 100 MEDIAN	100.28	98.54	128.68	114.64	140.74
F.W. / 100-199 MEDIAN	[illegible]	117.09	133.70	135.45	146.63
F.W. / 200-299 MEDIAN	[illegible]	124.64	150.92	168.26	149.65
F.W. / 300-399 MEDIAN	[illegible]	126.90	107.59	111.30	132.19
F.W. / 400-499 MEDIAN	N/A	125.13	133.39	144.84	164.53
F.W. / > 499 MEDIAN	[illegible]	88.01	95.26	114.05	110.02

1984 - 1988 COMPARATIVE VALUES FOR ALL PATIENT CASE MIX INDEX

	1984	1985	1986	1987	1988
NATIONAL: ALL U.S.					
LOWER	0.9[illegible]87	1.[illegible]204	1.03[illegible]	1.0[illegible]26	1.01[illegible]
MEDIAN	1.0[illegible]07	1.[illegible]175	1.135[illegible]	1.13[illegible]1	1.[illegible]69
UPPER	1.1[illegible]54	1.[illegible]000	1.230[illegible]	1.22[illegible]7	1.2[illegible]0
REGION: Northeast					
LOWER	0.978[illegible]	1.0[illegible]5	1.0483	1.023[illegible]	1.0427
MEDIAN	1.0654	1.108[illegible]	1.1400	1.138[illegible]	1.1647
UPPER	1.1523	1.1749	1.2[illegible]	1.200[illegible]	1.2500
REGION: East North Central					
LOWER	0.9925	1.0[illegible]13	1.0274	1.[illegible]143	0.9978
MEDIAN	1.0700	1.110[illegible]	1.1176	[illegible].1131	1.1[illegible]
UPPER	1.1437	1.1854	1.20[illegible]6	1.2020	1.[illegible]298
REGION: South					
LOWER	0.9540	1.0266	1.0447	1.0[illegible]0	1.0033
MEDIAN	1.0546	1.1181	1.1370	1.[illegible]40	1.14[illegible]
UPPER	1.1281	1.2202	1.2241	1.[illegible]100	1.[illegible]20
REGION: Near West					
LOWER	1.0203	1.0400	1.0475	[illegible].0584	1.0292
MEDIAN	1.1106	1.1399	1.1601	[illegible].1649	1.1500
UPPER	1.2212	1.2618	1.2890	[illegible].2605	1.2559
REGION: Far West					
LOWER	0.9449	0.9783	0.9631	[illegible].0168	1.0150
MEDIAN	1.0600	1.1222	1.1614	[illegible].1968	1.1684
UPPER	1.1546	1.2327	1.2780	1.2902	[illegible].3000
BEDSIZE: < 100					
LOWER	0.9376	0.9433	0.9508	0.9[illegible]9	0.9497
MEDIAN	0.9900	1.0146	1.0200	1.037[illegible]	1.0400
UPPER	1.0476	1.0722	1.0900	1.1100	[illegible].1312
BEDSIZE: 100 - 199					
LOWER	0.9519	0.9999	1.0100	0.9787	0.9739
MEDIAN	1.0350	1.0600	1.0927	1.1000	1.0999
UPPER	1.0893	1.1364	1.1503	1.1663	1.2000
BEDSIZE: 200 - 299					
LOWER	1.0203	1.0546	1.0649	1.0811	1.0035
MEDIAN	1.0921	1.1192	1.1333	1.1581	1.1627
UPPER	1.1606	1.1843	1.2000	1.2217	1.2500
BEDSIZE: 300 - 399					
LOWER	0.9792	1.0678	1.0806	1.0958	1.0733
MEDIAN	1.0835	1.1437	1.1657	1.1855	1.2000
UPPER	1.1700	1.2008	1.2355	1.2568	1.2700
BEDSIZE: 400 - 499					
LOWER	1.0877	1.0869	1.0887	1.0889	1.1380
MEDIAN	1.1546	1.1675	1.2150	1.2222	1.2471
UPPER	1.2500	1.2639	1.3317	1.3691	1.3955

	1984	1985	1986	1987	1988
BEDSIZE: > 499					
LOWER	1.0663	1.1154	1.1300	1.0919	1.1337
MEDIAN	1.1767	1.2208	1.2401	1.2100	1.2510
UPPER	1.2900	1.3266	1.3676	1.3659	1.3970
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	0.9741	0.9741	1.0000	1.0014	1.0193
N.E. / 100-199 MEDIAN	1.0249	1.0292	1.0736	1.0982	1.1075
N.E. / 200-299 MEDIAN	1.0921	1.1133	1.1400	1.1483	1.1893
N.E. / 300-399 MEDIAN	1.0673	1.1200	1.1792	1.1806	1.2473
N.E. / 400-499 MEDIAN	1.1500	1.1500	1.1800	1.1772	1.2285
N.E. / > 499 MEDIAN	1.2400	1.1976	1.2266	1.2315	1.2555
E.N.C./ < 100 MEDIAN	0.9784	1.0304	1.0298	1.0598	1.0400
E.N.C./100-199 MEDIAN	1.0300	1.0513	1.0708	1.0800	1.0689
E.N.C./200-299 MEDIAN	1.0939	1.1163	1.1184	1.1486	1.1273
E.N.C./300-399 MEDIAN	1.0900	1.1624	1.1599	1.1689	1.1495
E.N.C./400-499 MEDIAN	1.1600	1.1700	1.2300	1.1911	1.2882
E.N.C./ > 499 MEDIAN	1.1093	1.1900	1.2100	1.2010	1.2530
SO. / < 100 MEDIAN	0.9720	0.9762	0.9793	0.9774	1.0000
SO. / 100-199 MEDIAN	0.9981	1.0332	1.0589	1.0406	1.0597
SO. / 200-299 MEDIAN	1.0863	1.1033	1.1196	1.1502	1.1400
SO. / 300-399 MEDIAN	1.0028	1.1309	1.1535	1.1537	1.1771
SO. / 400-499 MEDIAN	1.1350	1.1710	1.1893	1.2025	1.2759
SO. / > 499 MEDIAN	1.1400	1.2432	1.2193	1.1805	1.2520
N.W. / < 100 MEDIAN	1.0200	1.0500	1.0466	1.0929	1.0637
N.W. / 100-199 MEDIAN	1.0600	1.1041	1.1155	1.1171	1.0981
N.W. / 200-299 MEDIAN	1.1373	1.1540	1.1701	1.2033	1.1470
N.W. / 300-399 MEDIAN	1.[illegible]160	1.1522	1.1812	1.2145	1.2450
N.W. / 400-499 MEDIAN	[illegible]998	1.2440	1.3175	1.3306	1.2232
N.W. / > 499 MEDIAN	1.2[illegible]69	1.2624	1.2888	1.3150	1.2315
F.W. / < 100 MEDIAN	1.0[illegible]	1.0650	1.0300	1.0300	1.1147
F.W. / 100-199 MEDIAN	[illegible]0744	1.1170	1.1384	1.1841	1.1975
F.W. / 200-299 MEDIAN	1.1645	1.1828	1.2000	1.2063	1.2346
F.W. / 300-399 MEDIAN	0.9469	1.1608	1.2100	1.2990	1.2334
F.W. / 400-499 MEDIAN	N/A	1.1408	1.2500	1.3297	1.3698
F.W. / > 499 MEDIAN	1.3400	1.4117	1.3611	1.2771	1.2585

1984 - 1988 COMPARATIVE VALUES FOR INTERN AND RESIDENT COST PER FTE

	1984	1985	1986	1987	1988
	====	====	====	====	====
NATIONAL: ALL U.S.					
LOWER	0	0	0	[illegible]	0
MEDIAN	0	0	0	0	0
UPPER	23156	[illegible]	[illegible]	[illegible]	[illegible]
REGION: Northeast					
LOWER	[illegible]	[illegible]	0	0	0
MEDIAN	0	0	[illegible]	0	0
UPPER	[illegible]	[illegible]	[illegible]	[illegible]	39767
REGION: East North Central					
LOWER	0	0	0	[illegible]	[illegible]
MEDIAN	[illegible]	0	0	0	[illegible]
UPPER	24002	[illegible]	29766	23763	25513
REGION: South					
LOWER	0	0	0	[illegible]	0
MEDIAN	0	0	0	[illegible]	0
UPPER	15590	[illegible]	16101	[illegible]	0
REGION: Near West					
LOWER	0	0	0	0	0
MEDIAN	0	0	0	0	0
UPPER	23354	21804	22480	[illegible]	11440
REGION: Far West					
LOWER	0	0	0	0	0
MEDIAN	0	0	0	0	0
UPPER	0	0	13161	0	0
BEDSIZE: < 100					
LOWER	0	0	0	0	0
MEDIAN	0	0	0	0	0
UPPER	0	0	0	0	0
BEDSIZE: 100 - 199					
LOWER	0	0	0	0	0
MEDIAN	0	0	0	0	0
UPPER	0	0	0	0	[illegible]
BEDSIZE: 200 - 299					
LOWER	0	0	0	0	0
MEDIAN	0	0	0	0	[illegible]
UPPER	0	10911	7950	13463	11440
BEDSIZE: 300 - 399					
LOWER	0	0	0	0	0
MEDIAN	0	0	0	0	0
UPPER	24148	26308	29083	29466	28459
BEDSIZE: 400 - 499					
LOWER	0	0	0	0	0
MEDIAN	24046	27833	24098	23375	23490
UPPER	36903	43045	47846	46861	45555

	1984	1985	1986	1987	1988
	====	====	====	====	====
BEDSIZE: > 499					
LOWER	16993	18499	18200	1125	0
MEDIAN	29915	32225	34348	32789	30704
UPPER	45281	50799	50398	53569	55200
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	0	0	0	0	0
N.E. / 100-199 MEDIAN	0	0	0	0	0
N.E. / 200-299 MEDIAN	0	0	0	0	0
N.E. / 300-399 MEDIAN	21567	23119	26585	28146	26914
N.E. / 400-499 MEDIAN	29648	31926	33069	27269	42246
N.E. / > 499 MEDIAN	42826	46904	49113	53370	51034
E.N.C./ < 100 MEDIAN	0	0	0	0	0
E.N.C./100-199 MEDIAN	0	0	0	0	0
E.N.C./200-299 MEDIAN	0	0	0	0	0
E.N.C./300-399 MEDIAN	0	0	0	0	0
E.N.C./400-499 MEDIAN	32032	33574	31000	22483	44697
E.N.C./ > 499 MEDIAN	27182	33983	37220	34691	37582
SO. / < 100 MEDIAN	0	0	0	0	0
SO. / 100-199 MEDIAN	0	0	0	0	0
SO. / 200-299 MEDIAN	0	0	0	0	0
SO. / 300-399 MEDIAN	0	0	0	0	0
SO. / 400-499 MEDIAN	6270	676	0	12930	0
SO. / > 499 MEDIAN	31641	24503	29058	24655	16647
N.W. / < 100 MEDIAN	0	0	0	0	0
N.W. / 100-199 MEDIAN	0	0	0	0	0
N.W. / 200-299 MEDIAN	10382	0	0	0	0
N.W. / 300-399 MEDIAN	0	0	0	0	0
N.W. / 400-499 MEDIAN	21017	31546	24098	24268	22664
N.W. / > 499 MEDIAN	22224	29000	23142	13441	19860
F.W. / < 100 MEDIAN	0	0	0	0	0
F.W. / 100-199 MEDIAN	0	0	0	0	0
F.W. / 200-299 MEDIAN	0	0	0	0	0
F.W. / 300-399 MEDIAN	0	7589	8774	20654	0
F.W. / 400-499 MEDIAN	0	0	9058	28089	0
F.W. / > 499 MEDIAN	[illegible]	38856	35849	33144	34600

1984 - 1988 COMPARATIVE VALUES FOR FTE'S PER OCCUPIED BED

	1984	1985	1986	1987	1988
NATIONAL: ALL U.S.					
LOWER	3.42	3.58	[illegible]	3.73	[illegible]
MEDIAN	[illegible]	[illegible]	[illegible]	4.23	[illegible]
UPPER	[illegible]	4.49	4.58	[illegible]	[illegible]
REGION: Northeast					
LOWER	[illegible]	3.21	[illegible]	3.32	[illegible]
MEDIAN	[illegible]	3.65	[illegible]	3.91	3.95
UPPER	3.84	4.14	[illegible]	[illegible]	[illegible]
REGION: East North Central					
LOWER	[illegible]	[illegible]	[illegible]	[illegible]	3.98
MEDIAN	3.90	4.11	4.18	4.33	4.38
UPPER	4.37	4.49	4.57	[illegible]	4.83
REGION: South					
LOWER	3.43	3.55	3.57	3.58	3.69
MEDIAN	3.85	3.87	3.85	[illegible]	4.02
UPPER	4.17	4.31	4.33	[illegible]	4.66
REGION: Near West					
LOWER	3.67	3.72	3.77	3.86	[illegible]
MEDIAN	4.06	4.10	4.23	4.37	4.37
UPPER	4.46	4.58	4.85	4.96	4.96
REGION: Far West					
LOWER	4.01	4.11	[illegible]	[illegible]	4.42
MEDIAN	4.34	4.52	[illegible]	[illegible]	4.87
UPPER	4.97	5.05	[illegible]	[illegible]	5.39
BEDSIZE: < 100					
LOWER	3.51	3.78	3.78	[illegible]	3.84
MEDIAN	4.14	4.22	4.30	4.32	4.49
UPPER	4.56	4.60	4.72	4.89	5.18
BEDSIZE: 100 - 199					
LOWER	3.40	3.46	3.55	[illegible]	3.77
MEDIAN	3.82	3.93	3.96	4.16	4.16
UPPER	4.28	4.34	4.40	4.70	[illegible]
BEDSIZE: 200 - 299					
LOWER	3.26	3.53	3.57	3.63	3.73
MEDIAN	3.71	3.95	3.92	4.04	4.11
UPPER	4.06	4.23	4.36	4.48	4.54
BEDSIZE: 300 - 399					
LOWER	3.37	3.53	3.58	3.65	[illegible]
MEDIAN	3.79	3.90	3.95	4.03	[illegible]
UPPER	4.16	4.30	4.41	4.75	4.88
BEDSIZE: 400 - 499					
LOWER	3.26	3.61	3.68	3.84	3.83
MEDIAN	3.93	4.07	4.16	4.36	4.45
UPPER	4.65	4.72	4.98	5.07	5.18

	1984	1985	1986	1987	1988
BEDSIZE: > 499					
LOWER	3.77	3.87	3.99	4.16	4.18
MEDIAN	4.08	4.34	4.49	4.61	4.67
UPPER	4.64	4.86	5.06	5.26	5.27
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	4.16	4.36	4.34	3.97	4.27
N.E. / 100-199 MEDIAN	3.32	3.31	3.34	3.63	3.79
N.E. / 200-299 MEDIAN	3.31	3.63	3.64	3.74	3.87
N.E. / 300-399 MEDIAN	3.49	3.73	3.92	3.98	3.96
N.E. / 400-499 MEDIAN	3.63	4.14	4.23	4.21	4.30
N.E. / > 499 MEDIAN	3.55	3.92	3.78	4.30	4.25
E.N.C./ < 100 MEDIAN	3.69	3.98	4.09	4.32	4.23
E.N.C./100-199 MEDIAN	3.82	4.02	4.06	4.29	4.37
E.N.C./200-299 MEDIAN	3.85	4.12	4.17	4.24	4.24
E.N.C./300-399 MEDIAN	3.75	4.00	4.11	4.36	4.29
E.N.C./400-499 MEDIAN	4.47	4.31	4.27	4.13	4.40
E.N.C./ > 499 MEDIAN	4.21	4.42	4.57	4.77	4.74
SO. / < 100 MEDIAN	4.09	3.99	3.92	4.01	4.12
SO. / 100-199 MEDIAN	3.57	3.73	3.73	3.79	3.91
SO. / 200-299 MEDIAN	3.75	3.85	3.85	3.93	4.03
SO. / 300-399 MEDIAN	3.70	3.62	3.67	3.73	3.83
SO. / 400-499 MEDIAN	3.95	4.04	4.02	4.35	3.98
SO. / > 499 MEDIAN	4.03	4.21	4.31	4.54	4.62
N.W. / < 100 MEDIAN	3.96	4.24	4.33	4.42	4.45
N.W. / 100-199 MEDIAN	4.21	4.27	4.31	4.27	4.34
N.W. / 200-299 MEDIAN	3.61	3.88	3.92	4.04	4.10
N.W. / 300-399 MEDIAN	3.90	3.88	4.14	4.57	4.66
N.W. / 400-499 MEDIAN	3.90	3.65	4.07	4.65	4.52
N.W. / > 499 MEDIAN	4.29	4.31	4.67	4.46	4.53
F.W. / < 100 MEDIAN	5.04	4.74	4.90	4.90	5.11
F.W. / 100-199 MEDIAN	4.17	4.32	4.49	4.51	4.71
F.W. / 200-299 MEDIAN	[illegible]	4.37	4.37	4.39	4.77
F.W. / 300-399 MEDIAN	[illegible]	4.53	4.65	4.73	5.06
F.W. / 400-499 MEDIAN	3.13	4.64	4.73	5.23	5.03
F.W. / > 499 MEDIAN	4.77	5.23	5.35	5.29	5.34

1984 - 1988 COMPARATIVE VALUES FOR OUTPATIENT MANHOURS PER VISIT

	1984	1985	1986	1987	1988
NATIONAL: ALL U.S.					
LOWER	3.62	3.72	[illegible]	[illegible]	[illegible]
MEDIAN	4.76	[illegible]	[illegible]	5.42	[illegible]
UPPER	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
REGION: Northeast					
LOWER	3.56	[illegible]	[illegible]	3.54	[illegible]
MEDIAN	4.91	[illegible]	[illegible]	4.95	[illegible]
UPPER	7.39	7.44	[illegible]	[illegible]	[illegible]
REGION: East North Central					
LOWER	[illegible]	[illegible]	3.71	[illegible]	[illegible]
MEDIAN	[illegible]	4.72	4.94	[illegible]	5.15
UPPER	6.62	[illegible]	[illegible]	[illegible]	6.80
REGION: South					
LOWER	3.84	4.18	4.26	[illegible]	4.56
MEDIAN	4.83	[illegible]	5.59	[illegible]	6.26
UPPER	7.08	[illegible]	7.96	8.32	[illegible]
REGION: Near West					
LOWER	3.62	3.70	3.98	[illegible]	4.81
MEDIAN	5.55	5.73	5.88	[illegible]	7.04
UPPER	8.03	8.79	8.97	[illegible]	[illegible]
REGION: Far West					
LOWER	3.70	3.89	4.23	3.85	4.19
MEDIAN	4.43	5.01	5.35	5.00	5.25
UPPER	6.53	7.23	7.38	6.92	7.61
BEDSIZE: < 100					
LOWER	3.39	3.37	3.92	[illegible]	3.98
MEDIAN	4.30	4.45	5.24	4.93	5.18
UPPER	6.41	6.42	8.46	7.11	7.60
BEDSIZE: 100 - 199					
LOWER	3.43	3.66	3.94	[illegible]	[illegible]
MEDIAN	4.40	5.01	5.18	[illegible]	[illegible]
UPPER	6.14	6.43	6.97	[illegible]	7.94
BEDSIZE: 200 - 299					
LOWER	3.83	3.96	4.24	4.22	[illegible]
MEDIAN	5.29	5.56	5.92	6.12	5.80
UPPER	8.68	8.48	8.59	8.80	9.10
BEDSIZE: 300 - 399					
LOWER	3.78	3.42	3.70	3.73	3.93
MEDIAN	5.05	5.03	5.37	5.42	5.74
UPPER	7.92	7.78	7.55	7.85	8.74
BEDSIZE: 400 - 499					
LOWER	3.20	3.56	3.36	3.85	4.09
MEDIAN	4.74	4.54	4.97	5.08	5.41
UPPER	7.19	6.64	7.30	7.40	8.79

	1984	1985	1986	1987	1988
BEDSIZE: > 499					
LOWER	3.82	3.93	4.13	4.36	4.14
MEDIAN	4.80	5.24	5.29	5.95	6.37
UPPER	7.71	7.40	7.85	8.29	9.06
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	4.38	4.45	5.56	4.13	4.30
N.E. / 100-199 MEDIAN	5.10	5.07	5.00	4.60	5.42
N.E. / 200-299 MEDIAN	4.92	4.99	5.08	5.60	5.13
N.E. / 300-399 MEDIAN	5.06	4.17	4.73	4.80	5.57
N.E. / 400-499 MEDIAN	4.74	5.19	5.44	4.95	5.40
N.E. / > 499 MEDIAN	4.15	4.37	4.77	5.02	4.71
E.N.C./ < 100 MEDIAN	3.81	3.69	4.07	4.57	4.68
E.N.C./100-199 MEDIAN	4.04	4.39	4.88	4.73	4.95
E.N.C./200-299 MEDIAN	6.20	6.73	6.74	6.03	5.79
E.N.C./300-399 MEDIAN	4.69	4.81	5.37	5.42	5.36
E.N.C./400-499 MEDIAN	4.83	4.22	4.22	5.20	4.09
E.N.C./ > 499 MEDIAN	4.49	4.87	4.70	5.53	5.60
SO. / < 100 MEDIAN	4.30	4.68	5.54	5.56	4.98
SO. / 100-199 MEDIAN	4.12	5.00	5.26	5.83	5.92
SO. / 200-299 MEDIAN	4.87	4.94	5.72	6.20	5.93
SO. / 300-399 MEDIAN	5.06	6.12	5.80	5.96	6.58
SO. / 400-499 MEDIAN	3.52	4.52	4.45	5.71	6.22
SO. / > 499 MEDIAN	5.00	5.93	6.33	6.87	7.61
N.W. / < 100 MEDIAN	4.56	4.41	5.82	5.37	5.36
N.W. / 100-199 MEDIAN	4.41	5.73	5.41	6.10	7.18
N.W. / 200-299 MEDIAN	8.61	8.15	7.76	7.67	8.29
N.W. / 300-399 MEDIAN	5.66	5.22	5.79	6.32	6.39
N.W. / 400-499 MEDIAN	4.90	3.63	4.23	4.66	5.46
N.W. / > 499 MEDIAN	6.48	7.00	6.86	7.23	7.37
F.W. / < 100 MEDIAN	4.58	5.47	5.79	4.88	5.69
F.W. / 100-199 MEDIAN	5.19	5.01	5.66	5.40	5.40
F.W. / 200-299 MEDIAN	[illegible]	6.17	6.79	6.33	5.35
F.W. / 300-399 MEDIAN	[illegible]	5.22	4.40	4.05	4.77
F.W. / 400-499 MEDIAN	[illegible]	5.46	5.64	5.15	5.11
F.W. / > 499 MEDIAN	[illegible]	3.72	3.83	4.13	3.46

1984 - 1988 COMPARATIVE VALUES FOR INPATIENT MANHR PER DISCHARGE ADJ FOR CM

	1984	1985	1986	1987	1988
NATIONAL: ALL U.S.					
LOWER	111.34	[illegible]	[illegible]	109.83	[illegible]
MEDIAN	129.87	[illegible]	[illegible]	[illegible]	[illegible]
UPPER	151.86	[illegible]	[illegible]	[illegible]	153.24
REGION: Northeast					
LOWER	[illegible]	119.20	116.53	[illegible]	[illegible]
MEDIAN	[illegible]	[illegible]	134.86	[illegible]	134.62
UPPER	159.92	[illegible]	[illegible]	[illegible]	163.20
REGION: East North Central					
LOWER	116.90	[illegible]	113.05	[illegible]	111.42
MEDIAN	138.09	[illegible]	129.30	[illegible]	131.60
UPPER	163.56	[illegible]	[illegible]	159.29	[illegible]
REGION: South					
LOWER	111.34	109.46	107.68	[illegible]	109.32
MEDIAN	129.81	124.37	126.05	[illegible]	129.13
UPPER	154.65	151.70	153.17	[illegible]	[illegible]
REGION: Near West					
LOWER	102.74	101.34	105.23	[illegible]	[illegible]
MEDIAN	122.45	117.29	121.42	[illegible]	131.59
UPPER	146.88	135.88	147.30	[illegible]	154.41
REGION: Far West					
LOWER	101.00	104.45	102.57	[illegible]	101.05
MEDIAN	115.60	117.35	116.89	[illegible]	116.89
UPPER	134.30	133.74	140.18	[illegible]	142.82
BEDSIZE: < 100					
LOWER	102.05	101.65	103.14	96.48	[illegible]
MEDIAN	119.72	117.11	119.29	[illegible]	115.02
UPPER	135.70	130.06	139.53	[illegible]	131.69
BEDSIZE: 100 - 199					
LOWER	106.80	102.14	98.44	103.40	103.22
MEDIAN	126.66	117.45	115.03	118.02	116.14
UPPER	146.00	135.87	133.79	142.57	142.94
BEDSIZE: 200 - 299					
LOWER	111.20	109.37	109.82	110.96	110.15
MEDIAN	126.40	125.13	125.01	129.30	128.17
UPPER	155.02	149.16	148.43	152.28	147.52
BEDSIZE: 300 - 399					
LOWER	113.16	110.59	114.38	117.80	121.77
MEDIAN	129.08	126.56	128.69	136.69	136.41
UPPER	150.70	154.51	156.59	159.83	159.84
BEDSIZE: 400 - 499					
LOWER	113.24	115.47	115.48	119.65	116.71
MEDIAN	143.00	130.76	135.14	135.73	140.75
UPPER	176.36	168.26	170.88	174.46	172.32

	1984	1985	1986	1987	1988
BEDSIZE: > 499					
LOWER	127.41	127.66	129.09	133.46	136.72
MEDIAN	145.00	151.40	152.68	158.82	153.84
UPPER	174.81	180.26	174.09	176.59	176.55
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	137.30	133.17	133.02	129.07	127.74
N.E. / 100-199 MEDIAN	127.24	124.63	122.81	137.60	125.96
N.E. / 200-299 MEDIAN	134.52	137.29	132.18	139.40	131.06
N.E. / 300-399 MEDIAN	124.63	151.01	153.76	146.36	138.59
N.E. / 400-499 MEDIAN	151.03	151.68	152.25	144.34	157.82
N.E. / > 499 MEDIAN	149.99	161.03	155.97	165.99	169.24
E.N.C./ < 100 MEDIAN	122.76	123.58	119.98	113.36	114.25
E.N.C./100-199 MEDIAN	134.38	116.86	115.77	119.11	122.51
E.N.C./200-299 MEDIAN	126.65	128.69	128.17	130.61	135.15
E.N.C./300-399 MEDIAN	132.25	126.33	123.10	140.93	139.60
E.N.C./400-499 MEDIAN	149.19	150.71	139.93	142.85	139.08
E.N.C./ > 499 MEDIAN	166.29	159.89	161.52	167.53	155.62
SO. / < 100 MEDIAN	111.47	108.43	111.07	113.94	114.59
SO. / 100-199 MEDIAN	126.13	117.85	116.01	123.63	119.35
SO. / 200-299 MEDIAN	131.33	124.21	128.30	127.74	125.42
SO. / 300-399 MEDIAN	119.54	116.40	117.45	121.39	130.04
SO. / 400-499 MEDIAN	133.17	121.94	126.23	129.07	130.71
SO. / > 499 MEDIAN	150.70	150.99	153.36	155.06	148.49
N.W. / < 100 MEDIAN	102.40	104.66	106.74	113.16	122.74
N.W. / 100-199 MEDIAN	133.64	120.43	117.83	111.70	112.19
N.W. / 200-299 MEDIAN	104.08	107.02	112.08	117.09	113.56
N.W. / 300-399 MEDIAN	119.60	120.38	127.60	139.39	139.01
N.W. / 400-499 MEDIAN	[illegible]	100.97	118.62	126.86	142.28
N.W. / > 499 MEDIAN	[illegible]	134.31	142.61	148.69	152.60
F.W. / < 100 MEDIAN	[illegible]	111.17	102.08	107.11	108.08
F.W. / 100-199 MEDIAN	[illegible]	108.91	111.36	113.65	107.32
F.W. / 200-299 MEDIAN	[illegible]	113.10	112.33	120.51	117.80
F.W. / 300-399 MEDIAN	149.43	145.01	153.36	134.53	147.57
F.W. / 400-499 MEDIAN	N/A	137.69	143.11	146.03	139.26
F.W. / > 499 MEDIAN	140.44	127.36	128.98	144.32	156.61

1984 - 1988 COMPARATIVE VALUES FOR OTHER COSTS PER DISCHARGE ADJ FOR CM

	1984	1985	1986	1987	1988
NATIONAL: ALL U.S.					
LOWER	654.70	686.97	[illegible]	[illegible]	[illegible]
MEDIAN	786.43	[illegible]	[illegible]	964.68	[illegible]
UPPER	948.38	[illegible]	[illegible]	[illegible]	[illegible]
REGION: Northeast					
LOWER	[illegible]	[illegible]	[illegible]	[illegible]	854.70
MEDIAN	[illegible]	[illegible]	[illegible]	[illegible]	996.02
UPPER	[illegible]	[illegible]	[illegible]	[illegible]	1241.29
REGION: East North Central					
LOWER	[illegible]	[illegible]	747.04	[illegible]	[illegible]
MEDIAN	[illegible]	[illegible]	893.54	973.89	[illegible]
UPPER	[illegible]	[illegible]	1101.45	[illegible]	1281.91
REGION: South					
LOWER	600.60	[illegible]	[illegible]	[illegible]	861.25
MEDIAN	782.64	[illegible]	892.06	[illegible]	1074.31
UPPER	914.74	[illegible]	1132.15	[illegible]	1365.76
REGION: Near West					
LOWER	673.97	650.35	738.78	765.27	[illegible]
MEDIAN	774.40	788.69	916.26	894.37	[illegible]
UPPER	938.76	1002.04	1101.36	[illegible]	1367.89
REGION: Far West					
LOWER	651.18	744.36	819.91	[illegible]	[illegible]
MEDIAN	819.07	899.83	983.26	[illegible]	[illegible]
UPPER	989.42	1065.88	1214.39	[illegible]	[illegible]
BEDSIZE: < 100					
LOWER	568.13	611.84	660.68	[illegible]	713.40
MEDIAN	673.32	721.50	800.72	[illegible]	885.75
UPPER	816.03	842.35	933.97	[illegible]	1108.27
BEDSIZE: 100 - 199					
LOWER	644.14	654.69	684.40	[illegible]	[illegible]
MEDIAN	746.30	768.16	832.43	[illegible]	[illegible]
UPPER	918.38	914.45	1000.70	[illegible]	[illegible]
BEDSIZE: 200 - 299					
LOWER	605.92	669.15	723.33	772.15	[illegible]
MEDIAN	794.14	812.98	856.77	949.04	[illegible]
UPPER	948.03	995.45	1094.15	1161.01	1262.30
BEDSIZE: 300 - 399					
LOWER	681.17	706.45	781.23	872.77	956.07
MEDIAN	832.24	844.32	932.21	1050.05	1188.10
UPPER	997.24	1038.02	1176.89	1358.18	1479.39
BEDSIZE: 400 - 499					
LOWER	616.45	711.60	758.96	794.01	909.02
MEDIAN	799.97	839.03	934.05	1079.34	1207.10
UPPER	944.17	1033.98	1151.12	1401.94	1554.59

	1984	1985	1986	1987	1988
BEDSIZE: > 499					
LOWER	753.01	815.42	900.09	952.02	1051.36
MEDIAN	908.18	1002.04	1081.32	1211.89	1257.15
UPPER	1084.32	1211.94	1340.68	1527.71	1557.61
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	796.97	809.41	849.10	927.72	1036.93
N.E. / 100-199 MEDIAN	723.90	736.58	832.43	962.84	943.49
N.E. / 200-299 MEDIAN	781.70	804.46	800.47	942.82	981.22
N.E. / 300-399 MEDIAN	816.56	862.48	878.40	923.61	1063.52
N.E. / 400-499 MEDIAN	799.97	781.41	934.70	1080.25	1054.88
N.E. / > 499 MEDIAN	911.27	1005.83	955.61	1037.15	1141.17
E.N.C./ < 100 MEDIAN	739.14	732.16	772.42	843.33	816.60
E.N.C./100-199 MEDIAN	727.48	773.27	810.10	867.05	921.56
E.N.C./200-299 MEDIAN	835.37	846.45	909.67	969.51	1107.66
E.N.C./300-399 MEDIAN	679.78	749.57	901.78	1003.88	1107.67
E.N.C./400-499 MEDIAN	893.53	896.40	954.67	1118.41	1226.47
E.N.C./ > 499 MEDIAN	988.51	1017.99	1135.06	1236.54	1265.86
SO. / < 100 MEDIAN	657.82	710.45	748.35	755.60	860.43
SO. / 100-199 MEDIAN	654.23	731.71	805.61	874.79	967.84
SO. / 200-299 MEDIAN	779.80	774.08	826.84	916.50	991.48
SO. / 300-399 MEDIAN	810.26	810.49	877.74	1011.96	1094.56
SO. / 400-499 MEDIAN	754.26	780.54	849.43	1026.46	1293.65
SO. / > 499 MEDIAN	914.02	1024.14	1116.84	1215.25	1274.70
N.W. / < 100 MEDIAN	635.55	657.83	741.71	816.87	891.71
N.W. / 100-199 MEDIAN	753.55	763.57	837.33	808.34	981.17
N.W. / 200-299 MEDIAN	569.38	731.64	793.63	852.88	955.02
N.W. / 300-399 MEDIAN	907.35	936.25	994.72	1141.33	1380.23
N.W. / 400-499 MEDIAN	739.19	788.69	978.44	890.64	1169.62
N.W. / > 499 MEDIAN	832.24	931.24	1081.32	1110.10	1250.86
F.W. / < 100 MEDIAN	634.74	643.89	880.19	928.80	928.76
F.W. / 100-199 MEDIAN	819.07	871.81	866.97	962.70	1016.51
F.W. / 200-299 MEDIAN	764.00	896.61	977.56	1090.93	1224.61
F.W. / 300-399 MEDIAN	[illegible]	1342.31	1497.97	1402.52	1440.57
F.W. / 400-499 MEDIAN	N/A	1123.82	1250.48	1402.57	1439.73
F.W. / > 499 MEDIAN	[illegible]	848.14	976.14	1388.80	1533.98

1984 - 1988 COMPARATIVE VALUES FOR SALARY PER FTE

	1984	1985	1986	1987	1988
NATIONAL: ALL U.S					
LOWER	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
MEDIAN	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
UPPER	[illegible]	21506	[illegible]	[illegible]	[illegible]
REGION: Northeas[illegible]					
LOWER	[illegible]	18119	[illegible]	[illegible]	[illegible]
MEDIAN	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
UPPER	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
REGION: East North [illegible]ntral					
LOWER	[illegible]	[illegible]	[illegible]	[illegible]	19713
MEDIAN	18950	19733	20392	[illegible]	21664
UPPER	21046	21400	22252	[illegible]	24105
REGION: South					
LOWER	15048	15974	16744	17318	18548
MEDIAN	16706	17560	18376	[illegible]	20320
UPPER	18571	19451	20239	[illegible]	22688
REGION: Near West					
LOWER	16534	16920	17674	17669	[illegible]
MEDIAN	18661	18863	19895	20135	21018
UPPER	20140	21187	[illegible]	[illegible]	23272
REGION: Far West					
LOWER	18846	20246	[illegible]	[illegible]	21834
MEDIAN	20850	21857	[illegible]	[illegible]	24791
UPPER	22143	23334	[illegible]	[illegible]	27563
BEDSIZE: < 100					
LOWER	14882	15611	16126	[illegible]	17218
MEDIAN	16291	17138	17647	18432	19596
UPPER	17981	18642	19251	[illegible]	[illegible]
BEDSIZE: 100 - 199					
LOWER	16324	16870	17716	[illegible]	19086
MEDIAN	17984	18627	19705	19979	[illegible]
UPPER	20029	21106	21881	22437	[illegible]
BEDSIZE: 200 - 299					
LOWER	17506	17735	18456	19062	19934
MEDIAN	19200	19894	20603	20973	22112
UPPER	20563	21396	22250	22780	24218
BEDSIZE: 300 - 399					
LOWER	17288	17907	18718	19659	[illegible]
MEDIAN	19461	19897	20699	21813	[illegible]
UPPER	20696	21789	22653	23679	25154
BEDSIZE: 400 - 499					
LOWER	17981	18567	19228	20222	21072
MEDIAN	19860	19987	21486	22334	24208
UPPER	21978	22171	23242	24570	26875

	1984	1985	1986	1987	1988
BEDSIZE: > 499					
LOWER	18647	18774	20009	20598	22154
MEDIAN	20254	20782	21625	22468	23531
UPPER	21640	22857	23692	24796	26037
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	16291	17247	17651	19714	21629
N.E. / 100-199 MEDIAN	17926	19358	20179	20964	22150
N.E. / 200-299 MEDIAN	19200	20289	21238	22207	23224
N.E. / 300-399 MEDIAN	20074	21731	22623	23617	25443
N.E. / 400-499 MEDIAN	18942	19771	21824	23789	25632
N.E. / > 499 MEDIAN	20896	22532	24001	24733	26493
E.N.C./ < 100 MEDIAN	15847	17084	17668	18997	19058
[illegible].C./100-199 MEDIAN	17430	18351	19044	19540	20104
E.N.[illegible]/200-299 MEDIAN	19516	20112	20735	20995	22093
E.N.C./[illegible]0-399 MEDIAN	19019	19514	20553	20874	21715
E.N.C./40[illegible]-499 MEDIAN	21822	20477	21886	23360	25625
[illegible].N.C./ > [illegible]99 MEDIAN	20230	21142	22110	23007	24525
SO. [illegible] < 1[illegible] MEDIAN	15479	16267	16708	16706	18138
SO. / [illegible]00-19[illegible] MEDIAN	15806	16123	17374	18375	19274
SO. / [illegible]00-29[illegible] MEDIAN	16415	17296	18399	18851	20343
SO. / 3[illegible]0-399 [illegible]EDIAN	17193	17657	18456	19718	21406
SO. / 4[illegible]0-499 [illegible]EDIAN	17331	18343	18756	20080	20912
SO. / [illegible]> 499 [illegible]EDIAN	18080	19012	20145	20924	22424
N.W. / [illegible] 100 [illegible]EDIAN	14077	15598	16629	17570	17754
N.W. /[illegible]00-19[illegible] MEDIAN	17262	18467	19247	19452	20286
N.W. [illegible] 200-29[illegible] MEDIAN	18473	18815	20000	20623	21351
N.W[illegible] 300-3[illegible] MEDIAN	18730	20165	20648	21895	21955
N[illegible] / 400-[illegible]9 MEDIAN	20985	21335	22096	20871	22641
[illegible].W. / > [illegible]99 MEDIAN	20220	21201	21618	22406	23067
F.W. [illegible] < 100 MED[illegible]	19301	20218	20627	21054	21390
F[illegible] / 100-199 [illegible]IAN	[illegible]	21626	22659	23468	25314
[illegible].W. / 200-29[illegible] MEDIAN	[illegible]	22927	24150	25684	26744
F.W. / 300[illegible]9 MEDIAN	[illegible]	23014	24113	25021	26259
F.W. / [illegible]-499 MEDIAN	21450	23084	24987	25548	27843
F.W [illegible] > 499 MEDI[illegible]	21294	22437	24718	27106	27463

1984 - 1988 COMPARATIVE VALUES FOR CAPITAL COSTS PER DISCHARGE

	1984	1985	1986	1987	1988
	====	====	====	====	====
NATIONAL: ALL U.S.					
LOWER	130.78	[illegible]	[illegible]	[illegible]	[illegible]
MEDIAN	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
UPPER	[illegible]	341.62	370.74	[illegible]	[illegible]
REGION: Northeast					
LOWER	120.86	[illegible]	[illegible]	166.82	[illegible]
MEDIAN	175.78	[illegible]	[illegible]	265.89	[illegible]
UPPER	268.12	[illegible]	[illegible]	[illegible]	[illegible]
REGION: East North Central					
LOWER	[illegible]	154.98	172.59	[illegible]	[illegible]
MEDIAN	[illegible]	[illegible]	260.89	[illegible]	283.41
UPPER	324.13	[illegible]	[illegible]	[illegible]	398.87
REGION: South					
LOWER	141.55	[illegible]	173.54	183.15	200.36
MEDIAN	188.85	[illegible]	258.50	[illegible]	287.25
UPPER	268.26	[illegible]	[illegible]	[illegible]	[illegible]
REGION: Near West					
LOWER	114.23	140.82	179.06	[illegible]	209.93
MEDIAN	211.56	237.57	279.17	[illegible]	323.08
UPPER	292.68	331.40	378.71	[illegible]	[illegible]
REGION: Far West					
LOWER	148.55	166.85	186.65	[illegible]	[illegible]
MEDIAN	221.52	254.44	297.16	[illegible]	310.99
UPPER	308.47	352.82	386.43	[illegible]	429.29
BEDSIZE: < 100					
LOWER	73.13	83.38	95.75	[illegible]	135.99
MEDIAN	112.47	134.84	153.97	[illegible]	192.36
UPPER	181.06	188.53	223.18	[illegible]	288.79
BEDSIZE: 100 - 199					
LOWER	126.83	127.47	148.44	[illegible]	[illegible]
MEDIAN	195.10	209.05	238.30	[illegible]	266.63
UPPER	281.44	314.69	355.83	[illegible]	375.06
BEDSIZE: 200 - 299					
LOWER	140.30	167.75	184.70	203.92	[illegible]
MEDIAN	184.31	231.94	254.88	282.99	294.84
UPPER	270.42	333.67	356.32	400.43	419.21
BEDSIZE: 300 - 399					
LOWER	156.82	191.85	237.77	237.84	259.01
MEDIAN	246.66	280.91	316.31	323.17	352.76
UPPER	335.86	353.27	416.60	436.10	444.99
BEDSIZE: 400 - 499					
LOWER	171.01	193.63	209.42	223.18	230.63
MEDIAN	233.75	269.61	290.59	300.82	313.04
UPPER	336.38	359.86	399.27	458.15	441.82

	1984	1985	1986	1987	1988
	====	====	====	====	====
BEDSIZE: > 499					
LOWER	171.51	199.76	235.90	254.18	290.63
MEDIAN	255.30	292.73	328.58	353.40	385.30
UPPER	325.61	398.32	436.13	473.61	484.09
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	129.54	148.91	153.22	153.37	174.09
N.E. / 100-199 MEDIAN	151.06	149.52	172.39	215.64	260.57
N.E. / 200-299 MEDIAN	171.17	208.14	217.99	283.15	274.40
N.E. / 300-399 MEDIAN	193.12	239.91	260.38	270.24	330.46
N.E. / 400-499 MEDIAN	236.35	299.23	317.12	281.90	313.35
N.E. / > 499 MEDIAN	267.63	294.47	360.10	362.63	375.18
E.N.C./ < 100 MEDIAN	115.14	144.80	155.08	182.84	182.35
E.N.C./100-199 MEDIAN	184.66	219.82	242.77	240.59	230.85
E.N.C./200-299 MEDIAN	229.92	243.65	262.30	295.05	348.04
E.N.C./300-399 MEDIAN	311.60	296.60	327.84	322.14	333.00
E.N.C./400-499 MEDIAN	305.19	347.23	349.81	404.45	362.55
E.N.C./ > 499 MEDIAN	248.84	289.11	333.28	347.08	369.59
SO. / < 100 MEDIAN	66.07	161.31	165.21	163.98	167.00
SO. / 100-199 MEDIAN	171.55	197.13	220.85	239.47	238.91
SO. / 200-299 MEDIAN	184.66	220.19	229.16	250.35	282.22
SO. / 300-399 MEDIAN	244.35	275.16	304.03	320.27	358.07
SO. / 400-499 MEDIAN	209.30	225.32	220.50	225.55	281.03
SO. / > 499 MEDIAN	207.87	246.01	288.88	302.69	348.71
N.W. / < 100 MEDIAN	79.05	103.81	127.37	167.64	202.84
N.W. / 100-199 MEDIAN	212.02	229.76	239.36	273.51	286.26
N.W. / 200-299 MEDIAN	197.32	257.88	287.82	277.43	313.42
N.W. / 300-399 MEDIAN	275.91	302.02	354.90	410.01	433.74
N.W. / 400-499 MEDIAN	198.83	264.49	270.04	343.65	367.06
N.W. / > 499 MEDIAN	271.67	314.38	355.88	376.78	405.96
F.W. / < 100 MEDIAN	124.75	128.55	216.31	260.68	219.85
F.W. / 100-199 MEDIAN	260.46	251.13	279.18	300.13	327.20
F.W. / 200-299 MEDIAN	[illegible]	213.50	246.31	339.19	291.98
F.W. / 300-399 MEDIAN	214.58	299.03	336.86	379.70	350.24
F.W. / 400-499 MEDIAN	[illegible]	226.87	289.69	285.54	278.75
F.W. / > 499 MEDIAN	[illegible]	317.48	345.14	374.24	467.01

1984 - 1988 COMPARATIVE VALUES FOR EMPLOYEE BENEFITS PERCENTAGE

	1984	1985	1986	1987	1988
NATIONAL: ALL U.S.					
LOWER	14.98	[illegible]	[illegible]	14.68	[illegible]
MEDIAN	17.52	[illegible]	[illegible]	[illegible]	[illegible]
UPPER	20.33	[illegible]	[illegible]	[illegible]	19.73
REGION: Northeast					
LOWER	[illegible]	15.93	15.66	[illegible]	[illegible]
MEDIAN	[illegible]	[illegible]	[illegible]	[illegible]	17.23
UPPER	20.74	[illegible]	[illegible]	[illegible]	20.00
REGION: East North Central					
LOWER	16.02	[illegible]	16.15	[illegible]	15.01
MEDIAN	18.63	[illegible]	18.33	[illegible]	[illegible]
UPPER	21.24	21.29	[illegible]	20.30	[illegible]
REGION: South					
LOWER	14.70	14.62	14.20	[illegible]	13.47
MEDIAN	16.51	16.52	16.24	[illegible]	[illegible]
UPPER	19.02	18.90	18.56	[illegible]	[illegible]
REGION: Near West					
LOWER	12.90	13.31	13.52	13.85	13.96
MEDIAN	15.38	15.67	15.66	15.45	16.12
UPPER	17.94	17.56	17.87	[illegible]	18.47
REGION: Far West					
LOWER	16.82	15.97	16.10	[illegible]	16.04
MEDIAN	18.62	18.17	18.47	18.25	18.18
UPPER	21.23	21.49	22.35	[illegible]	21.38
BEDSIZE: < 100					
LOWER	14.22	14.64	14.66	[illegible]	[illegible]
MEDIAN	16.17	16.61	17.35	[illegible]	16.54
UPPER	20.15	19.61	19.61	[illegible]	19.95
BEDSIZE: 100 - 199					
LOWER	14.93	14.61	14.93	14.69	14.71
MEDIAN	17.83	17.11	17.24	16.60	16.91
UPPER	21.21	20.40	20.56	19.38	19.68
BEDSIZE: 200 - 299					
LOWER	15.41	15.68	14.59	14.93	14.81
MEDIAN	17.48	17.49	17.30	16.96	17.26
UPPER	19.85	20.07	19.53	19.23	20.12
BEDSIZE: 300 - 399					
LOWER	15.24	15.65	15.09	14.42	14.42
MEDIAN	17.91	17.81	17.36	16.84	16.24
UPPER	20.20	20.10	19.47	19.63	19.00
BEDSIZE: 400 - 499					
LOWER	15.67	15.19	14.90	14.60	13.90
MEDIAN	17.96	17.85	17.39	16.83	17.08
UPPER	19.94	20.43	19.86	20.76	20.20

	1984	1985	1986	1987	1988
BEDSIZE: > 499					
LOWER	14.75	15.77	15.19	14.99	14.66
MEDIAN	17.95	17.61	17.23	16.86	17.17
UPPER	20.63	20.41	20.13	20.18	19.86
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	14.22	14.69	14.71	15.68	16.26
N.E. / 100-199 MEDIAN	18.57	17.64	18.01	16.47	16.08
N.E. / 200-299 MEDIAN	18.31	18.53	17.87	17.46	17.90
N.E. / 300-399 MEDIAN	18.38	19.26	18.05	17.35	16.82
N.E. / 400-499 MEDIAN	19.22	19.19	19.50	17.64	17.54
N.E. / > 499 MEDIAN	19.92	18.21	18.34	17.43	17.98
E.N.C./ < 100 MEDIAN	16.00	17.26	18.02	17.35	17.26
E.N.C./100-199 MEDIAN	19.04	18.64	18.11	17.24	17.21
E.N.C./200-299 MEDIAN	18.63	18.57	18.15	17.24	17.03
E.N.C./300-399 MEDIAN	19.01	18.64	17.91	16.02	16.77
E.N.C./400-499 MEDIAN	18.81	18.26	19.74	19.44	17.77
E.N.C./ > 499 MEDIAN	18.92	19.12	19.21	16.94	16.87
SO. / < 100 MEDIAN	19.16	19.01	17.31	16.45	15.20
SO. / 100-199 MEDIAN	15.72	15.48	15.39	15.96	16.24
SO. / 200-299 MEDIAN	16.28	16.53	16.48	16.50	16.25
SO. / 300-399 MEDIAN	17.92	16.77	16.32	17.22	15.74
SO. / 400-499 MEDIAN	17.19	15.72	14.83	14.83	13.40
SO. / > 499 MEDIAN	15.56	17.26	16.35	16.39	17.06
N.W. / < 100 MEDIAN	16.10	15.67	16.90	16.66	16.23
N.W. / 100-199 MEDIAN	15.40	15.44	15.68	15.32	16.32
N.W. / 200-299 MEDIAN	13.97	16.12	14.47	14.93	16.25
N.W. / 300-399 MEDIAN	16.07	16.86	17.18	16.09	16.03
N.W. / 400-499 MEDIAN	[illegible]	15.62	16.25	15.69	14.77
N.W. / > 499 MEDIAN	[illegible]	14.99	14.98	14.91	15.86
F.W. / < 100 MEDIAN	[illegible]	17.96	17.37	16.54	17.15
F.W. / 100-199 MEDIAN	[illegible]	18.74	19.69	18.81	19.62
F.W. / 200-299 MEDIAN	18.03	17.82	18.17	18.53	18.61
F.W. / 300-399 MEDIAN	16.57	15.65	16.64	17.75	18.43
F.W. / 400-499 MEDIAN	19.66	18.35	18.47	21.78	18.41
F.W. / > 499 MEDIAN	19.93	18.40	18.15	17.84	19.36

1984 - 1988 COMPARATIVE VALUES FOR PROFESSIONAL LIABILITY INS PER DISCHARGE

	1984	1985	1986	1987	1988
NATIONAL: ALL U.S.					
LOWER	7.76	10.21	[illegible]	[illegible]	[illegible]
MEDIAN	13.81	[illegible]	[illegible]	[illegible]	[illegible]
UPPER	26.66	[illegible]	[illegible]	[illegible]	[illegible]
REGION: Northeast					
LOWER	[illegible]	[illegible]	[illegible]	[illegible]	28.43
MEDIAN	[illegible]	[illegible]	[illegible]	[illegible]	52.63
UPPER	[illegible]	[illegible]	[illegible]	[illegible]	106.51
REGION: East North Central					
LOWER	[illegible]	[illegible]	17.53	[illegible]	[illegible]
MEDIAN	[illegible]	[illegible]	37.25	[illegible]	[illegible]
UPPER	[illegible]	[illegible]	72.94	78.75	99.63
REGION: South					
LOWER	5.79	6.39	[illegible]	[illegible]	16.76
MEDIAN	9.39	[illegible]	23.05	[illegible]	35.69
UPPER	23.23	[illegible]	47.45	[illegible]	62.94
REGION: Near West					
LOWER	5.77	10.72	15.77	18.75	[illegible]
MEDIAN	10.34	16.90	26.34	30.82	36.10
UPPER	17.76	26.12	55.97	[illegible]	51.69
REGION: Far West					
LOWER	11.67	19.20	29.15	[illegible]	[illegible]
MEDIAN	18.41	28.75	50.83	[illegible]	[illegible]
UPPER	31.44	42.36	77.04	[illegible]	[illegible]
BEDSIZE: < 100					
LOWER	7.42	9.07	16.14	19.09	21.85
MEDIAN	10.53	13.89	21.16	31.89	32.34
UPPER	17.05	23.69	40.71	53.19	60.26
BEDSIZE: 100 - 199					
LOWER	6.16	9.03	14.47	[illegible]	[illegible]
MEDIAN	12.69	18.40	29.20	[illegible]	[illegible]
UPPER	21.31	31.77	56.41	[illegible]	[illegible]
BEDSIZE: 200 - 299					
LOWER	6.67	7.49	13.20	20.24	[illegible]
MEDIAN	14.82	19.73	31.25	40.86	[illegible]
UPPER	23.09	32.09	57.83	71.46	83.47
BEDSIZE: 300 - 399					
LOWER	8.36	12.13	16.74	21.26	25.89
MEDIAN	12.74	20.00	36.59	48.57	50.06
UPPER	26.88	45.48	73.44	90.05	110.31
BEDSIZE: 400 - 499					
LOWER	10.64	15.24	24.20	29.46	39.21
MEDIAN	20.08	24.76	42.67	54.00	71.69
UPPER	36.75	54.08	99.97	111.89	112.49

	1984	1985	1986	1987	1988
BEDSIZE: > 499					
LOWER	8.09	16.95	23.33	27.00	25.62
MEDIAN	20.78	35.08	53.09	65.91	58.26
UPPER	39.88	63.64	103.50	136.65	124.83
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	8.95	12.65	21.16	30.93	27.50
N.E. / 100-199 MEDIAN	13.22	18.63	22.56	36.70	52.02
N.E. / 200-299 MEDIAN	13.50	19.72	30.12	47.09	54.55
N.E. / 300-399 MEDIAN	14.30	21.66	34.70	47.79	51.79
N.E. / 400-499 MEDIAN	25.51	53.93	57.53	64.39	65.32
N.E. / > 499 MEDIAN	35.81	55.44	87.41	138.65	104.14
E.N.C./ < 100 MEDIAN	14.35	15.77	21.27	33.87	32.36
E.N.C./100-199 MEDIAN	14.99	22.03	39.60	41.73	45.19
E.N.C./200-299 MEDIAN	17.75	28.80	43.47	45.70	48.81
E.N.C./300-399 MEDIAN	10.32	16.16	39.11	56.24	82.12
E.N.C./400-499 MEDIAN	28.44	33.01	83.48	115.86	122.23
E.N.C./ > 499 MEDIAN	18.86	32.05	37.60	43.65	61.36
SO. / < 100 MEDIAN	8.65	7.78	16.14	20.80	31.70
SO. / 100-199 MEDIAN	6.15	9.75	17.17	27.20	28.28
SO. / 200-299 MEDIAN	9.94	13.44	20.44	32.89	34.19
SO. / 300-399 MEDIAN	9.83	12.91	23.69	36.66	36.31
SO. / 400-499 MEDIAN	19.92	19.12	33.00	38.98	47.63
SO. / > 499 MEDIAN	15.53	30.37	52.19	43.24	41.89
N.W. / < 100 MEDIAN	8.91	12.36	20.38	25.27	28.45
N.W. / 100-199 MEDIAN	8.26	13.62	20.08	28.27	33.46
N.W. / 200-299 MEDIAN	11.06	11.19	21.48	29.17	33.31
N.W. / 300-399 MEDIAN	10.45	25.54	50.21	56.97	50.37
N.W. / 400-499 MEDIAN	13.34	21.50	28.68	39.65	55.81
N.W. / > 499 MEDIAN	13.41	32.44	49.69	59.05	48.93
F.W. / < 100 MEDIAN	12.03	21.04	36.84	56.22	59.36
F.W. / 100-199 MEDIAN	25.49	28.89	51.16	60.54	69.66
F.W. / 200-299 MEDIAN	16.18	28.56	46.74	70.21	100.75
F.W. / 300-399 MEDIAN	[illegible]	47.27	73.61	71.24	88.58
F.W. / 400-499 MEDIAN	[illegible]	23.66	43.94	96.04	104.58
F.W. / > 499 MEDIAN	[illegible]	38.80	73.02	113.93	98.42

APPENDIX D

NUMBER
OF
HOSPITALS
BY
COMPARATIVE GROUPINGS

NUMBER OF HOSPITALS REPORTING
1984 - 1988

	1984	1985	1986	1987	1988
NATIONAL--ALL U.S.	543	787	877	1073	976
REGIONAL					
Northeast Region	141	179	189	230	195
South Region	95	178	216	258	255
Near West Region	90	127	147	205	178
East North Central Region	145	208	219	246	206,
Far West Region	72	95	106	134	141
BEDSIZE					
Bedsize: fewer than 100 Beds	77	98	108	200	174
Bedsize: 100-199 Beds	136	185	199	261	239
Bedsize: 200-299 Beds	[illegible]	183	205	235	207
Bedsize: 300-399 Beds	[illegible]	123	144	153	132
Bedsize: 400-499 Beds	47	64	75	81	84
Bedsize: more than 499 Beds	85	134	146	143	139
REGIONAL/BEDSIZE					
Northeast/fewer than 100 Beds	[illegible]	19	21	34	28
South/fewer than 100 Beds	[illegible]	13	14	37	27
Near West/fewer than 100 Beds	[illegible]	21	26	57	40
East North Central/fewer than 100 Beds	20	28	28	41	35
Far West/fewer than 100 Beds	16	17	19	31	44
Northeast/100-199 Beds	28	33	34	47	46
South/100-199 Beds	21	32	41	48	60
Near West/100-199 Beds	25	33	36	53	45
East North Central/100-199 Beds	37	51	52	70	49
Far West/100-199 Beds	[illegible]	36	36	43	39
Northeast/200-299 Beds	[illegible]	57	57	72	54
South/200-299 Beds	23	43	[illegible]	58	55
Near West/200-299 Beds	9	[illegible]	[illegible]	29	31
East North Central/200-299 Beds	27	44	46	51	43
Far West/200-299 Beds	15	19	[illegible]	25	24
Northeast/300-399 Beds	[illegible]	28	33	34	21
South/300-399 Beds	21	38	45	46	47
Near West/300-399 Beds	14	[illegible]	21	27	23
East North Central/300-399 Beds	18	29	32	31	29
Far West/300-399 Beds	9	11	13	15	12
Northeast/400-499 Beds	[illegible]	18	20	19	22
South/400-499 Beds	7	14	17	21	21
Near West/400-499 Beds	9	11	14	16	17
East North Central/400-499 Beds	11	15	17	16	12
Far West/400-499 Beds	3	6	7	9	12
Northeast/more than 499 Beds	17	24	24	24	24
South/more than 499 Beds	13	38	41	48	46
Near West/more than 499 Beds	20	26	31	26	24
East North Central/more than 499 Beds	31	40	42	34	35
Far West/more than 499 Beds	4	6	8	11	10

APPENDIX E

MEDIAN INDICATORS BY STANDARD & POOR'S BOND RATINGS

1984

STANDARD AND POOR'S RATING

	AA+ AA AA-	A+	A	A-	BBB+ BBB BBB-
PROFIT INDICATORS					
PROFIT PER DISCHARGE	[illegible]	15.82	60.72	26.62	21.63
PROFIT PER VISIT	[illegible]	2.54	1.68	1.45	1.02
PROFIT PER DISCHARGE ADJ FOR CASE MIX	[illegible]	111.32	68.07	28.53	23.55
NET PRICE INDICATORS					
MEDICARE PAYMENT PERCENTAGE	[illegible]	30.26	33.12	33.48	33.94
NET PRICE PER DISCHARGE	3982	3240	2759	2463	2463
NET PRICE PER DISCHARGE ADJ FOR CASE MIX	2777	2746	2560	2452	2300
NET PRICE PER VISIT	103.10	93.16	99.26	93.94	92.63
BAD DEBT AND CHARITY CARE PERCENTAGE	4.90	3.69	3.91	4.38	3.92
INPATIENT REVENUE PERCENTAGE	80.62	83.02	81.41	80.15	79.89
OUTPATIENT REVENUE PERCENTAGE	[illegible]	11.70	13.85	15.94	14.75
OTHER REVENUE PERCENTAGE	6.51	5.10	4.21	3.73	3.57
CONTRACTUAL ALLOWANCE PERCENTAGE	16.74	[illegible]	9.33	8.81	12.85
VOLUME INDICATORS					
OCCUPANCY PERCENTAGE	[illegible]	[illegible]	68.63	65.10	66.46
AVERAGE DAILY CENSUS (DAYS)	375.81	[illegible]	210.81	166.72	110.39
OCCUPANCY FOR STAFFED BEDS PERCENTAGE	76.11	[illegible]	74.27	73.47	68.93
LENGTH OF STAY INDICATORS					
LENGTH OF STAY (DAYS)	7.32	[illegible]	6.49	6.12	6.24
LENGTH OF STAY ADJ FOR CASE MIX (DAYS)	6.63	[illegible]	5.85	6.15	5.72
INTENSITY OF SERVICE INDICATORS					
COST PER DISCHARGE	3756	3028	2694	2430	2519
COST PER DISCHARGE ADJUSTED FOR CASE MIX	2695	2454	2435	2380	2300
COST PER VISIT	106.11	94.57	100.34	93.32	90.05
INTERN AND RESIDENT COST PER FTE	27748	[illegible]	0	0	0
ALL PATIENT CASE MIX INDEX	[illegible]	[illegible]	1.0814	1.1300	1.0640
EFFICIENCY INDICATORS					
FTE'S PER OCCUPIED BED	4.57	4.12	[illegible]	3.71	3.61
OUTPATIENT MANHOURS PER VISIT	[illegible]	4.85	5.06	4.83	5.27
INPATIENT MANHR PER DISCHARGE ADJ FOR CM	[illegible]	[illegible]	[illegible]	124.40	125.11
OTHER COSTS PER DISCHARGE ADJ FOR CM	1005.46	[illegible]	[illegible]	760.54	720.25
UNIT COSTS FOR INPUTS INDICATORS					
SALARY PER FTE	[illegible]	[illegible]	19330	18264	18719
CAPITAL COSTS PER DISCHARGE	[illegible]	[illegible]	227.98	246.44	257.49
EMPLOYEE BENEFITS PERCENTAGE	[illegible]	[illegible]	17.14	18.24	17.11
PROFESSIONAL LIABILITY INS PER DISCHARGE	26.71	21.08	15.70	14.83	14.56
MEDIAN BEDSIZE	[illegible]	465	303	288	177
NUMBER OF HOSPITALS	11	38	102	28	40

1985

STANDARD AND POOR'S RATING

	AA+ AA AA-	A+	A	A-	BBB+ BBB BBB-
PROFIT INDICATORS					
PROFIT PER DISCHARGE	[illegible]	150.33	88.97	56.84	61.17
PROFIT PER VISIT	[illegible]	3.58	2.73	2.65	2.56
PROFIT PER DISCHARGE ADJ FOR CASE MIX	[illegible]	119.26	84.47	53.98	69.42
NET PRICE INDICATORS					
MEDICARE PAYMENT PERCENTAGE	[illegible]	32.64	32.91	33.15	34.32
NET PRICE PER DISCHARGE	[illegible]	3682	2911	2664	2661
NET PRICE PER DISCHARGE ADJ FOR CASE MIX	3305	2920	2656	2492	2577
NET PRICE PER VISIT	110.60	100.31	109.61	117.53	113.25
BAD DEBT AND CHARITY CARE PERCENTAGE	4.47	3.92	4.38	3.64	4.82
INPATIENT REVENUE PERCENTAGE	78.17	81.12	79.58	79.68	78.49
OUTPATIENT REVENUE PERCENTAGE	15.23	13.99	15.52	15.80	17.45
OTHER REVENUE PERCENTAGE	[illegible]	4.86	4.77	3.58	3.92
CONTRACTUAL ALLOWANCE PERCENTAGE	11.25	11.84	9.48	11.04	13.88
VOLUME INDICATORS					
OCCUPANCY PERCENTAGE	[illegible]	66.79	61.47	60.37	61.24
AVERAGE DAILY CENSUS (DAYS)	[illegible]	[illegible]	194.57	150.33	115.49
OCCUPANCY FOR STAFFED BEDS PERCENTAGE	71.36	[illegible]	69.37	66.80	67.31
LENGTH OF STAY INDICATORS					
LENGTH OF STAY (DAYS)	7.16	[illegible]	6.26	6.02	6.06
LENGTH OF STAY ADJ FOR CASE MIX (DAYS)	5.73	[illegible]	5.63	5.39	5.56
INTENSITY OF SERVICE INDICATORS					
COST PER DISCHARGE	3734	[illegible]	2808	2654	2602
COST PER DISCHARGE ADJUSTED FOR CASE MIX	3098	[illegible]	2506	2439	2440
COST PER VISIT	116.90	[illegible]	108.33	117.75	106.12
INTERN AND RESIDENT COST PER FTE	25387	25516	0	0	0
ALL PATIENT CASE MIX INDEX	1.1810	1.2367	1.1212	1.1500	1.0845
EFFICIENCY INDICATORS					
FTE'S PER OCCUPIED BED	4.60	[illegible]	[illegible]	4.00	3.67
OUTPATIENT MANHOURS PER VISIT	4.85	5.47	5.01	5.44	5.29
INPATIENT MANHR PER DISCHARGE ADJ FOR CM	165.74	142.17	126.19	123.36	116.28
OTHER COSTS PER DISCHARGE ADJ FOR CM	[illegible]	[illegible]	[illegible]	847.93	781.87
UNIT COSTS FOR INPUTS INDICATORS					
SALARY PER FTE	20423	19945	20035	19188	19442
CAPITAL COSTS PER DISCHARGE	240.81	292.72	274.96	291.78	270.83
EMPLOYEE BENEFITS PERCENTAGE	[illegible]	[illegible]	17.60	18.01	16.81
PROFESSIONAL LIABILITY INS PER DISCHARGE	[illegible]	[illegible]	20.26	22.85	19.33
MEDIAN BEDSIZE	547	464	305	261	205
NUMBER OF HOSPITALS	[illegible]	60	134	46	61

1986

STANDARD AND POOR'S RATING

	AA+ AA AA-	A+	A	A-	BBB+ BBB BBB-
PROFIT INDICATORS					
PROFIT PER DISCHARGE	[illegible]	116.18	34.19	64.35	35.38
PROFIT PER VISIT	[illegible]	2.14	0.85	2.34	1.96
PROFIT PER DISCHARGE ADJ FOR CASE MIX	[illegible]	97.38	36.06	53.49	32.32
NET PRICE INDICATORS					
MEDICARE PAYMENT PERCENTAGE	28.80	32.74	34.00	34.63	34.93
NET PRICE PER DISCHARGE	4607	3824	3102	2957	2860
NET PRICE PER DISCHARGE ADJ FOR CASE MIX	3682	3037	2737	2583	2516
NET PRICE PER VISIT	123.15	112.24	120.95	117.80	134.61
BAD DEBT AND CHARITY CARE PERCENTAGE	[illegible]	4.45	4.55	4.87	5.01
INPATIENT REVENUE PERCENTAGE	77.96	79.60	77.70	76.88	75.81
OUTPATIENT REVENUE PERCENTAGE	15.78	[illegible]	17.12	17.68	19.05
OTHER REVENUE PERCENTAGE	5.57	[illegible]	4.86	3.84	3.98
CONTRACTUAL ALLOWANCE PERCENTAGE	[illegible]	[illegible]	11.57	13.57	15.68
VOLUME INDICATORS					
OCCUPANCY PERCENTAGE	65.31	[illegible]	60.44	62.73	59.99
AVERAGE DAILY CENSUS (DAYS)	429.96	[illegible]	191.55	156.65	125.98
OCCUPANCY FOR STAFFED BEDS PERCENTAGE	74.59	[illegible]	67.72	67.87	67.28
LENGTH OF STAY INDICATORS					
LENGTH OF STAY (DAYS)	7.31	[illegible]	6.30	6.15	5.98
LENGTH OF STAY ADJ FOR CASE MIX (DAYS)	5.51	[illegible]	5.55	5.43	5.53
INTENSITY OF SERVICE INDICATORS					
COST PER DISCHARGE	4208	3658	3082	2887	2780
COST PER DISCHARGE ADJUSTED FOR CASE MIX	3474	[illegible]	2731	2524	2480
COST PER VISIT	[illegible]	[illegible]	122.08	115.68	125.15
INTERN AND RESIDENT COST PER FTE	[illegible]	[illegible]	[illegible]	0	0
ALL PATIENT CASE MIX INDEX	1.2091	[illegible]	[illegible]	1.1374	1.1228
EFFICIENCY INDICATORS					
FTE'S PER OCCUPIED BED	[illegible]	[illegible]	[illegible]	3.87	3.74
OUTPATIENT MANHOURS PER VISIT	5.10	[illegible]	[illegible]	5.17	5.74
INPATIENT MANHR PER DISCHARGE ADJ FOR CM	159.12	144.72	[illegible]	117.13	114.39
OTHER COSTS PER DISCHARGE ADJ FOR CM	1163.14	994.27	927.57	917.12	828.53
UNIT COSTS FOR INPUTS INDICATORS					
SALARY PER FTE	[illegible]	[illegible]	20878	20017	20154
CAPITAL COSTS PER DISCHARGE	298.33	317.95	306.70	320.83	293.82
EMPLOYEE BENEFITS PERCENTAGE	17.28	18.52	16.87	17.87	17.40
PROFESSIONAL LIABILITY INS PER DISCHARGE	[illegible]	39.27	35.05	35.97	34.40
MEDIAN BEDSIZE	620	462	307	269	206
NUMBER OF HOSPITALS	20	65	145	57	61

1987

STANDARD AND POOR'S RATING

	AA+ AA AA-	A+	A	A-	BBB+ BBB BBB-
PROFIT INDICATORS					
PROFIT PER DISCHARGE	[illegible]	40.78	40.72	26.23	9.03
PROFIT PER VISIT	[illegible]	1.80	0.35	2.08	-0.57
PROFIT PER DISCHARGE ADJ FOR CASE MIX	[illegible]	42.00	43.38	19.14	17.83
NET PRICE INDICATORS					
MEDICARE PAYMENT PERCENTAGE	[illegible]	31.75	33.32	36.11	35.18
NET PRICE PER DISCHARGE	[illegible]	3920	3404	3325	3051
NET PRICE PER DISCHARGE ADJ FOR CASE MIX	[illegible]	3401	3032	2879	2794
NET PRICE PER VISIT	[illegible]	141.37	127.83	151.90	137.39
BAD DEBT AND CHARITY CARE PERCENTAGE	[illegible]	5.24	4.92	4.99	5.30
INPATIENT REVENUE PERCENTAGE	77.59	78.15	76.52	75.29	73.78
OUTPATIENT REVENUE PERCENTAGE	16.17	16.66	18.57	19.52	21.34
OTHER REVENUE PERCENTAGE	5.15	4.14	4.63	4.34	4.20
CONTRACTUAL ALLOWANCE PERCENTAGE	16.38	17.01	15.38	15.99	18.70
VOLUME INDICATORS					
OCCUPANCY PERCENTAGE	70.13	[illegible]	57.93	60.41	55.88
AVERAGE DAILY CENSUS (DAYS)	526.50	[illegible]	184.76	151.91	104.64
OCCUPANCY FOR STAFFED BEDS PERCENTAGE	[illegible]	73.60	68.47	71.54	62.43
LENGTH OF STAY INDICATORS					
LENGTH OF STAY (DAYS)	7.68	[illegible]	6.28	6.42	6.03
LENGTH OF STAY ADJ FOR CASE MIX (DAYS)	6.40	[illegible]	5.42	5.42	5.40
INTENSITY OF SERVICE INDICATORS					
COST PER DISCHARGE	5303	[illegible]	3347	3405	3068
COST PER DISCHARGE ADJUSTED FOR CASE MIX	4632	[illegible]	3016	2838	2675
COST PER VISIT	123.32	[illegible]	130.39	142.31	124.70
INTERN AND RESIDENT COST PER FTE	24885	[illegible]	0	0	0
ALL PATIENT CASE MIX INDEX	1.2068	[illegible]	1.1800	1.1483	1.1449
EFFICIENCY INDICATORS					
FTE'S PER OCCUPIED BED	[illegible]	[illegible]	4.20	4.03	3.98
OUTPATIENT MANHOURS PER VISIT	4.76	[illegible]	[illegible]	6.25	5.84
INPATIENT MANHR PER DISCHARGE ADJ FOR CM	173.58	[illegible]	[illegible]	124.80	117.85
OTHER COSTS PER DISCHARGE ADJ FOR CM	1369.90	[illegible]	[illegible]	1002.02	900.34
UNIT COSTS FOR INPUTS INDICATORS					
SALARY PER FTE	23308	[illegible]	[illegible]	21274	20732
CAPITAL COSTS PER DISCHARGE	404.95	[illegible]	[illegible]	368.68	311.34
EMPLOYEE BENEFITS PERCENTAGE	17.50	17.19	16.19	16.83	16.78
PROFESSIONAL LIABILITY INS PER DISCHARGE	112.31	64.80	49.24	41.82	37.77
MEDIAN BEDSIZE	[illegible]	[illegible]	305	254	202
NUMBER OF HOSPITALS	19	57	133	57	69

1988

STANDARD AND POOR'S RATING

	AA+ AA AA-	A+	A	A-	BBB+ BBB BBB-
PROFIT INDICATORS					
PROFIT PER DISCHARGE	[illegible]	25.57	2.72	31.51	1.60
PROFIT PER VISIT	[illegible]	1.85	0.61	1.40	0.16
PROFIT PER DISCHARGE ADJ FOR CASE MIX	[illegible]	21.65	5.13	14.07	0.76
NET PRICE INDICATORS					
MEDICARE PAYMENT PERCENTAGE	[illegible]	30.14	35.22	35.44	36.65
NET PRICE PER DISCHARGE	6383	4518	3654	3438	3147
NET PRICE PER DISCHARGE ADJ FOR CASE MIX	5066	3568	3191	2969	2823
NET PRICE PER VISIT	140.72	143.19	140.17	152.36	138.30
BAD DEBT AND CHARITY CARE PERCENTAGE	4.41	5.24	4.46	4.99	6.21
INPATIENT REVENUE PERCENTAGE	78.65	77.20	74.94	72.56	73.62
OUTPATIENT REVENUE PERCENTAGE	[illegible]	17.28	19.70	21.93	21.35
OTHER REVENUE PERCENTAGE	5.52	4.67	4.58	4.70	4.39
CONTRACTUAL ALLOWANCE PERCENTAGE	16.99	[illegible]	19.94	19.73	24.03
VOLUME INDICATORS					
OCCUPANCY PERCENTAGE	[illegible]	[illegible]	55.90	55.93	54.03
AVERAGE DAILY CENSUS (DAYS)	488.74	284.11	177.13	135.61	107.65
OCCUPANCY FOR STAFFED BEDS PERCENTAGE	78.51	75.10	66.90	68.27	61.59
LENGTH OF STAY INDICATORS					
LENGTH OF STAY (DAYS)	7.72	[illegible]	6.24	6.18	6.03
LENGTH OF STAY ADJ FOR CASE MIX (DAYS)	5.62	[illegible]	5.42	5.31	5.53
INTENSITY OF SERVICE INDICATORS					
COST PER DISCHARGE	5794	4338	3673	3376	3200
COST PER DISCHARGE ADJUSTED FOR CASE MIX	4819	3625	3231	2886	2799
COST PER VISIT	147.91	141.52	142.08	151.34	141.46
INTERN AND RESIDENT COST PER FTE	26941	[illegible]	0	0	0
ALL PATIENT CASE MIX INDEX	[illegible]	[illegible]	1.1584	1.1651	1.1323
EFFICIENCY INDICATORS					
FTE'S PER OCCUPIED BED	5.25	4.71	[illegible]	4.19	4.01
OUTPATIENT MANHOURS PER VISIT	[illegible]	5.68	[illegible]	6.61	5.43
INPATIENT MANHR PER DISCHARGE ADJ FOR CM	[illegible]	[illegible]	[illegible]	123.22	118.74
OTHER COSTS PER DISCHARGE ADJ FOR CM	1337.86	[illegible]	[illegible]	1040.72	1014.29
UNIT COSTS FOR INPUTS INDICATORS					
SALARY PER FTE	[illegible]	23120	22329	23290	21071
CAPITAL COSTS PER DISCHARGE	[illegible]	[illegible]	348.20	346.50	325.63
EMPLOYEE BENEFITS PERCENTAGE	[illegible]	[illegible]	16.03	17.24	16.17
PROFESSIONAL LIABILITY INS PER DISCHARGE	123.80	61.03	48.54	40.29	43.98
MEDIAN BEDSIZE	[illegible]	462	303	247	201
NUMBER OF HOSPITALS	18	58	120	48	61

APPENDIX F

MEDIAN INDICATORS

BY

URBAN AND RURAL STATUS

1984

URBAN HOSPITALS

	ALL	<100	100-199	200-299	300-399	400-499	>499
PROFIT INDICATORS							
PROFIT PER DISCHARGE	48.56	-24.29	4.81	44.82	[illegible]	[illegible]	73.81
PROFIT PER VISIT	1.11	-2.01	0.00	1.21	1.88	1.26	2.02
PROFIT PER DISCHARGE ADJ FOR CASE	58.61	-4.03	0.02	51.08	118.48	52.52	90.26
NET PRICE INDICATORS							
MEDICARE PAYMENT PERCENTAGE	32.11	36.58	[illegible]	[illegible]	34.40	[illegible]	[illegible]
NET PRICE PER DISCHARGE	2920	2103	2556	2647	2910	[illegible]	[illegible]
NET PRICE PER DISCHARGE ADJ FOR CA	2663	[illegible]	2542	2508	[illegible]	[illegible]	[illegible]
NET PRICE PER VISIT	93.47	[illegible]	91.51	101.82	[illegible]	[illegible]	[illegible]
BAD DEBT AND CHARITY CARE PERCENTA	4.18	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
INPATIENT REVENUE PERCENTAGE	81.41	76.22	[illegible]	[illegible]	83.80	83.21	82.85
OUTPATIENT REVENUE PERCENTAGE	13.69	18.94	16.49	15.12	12.83	11.11	11.32
OTHER REVENUE PERCENTAGE	3.93	[illegible]	3.67	3.84	3.78	4.07	4.95
CONTRACTUAL ALLOWANCE PERCENTAGE	10.95	[illegible]	11.35	10.49	[illegible]	[illegible]	[illegible]
VOLUME INDICATORS							
OCCUPANCY PERCENTAGE	[illegible]	[illegible]	65.79	68.83	[illegible]	[illegible]	[illegible]
AVERAGE DAILY CENSUS ([illegible])	[illegible]	[illegible]	89.75	176.35	[illegible]	[illegible]	[illegible]
OCCUPANCY FOR STAFFED BEDS PERCENT	[illegible]	[illegible]	68.80	74.58	[illegible]	[illegible]	[illegible]
LENGTH OF STAY INDICATORS							
LENGTH OF STAY (DAYS)	6.94	5.55	6.21	6.64	[illegible]	[illegible]	7.34
LENGTH OF STAY ADJ FOR CASE MIX (D	6.26	[illegible]	[illegible]	6.33	[illegible]	[illegible]	6.41
INTENSITY OF SERVICE INDICATORS							
COST PER DISCHARGE	[illegible]	[illegible]	2673	[illegible]	2766	2994	3302
COST PER DISCHARGE ADJUSTED FOR CA	[illegible]	2152	2556	2478	[illegible]	2659	2854
COST PER VISIT	94.38	62.72	[illegible]	100.07	[illegible]	89.88	94.92
INTERN AND RESIDENT COST PER FTE	0	0	[illegible]	[illegible]	0	24046	30183
ALL PATIENT CASE MIX INDEX	[illegible]	[illegible]	1.0331	1.0800	1.0859	1.1500	1.1800
EFFICIENCY INDICATORS							
FTE'S PER OCCUPIED BED	[illegible]	4.08	3.79	3.76	3.80	3.94	4.12
OUTPATIENT MANHOURS PER VISIT	[illegible]	4.15	4.77	5.35	5.05	4.62	4.82
INPATIENT MANHR PER DISCHARGE ADJ	[illegible]	120.67	133.48	130.99	132.25	143.00	145.00
OTHER COSTS PER DISCHARGE ADJ FOR	832.24	760.07	804.64	808.91	855.51	799.97	908.18
UNIT COSTS FOR INPUTS INDICATORS							
SALARY PER FTE	19468	17271	19264	19256	19613	19910	20319
CAPITAL COSTS PER DISCHARGE	223.35	125.35	237.52	185.92	252.53	236.26	250.44
EMPLOYEE BENEFITS PERCENTAGE	17.95	17.45	18.57	17.71	17.89	17.90	18.01
PROFESSIONAL LIABILITY INS PER DIS	15.99	7.94	17.65	15.16	13.30	20.23	19.93

1984

RURAL HOSPITALS

	ALL	<100	100- 199	200- 299	300- 399	400- 499	>499
PROFIT INDICATORS							
PROFIT PER DISCHARGE	15.92	-4.07	32.12	[illegible]	39.66	43.41	40.90
PROFIT PER VISIT	0.41	-0.69	0.58	[illegible]	0.76	2.33	1.28
PROFIT PER DISCHARGE ADJ FOR CASE	20.91	-8.20	51.51	[illegible]	[illegible]	37.60	N/A
NET PRICE INDICATORS							
MEDICARE PAYMENT PERCENTAGE	36.47	38.96	36.58	[illegible]	[illegible]	32.37	34.07
NET PRICE PER DISCHARGE	2041	[illegible]	2031	[illegible]	[illegible]	2555	2952
NET PRICE PER DISCHARGE ADJ FOR CA	[illegible]	1936	[illegible]	1959	1798	2166	0
NET PRICE PER VISIT	[illegible]	74.36	[illegible]	95.52	77.38	110.68	63.44
BAD DEBT AND CHARITY CARE PERCENTA	4.55	4.39	4.36	4.31	5.56	6.00	4.20
INPATIENT REVENUE PERCENTAGE	79.00	[illegible]	79.23	[illegible]	[illegible]	[illegible]	84.21
OUTPATIENT REVENUE PERCENTAGE	[illegible]	18.38	16.51	[illegible]	[illegible]	[illegible]	11.33
OTHER REVENUE PERCENTAGE	[illegible]	4.46	[illegible]	[illegible]	[illegible]	[illegible]	5.07
CONTRACTUAL ALLOWANCE PERCENTAGE	[illegible]	8.87	[illegible]	[illegible]	[illegible]	[illegible]	14.49
VOLUME INDICATORS							
OCCUPANCY PERCENTAGE	55.18	49.53	56.10	67.32	64.50	55.17	68.35
AVERAGE DAILY CENSUS (DAYS)	65.33	30.75	78.43	153.52	207.67	229.43	391.65
OCCUPANCY [illegible] BEDS PERCENT	64.48	54.49	64.64	75.49	73.11	55.17	77.24
LENGTH OF STAY INDICATORS							
LENGTH OF STAY (DAYS)	[illegible]	5.03	5.32	6.09	6.67	6.19	6.80
LENGTH OF STAY ADJ FOR CASE MIX (D	[illegible]	5.07	5.20	5.65	6.02	5.25	N/A
INTENSITY OF SERVICE INDICATORS							
COST PER DISCHARGE	2009	[illegible]	[illegible]	[illegible]	2045	2500	2807
COST PER DISCHARGE ADJ FOR CA	1950	[illegible]	1980	[illegible]	1762	2119	0
COST PER VISIT	[illegible]	73.18	74.41	[illegible]	77.11	108.30	75.07
INTERN AND RESIDENT COST PER FTE	[illegible]	0	0	0	0	18868	25039
ALL PATIENT CASE MIX INDEX	1.0349	[illegible]	[illegible]	1.1225	1.0663	1.1546	N/A
EFFICIENCY INDICATORS							
FTE'S PER OCCUPIED BED	3.84	4.14	3.86	3.53	3.48	3.90	4.04
OUTPATIENT MANHOURS PER VISIT	4.41	4.36	4.17	4.68	5.04	5.96	3.20
INPATIENT MANHR PER DISCHARGE ADJ	116.96	118.31	116.80	118.33	117.10	116.59	N/A
OTHER COSTS PER DISCHARGE ADJ FOR	669.24	655.45	676.84	674.99	563.09	714.96	N/A
UNIT COSTS FOR INPUTS INDICATORS							
SALARY PER FTE	16689	16019	16648	17763	16807	18572	17543
CAPITAL COSTS PER DISCHARGE	148.12	103.44	176.19	180.34	210.57	216.78	295.88
EMPLOYEE BENEFITS PERCENTAGE	16.57	16.15	16.71	15.69	18.01	19.22	18.18
PROFESSIONAL LIABILITY INS PER DIS	10.62	10.87	10.62	11.06	7.11	17.89	22.82

1985

URBAN HOSPITALS

	ALL	<100	100- 199	200- 299	300- 399	400- 499	>499
PROFIT INDICATORS							
PROFIT PER DISCHARGE	83.80	21.39	55.57	82.71	90.61	117.75	101.05
PROFIT PER VISIT	2.44	0.56	1.51	3.13	3.19	2.44	2.43
PROFIT PER DISCHARGE ADJ FOR CASE	80.50	57.95	51.04	77.86	[illegible]	[illegible]	87.04
NET PRICE INDICATORS							
MEDICARE PAYMENT PERCENTAGE	32.19	35.14	[illegible]	32.33	[illegible]	[illegible]	30.28
NET PRICE PER DISCHARGE	3146	[illegible]	2783	[illegible]	[illegible]	[illegible]	3820
NET PRICE PER DISCHARGE ADJ FOR CA	2806	2158	2633	[illegible]	[illegible]	2865	3178
NET PRICE PER VISIT	[illegible]	73.97	105.11	[illegible]	110.39	88.58	114.82
BAD DEBT AND CHARITY CARE PERCENTA	[illegible]	3.99	[illegible]	4.19	4.46	3.97	5.32
INPATIENT REVENUE PERCENTAGE	[illegible]	[illegible]	[illegible]	78.31	[illegible]	[illegible]	[illegible]
OUTPATIENT REVENUE PERCENTAGE	[illegible]	[illegible]	18.16	[illegible]	[illegible]	[illegible]	[illegible]
OTHER REVENUE PERCENTAGE	[illegible]	3.82	3.85	[illegible]	[illegible]	[illegible]	[illegible]
CONTRACTUAL ALLOWANCE PERCENTAGE	[illegible]	7.96	9.99	[illegible]	[illegible]	[illegible]	[illegible]
VOLUME INDICATORS							
OCCUPANCY PERCENTAGE	63.61	54.49	59.13	62.33	[illegible]	66.25	66.90
AVERAGE DAILY CENSUS [illegible]	[illegible]	36.42	84.76	157.89	220.39	304.27	418.08
OCCUPANCY FOR STAFFED BEDS PERCENT	70.49	56.62	63.75	69.15	70.07	74.00	75.57
LENGTH OF STAY INDICATORS							
LENGTH OF STAY (DAYS)	[illegible]	[illegible]	5.86	6.32	[illegible]	6.98	7.38
LENGTH OF STAY ADJ FOR CASE MIX (D	[illegible]	[illegible]	5.39	5.61	[illegible]	5.96	6.07
INTENSITY OF SERVICE INDICATORS							
COST PER DISCHARGE	3049	2254	[illegible]	2860	[illegible]	3233	3717
COST PER DISCHARGE ADJUSTED FOR CA	2730	2154	2498	2628	2709	2749	3154
COST PER VISIT	[illegible]	[illegible]	103.31	[illegible]	108.44	93.78	114.10
INTERN AND RESIDENT COST PER FTE	0	[illegible]	0	0	0	27833	32311
ALL PATIENT CASE MIX INDEX	[illegible]	1.0350	[illegible]	1.1152	1.1421	1.1700	1.2145
EFFICIENCY INDICATORS							
FTE'S PER OCCUPIED BED	[illegible]	4.11	3.86	3.98	3.96	4.08	4.34
OUTPATIENT MANHOURS PER VISIT	[illegible]	4.00	5.01	5.91	4.86	4.51	5.26
INPATIENT MANHR PER DISCHARGE ADJ	[illegible]	117.85	124.40	128.27	131.84	129.82	152.10
OTHER COSTS PER DISCHARGE ADJ FOR	[illegible]	750.37	821.75	844.70	888.73	832.18	1002.05
UNIT COSTS FOR INPUTS INDICATORS							
SALARY PER FTE	20262	17282	20064	20365	20266	20046	20962
CAPITAL COSTS PER DISCHARGE	264.17	144.87	232.65	243.65	282.46	272.84	291.58
EMPLOYEE BENEFITS PER [illegible]	17.65	17.58	17.57	17.65	18.00	17.51	17.61
PROFESSIONAL LIABILITY INS PER DIS	24.45	16.39	23.16	21.78	22.62	24.23	35.47

1985

RURAL HOSPITALS

	ALL	<100	100-199	200-299	300-399	400-499	>499
PROFIT INDICATORS							
PROFIT PER DISCHARGE	5.01	-26.84	1.83	[illegible]	-41.15	107.35	155.70
PROFIT PER VISIT	-0.01	-1.03	-0.28	[illegible]	-0.42	5.59	4.14
PROFIT PER DISCHARGE ADJ FOR CASE	15.91	-2.46	[illegible]	[illegible]	-24.85	98.18	118.37
NET PRICE INDICATORS							
MEDICARE PAYMENT PERCENTAGE	36.35	38.97	36.36	[illegible]	[illegible]	31.49	35.52
NET PRICE PER DISCHARGE	2165	1903	2175	2344	2229	2622	3295
NET PRICE PER DISCHARGE ADJ FOR CA	[illegible]	[illegible]	2090	[illegible]	[illegible]	3200	2589
NET PRICE PER VISIT	87.91	79.12	[illegible]	[illegible]	[illegible]	131.02	76.86
BAD DEBT AND CHARITY CARE PERCENTA	4.74	4.73	[illegible]	[illegible]	[illegible]	4.73	4.65
INPATIENT REVENUE PERCENTAGE	76.61	74.30	[illegible]	[illegible]	[illegible]	78.52	83.39
OUTPATIENT REVENUE PERCENTAGE	[illegible]	[illegible]	[illegible]	17.66	[illegible]	13.77	13.28
OTHER REVENUE PERCENTAGE	4.26	[illegible]	4.03	4.28	4.35	7.72	4.32
CONTRACTUAL ALLOWANCE PERCENTAGE	10.65	8.73	11.88	11.33	11.66	6.19	12.52
VOLUME INDICATORS							
OCCUPANCY PERCENTAGE	50.54	44.99	[illegible]	[illegible]	[illegible]	[illegible]	66.96
AVERAGE DAILY CENSUS (DAYS)	69.00	26.92	[illegible]	[illegible]	[illegible]	[illegible]	349.06
OCCUPANCY FOR STAFFED BEDS PERCENT	59.78	50.35	[illegible]	[illegible]	[illegible]	[illegible]	71.98
LENGTH OF STAY INDICATORS							
LENGTH OF STAY (DAYS)	5.32	4.80	[illegible]	[illegible]	6.29	5.71	6.50
LENGTH OF STAY ADJ FOR CASE MIX ID	5.02	4.83	[illegible]	[illegible]	5.34	6.62	5.42
INTENSITY OF SERVICE INDICATORS							
COST PER DISCHARGE	[illegible]	1941	2142	2291	2238	2505	3093
COST PER DISCHARGE ADJUSTED FOR CA	2021	[illegible]	2063	1997	1945	3056	2431
COST PER VISIT	85.44	79.10	87.14	91.19	89.07	125.13	86.30
INTERN AND RESIDENT COST PER FTE	0	0	[illegible]	0	0	17601	26716
ALL PATIENT CASE MIX INDEX	[illegible]	1.0115	[illegible]	1.1202	1.1610	1.1421	1.2721
EFFICIENCY INDICATORS							
FTE'S PER OCCUPIED BED	4.00	4.24	4.00	3.87	3.62	4.04	4.32
OUTPATIENT MANHOURS PER VISIT	4.98	4.65	5.00	4.94	5.20	6.24	3.37
INPATIENT MANHR PER DISCHARGE ADJ	112.16	114.57	107.63	114.47	111.49	133.27	122.53
OTHER COSTS PER DISCHARGE ADJ FOR	699.84	708.96	712.57	650.07	674.58	1090.49	833.34
UNIT COSTS FOR INPUTS INDICATORS							
SALARY PER FTE	17408	17084	17515	17671	17139	18335	18571
CAPITAL COSTS PER DISCHARGE	166.87	123.83	197.13	203.35	210.32	213.15	311.52
EMPLOYEE BENEFITS PERCENTAGE	16.81	16.39	16.93	17.15	16.66	19.70	18.47
PROFESSIONAL LIABILITY INS PER DIS	13.49	13.60	13.58	10.78	9.92	25.28	28.16

1986

URBAN HOSPITALS

	ALL	<100	100-199	200-299	300-399	400-499	>499
PROFIT INDICATORS							
PROFIT PER DISCHARGE	47.99	-12.98	61.71	34.19	[illegible]	[illegible]	72.44
PROFIT PER VISIT	1.16	-0.15	2.11	0.94	[illegible]	[illegible]	1.57
PROFIT PER DISCHARGE ADJ FOR CASE	48.28	16.15	51.04	36.15	[illegible]	[illegible]	59.85
NET PRICE INDICATORS							
MEDICARE PAYMENT PERCENTAGE	32.87	37.05	[illegible]	[illegible]	34.85	[illegible]	[illegible]
NET PRICE PER DISCHARGE	3429	[illegible]	3092	[illegible]	3355	[illegible]	[illegible]
NET PRICE PER DISCHARGE ADJ FOR CA	3021	[illegible]	2725	2845	[illegible]	[illegible]	[illegible]
NET PRICE PER VISIT	119.39	[illegible]	118.68	138.45	[illegible]	[illegible]	[illegible]
BAD DEBT AND CHARITY CARE PERCENTA	4.63	4.30	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
INPATIENT REVENUE PERCENTAGE	78.23	69.67	75.27	[illegible]	[illegible]	[illegible]	[illegible]
OUTPATIENT REVENUE PERCENTAGE	16.41	[illegible]	19.68	[illegible]	16.32	14.12	13.31
OTHER REVENUE PERCENTAGE	[illegible]	[illegible]	3.45	4.00	4.35	4.17	4.94
CONTRACTUAL ALLOWANCE PERCENTAGE	[illegible]	[illegible]	11.84	11.89	10.99	12.36	11.30
VOLUME INDICATORS							
OCCUPANCY PERCENTAGE	[illegible]	[illegible]	57.13	61.45	[illegible]	[illegible]	[illegible]
AVERAGE DAILY CENSUS (DAYS)	[illegible]	[illegible]	82.26	154.20	[illegible]	[illegible]	[illegible]
OCCUPANCY FOR STAFFED BEDS PERCENT	[illegible]	[illegible]	63.71	68.52	[illegible]	[illegible]	[illegible]
LENGTH OF STAY INDICATORS							
LENGTH OF STAY (DAYS)	6.73	5.49	6.01	6.26	[illegible]	[illegible]	7.31
LENGTH OF STAY ADJ FOR CASE MIX (D	5.71	5.12	5.48	5.68	[illegible]	5.58	5.89
INTENSITY OF SERVICE INDICATORS							
COST PER DISCHARGE	[illegible]	[illegible]	2884	3100	[illegible]	3436	4131
COST PER DISCHARGE ADJUSTED FOR CA	[illegible]	[illegible]	2738	2752	[illegible]	2902	3432
COST PER VISIT	[illegible]	77.44	[illegible]	135.39	[illegible]	108.06	122.38
INTERN AND RESIDENT COST PER FTE	0	0	[illegible]	[illegible]	3092	24195	34460
ALL PATIENT CASE MIX INDEX	1.1600	1.0375	1.1000	1.1324	1.1674	1.2253	1.2294
EFFICIENCY INDICATORS							
FTE'S PER OCCUPIED BED	4.11	4.36	3.93	3.98	4.01	4.18	4.49
OUTPATIENT MANHOURS PER VISIT	5.42	4.20	5.33	6.38	5.27	4.87	5.33
INPATIENT MANHR PER DISCHARGE ADJ	[illegible]	128.45	120.82	129.53	132.62	135.14	153.89
OTHER COSTS PER DISCHARGE ADJ FOR	[illegible]	840.80	912.63	912.63	976.06	934.05	1094.80
UNIT COSTS FOR INPUTS INDICATORS							
SALARY PER FTE	21102	18355	20783	21120	21238	21486	21681
CAPITAL COSTS PER DISCHARGE	296.81	154.41	263.37	264.20	321.21	300.28	328.58
EMPLOYEE BENEFITS PERCENTAGE	17.37	16.95	17.48	17.37	17.43	17.31	17.23
PROFESSIONAL LIABILITY INS PER DIS	41.85	36.49	39.22	36.54	42.12	41.98	61.42

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1986

RURAL HOSPITALS

	ALL	<100	100- 199	200- 299	300- 399	400- 499	>499
PROFIT INDICATORS							
PROFIT PER DISCHARGE	18.64	-14.86	13.13	[illegible]	42.52	52.33	204.65
PROFIT PER VISIT	0.83	-0.73	0.29	[illegible]	4.52	-3.08	1.71
PROFIT PER DISCHARGE ADJ FOR CASE	23.30	5.80	21.60	[illegible]	[illegible]	44.74	157.71
NET PRICE INDICATORS							
MEDICARE PAYMENT PERCENTAGE	36.96	39.73	37.24	[illegible]	[illegible]	30.34	36.15
NET PRICE PER DISCHARGE	2323	2110	2332	[illegible]	[illegible]	2719	3535
NET PRICE PER DISCHARGE ADJ FOR CA	[illegible]	2112	[illegible]	2183	2145	2607	2731
NET PRICE PER VISIT	[illegible]	94.18	[illegible]	101.03	104.93	121.13	89.32
BAD DEBT AND CHARITY CARE PERCENTA	4.90	4.66	4.85	5.69	7.00	6.45	3.48
INPATIENT REVENUE PERCENTAGE	74.17	[illegible]	73.90	75.00	78.63	80.57	78.80
OUTPATIENT REVENUE PERCENTAGE	[illegible]	23.15	22.01	[illegible]	[illegible]	[illegible]	14.91
OTHER REVENUE PERCENTAGE	[illegible]	4.34	[illegible]	[illegible]	[illegible]	[illegible]	4.90
CONTRACTUAL ALLOWANCE PERCENTAGE	[illegible]	11.31	[illegible]	[illegible]	[illegible]	[illegible]	14.73
VOLUME INDICATORS							
OCCUPANCY PERCENTAGE	50.00	40.68	51.08	52.56	56.53	55.68	59.25
AVERAGE DAILY CENSUS (DAYS)	68.30	26.74	68.83	119.16	189.57	234.98	337.91
OCCUPANCY [illegible] BEDS PERCENT	58.40	49.39	57.97	61.37	71.04	67.84	69.21
LENGTH OF STAY INDICATORS							
LENGTH OF STAY (DAYS)	[illegible]	4.78	5.18	5.93	6.30	[illegible]	6.66
LENGTH OF STAY [illegible] FOR [illegible]SE MIX (D	[illegible]	4.64	4.97	5.26	5.17	6.08	5.47
INTENSITY OF SERVICE INDICATORS							
COST PER DISCHARGE	2339	2110	[illegible]	[illegible]	2573	2667	3331
COST PER DISCHARGE ADJU[illegible] CA	2159	[illegible]	2152	[illegible]	2111	2563	2584
COST PER VISIT	[illegible]	94.05	95.31	[illegible]	99.33	119.00	93.89
INTER[illegible]IDENT COST PER FTE	[illegible]	0	0	0	0	8616	30912
ALL PATIENT CASE MIX INDEX	[illegible]	[illegible]	[illegible]	1.1373	1.1571	1.0825	1.2952
EFFICIENCY INDICATORS							
FTE [illegible]CUPIED BED	3.98	4.29	3.98	3.80	3.65	3.76	4.47
OUTPATIENT MANHOURS PER VISIT	5.28	5.45	5.17	5.28	5.62	5.36	3.71
INPATIENT MANHR PER DISCHARGE ADJ	114.10	112.90	111.41	116.59	114.53	121.23	125.64
OTHER COSTS PER DISCHARGE ADJ FOR	746.81	772.42	756.76	725.64	708.24	884.82	937.60
UNIT COSTS FOR INPUTS INDICATORS							
SALARY PER FTE	18008	17373	18420	18353	17940	20508	19238
CAPITAL COSTS PER DISCHARGE	197.53	153.07	209.19	199.85	252.64	216.22	303.61
EMPLOYEE BENEFITS PERCENTAGE	17.18	17.35	17.16	16.53	16.78	17.16	18.12
PROFESSIONAL [illegible] INS PER DIS	20.77	20.63	22.91	19.78	13.92	43.31	36.61

URBAN HOSPITALS

	ALL	<100	100- 199	200- 299	300- 399	400- 499	>499
PROFIT INDICATORS							
PROFIT PER DISCHARGE	22.29	-32.01	-9.64	15.78	33.80	37.17	58.31
PROFIT PER VISIT	0.82	-0.31	0.29	1.13	0.95	0.81	1.23
PROFIT PER DISCHARGE ADJ FOR CASE	24.08	-11.24	19.33	15.78	[illegible]	[illegible]	42.00
NET PRICE INDICATORS							
MEDICARE PAYMENT PERCENTAGE	33.76	36.48	[illegible]	35.18	[illegible]	[illegible]	30.22
NET PRICE PER DISCHARGE	3601	[illegible]	3060	[illegible]	[illegible]	[illegible]	4433
NET PRICE PER DISCHARGE ADJ FOR CA	3147	2412	2900	[illegible]	3322	3263	3844
NET PRICE PER VISIT	127.71	85.08	122.81	144.95	128.99	117.93	139.18
BAD DEBT AND CHARITY CARE PERCENTA	[illegible]	4.14	[illegible]	4.03	4.84	4.94	6.39
INPATIENT REVENUE PERCENTAGE	[illegible]	[illegible]	73.03	75.30	[illegible]	[illegible]	[illegible]
OUTPATIENT REVENUE PERCENTAGE	[illegible]	[illegible]	22.20	[illegible]	[illegible]	[illegible]	[illegible]
OTHER REVENUE PERCENTAGE	[illegible]	3.31	3.66	[illegible]	[illegible]	[illegible]	[illegible]
CONTRACTUAL ALLOWANCE PERCENTAGE	[illegible]	12.88	13.00	[illegible]	[illegible]	[illegible]	[illegible]
VOLUME INDICATORS							
OCCUPANCY PERCENTAGE	[illegible]	42.16	54.07	61.20	60.16	63.84	64.99
AVERAGE DAILY CENSUS [illegible]	[illegible]	26.99	76.53	154.02	206.86	285.98	[illegible]
OCCUPANCY FOR STAFFED BEDS PERCENT	[illegible]	51.89	61.64	70.05	71.29	74.17	[illegible]
LENGTH OF STAY INDICATORS							
LENGTH OF STAY (DAYS)	[illegible]	[illegible]	5.70	6.52	6.71	6.97	7.16
LENGTH OF STAY ADJ FOR CASE MIX (D	[illegible]	[illegible]	5.16	5.59	[illegible]	5.65	5.89
INTENSITY OF SERVICE INDICATORS							
COST PER DISCHARGE	3537	2713	[illegible]	3418	[illegible]	3776	4505
COST PER DISCHARGE ADJUSTED FOR CA	3141	[illegible]	2892	2951	3275	3189	3805
COST PER VISIT	[illegible]	[illegible]	121.97	[illegible]	127.63	121.22	143.10
INTERN AND RESIDENT COST PER FTE	0	0	0	0	0	24552	32434
ALL PATIENT CASE MIX INDEX	[illegible]	1.0729	[illegible]	1.1650	1.1850	1.2265	1.2093
EFFICIENCY INDICATORS							
FTE'S PER OCCUPIED BED	[illegible]	4.27	4.19	4.08	4.13	4.37	4.60
OUTPATIENT MANHOURS PER VISIT	[illegible]	4.16	5.31	6.21	5.41	5.23	5.99
INPATIENT MANHR PER DISCHARGE ADJ	[illegible]	113.94	123.80	131.06	139.82	135.36	159.57
OTHER COSTS PER DISCHARGE ADJ FOR	[illegible]	920.97	995.11	998.24	1071.56	1098.77	1215.81
UNIT COSTS FOR INPUTS INDICATORS							
SALARY PER FTE	21931	20499	21400	21898	22061	22293	22522
CAPITAL COSTS PER DISCHARGE	313.60	188.08	294.84	309.71	330.82	306.47	353.40
EMPLOYEE BENEFITS PE[illegible]	16.86	16.50	16.79	17.10	16.77	16.65	16.87
PROFESSIONAL LIABILITY INS PER DIS	47.93	32.75	47.54	45.66	53.14	52.53	68.90

RURAL HOSPITALS

	ALL	<100	100- 199	200- 299	300- 399	400- 499	>499
PROFIT INDICATORS							
PROFIT PER DISCHARGE	-29.82	-63.48	1.77	[illegible]	43.96	147.21	95.08
PROFIT PER VISIT	-1.06	-1.84	0.21	[illegible]	3.93	2.43	-2.19
PROFIT PER DISCHARGE ADJ FOR CASE	-17.77	-56.96	[illegible]	[illegible]	34.56	163.42	69.58
NET PRICE INDICATORS							
MEDICARE PAYMENT PERCENTAGE	37.75	40.47	37.27	[illegible]	[illegible]	30.41	34.74
NET PRICE PER DISCHARGE	2381	[illegible]	2455	[illegible]	[illegible]	2817	4017
NET PRICE PER DISCHARGE ADJ FOR CA	[illegible]	[illegible]	2274	[illegible]	[illegible]	3128	2640
NET PRICE PER VISIT	[illegible]	96.61	[illegible]	[illegible]	[illegible]	99.52	107.34
BAD DEBT AND CHARITY CARE PERCENTA	5.11	5.08	[illegible]	[illegible]	[illegible]	4.81	5.30
INPATIENT REVENUE PERCENTAGE	70.69	67.90	[illegible]	[illegible]	[illegible]	78.19	82.39
OUTPATIENT REVENUE PERCENTAGE	[illegible]	[illegible]	[illegible]	21.45	16.39	15.07	13.35
OTHER REVENUE PERCENTAGE	[illegible]	[illegible]	3.92	4.64	5.53	7.14	4.79
CONTRACTUAL ALLOWANCE PERCENTAGE	15.29	14.32	15.56	[illegible]	18.47	12.59	12.40
VOLUME INDICATORS							
OCCUPANCY PERCENTAGE	43.77	36.21	[illegible]	[illegible]	[illegible]	[illegible]	65.42
AVERAGE DAILY CENSUS (DAYS)	50.99	21.53	[illegible]	[illegible]	[illegible]	[illegible]	369.62
OCCUPANCY FOR STAFFED BEDS PERCENT	54.65	43.80	[illegible]	[illegible]	[illegible]	[illegible]	65.90
LENGTH OF STAY INDICATORS							
LENGTH OF STAY (DAYS)	5.17	4.67	5.17	[illegible]	6.56	[illegible]	7.26
LENGTH OF STAY ADJ FOR CASE MIX	4.95	4.65	4.85	[illegible]	5.47	6.25	5.02
INTENSITY OF SERVICE INDICATORS							
COST PER DISCHARGE	[illegible]	2298	[illegible]	[illegible]	2746	2670	3993
COST PER DISCHARGE ADJUSTED FOR CA	2304	2243	2294	2347	2240	2964	2725
COST PER VISIT	104.63	[illegible]	104.77	[illegible]	116.41	105.04	105.35
INTERN AND [illegible] COST PER [illegible]	0	0	0	0	0	0	22379
[illegible] CASE MIX INDEX	[illegible]	1.0211	[illegible]	1.1429	1.1860	1.0158	1.3664
EFFICIENCY INDICATORS							
FTE'S PER OCCUPIED BED	4.16	4.35	4.15	3.97	3.77	3.71	4.62
[illegible] MANHOURS PER VISIT	5.24	5.15	5.09	5.87	5.48	4.67	4.99
INPATIENT MANHR PER DISCHARGE ADJ	116.10	116.07	113.16	121.10	116.33	127.90	141.86
OTHER COSTS PER DISCHARGE ADJ FOR	804.03	820.16	790.28	773.82	773.44	1040.69	1008.43
UNIT COSTS FOR INPUTS INDICATORS							
SALA[illegible] PER [illegible]	18399	17763	18655	18787	18815	22789	19952
CAPITAL COSTS PER DISCHARGE	200.29	167.34	219.30	216.45	250.66	247.22	304.01
EMPLOYEE BENEFITS PERCENTAGE	16.72	16.84	16.49	16.67	17.23	21.35	16.80
PROFESSIONAL LIABILITY [illegible] PER DIS	31.29	31.88	28.50	33.07	23.93	79.30	48.66

1988

URBAN HOSPITALS

SOI

	ALL	<100	100-199	200-299	300-399	400-499	>499
PROFIT INDICATORS							
PROFIT PER DISCHARGE	-10.07	-51.56	-15.30	-27.63	[illegible]	[illegible]	11.98
PROFIT PER VISIT	-0.24	-1.46	-0.07	-0.09	[illegible]	[illegible]	0.74
PROFIT PER DISCHARGE ADJ FOR CASE	-7.01	-52.00	-8.65	-28.78	[illegible]	[illegible]	11.24
NET PRICE INDICATORS							
MEDICARE PAYMENT PERCENTAGE	33.81	35.80	[illegible]	[illegible]	34.34	32.34	32.29
NET PRICE PER DISCHARGE	3830	[illegible]	3320	[illegible]	3983	4270	4876
NET PRICE PER DISCHARGE ADJ FOR CA	3330	[illegible]	3043	3087	3545	[illegible]	[illegible]
NET PRICE PER VISIT	141.84	[illegible]	141.84	141.64	[illegible]	[illegible]	[illegible]
BAD DEBT AND CHARITY CARE PERCENTA	4.89	5.29	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
INPATIENT REVENUE PERCENTAGE	75.10	67.08	70.67	[illegible]	[illegible]	[illegible]	[illegible]
OUTPATIENT REVENUE PERCENTAGE	[illegible]	[illegible]	24.22	[illegible]	18.67	[illegible]	[illegible]
OTHER REVENUE PERCENTAGE	[illegible]	[illegible]	4.03	4.21	4.09	4.67	4.92
CONTRACTUAL ALLOWANCE PERCENTAGE	[illegible]	[illegible]	17.70	20.49	18.44	17.92	19.30
VOLUME INDICATORS							
OCCUPANCY PERCENTAGE	[illegible]	[illegible]	54.21	58.86	[illegible]	[illegible]	[illegible]
AVERAGE DAILY CENSUS (DAYS)	[illegible]	[illegible]	78.95	148.70	[illegible]	[illegible]	[illegible]
OCCUPANCY FOR STAFFED BEDS PERCENT	[illegible]	[illegible]	62.40	69.82	[illegible]	[illegible]	[illegible]
LENGTH OF STAY INDICATORS							
LENGTH OF STAY (DAYS)	6.48	5.22	5.63	6.33	[illegible]	6.81	7.16
LENGTH OF STAY ADJ FOR CASE MIX (D	5.55	5.14	5.37	5.44	[illegible]	5.76	5.64
INTENSITY OF SERVICE INDICATORS							
COST PER DISCHARGE	[illegible]	[illegible]	3262	3635	[illegible]	4083	4874
COST PER DISCHARGE ADJUSTED FOR CA	[illegible]	[illegible]	3100	3150	[illegible]	3539	3894
COST PER VISIT	[illegible]	117.78	[illegible]	142.31	[illegible]	136.20	165.03
INTERN AND RESIDENT COST PER FTE	0	0	[illegible]	[illegible]	0	24316	30804
ALL PATIENT CASE MIX INDEX	1.1884	1.0458	1.1018	1.1892	1.2000	1.2519	1.2499
EFFICIENCY INDICATORS							
FTE'S PER OCCUPIED BED	4.30	4.19	4.14	4.19	4.30	4.45	4.66
OUTPATIENT MANHOURS PER VISIT	5.68	4.96	5.69	5.61	5.62	5.48	6.24
INPATIENT MANHR PER DISCHARGE ADJ	[illegible]	114.53	121.95	127.61	137.96	141.21	155.19
OTHER COSTS PER DISCHARGE ADJ FOR	[illegible]	1019.59	1083.78	1083.42	1250.24	1242.18	1276.35
UNIT COSTS FOR INPUTS INDICATORS							
SALARY PER FTE	23346	22680	22661	22981	23472	24218	24136
CAPITAL COSTS PER DISCHARGE	337.07	218.05	310.55	325.81	370.50	318.97	390.07
EMPLOYEE BENEFITS PERCENTAGE	16.93	16.91	17.06	17.17	16.30	16.94	17.24
PROFESSIONAL LIABILITY INS PER DIS	55.29	42.36	52.26	52.45	57.49	71.61	60.16

RURAL HOSPITALS

	ALL	<100	100-199	200-299	300-399	400-499	>499
PROFIT INDICATORS							
PROFIT PER DISCHARGE	14.97	-21.95	37.43	20.23	63.25	222.99	113.45
PROFIT PER VISIT	1.16	-0.81	2.44	[illegible]	1.41	5.20	3.38
PROFIT PER DISCHARGE ADJ FOR CASE	19.94	-21.95	39.05	[illegible]	[illegible]	212.76	81.03
NET PRICE INDICATORS							
MEDICARE PAYMENT PERCENTAGE	38.30	41.43	38.16	[illegible]	[illegible]	31.69	32.31
NET PRICE PER DISCHARGE	2560	2338	2556	[illegible]	[illegible]	3081	4257
NET PRICE PER DISCHARGE ADJ FOR CA	2448	2286	2443	[illegible]	[illegible]	3284	3278
NET PRICE PER VISIT	121.71	[illegible]	[illegible]	137.22	148.17	111.14	121.56
BAD DEBT AND CHARITY CARE PERCENTA	[illegible]	5.35	[illegible]	6.29	8.98	4.69	4.27
INPATIENT REVENUE PERCENTAGE	[illegible]	63.04	69.17	71.67	77.62	79.86	82.44
OUTPATIENT REVENUE PERCENTAGE	25.34	[illegible]	25.89	[illegible]	[illegible]	[illegible]	14.17
OTHER REVENUE PERCENTAGE	4.50	[illegible]	4.16	[illegible]	[illegible]	[illegible]	4.33
CONTRACTUAL ALLOWANCE PERCENTAGE	[illegible]	16.12	[illegible]	[illegible]	[illegible]	[illegible]	18.39
VOLUME INDICATORS							
OCCUPANCY PERCENTAGE	[illegible]	39.41	45.47	48.46	62.30	N/A	63.58
AVERAGE DAILY CENSUS (DAYS)	[illegible]	21.90	62.23	116.42	217.72	N/A	359.25
OCCUPANCY FOR STAFFED BEDS PERCENT	[illegible]	43.65	54.42	60.72	75.18	N/A	68.44
LENGTH OF STAY INDICATORS							
LENGTH OF STAY (DAYS)	[illegible]	4.58	5.08	5.93	6.80	N/A	7.33
LENGTH OF STAY ADJ FOR CASE MIX (D	[illegible]	4.52	4.74	5.63	5.70	[illegible]	4.99
INTENSITY OF SERVICE INDICATORS							
COST PER DISCHARGE	2621	2377	2581	2841	3107	2871	4300
COST PER DISCHARGE ADJUSTED FOR CA	2484	2332	[illegible]	[illegible]	2528	2800	3028
COST PER VISIT	[illegible]	[illegible]	[illegible]	[illegible]	150.72	103.01	120.74
INTERN AND RESIDENT COST PER FTE	0	0	0	0	0	0	22334
ALL PAYMENT CASE MIX INDEX	[illegible]	1.0399	1.0931	[illegible]	1.1986	1.0481	1.2700
EFFICIENCY INDICATORS							
FTE'S PER OCCUPIED BED	4.20	4.53	4.21	3.92	3.85	N/A	4.75
OUTPATIENT MANHOURS PER VISIT	5.61	5.19	5.61	6.54	6.43	4.98	6.51
INPATIENT MANHR PER DISCHARGE ADJ	117.07	115.16	113.16	129.78	125.54	121.40	145.15
OTHER COSTS PER DISCHARGE ADJ FOR	873.28	864.30	858.71	869.84	923.07	1064.37	1072.88
UNIT COSTS FOR INPUTS INDICATORS							
SALARY PER FTE	19576	18716	19621	19718	20061	23829	21171
CAPITAL COSTS PER DISCHARGE	217.15	185.12	221.48	249.51	284.83	258.07	316.72
EMPLOYEE BENEFITS PERCENTAGE	16.57	16.50	16.87	17.49	15.91	16.25	16.16
PROFESSIONAL LIABILITY INS PER DIS	31.47	31.59	33.40	29.07	23.97	70.53	41.31

APPENDIX G

MEDIAN INDICATORS BY TEACHING AND NON-TEACHING HOSPITALS

1984

TEACHING AND NON-TEACHING HOSPITALS

	TEACHING HOSPITALS	NON-TEACHING HOSPITALS
PROFIT INDICATORS		
PROFIT PER DISCHARGE	15.78	38.86
PROFIT PER VISIT	-0.91	1.17
PROFIT PER DISCHARGE ADJ FOR CASE	67.32	42.82
NET PRICE INDICATORS		
MEDICARE PAYMENT PERCENTAGE	30.39	34.67
NET PRICE PER DISCHARGE	3981	2406
NET PRICE PER DISCHARGE ADJ FOR CA	3331	2256
NET PRICE PER VISIT	88.95	87.32
BAD DEBT AND CHARITY CARE PERCEN[illegible]	4.40	4.27
INPATIENT REVENUE PERCENTAGE	81.20	80.64
OUTPATIENT REVENUE PERCENTAGE	[illegible]	15.03
OTHER REVENUE PERCEN[illegible]	[illegible]	3.81
CONTRACTUAL ALLOWANCE PERCENTAGE	15.40	10.11
VOLUME INDICATORS		
OCCUPANCY PERCENTAGE	[illegible]	64.03
AVERAGE DAILY CENSUS (DAYS)	366.80	141.60
OCCUPANCY FOR STAFFED BEDS PERCENT	77.36	69.46
LENGTH OF STAY INDICATORS		
LENGTH OF STAY (DAYS)	7.63	6.18
LENGTH OF STAY ADJ FOR CASE MIX (D	6.33	5.87
INTENSITY OF SERVICE INDICATORS		
COST PER DISCHARGE	[illegible]	2360
COST PER DISCHARGE ADJUSTED FOR CA	[illegible]	2226
COST PER VISIT	[illegible]	87.42
INTERN AND RESIDENT COST PER FTE	30689	0
ALL PATIENT CASE MIX INDEX	1.1600	1.0615
EFFICIENCY INDICATORS		
FTE'S PER OCCUPIED BED	4.40	3.81
OUTPATIENT MANHOURS PER VISIT	5.09	4.63
INPATIENT MANHR PER DISCHARGE ADJ	163.99	125.59
OTHER COSTS PER DISCHARGE ADJ FOR	[illegible]	754.07
UNIT COSTS FOR INPUTS INDICATORS		
SALARY PER FTE	20230	18500
CAPITAL COSTS PER DISCHARGE	[illegible]	186.56
EMPLOYEE BENEFITS PERCENTAGE	[illegible]	17.33
PROFESSIONAL LIABILITY INS PER DIS	[illegible]	12.96

TEACHING AND NON-TEACHING HOSPITALS

	TEACHING HOSPITALS	NON-TEACHING HOSPITALS
PROFIT INDICATORS		
PROFIT PER DISCHARGE	54.99	59.72
PROFIT PER VISIT	0.37	1.91
PROFIT PER DISCHARGE ADJ FOR CASE	70.24	63.47
NET PRICE INDICATORS		
MEDICARE PAYMENT PERCENTAGE	30.32	34.77
NET PRICE PER DISCHARGE	4195	2611
NET PRICE PER DISCHARGE ADJ FOR CA	3527	2398
NET PRICE PER VISIT	99.76	98.90
BAD DEBT AND CHARITY CARE PERCENTA	4.89	4.51
INPATIENT REVENUE PERCENTAGE	80.29	78.98
OUTPATIENT REVENUE PERCENTAGE	[illegible]	17.05
OTHER REVENUE PERCENTAGE	5.49	4.09
CONTRACTUAL ALLOWANCE PERCENTAGE	11.47	10.08
VOLUME INDICATORS		
OCCUPANCY PERCENTAGE	70.42	58.30
AVERAGE DAILY CENSUS (DAYS)	346.83	131.31
OCCUPANCY FOR STAFFED BEDS PERCEN	76.33	66.04
LENGTH OF STAY INDICATORS		
LENGTH OF STAY (DAYS)	7.37	6.02
LENGTH OF STAY ADJ FOR CASE MIX (D	5.94	5.40
INTENSITY OF SERVICE INDICATORS		
COST PER DISCHARGE	4142	2533
COST PER DISCHARGE ADJUSTED FOR CA	3439	2341
COST PER VISIT	[illegible]	96.82
INTERN AND RESIDENT COST PER FTE	[illegible]	0
ALL PATIENT CASE MIX INDEX	1.1980	1.1036
EFFICIENCY INDICATORS		
FTE'S PER OCCUPIED BED	[illegible]	3.96
OUTPATIENT MANHOURS PER VISIT	5.12	5.03
INPATIENT MANHR PER DISCHARGE ADJ	162.99	123.44
OTHER COSTS PER DISCHARGE ADJ FOR	1004.90	793.18
UNIT COSTS FOR INPUTS INDICATORS		
SALARY PER FTE	20826	19107
CAPITAL COSTS PER DISCHARGE	294.42	219.87
EMPLOYEE BENEFITS PERCENTAGE	18.40	17.25
PROFESSIONAL LIABILITY INS PER DIS	[illegible]	18.15

TEACHING AND NON-TEACHING HOSPITALS

	TEACHING HOSPITALS	NON-TEACHING HOSPITALS
PROFIT INDICATORS		
PROFIT PER DISCHARGE	39.19	40.57
PROFIT PER VISIT	-0.27	1.20
PROFIT PER DISCHARGE ADJ FOR CASE	34.04	43.00
NET PRICE INDICATORS		
MEDICARE PAYMENT PERCENTAGE	28.86	35.61
NET PRICE PER DISCHARGE	4600	2839
NET PRICE PER DISCHARGE ADJ FOR CA	3743	2546
NET PRICE PER VISIT	[illegible]	111.84
BAD DEBT AND CHARITY CARE PERCENTA	[illegible]	4.70
INPATIENT REVENUE PERCENTAGE	78.67	76.37
OUTPATIENT REVENUE PERCENTAGE	14.20	18.73
OTHER REVENUE PERCENTAGE	5.22	4.16
CONTRACTUAL ALLOWANCE PERCENTAGE	[illegible]	12.21
VOLUME INDICATORS		
OCCUPANCY PERCENTAGE	68.85	56.45
AVERAGE DAILY CENSUS (DAYS)	327.28	131.05
OCCUPANCY FOR STAFFED BEDS PERCENT	76.37	65.17
LENGTH OF STAY INDICATORS		
LENGTH OF STAY (DAYS)	7.42	6.03
LENGTH OF STAY ADJ FOR CASE MIX (D	[illegible]	5.42
INTENSITY OF SERVICE INDICATORS		
COST PER DISCHARGE	4493	2773
COST PER DISCHARGE ADJUSTED FOR CA	3705	2509
COST PER VISIT	117.21	110.98
INTERN AND RESIDENT COST PER FTE	[illegible]	0
ALL PATIENT CASE MIX INDEX	[illegible]	1.1233
EFFICIENCY INDICATORS		
FTE'S PER OCCUPIED BED	[illegible]	3.98
OUTPATIENT MANHOURS PER VISIT	[illegible]	5.40
INPATIENT MANHR PER DISCHARGE ADJ	[illegible]	122.18
OTHER COSTS PER DISCHARGE ADJ FOR	[illegible]	856.97
UNIT COSTS FOR INPUTS INDICATORS		
SALARY PER FTE	[illegible]	19910
CAPITAL COSTS PER DISCHARGE	[illegible]	244.08
EMPLOYEE BENEFITS PERCENTAGE	18.37	17.14
PROFESSIONAL LIABILITY INS PER DIS	72.64	28.62

TEACHING AND NON-TEACHING HOSPITALS

	TEACHING HOSPITALS	NON-TEACHING HOSPITALS
PROFIT INDICATORS		
PROFIT PER DISCHARGE	-24.94	4.21
PROFIT PER VISIT	-2.55	0.45
PROFIT PER DISCHARGE ADJ FOR CASE	-18.33	14.89
NET PRICE INDICATORS		
MEDICARE PAYMENT PERCENTAGE	29.28	36.23
NET PRICE PER DISCHARGE	4824	2925
NET PRICE PER DISCHARGE ADJ FOR CA	3978	2656
NET PRICE PER VISIT	122.86	116.80
BAD DEBT AND CHARITY CARE PERCENTA	5.06	4.95
INPATIENT REVENUE PERCENTAGE	78.13	73.63
OUTPATIENT REVENUE PERCENTAGE	14.87	21.27
OTHER REVENUE PERCENTAGE	5.34	4.12
CONTRACTUAL ALLOWANCE PERCENTAGE	14.86	15.01
VOLUME INDICATORS		
OCCUPANCY PERCENTAGE	68.53	52.86
AVERAGE DAILY CENSUS (DAYS)	[illegible]	99.92
OCCUPANCY FOR STAFFED BEDS PERCENT	[illegible]	62.91
LENGTH OF STAY INDICATORS		
LENGTH OF STAY (DAYS)	7.25	5.86
LENGTH OF STAY ADJ FOR CASE MIX AD	5.80	5.28
INTENSITY OF SERVICE INDICATORS		
COST PER DISCHARGE	4932	2949
COST PER DISCHARGE ADJUSTED FOR CA	3989	2646
COST PER VISIT	133.62	117.71
INTERN AND RESIDENT COST PER FTE	37086	0
ALL PATIENT CASE MIX INDEX	[illegible]	1.1200
EFFICIENCY INDICATORS		
FTE'S PER OCCUPIED BED	4.84	4.14
OUTPATIENT MANHOURS PER VISIT	5.31	5.45
INPATIENT MANHR PER DISCHARGE ADJ	[illegible]	124.48
OTHER COSTS PER DISCHARGE ADJ FOR	[illegible]	920.97
UNIT COSTS FOR INPUTS INDICATORS		
SALARY PER FTE	[illegible]	20359
CAPITAL COSTS PER DISCHARGE	[illegible]	268.04
EMPLOYEE BENEFITS PERCENTAGE	[illegible]	16.68
PROFESSIONAL LIABILITY INS PER DIS	78.46	37.58

1988

TEACHING AND NON-TEACHING HOSPITALS

	TEACHING HOSPITALS	NON-TEACHING HOSPITALS
PROFIT INDICATORS		
PROFIT PER DISCHARGE	-95.21	9.29
PROFIT PER VISIT	-3.24	0.89
PROFIT PER DISCHARGE ADJ FOR CASE	-77.96	12.49
NET PRICE INDICATORS		
MEDICARE PAYMENT PERCENTAGE	28.37	36.70
NET PRICE PER DISCHARGE	5253	3168
NET PRICE PER DISCHARGE ADJ FOR CA	4126	2880
NET PRICE PER VISIT	133.07	135.74
BAD DEBT AND CHARITY CARE PERCENT	5.17	5.00
INPATIENT REVENUE PERCENTAGE	77.76	72.18
OUTPATIENT REVENUE PERCENTAGE	[illegible]	22.82
OTHER REVENUE PERCENTAGE	5.38	4.18
CONTRACTUAL ALLOWANCE PERCENTAGE	18.00	18.45
VOLUME INDICATORS		
OCCUPANCY PERCENTAGE	[illegible]	53.57
AVERAGE DAILY CENSUS (DAYS)	326.73	104.11
OCCUPANCY FOR STAFFED BEDS PERCENT	78.08	63.15
LENGTH OF STAY INDICATORS		
LENGTH OF STAY (DAYS)	7.25	5.79
LENGTH OF STAY ADJ FOR CASE MIX (D	5.51	5.33
INTENSITY OF SERVICE INDICATORS		
COST PER DISCHARGE	[illegible]	3199
COST PER DISCHARGE ADJUSTED FOR CA	[illegible]	2887
COST PER VISIT	[illegible]	133.23
INTERN AND RESIDENT COST PER FTE	33558	0
ALL PATIENT CASE MIX INDEX	1.3138	1.1300
EFFICIENCY INDICATORS		
FTE'S PER OCCUPIED BED	4.99	4.18
OUTPATIENT MANHOURS PER VISIT	5.42	5.67
INPATIENT MANHR PER DISCHARGE ADJ	160.48	126.55
OTHER COSTS PER DISCHARGE ADJ FOR	[illegible]	1016.51
UNIT COSTS FOR INPUTS INDICATORS		
SALARY PER FTE	24442	21461
CAPITAL COSTS PER DISCHARGE	[illegible]	281.75
EMPLOYEE BENEFITS PERCENTAGE	[illegible]	16.61
PROFESSIONAL LIABILITY INS PER DIS	[illegible]	41.26

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HOSPITAL INDUSTRY PERFORMANCE REPORT

APPENDIX H

OPERATING INDICATORS
BY
STATE
TAKEN FROM
MEDICARE COST REPORTS

MEDICARE COST REPORT DATA

National--All U.S.

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			3101	5762	5362
VOLUME INDICATORS					
Hospital Beds			100	100	98
Facility Beds			113	116	113
General Service Beds %			94.07	93.93	93.88
Occupancy % - Hospital			50.47	50.85	50.46
Occupancy % - Facility			54.83	55.50	55.85
LENGTH OF STAY					
Hospital Length of Stay Days			5.51	5.62	5.61
Medicare Length of Stay Days			7.43	7.61	7.56
Medicaid Length of Stay Days			4.73	4.94	4.91
PAYOR MIX					
Medicare %			3[illegible].11	35.66	36.31
Medicaid %			[illegible].67	7.80	8.01
Medicare Case Mix			1.[illegible]078	1.1198	1.1268
Outpatient Revenue %			1[illegible].64	20.59	22.31
Inpatient Revenue %			80.36	79.44	77.69
Routine Days %			93.15	92.57	92.29
ICU Days %			4.57	4.63	4.60
PRICING INDICATORS					
Gross Price Per Discharge $			3231.80	3803.50	4241.01
Net Price Per Discharge $			2[illegible]70.33	2996.18	3238.70
Deductible %			17.70	[illegible]0.69	23.33
COST INDICATORS					
Cost Per Discharge $			2735.87	3108.9[illegible]	3345.23
Salaries Per Discharge $			1225.88	13[illegible]4.65	1462.59
Capital Costs Per Discharge $			205.28	25[illegible].07	270.03
Gen Serv Costs Per Discharge $			1[illegible]81.12	132[illegible].26	1418.34
FTE's Per Occupied Bed			3.85	3.88	3.89
Manhours Per Discharge			1[illegible]4.33	14[illegible].21	143.75
Salary Per FTE $			189[illegible]4.48	1986[illegible].86	20941.77
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			-35.33	-54.11	-64.46

Data used in this report was extracted from HCFA Medicare Cost Reports which are publicly available. HFMA does not guarantee the accuracy or validity of this data.

MEDICARE COST REPORT DATA

Alabama (AL)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			61	153	217
VOLUME INDICATORS					
Hospital Beds			78	85	80
Facility Beds			96	100	88
General Service Beds %			93.75	94.12	100.00
Occupancy % - Hospital			44.02	47.42	50.88
Occupancy % - Facility			51.23	51.74	55.43
LENGTH OF STAY					
Hospital Length of Stay Days			5.16	5.94	6.87
Medicare Length of Stay Days			6.89	8.05	8.58
Medicaid Length of Stay Days			4.25	4.69	4.86
PAYOR MIX					
Medicare %			35.95	34.14	35.25
Medicaid %			6.79	5.56	3.65
Medicare Case Mix			1.0030	1.0587	1.1163
Outpatient Revenue %			14.93	15.11	14.47
Inpatient Revenue %			85.07	84.89	85.92
Routine Days %			93.80	94.10	99.19
ICU Days %			5.25	3.45	0.00
PRICING INDICATORS					
Gross Price Per Discharge $			3061.99	4651.69	6671.77
Net Price Per Discharge $			2087.85	3139.80	4451.54
Deductible %			31.50	30.43	29.90
COST INDICATORS					
Cost Per Discharge $			2323.05	341[illegible].57	4615.16
Salaries Per Discharge $			927.81	1324.49	1920.91
Capital Costs Per Discharge $			175.94	375.12	467.96
Gen Serv Costs Per Discharge $			939.61	[illegible]340.66	1925.86
FTE's Per Occupied Bed			3.62	3.[illegible]4	3.45
Manhours Per Discharge			123.54	153.[illegible]9	183.74
Salary Per FTE $			[illegible]6223.10	[illegible]7716.40	19374.15
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			-78.03	-121.97	-93.16

Data used in this report was extracted from HCFA Medicare Cost Reports which are publicly available. HFMA does not guarantee the accuracy or validity of this data.

MEDICARE COST REPORT DATA

Alaska (AK)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			5	17	16
VOLUME INDICATORS					
Hospital Beds			34	33	29
Facility Beds			44	44	35
General Service Beds %			92.27	100.00	100.00
Occupancy % - Hospital			46.12	35.58	36.34
Occupancy % - Facility			58.12	44.49	52.66
LENGTH OF STAY					
Hospital Length of Stay Days			2.97	3.32	3.14
Medicare Length of Stay Days			5.08	5.57	5.32
Medicaid Length of Stay Days			4.28	3.70	3.41
PAYOR MIX					
Medicare %			[illegible].47	10.51	13.04
Medicaid %			1[illegible].38	11.86	11.45
Medicare Case Mix			1.[illegible]160	1.0474	0.9791
Outpatient Revenue %			21.63	24.31	22.18
Inpatient Revenue %			78.37	75.69	77.82
Routine Days %			91.17	93.02	89.36
ICU Days %			3.55	0.00	0.00
PRICING INDICATORS					
Gross Price Per Discharge $			[illegible]86.93	4365.28	4447.53
Net Price Per Discharge $			2917.35	4[illegible]16.93	3705.12
Deductible %			8.02	1[illegible].60	11.51
COST INDICATORS					
Cost Per Discharge $			[illegible]150.87	4[illegible]46.7[illegible]	5237.42
Salaries Per Discharge $			[illegible]579.63	20[illegible]1.95	2526.83
Capital Costs Per Discharge $			188.81	50[illegible].20	576.28
Gen Serv Costs Per Discharge $			1[illegible]45.94	212[illegible].42	2707.49
FTE's Per Occupied Bed			5.17	[illegible].80	3.66
Manhours Per Discharge			1[illegible]0.84	13[illegible].11	185.10
Salary Per FTE $			303[illegible]5.50	321[illegible]1.33	31453.87
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			-55.58	-[illegible]3.09	-571.14

Data used in this report was extracted from HCFA Medicare Cost Reports which are publicly available. HFMA does not guarantee the accuracy or validity of this data.

MEDICARE COST REPORT DATA

Arizona (AZ)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			23	63	59
VOLUME INDICATORS					
Hospital Beds			107	98	98
Facility Beds			110	107	107
General Service Beds %			94.67	92.66	92.70
Occupancy % - Hospital			52.51	55.64	52.13
Occupancy % - Facility			53.28	56.02	55.85
LENGTH OF STAY					
Hospital Length of Stay Days			4.92	4.93	4.87
Medicare Length of Stay Days			6.41	6.74	6.71
Medicaid Length of Stay Days			3.52	4.94	4.99
PAYOR MIX					
Medicare %			30.84	29.83	32.05
Medicaid %			0.00	0.00	0.00
Medicare Case Mix			1.1363	1.1522	1.1914
Outpatient Revenue %			21.82	18.65	23.36
Inpatient Revenue %			78.18	81.35	76.41
Routine Days %			92.32	91.69	90.89
ICU Days %			5.61	6.28	6.68
PRICING INDICATORS					
Gross Price Per Discharge $			3520.89	5146.30	5185.39
Net Price Per Discharge $			3499.21	3896.62	3596.37
Deductible %			15.75	22.50	25.60
COST INDICATORS					
Cost Per Discharge $			3190.42	401[illegible].03	3562.01
Salaries Per Discharge $			1225.10	1588.72	1485.21
Capital Costs Per Discharge $			183.73	358.[illegible]3	341.50
Gen Serv Costs Per Discharge $			1366.72	[illegible]665.[illegible]5	1515.95
FTE's Per Occupied Bed			4.36	4.[illegible]1	4.41
Manhours Per Discharge			122.17	152.[illegible]3	127.67
Salary Per FTE $			1249.00	21767.[illegible]9	23981.79
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			108.05	-22.85	-36.78

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MEDICARE COST REPORT DATA

Arkansas (AR)

Ratios/Indicators	1984	1985	1986	1987	1988
Number of Observations			43	90	84
VOLUME INDICATORS					
Hospital Beds			71	70	74
Facility Beds			92	76	86
General Service Beds %			94.78	93.19	92.32
Occupancy % - Hospital			40.01	39.82	41.91
Occupancy % - Facility			40.01	40.15	42.77
LENGTH OF STAY					
Hospital Length of Stay Days			5.32	5.20	5.39
Medicare Length of Stay Days			6.86	6.69	7.18
Medicaid Length of Stay Days			4.71	4.63	4.48
PAYOR MIX					
Medicare %			44.66	43.91	43.19
Medicaid %			7.36	9.87	9.71
Medicare Case Mix			1.0157	1.0252	1.0508
Outpatient Revenue %			18.19	18.52	21.08
Inpatient Revenue %			81.81	81.48	78.92
Routine Days %			93.31	92.71	92.26
ICU Days %			2.93	5.42	5.84
PRICING INDICATORS					
Gross Price Per Discharge $			2484.91	2825.97	3179.55
Net Price Per Discharge $			1988.86	2066.01	2154.41
Deductible %			24.12	25.13	27.24
COST INDICATORS					
Cost Per Discharge $			2138.89	2294.09	2302.29
Salaries Per Discharge $			845.27	932.70	950.41
Capital Costs Per Discharge $			195.75	229.[illegible]9	227.65
Gen Serv Costs Per Discharge $			840.82	914.[illegible]9	996.96
FTE's Per Occupied Bed			3.76	3.78	3.70
Manhours Per Discharge			113.92	119.04	117.52
Salary Per FTE $			15553.98	1[illegible]601.[illegible]5	16974.95
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			-[illegible]36.52	-125.73	-58.91

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MEDICARE COST REPORT DATA

California (CA)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			162	465	434
VOLUME INDICATORS					
Hospital Beds			130	125	121
Facility Beds			142	143	142
General Service Beds %			91.11	91.24	91.11
Occupancy % - Hospital			57.39	56.51	55.37
Occupancy % - Facility			58.63	59.16	58.60
LENGTH OF STAY					
Hospital Length of Stay Days			5.38	5.42	5.24
Medicare Length of Stay Days			7.02	7.32	7.13
Medicaid Length of Stay Days			4.66	4.91	4.89
PAYOR MIX					
Medicare %			[illegible]	32.02	31.47
Medicaid %			7.49	9.81	9.60
Medicare Case Mix			1.2001	1.1956	1.2004
Outpatient Revenue %			18.51	19.51	21.15
Inpatient Revenue %			81.49	80.49	78.85
Routine Days %			89.95	89.78	89.23
ICU Days %			7.54	7.74	7.71
PRICING INDICATORS					
Gross Price Per Discharge $			6041.27	6643.19	7168.65
Net Price Per Discharge $			4343.42	[illegible]	4604.89
Deductible %			[illegible]	[illegible]	33.03
COST INDICATORS					
Cost Per Discharge $			4391.88	[illegible]	4777.34
Salaries Per Discharge $			1749.33	[illegible]	1945.07
Capital Costs Per Discharge $			319.03	[illegible]	376.80
Gen Serv Costs Per Discharge $			1865.68	[illegible]	1994.07
FTE's Per Occupied Bed			4.15	4.17	4.18
Manhours Per Discharge			146.90	145.52	145.18
Salary Per FTE $			[illegible]	[illegible]	28009.32
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			[illegible]	-2.18	-79.45

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MEDICARE COST REPORT DATA

Colorado (CO)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			58	87	73
VOLUME INDICATORS					
Hospital Beds			47	60	52
Facility Beds			57	70	61
General Service Beds %			94.06	94.83	94.00
Occupancy % - Hospital			33.29	39.74	43.54
Occupancy % - Facility			40.72	52.93	52.59
LENGTH OF STAY					
Hospital Length of Stay Days			4.17	4.66	4.82
Medicare Length of Stay Days			6.36	6.61	6.21
Medicaid Length of Stay Days			4.08	5.04	5.10
PAYOR MIX					
Medicare %			30.76	31.44	31.20
Medicaid %			5.09	4.96	5.14
Medicare Case Mix			1.1601	1.1533	1.2176
Outpatient Revenue %			23.53	24.64	26.85
Inpatient Revenue %			76.47	75.36	73.15
Routine Days %			89.83	90.86	90.10
ICU Days %			3.10	2.93	1.83
PRICING INDICATORS					
Gross Price Per Discharge $			3315.59	4178.19	4235.29
Net Price Per Discharge $			2837.62	3178.46	3599.51
Deductible %			13.20	18.68	21.33
COST INDICATORS					
Cost Per Discharge $			2981.21	3444.95	3929.71
Salaries Per Discharge $			1444.20	1603.24	1916.83
Capital Costs Per Discharge $			262.36	307.03	326.52
Gen Serv Costs Per Discharge $			1282.22	1602.[illegible]1	1661.35
FTE's Per Occupied Bed			4.87	4.[illegible]7	4.21
Manhours Per Discharge			150.29	156.[illegible]9	155.42
Salary Per FTE $			[illegible]1026.49	21276.[illegible]6	23101.80
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			-[illegible]73.90	[illegible]143.53	-211.94

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MEDICARE COST REPORT DATA

Connecticut (CT)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			36	42	13
VOLUME INDICATORS					
Hospital Beds			185	190	211
Facility Beds			251	213	299
General Service Beds %			93.23	94.50	100.00
Occupancy % - Hospital			66.87	75.64	86.85
Occupancy % - Facility			70.29	75.50	86.85
LENGTH OF STAY					
Hospital Length of Stay Days			6.05	6.39	32.40
Medicare Length of Stay Days			8.79	9.32	12.12
Medicaid Length of Stay Days			6.02	7.15	19.32
PAYOR MIX					
Medicare %			31.59	30.38	27.07
Medicaid %			6.10	4.98	7.43
Medicare Case Mix					
Outpatient Revenue %			23.03	22.94	15.94
Inpatient Revenue %			76.97	77.06	84.06
Routine Days %			93.29	93.72	100.00
ICU Days %			6.25	4.99	0.00
PRICING INDICATORS					
Gross Price Per Discharge $			4230.20	[illegible]940.50	7086.91
Net Price Per Discharge $			3490.78	38[illegible]5.15	6990.87
Deductible %			1[illegible].63	1[illegible].18	11.86
COST INDICATORS					
Cost Per Discharge $			3472.07	3[illegible]98.52	6733.09
Salaries Per Discharge $			[illegible]813.85	20[illegible]4.30	3579.45
Capital Costs Per Discharge $			184.73	207.95	249.21
Gen Serv Costs Per Discharge $			1559.51	192[illegible].27	3106.88
FTE's Per Occupied Bed			4.29	4.26	4.46
Manhours Per Discharge			[illegible]58.65	1[illegible]0.95	499.55
Salary Per FTE $			232[illegible]4.44	25[illegible]22.11	27822.43
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			-54.93	-64.59	-194.69

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MEDICARE COST REPORT DATA

Colorado (CO)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			58	87	73
VOLUME INDICATORS					
Hospital Beds			47	60	52
Facility Beds			57	70	61
General Service Beds %			94.06	94.83	94.00
Occupancy % - Hospital			33.29	39.74	43.54
Occupancy % - Facility			40.72	52.93	52.59
LENGTH OF STAY					
Hospital Length of Stay Days			4.17	4.66	4.82
Medicare Length of Stay Days			6.36	6.61	6.21
Medicaid Length of Stay Days			4.08	5.04	5.10
PAYOR MIX					
Medicare %			30.76	31.44	31.20
Medicaid %			5.09	4.96	5.14
Medicare Case Mix			1.1601	1.1533	1.2176
Outpatient Revenue %			23.53	24.64	26.85
Inpatient Revenue %			76.47	75.36	73.15
Routine Days %			89.83	90.86	90.10
ICU Days %			3.10	2.93	1.83
PRICING INDICATORS					
Gross Price Per Discharge $			3315.59	4178.19	4235.29
Net Price Per Discharge $			2837.62	3178.46	3599.51
Deductible %			13.20	18.68	21.33
COST INDICATORS					
Cost Per Discharge $			2981.21	3444.95	3929.71
Salaries Per Discharge $			1444.20	1603.24	1916.83
Capital Costs Per Discharge $			262.36	307.[illegible]3	326.52
Gen Serv Costs Per Discharge $			1282.22	[illegible]602.[illegible]1	1661.35
FTE's Per Occupied Bed			4.87	4.[illegible]7	4.21
Manhours Per Discharge			150.29	156.[illegible]9	155.42
Salary Per FTE $			[illegible]1026.49	2[illegible]276.[illegible]6	23101.80
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			-[illegible]73.90	143.53	-211.94

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MEDICARE COST REPORT DATA

Delaware (DE)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations				10	8
VOLUME INDICATORS					
Hospital Beds				124	139
Facility Beds				132	139
General Service Beds %				92.12	91.84
Occupancy % - Hospital				76.54	80.03
Occupancy % - Facility				76.54	80.03
LENGTH OF STAY					
Hospital Length of Stay Days				6.42	6.80
Medicare Length of Stay Days				9.35	10.16
Medicaid Length of Stay Days				5.44	5.31
PAYOR MIX					
Medicare %				34.83	37.02
Medicaid %				6.48	9.15
Medicare Case Mix				1.1711	1.1870
Outpatient Revenue %				22.90	19.04
Inpatient Revenue %				77.11	80.97
Routine Days %				91.12	92.45
ICU Days %				4.87	3.62
PRICING INDICATORS					
Gross Price Per Discharge $				4203.45	5787.51
Net Price Per Discharge $				3257.68	4232.50
Deductible %				22.50	24.89
COST INDICATORS					
Cost Per Discharge $				3433.08	5675.15
Salaries Per Discharge $				1671.80	2195.62
Capital Costs Per Discharge $				236.61	322.65
Gen Serv Costs Per Discharge $				1631.12	1950.80
FTE's Per Occupied Bed				3.79	3.93
Manhours Per Discharge				164.72	199.97
Salary Per FTE $				21637.31	22014.54
Direct Med Educ Costs Per FTE $				0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $				-89.24	-115.59

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MEDICARE COST REPORT DATA

Dist. of Columbia (DC)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			6	12	13
VOLUME INDICATORS					
Hospital Beds			304	381	333
Facility Beds			347	418	362
General Service Beds %			87.22	90.55	93.60
Occupancy % - Hospital			70.69	75.85	73.69
Occupancy % - Facility			70.86	75.97	73.77
LENGTH OF STAY					
Hospital Length of Stay Days			7.89	7.61	7.41
Medicare Length of Stay Days			12.84	11.72	12.17
Medicaid Length of Stay Days			7.40	8.90	9.11
PAYOR MIX					
Medicare %			[illegible].44	22.29	22.61
Medicaid %			[illegible]0.56	13.47	11.25
Medicare Case Mix			1[illegible]1376	1.2242	1.2554
Outpatient Revenue %			[illegible]4.64	13.31	13.44
Inpatient Revenue %			85.36	86.69	86.56
Routine Days %			93.24	92.27	93.00
ICU Days %			3.36	3.60	2.93
PRICING INDICATORS					
Gross Price Per Discharge $			[illegible]066.09	[illegible]204.40	9728.34
Net Price Per Discharge $			4288.19	61[illegible]4.57	6679.08
Deductible %			[illegible]	2[illegible].90	24.52
COST INDICATORS					
Cost Per Discharge $			[illegible]872.98	5[illegible]25.6[illegible]	6527.05
Salaries Per Discharge $			[illegible]150.85	29[illegible]4.21	3552.70
Capital Costs Per Discharge $			333.99	35[illegible].78	428.73
Gen Serv Costs Per Discharge $			2[illegible]43.94	246[illegible].74	2795.91
FTE's Per Occupied Bed			3.81	[illegible].52	5.01
Manhours Per Discharge			[illegible]1.89	2[illegible]8.21	239.06
Salary Per FTE $			243[illegible]4.18	26[illegible]50.06	27772.80
Direct Med Educ Costs Per FTE $			291[illegible]6.75	[illegible]690.9[illegible]	48195.07
PROFIT INDICATORS					
Profit Per Discharge $			10[illegible].41	[illegible]90.20	22.30

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MEDICARE COST REPORT DATA

Florida (FL)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			136	239	213
VOLUME INDICATORS					
Hospital Beds			153	156	154
Facility Beds			161	179	173
General Service Beds %			92.72	92.91	92.77
Occupancy % - Hospital			53.36	53.83	52.48
Occupancy % - Facility			55.09	54.91	53.93
LENGTH OF STAY					
Hospital Length of Stay Days			6.09	6.45	6.38
Medicare Length of Stay Days			7.86	8.14	8.04
Medicaid Length of Stay Days			5.81	6.62	6.51
PAYOR MIX					
Medicare %			39.21	41.33	40.29
Medicaid %			4.91	2.89	3.57
Medicare Case Mix			1.1385	1.1663	1.2149
Outpatient Revenue %			15.54	15.99	19.11
Inpatient Revenue %			84.46	84.01	80.89
Routine Days %			91.76	91.17	90.71
ICU Days %			6.18	6.68	7.21
PRICING INDICATORS					
Gross Price Per Discharge $			4498.30	5731.27	6462.58
Net Price Per Discharge $			3330.09	3815.04	4196.68
Deductible %			28.32	32.24	35.10
COST INDICATORS					
Cost Per Discharge $			3244.12	3894.85	4270.44
Salaries Per Discharge $			1288.04	1433.54	1568.91
Capital Costs Per Discharge $			287.77	388.41	417.84
Gen Serv Costs Per Discharge $			1437.81	[illegible]688.[illegible]3	1765.76
FTE's Per Occupied Bed			3.92	3.[illegible]1	3.81
Manhours Per Discharge			137.14	144.[illegible]1	144.64
Salary Per FTE $			9649.57	19856.25	21740.14
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			-38.09	3.16	-37.53

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MEDICARE COST REPORT DATA

Georgia (GA)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			84	151	162
VOLUME INDICATORS					
Hospital Beds			99	81	86
Facility Beds			100	100	105
General Service Beds %			94.08	94.27	94.22
Occupancy % - Hospital			45.63	51.96	52.11
Occupancy % - Facility			48.02	52.24	56.68
LENGTH OF STAY					
Hospital Length of Stay Days			4.91	5.00	5.20
Medicare Length of Stay Days			6.76	6.85	6.91
Medicaid Length of Stay Days			4.99	4.82	4.82
PAYOR MIX					
Medicare %			29.64	30.97	31.71
Medicaid %			10.21	9.95	9.87
Medicare Case Mix			1.0699	1.0625	1.0172
Outpatient Revenue %			17.42	18.74	19.61
Inpatient Revenue %			82.58	81.44	80.40
Routine Days %			94.22	93.97	93.84
ICU Days %			4.63	3.35	3.45
PRICING INDICATORS					
Gross Price Per Discharge $			3005.00	3315.74	3970.05
Net Price Per Discharge $			2568.70	2559.16	2842.07
Deductible %			[illegible]	22.13	26.95
COST INDICATORS					
Cost Per Discharge $			2241.35	2513.96	2906.15
Salaries Per Discharge $			922.04	1042.93	1216.42
Capital Costs Per Discharge $			194.81	222.80	245.66
Gen Serv Costs Per Discharge $			938.03	1071.79	1204.42
FTE's Per Occupied Bed			3.95	4.09	3.99
Manhours Per Discharge			116.23	129.87	129.16
Salary Per FTE $			16912.68	17556.06	19127.93
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			82.05	12.36	-28.15

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MEDICARE COST REPORT DATA

Hawaii (HI)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			3	21	20
VOLUME INDICATORS					
Hospital Beds			148	79	69
Facility Beds			158	158	159
General Service Beds %			91.91	93.75	92.75
Occupancy % - Hospital			66.72	62.96	69.79
Occupancy % - Facility			66.97	70.46	72.20
LENGTH OF STAY					
Hospital Length of Stay Days			5.88	5.50	5.70
Medicare Length of Stay Days			7.93	7.57	7.33
Medicaid Length of Stay Days			6.70	5.26	5.29
PAYOR MIX					
Medicare %			29.37	31.36	28.13
Medicaid %			7.12	10.27	8.71
Medicare Case Mix			1.2925	1.1066	1.1212
Outpatient Revenue %			19.28	16.42	15.51
Inpatient Revenue %			80.72	83.58	84.50
Routine Days %			92.32	95.00	92.99
ICU Days %			2.42	1.26	2.49
PRICING INDICATORS					
Gross Price Per Discharge $			[illegible]	5757.91	7863.92
Net Price Per Discharge $			5094.54	4417.11	5727.63
Deductible %			16.56	18.77	15.68
COST INDICATORS					
Cost Per Discharge $			4853.32	5276.68	6829.95
Salaries Per Discharge $			2542.75	2463.45	3066.05
Capital Costs Per Discharge $			217.22	245.[illegible]6	461.11
Gen Serv Costs Per Discharge $			1628.59	2[illegible]59.[illegible]5	2623.08
FTE's Per Occupied Bed			3.85	2.[illegible]	2.55
Manhours Per Discharge			163.83	185.3[illegible]	222.50
Salary Per FTE $			2[illegible]214.57	22047.5[illegible]	24650.81
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			[illegible]13.98	-[illegible]63.09	-410.72

Data used in this report was extracted from HCFA Medicare Cost Reports which are publicly available. HFMA does not guarantee the accuracy or validity of this data.

MEDICARE COST REPORT DATA

Idaho (ID)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			36	47	47
VOLUME INDICATORS					
Hospital Beds			31	31	31
Facility Beds			46	48	48
General Service Beds %			100.00	100.00	100.00
Occupancy % - Hospital			33.39	31.53	33.17
Occupancy % - Facility			44.03	44.78	47.93
LENGTH OF STAY					
Hospital Length of Stay Days			4.10	4.17	4.21
Medicare Length of Stay Days			5.25	5.01	5.26
Medicaid Length of Stay Days			3.79	3.76	3.75
PAYOR MIX					
Medicare %			[illegible]	35.76	37.59
Medicaid %			3.44	4.39	5.71
Medicare Case Mix			1.0193	1.0500	1.0672
Outpatient Revenue %			22.81	25.16	26.39
Inpatient Revenue %			77.19	74.84	73.61
Routine Days %			96.63	94.07	92.47
ICU Days %			0.00	0.00	0.00
PRICING INDICATORS					
Gross Price Per Discharge $			2699.46	3287.54	3589.80
Net Price Per Discharge $			2367.29	[illegible]	2912.62
Deductible %			[illegible]	[illegible]	13.24
COST INDICATORS					
Cost Per Discharge $			2474.44	[illegible]	2909.42
Salaries Per Discharge $			1130.86	[illegible]	1354.69
Capital Costs Per Discharge $			144.50	[illegible]	201.19
Gen Serv Costs Per Discharge $			962.98	[illegible]	1261.14
FTE's Per Occupied Bed			3.70	3.86	4.23
Manhours Per Discharge			129.23	[illegible]	144.07
Salary Per FTE $			[illegible]	[illegible]	19891.10
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			[illegible]	-67.72	-44.15

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MEDICARE COST REPORT DATA

Illinois (IL)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			100	232	215
VOLUME INDICATORS					
Hospital Beds			193	158	156
Facility Beds			218	176	171
General Service Beds %			93.92	93.79	93.83
Occupancy % - Hospital			56.20	52.40	51.88
Occupancy % - Facility			59.15	56.56	56.56
LENGTH OF STAY					
Hospital Length of Stay Days			6.08	5.76	5.60
Medicare Length of Stay Days			8.71	8.16	7.85
Medicaid Length of Stay Days			5.07	5.03	4.89
PAYOR MIX					
Medicare %			32.99	35.17	37.60
Medicaid %			10.25	11.58	10.42
Medicare Case Mix			1.1265	1.1110	1.1208
Outpatient Revenue %			17.46	19.36	21.59
Inpatient Revenue %			82.54	80.65	78.41
Routine Days %			93.14	93.14	92.83
ICU Days %			4.88	5.18	5.39
PRICING INDICATORS					
Gross Price Per Discharge $			[illegible]261.37	4171.42	4518.62
Net Price Per Discharge $			3199.61	2998.91	3304.09
Deductible %			20.14	21.24	23.26
COST INDICATORS					
Cost Per Discharge $			3284.31	3261.64	3509.59
Salaries Per Discharge $			1512.66	1465.48	1552.39
Capital Costs Per Discharge $			265.36	240.[illegible]9	260.05
Gen Serv Costs Per Discharge $			1554.28	1483.[illegible]3	1571.96
FTE's Per Occupied Bed			4.06	4.[illegible]8	4.20
Manhours Per Discharge			154.89	153.09	156.99
Salary Per FTE $			20643.39	2[illegible]151.[illegible]0	20612.07
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			[illegible]22.43	[illegible]93.19	-73.93

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MEDICARE COST REPORT DATA

Indiana (IN)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			85	134	128
VOLUME INDICATORS					
Hospital Beds			117	107	106
Facility Beds			120	114	113
General Service Beds %			93.91	93.83	93.52
Occupancy % - Hospital			44.37	48.36	46.67
Occupancy % - Facility			45.72	50.60	48.88
LENGTH OF STAY					
Hospital Length of Stay Days			5.26	5.40	5.21
Medicare Length of Stay Days			7.28	7.34	6.96
Medicaid Length of Stay Days			4.36	4.53	4.33
PAYOR MIX					
Medicare %			35.13	35.19	35.11
Medicaid %			7.12	6.67	7.14
Medicare Case Mix			1.1127	1.1119	1.1815
Outpatient Revenue %			24.23	26.53	29.29
Inpatient Revenue %			75.77	73.47	70.71
Routine Days %			93.20	92.85	92.71
ICU Days %			5.70	5.28	5.79
PRICING INDICATORS					
Gross Price Per Discharge $			2651.13	3329.64	3478.98
Net Price Per Discharge $			2296.38	27[illegible]1.68	2864.01
Deductible %			12.[illegible]	1[illegible].67	16.63
COST INDICATORS					
Cost Per Discharge $			2393.97	2[illegible]80.1[illegible]	2874.40
Salaries Per Discharge $			[illegible]088.08	13[illegible]4.50	1313.78
Capital Costs Per Discharge $			199.13	24[illegible].24	264.07
Gen Serv Costs Per Discharge $			1[illegible]62.24	126[illegible].75	1243.08
FTE's Per Occupied Bed			4.09	[illegible].19	4.36
Manhours Per Discharge			129.45	1[illegible]9.34	136.60
Salary Per FTE $			178[illegible]0.27	189[illegible]1.67	20086.49
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			-17[illegible].10	[illegible]49.98	-18.92

Data used in this report was extracted from HCFA Medicare Cost Reports which are publicly available. HFMA does not guarantee the accuracy or validity of this data.

MEDICARE COST REPORT DATA

Iowa (IA)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			22	130	130
VOLUME INDICATORS					
Hospital Beds			58	53	53
Facility Beds			73	70	67
General Service Beds %			94.18	94.70	94.34
Occupancy % - Hospital			41.22	38.80	39.57
Occupancy % - Facility			46.28	45.94	48.78
LENGTH OF STAY					
Hospital Length of Stay Days			5.57	5.51	5.73
Medicare Length of Stay Days			7.28	7.17	7.21
Medicaid Length of Stay Days			4.45	4.39	4.32
PAYOR MIX					
Medicare %			40.13	42.71	44.94
Medicaid %			6.45	6.43	6.18
Medicare Case Mix			1.1262	1.1072	1.1013
Outpatient Revenue %			20.49	26.02	27.37
Inpatient Revenue %			79.51	73.99	72.63
Routine Days %			85.67	81.55	83.33
ICU Days %			3.69	0.00	0.27
PRICING INDICATORS					
Gross Price Per Discharge $			2822.89	2607.51	2871.75
Net Price Per Discharge $			2373.59	2265.78	2472.34
Deductible %			9.46	11.48	12.49
COST INDICATORS					
Cost Per Discharge $			2440.91	2565.53	2722.61
Salaries Per Discharge $			1134.65	1216.[illegible]2	1241.38
Capital Costs Per Discharge $			194.78	177.69	183.77
Gen Serv Costs Per Discharge $			1020.54	1112.28	1177.91
FTE's Per Occupied Bed			3.24	3.69	3.70
Manhours Per Discharge			137.76	139.8[illegible]	141.52
Salary Per FTE $			1[illegible]887.59	1[illegible]021.[illegible]5	17639.24
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			5.02	-91.07	-126.41

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MEDICARE COST REPORT DATA

Kansas (KS)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			100	144	140
VOLUME INDICATORS					
Hospital Beds			40	43	42
Facility Beds			46	52	50
General Service Beds %			100.00	100.00	100.00
Occupancy % - Hospital			31.35	33.78	31.87
Occupancy % - Facility			39.31	39.75	37.96
LENGTH OF STAY					
Hospital Length of Stay Days			5.56	5.72	6.06
Medicare Length of Stay Days			7.18	7.16	7.17
Medicaid Length of Stay Days			3.84	3.86	4.38
PAYOR MIX					
Medicare %			46.85	46.80	47.91
Medicaid %			5.06	4.68	4.97
Medicare Case Mix			1.0232	1.0507	1.0579
Outpatient Revenue %			22.79	23.29	25.09
Inpatient Revenue %			77.21	76.72	74.92
Routine Days %			88.47	88.55	84.55
ICU Days %			0.00	0.00	0.00
PRICING INDICATORS					
Gross Price Per Discharge $			2600.66	2838.19	3098.49
Net Price Per Discharge $			2140.55	2402.95	2509.03
Deductible %			[illegible]	[illegible]	18.09
COST INDICATORS					
Cost Per Discharge $			2382.23	[illegible]	2670.74
Salaries Per Discharge $			1125.79	[illegible]	1303.54
Capital Costs Per Discharge $			168.43	[illegible]	196.35
Gen Serv Costs Per Discharge $			1123.38	[illegible]	1268.35
FTE's Per Occupied Bed			3.70	3.77	3.72
Manhours Per Discharge			145.95	[illegible]	153.58
Salary Per FTE $			[illegible]	[illegible]	17494.89
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			[illegible]	[illegible]	-185.40

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MEDICARE COST REPORT DATA

Kentucky (KY)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			47	109	102
VOLUME INDICATORS					
Hospital Beds			69	90	90
Facility Beds			73	99	100
General Service Beds %			94.01	94.00	94.00
Occupancy % - Hospital			58.48	54.67	51.40
Occupancy % - Facility			62.96	56.93	54.17
LENGTH OF STAY					
Hospital Length of Stay Days			5.29	5.31	5.31
Medicare Length of Stay Days			6.96	7.30	7.34
Medicaid Length of Stay Days			5.30	5.08	5.37
PAYOR MIX					
Medicare %			38.28	36.56	39.34
Medicaid %			12.22	13.52	12.76
Medicare Case Mix			1.0156	1.0409	1.0539
Outpatient Revenue %			17.13	18.47	20.90
Inpatient Revenue %			82.87	81.53	79.10
Routine Days %			94.28	93.11	92.63
ICU Days %			3.24	4.15	3.45
PRICING INDICATORS					
Gross Price Per Discharge $			2897.59	3112.90	3571.17
Net Price Per Discharge $			2180.31	2330.46	2531.56
Deductible %			24.70	24.30	27.18
COST INDICATORS					
Cost Per Discharge $			2287.47	2295.43	2510.60
Salaries Per Discharge $			920.67	949.58	1073.18
Capital Costs Per Discharge $			236.21	254.22	265.25
Gen Serv Costs Per Discharge $			965.66	961.15	1066.06
FTE's Per Occupied Bed			3.22	3.48	3.47
Manhours Per Discharge			114.46	116.18	122.28
Salary Per FTE $			18906.18	17641.89	18666.88
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			-5.64	28.90	-17.66

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MEDICARE COST REPORT DATA

Louisiana (LA)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			77	155	148
VOLUME INDICATORS					
Hospital Beds			99	99	95
Facility Beds			102	102	102
General Service Beds %			93.62	94.26	94.35
Occupancy % - Hospital			45.01	44.54	44.57
Occupancy % - Facility			44.82	44.78	44.57
LENGTH OF STAY					
Hospital Length of Stay Days			5.20	5.47	5.63
Medicare Length of Stay Days			6.73	7.04	7.28
Medicaid Length of Stay Days			4.84	5.08	5.10
PAYOR MIX					
Medicare %			3[illegible].32	36.52	38.47
Medicaid %			[illegible].74	11.73	11.97
Medicare Case Mix			1.0668	1.0672	1.0848
Outpatient Revenue %			13.82	16.12	19.21
Inpatient Revenue %			86.18	83.91	80.79
Routine Days %			93.67	93.35	92.57
ICU Days %			4.16	3.21	2.11
PRICING INDICATORS					
Gross Price Per Discharge $			[illegible]138.61	[illegible]693.97	4154.44
Net Price Per Discharge $			2606.38	2812.86	3077.65
Deductible %			19.[illegible]	2[illegible].27	22.02
COST INDICATORS					
Cost Per Discharge $			2804.62	3[illegible]99.4[illegible]	3194.78
Salaries Per Discharge $			1107.46	11[illegible]5.51	1279.75
Capital Costs Per Discharge $			286.32	29[illegible].42	319.98
Gen Serv Costs Per Discharge $			1131.43	127[illegible].43	1314.72
FTE's Per Occupied Bed			4.11	[illegible].09	3.99
Manhours Per Discharge			1[illegible]2.04	13[illegible].55	131.82
Salary Per FTE $			187[illegible]9.68	190[illegible]0.61	20260.97
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			-34.60	[illegible]65.52	-41.00

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MEDICARE COST REPORT DATA

Maine (ME)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			20	42	41
VOLUME INDICATORS					
Hospital Beds			62	65	57
Facility Beds			62	68	67
General Service Beds %			93.76	92.70	92.31
Occupancy % - Hospital			47.47	54.76	58.84
Occupancy % - Facility			55.45	59.51	63.13
LENGTH OF STAY					
Hospital Length of Stay Days			5.44	5.43	5.60
Medicare Length of Stay Days			6.76	7.36	7.55
Medicaid Length of Stay Days			5.00	5.47	6.98
PAYOR MIX					
Medicare %			41.02	39.07	37.60
Medicaid %			16.83	11.98	10.81
Medicare Case Mix			1.0607	1.1110	1.1100
Outpatient Revenue %			29.91	28.02	29.56
Inpatient Revenue %			70.10	71.98	70.44
Routine Days %			93.53	93.72	93.60
ICU Days %			6.23	5.86	5.75
PRICING INDICATORS					
Gross Price Per Discharge $			2774.76	3504.56	4286.37
Net Price Per Discharge $			2289.42	2668.70	3258.66
Deductible %			15.05	17.11	21.08
COST INDICATORS					
Cost Per Discharge $			2365.96	2790.19	3126.38
Salaries Per Discharge $			1181.23	1375.94	1492.62
Capital Costs Per Discharge $			143.49	185.[illegible]1	199.06
Gen Serv Costs Per Discharge $			1096.57	1241.37	1456.01
FTE's Per Occupied Bed			4.35	4.12	4.20
Manhours Per Discharge			142.44	155.64	153.33
Salary Per FTE $			17566.74	18510.15	20038.00
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			-113.73	-122.25	-69.58

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MEDICARE COST REPORT DATA

Maryland (MD)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations				65	67
VOLUME INDICATORS					
Hospital Beds				226	216
Facility Beds				240	240
General Service Beds %				93.18	93.18
Occupancy % - Hospital				72.48	75.04
Occupancy % - Facility				73.58	75.00
LENGTH OF STAY					
Hospital Length of Stay Days				6.67	6.78
Medicare Length of Stay Days				9.58	9.65
Medicaid Length of Stay Days				6.21	6.18
PAYOR MIX					
Medicare %				33.09	31.17
Medicaid %				9.58	10.06
Medicare Case Mix				1.1731	1.1828
Outpatient Revenue %				18.61	18.60
Inpatient Revenue %				81.40	81.40
Routine Days %				93.42	93.33
ICU Days %				4.62	4.24
PRICING INDICATORS					
Gross Price Per Discharge $				3497.00	4025.84
Net Price Per Discharge $				3348.80	3730.87
Deductible %				1[illegible].19	9.60
COST INDICATORS					
Cost Per Discharge $				3[illegible]52.0[illegible]	3768.28
Salaries Per Discharge $				16[illegible]7.08	1836.19
Capital Costs Per Discharge $				230.45	261.33
Gen Serv Costs Per Discharge $				1722.32	1788.85
FTE's Per Occupied Bed				3.67	3.60
Manhours Per Discharge				1[illegible]4.93	154.41
Salary Per FTE $				21[illegible]26.19	23132.06
Direct Med Educ Costs Per FTE $				0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $				[illegible]51.73	-121.70

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MEDICARE COST REPORT DATA

Massachusetts (MA)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			90	127	122
VOLUME INDICATORS					
Hospital Beds			188	182	175
Facility Beds			200	183	182
General Service Beds %			94.04	94.10	94.12
Occupancy % - Hospital			64.16	63.98	68.33
Occupancy % - Facility			65.18	64.94	69.64
LENGTH OF STAY					
Hospital Length of Stay Days			6.86	7.12	7.29
Medicare Length of Stay Days			9.30	9.79	10.50
Medicaid Length of Stay Days			7.47	7.40	7.64
PAYOR MIX					
Medicare %			38.53	36.57	35.69
Medicaid %			7.24	7.39	8.14
Medicare Case Mix			1.1444	1.1401	1.1194
Outpatient Revenue %			26.59	25.86	25.34
Inpatient Revenue %			73.42	74.14	74.67
Routine Days %			94.02	93.80	94.25
ICU Days %			5.09	4.92	4.85
PRICING INDICATORS					
Gross Price Per Discharge $			4207.98	4719.18	5134.00
Net Price Per Discharge $			3256.69	3513.05	3966.76
Deductible %			21.31	23.21	25.33
COST INDICATORS					
Cost Per Discharge $			3261.26	3808.46	4149.98
Salaries Per Discharge $			1654.71	1940.66	2148.19
Capital Costs Per Discharge $			241.25	279.[illegible]9	311.08
Gen Serv Costs Per Discharge $			1559.59	[illegible]809.[illegible]3	1908.40
FTE's Per Occupied Bed			3.85	3.[illegible]1	3.64
Manhours Per Discharge			158.74	171.[illegible]9	171.32
Salary Per FTE $			21955.00	2[illegible]086.[illegible]8	25835.99
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			[illegible]49.17	187.83	-220.97

Data used in this report was extracted from HCFA Medicare Cost Reports which are publicly available. HFMA does not guarantee the accuracy or validity of this data.

MEDICARE COST REPORT DATA

Michigan (MI)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			89	197	187
VOLUME INDICATORS					
Hospital Beds			103	107	97
Facility Beds			120	126	122
General Service Beds %			94.62	94.12	94.02
Occupancy % - Hospital			43.81	47.28	45.03
Occupancy % - Facility			49.00	55.27	54.46
LENGTH OF STAY					
Hospital Length of Stay Days			5.39	5.44	5.35
Medicare Length of Stay Days			7.63	7.64	7.60
Medicaid Length of Stay Days			4.26	4.74	4.51
PAYOR MIX					
Medicare %			3[illegible].56	34.08	34.78
Medicaid %			1[illegible].58	12.38	12.57
Medicare Case Mix			1.1107	1.1167	1.1296
Outpatient Revenue %			[illegible]5.15	27.30	29.16
Inpatient Revenue %			74.85	72.71	70.84
Routine Days %			94.23	93.26	93.23
ICU Days %			3.96	4.86	5.68
PRICING INDICATORS					
Gross Price Per Discharge $			[illegible]882.01	4346.51	5001.39
Net Price Per Discharge $			2927.98	33[illegible]3.66	3526.46
Deductible %			20.[illegible]	2[illegible].43	24.90
COST INDICATORS					
Cost Per Discharge $			[illegible]096.02	3404.83	3583.71
Salaries Per Discharge $			[illegible]405.73	16[illegible]7.47	1730.97
Capital Costs Per Discharge $			178.02	23[illegible].86	234.27
Gen Serv Costs Per Discharge $			1[illegible]56.17	144[illegible].09	1566.81
FTE's Per Occupied Bed			4.23	[illegible].36	4.35
Manhours Per Discharge			1[illegible]4.83	15[illegible].75	158.12
Salary Per FTE $			216[illegible]6.82	218[illegible]3.40	23011.67
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			-3[illegible].87	[illegible]37.06	-67.23

Data used in this report was extracted from HCFA Medicare Cost Reports which are publicly available. HFMA does not guarantee the accuracy or validity of this data.

MEDICARE COST REPORT DATA

Minnesota (MN)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			119	148	148
VOLUME INDICATORS					
Hospital Beds			44	44	42
Facility Beds			87	94	93
General Service Beds %			95.29	94.80	95.32
Occupancy % - Hospital			30.45	29.13	30.07
Occupancy % - Facility			50.59	51.21	59.73
LENGTH OF STAY					
Hospital Length of Stay Days			4.48	4.48	4.47
Medicare Length of Stay Days			5.79	5.88	5.70
Medicaid Length of Stay Days			3.86	3.73	3.73
PAYOR MIX					
Medicare %			37.52	33.31	35.19
Medicaid %			7.19	7.85	7.25
Medicare Case Mix			1.0694	1.0682	1.0584
Outpatient Revenue %			20.54	22.42	24.24
Inpatient Revenue %			79.46	77.58	75.77
Routine Days %			91.74	91.02	89.85
ICU Days %			0.00	0.00	0.00
PRICING INDICATORS					
Gross Price Per Discharge $			2916.07	3290.05	3567.21
Net Price Per Discharge $			2525.39	2968.31	3203.30
Deductible %			8.54	9.19	10.82
COST INDICATORS					
Cost Per Discharge $			2602.63	2985.27	3130.19
Salaries Per Discharge $			1303.53	1466.[illegible]9	1628.91
Capital Costs Per Discharge $			157.77	192.[illegible]7	203.95
Gen Serv Costs Per Discharge $			1099.87	1[illegible]79.4[illegible]	1250.17
FTE's Per Occupied Bed			3.54	3.5[illegible]	3.33
Manhours Per Discharge			136.17	146.7[illegible]	155.54
Salary Per FTE $			17772.05	1[illegible]006.[illegible]9	19836.73
Direct Med Educ Costs Per FTE $			0.00	0.[illegible]0	0.00
PROFIT INDICATORS					
Profit Per Discharge $			-[illegible]0.30	-44.25	-1.40

Data used in this report was extracted from HCFA Medicare Cost Reports which are publicly available. HFMA does not guarantee the accuracy or validity of this data.

MEDICARE COST REPORT DATA

Mississippi (MS)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			89	102	108
VOLUME INDICATORS					
Hospital Beds			65	68	66
Facility Beds			80	78	74
General Service Beds %			97.40	96.44	96.79
Occupancy % - Hospital			49.41	46.85	47.86
Occupancy % - Facility			50.26	48.33	48.63
LENGTH OF STAY					
Hospital Length of Stay Days			5.38	5.69	5.59
Medicare Length of Stay Days			7.47	7.43	7.52
Medicaid Length of Stay Days			3.59	4.30	4.19
PAYOR MIX					
Medicare %			40.79	40.49	40.43
Medicaid %			13.01	12.17	12.60
Medicare Case Mix			0.9509	0.9927	1.0204
Outpatient Revenue %			14.80	18.83	17.59
Inpatient Revenue %			85.20	81.63	82.42
Routine Days %			93.70	93.11	92.66
ICU Days %			0.00	0.00	0.00
PRICING INDICATORS					
Gross Price Per Discharge $			2282.77	2708.47	2986.65
Net Price Per Discharge $			1723.06	[illegible]	2086.84
Deductible %			[illegible]	[illegible]	28.46
COST INDICATORS					
Cost Per Discharge $			1823.99	[illegible]	2250.76
Salaries Per Discharge $			836.87	[illegible]	971.65
Capital Costs Per Discharge $			126.73	[illegible]	189.25
Gen Serv Costs Per Discharge $			721.05	[illegible]	877.29
FTE's Per Occupied Bed			3.50	3.48	3.45
Manhours Per Discharge			116.02	[illegible]	121.79
Salary Per FTE $			[illegible]	[illegible]	17093.48
Direct Med Educ Costs Per FTE $			0.00	[illegible]	0.00
PROFIT INDICATORS					
Profit Per Discharge $			[illegible]	-96.90	-64.63

Data used in this report was extracted from HCFA Medicare Cost Reports which are publicly available. HFMA does not guarantee the accuracy or validity of this data.

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MEDICARE COST REPORT DATA

Missouri (MO)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			75	149	146
VOLUME INDICATORS					
Hospital Beds			100	105	100
Facility Beds			120	118	114
General Service Beds %			93.33	93.44	93.33
Occupancy % - Hospital			48.79	47.88	46.89
Occupancy % - Facility			53.47	51.15	52.14
LENGTH OF STAY					
Hospital Length of Stay Days			5.87	6.05	5.95
Medicare Length of Stay Days			7.80	8.00	8.06
Medicaid Length of Stay Days			5.06	5.09	5.04
PAYOR MIX					
Medicare %			40.23	40.83	40.97
Medicaid %			7.25	7.71	8.05
Medicare Case Mix			1.1123	1.1420	1.1499
Outpatient Revenue %			17.49	21.15	22.37
Inpatient Revenue %			82.51	78.85	77.64
Routine Days %			91.32	91.94	91.41
ICU Days %			6.30	5.79	5.65
PRICING INDICATORS					
Gross Price Per Discharge $			3599.41	4202.69	4384.54
Net Price Per Discharge $			2911.84	3041.02	3056.98
Deductible %			21.84	22.73	26.58
COST INDICATORS					
Cost Per Discharge $			3132.27	3169.47	3346.87
Salaries Per Discharge $			1376.32	1377.03	1485.82
Capital Costs Per Discharge $			232.35	271.[illegible]9	311.14
Gen Serv Costs Per Discharge $			1398.90	1349.[illegible]1	1344.82
FTE's Per Occupied Bed			3.91	4.[illegible]0	4.02
Manhours Per Discharge			153.37	155.[illegible]0	156.80
Salary Per FTE $			[illegible]8030.68	1[illegible]104.[illegible]9	19101.57
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			[illegible]52.74	-30.67	-21.42

Data used in this report was extracted from HCFA Medicare Cost Reports which are publicly available. HFMA does not guarantee the accuracy or validity of this data.

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MEDICARE COST REPORT DATA

Montana (MT)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			18	59	52
VOLUME INDICATORS					
Hospital Beds			32	27	24
Facility Beds			42	53	54
General Service Beds %			100.00	100.00	100.00
Occupancy % - Hospital			28.37	33.54	32.96
Occupancy % - Facility			37.76	59.26	63.37
LENGTH OF STAY					
Hospital Length of Stay Days			4.18	4.12	4.30
Medicare Length of Stay Days			5.43	5.33	5.42
Medicaid Length of Stay Days			3.28	3.33	3.15
PAYOR MIX					
Medicare %			[illegible]	39.79	42.53
Medicaid %			[illegible]	6.00	4.28
Medicare Case Mix			0.9677	0.9611	0.9810
Outpatient Revenue			[illegible]	18.54	20.71
Inpatient Revenue %			80.28	81.46	79.30
Routine Days %			93.72	91.88	88.55
ICU Days %			0.00	0.00	0.00
PRICING INDICATORS					
Gross Price Per Discharge $			2344.80	[illegible]	3504.45
Net Price Per Discharge $			2039.07	[illegible]	3155.94
Deductible %			[illegible]	[illegible]	9.22
COST INDICATORS					
Cost Per Discharge $			2275.74	[illegible]	3289.80
Salaries Per Discharge $			[illegible]	[illegible]	1576.44
Capital Costs Per Discharge $			221.49	[illegible]	259.98
Gen Serv Costs Per Discharge $			[illegible]	[illegible]	1379.12
FTE's Per Occupied Bed			4.42	[illegible]	1.55
Manhours Per Discharge			[illegible]	[illegible]	175.57
Salary Per FTE $			[illegible]	[illegible]	17064.23
Direct Med Educ Costs Per FTE $			[illegible]	[illegible]	0.00
PROFIT INDICATORS					
Profit Per Discharge $			[illegible]	[illegible]	-108.39

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MEDICARE COST REPORT DATA

Nebraska (NE)

Ratio Indicator	1984	1985	1986	1987	1988
Number of Observations			32	91	85
VOLUME INDICATORS					
Hospital Beds			48	38	36
Facility Beds			52	49	49
General Service Beds %			100.00	100.00	100.00
Occupancy % - Hospital			34.30	31.90	32.54
Occupancy % - Facility			40.37	43.66	39.16
LENGTH OF STAY					
Hospital Length of Stay Days			5.24	5.57	5.41
Medicare Length of Stay Days			6.95	7.07	7.48
Medicaid Length of Stay Days			4.21	4.00	4.67
PAYOR MIX					
Medicare %			42.61	45.03	42.92
Medicaid %			5.32	5.38	5.16
Medicare Case Mix			1.0850	1.0572	1.0679
Outpatient Revenue %			20.20	19.60	22.97
Inpatient Revenue %			79.80	80.40	77.03
Routine Days %			91.38	84.61	83.16
ICU Days %			0.00	0.00	0.00
PRICING INDICATORS					
Gross Price Per Discharge $			2196.38	2279.96	2570.25
Net Price Per Discharge $			2342.54	2063.36	2174.02
Deductible %			5.87	12.82	13.64
COST INDICATORS					
Cost Per Discharge $			2129.63	2114.54	2417.03
Salaries Per Discharge $			985.07	1077.32	1189.61
Capital Costs Per Discharge $			134.80	140.76	156.00
Gen Serv Costs Per Discharge $			1048.98	1145.[illegible]1	1320.29
FTE's Per Occupied Bed			3.91	3.7[illegible]	3.71
Manhours Per Discharge			129.75	142.52	155.76
Salary Per FTE $			15199.59	15541.12	16070.81
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			19.81	-[illegible]8.37	-60.56

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MEDICARE COST REPORT DATA

Nevada (NV)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			10	25	26
VOLUME INDICATORS					
Hospital Beds			78	58	61
Facility Beds			78	58	61
General Service Beds %			97.37	94.67	94.59
Occupancy % - Hospital			42.85	38.15	48.48
Occupancy % - Facility			51.74	53.03	55.18
LENGTH OF STAY					
Hospital Length of Stay Days			4.85	4.94	4.93
Medicare Length of Stay Days			6.91	6.11	5.98
Medicaid Length of Stay Days			4.60	4.33	5.39
PAYOR MIX					
Medicare %			[illegible]8.12	24.43	30.46
Medicaid %			1.78	3.47	3.47
Medicare Case Mix			1.0776	1.1576	1.0940
Outpatient Revenue %			13.83	17.85	12.87
Inpatient Revenue %			86.17	82.15	87.13
Routine Days %			99.22	91.15	91.04
ICU Days %			0.00	1.96	0.00
PRICING INDICATORS					
Gross Price Per Discharge $			5439.78	5757.58	6178.40
Net Price Per Discharge $			4373.23	3[illegible]44.51	4096.50
Deductible %			[illegible]	2[illegible].57	30.34
COST INDICATORS					
Cost Per Discharge $			4429.18	4[illegible]09.6[illegible]	4798.81
Salaries Per Discharge $			1546.17	1620.14	1714.83
Capital Costs Per Discharge $			387.77	2[illegible]4.45	328.83
Gen Serv Costs Per Discharge $			[illegible]119.07	20[illegible]5.34	2023.95
FTE's Per Occupied Bed			3.92	3.36	4.07
Manhours Per Discharge			[illegible]36.53	1[illegible]6.49	146.98
Salary Per FTE $			22[illegible]28.80	23[illegible]61.92	23801.83
Direct Med Educ Costs Per FTE $			0.00	0.0[illegible]	0.00
PROFIT INDICATORS					
Profit Per Discharge $			4[illegible].23	[illegible]53.34	-352.28

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MEDICARE COST REPORT DATA

New Hampshire (NH)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			20	24	29
VOLUME INDICATORS					
Hospital Beds			69	101	90
Facility Beds			86	109	92
General Service Beds %			94.04	93.89	93.55
Occupancy % - Hospital			55.31	58.77	58.10
Occupancy % - Facility			56.90	65.38	58.29
LENGTH OF STAY					
Hospital Length of Stay Days			5.02	5.32	5.20
Medicare Length of Stay Days			7.32	8.12	7.98
Medicaid Length of Stay Days			4.25	4.99	5.68
PAYOR MIX					
Medicare %			33.46	29.11	32.10
Medicaid %			4.05	3.19	3.03
Medicare Case Mix			1.0931	1.1662	1.1775
Outpatient Revenue %			26.83	28.26	30.46
Inpatient Revenue %			73.17	71.74	69.54
Routine Days %			93.72	93.53	93.43
ICU Days %			5.91	5.35	5.57
PRICING INDICATORS					
Gross Price Per Discharge $			2803.73	3581.54	4027.58
Net Price Per Discharge $			2398.12	3014.39	3165.22
Deductible %			14.57	17.60	19.47
COST INDICATORS					
Cost Per Discharge $			2368.82	2873.16	3136.07
Salaries Per Discharge $			1102.60	[illegible]	1434.64
Capital Costs Per Discharge $			148.70	[illegible]	227.58
Gen Serv Costs Per Discharge $			989.90	[illegible]	1330.02
FTE's Per Occupied Bed			3.91	3.71	4.04
Manhours Per Discharge			121.41	[illegible]	132.72
Salary Per FTE $			[illegible]	[illegible]	21960.70
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			52.89	40.62	46.23

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MEDICARE COST REPORT DATA

New Jersey (NJ)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			100	102	97
VOLUME INDICATORS					
Hospital Beds			274	277	284
Facility Beds			288	288	286
General Service Beds %			94.27	94.38	94.03
Occupancy % - Hospital			71.88	73.59	74.22
Occupancy % - Facility			72.93	73.67	73.97
LENGTH OF STAY					
Hospital Length of Stay Days			7.37	7.58	7.62
Medicare Length of Stay Days			11.49	11.81	11.65
Medicaid Length of Stay Days			6.26	6.52	6.06
PAYOR MIX					
Medicare %			31.32	33.00	33.27
Medicaid %			5.41	5.33	4.33
Medicare Case Mix					
Outpatient Revenue %			15.39	17.09	19.00
Inpatient Revenue %			84.61	82.92	81.00
Routine Days %			93.86	93.57	93.45
ICU Days %			4.59	4.43	4.49
PRICING INDICATORS					
Gross Price Per Discharge $			3544.97	3791.08	3977.77
Net Price Per Discharge $			3032.08	32[illegible]1.60	3612.54
Deductible %			10.[illegible]	1[illegible].97	11.42
COST INDICATORS					
Cost Per Discharge $			3046.12	3[illegible]50.4[illegible]	3683.88
Salaries Per Discharge $			1506.85	16[illegible]2.26	1822.16
Capital Costs Per Discharge $			255.75	2[illegible]0.98	296.68
Gen Serv Costs Per Discharge $			[illegible]393.98	14[illegible].27	1629.23
FTE's Per Occupied Bed			3.44	[illegible].41	3.52
Manhours Per Discharge			[illegible]47.74	1[illegible]4.95	145.78
Salary Per FTE $			217[illegible]0.96	23[illegible]5.43	25296.06
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			-2[illegible].33	[illegible]67.68	-85.12

Data used in this report was extracted from HCFA Medicare Cost Reports which are publicly available. HFMA does not guarantee the accuracy or validity of this data.

MEDICARE COST REPORT DATA

New Mexico (NM)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			7	47	46
VOLUME INDICATORS					
Hospital Beds			80	70	72
Facility Beds			80	73	76
General Service Beds %			100.00	95.65	94.22
Occupancy % - Hospital			38.60	47.09	47.00
Occupancy % - Facility			38.60	50.09	48.27
LENGTH OF STAY					
Hospital Length of Stay Days			20.02	4.66	4.32
Medicare Length of Stay Days			14.43	6.38	6.28
Medicaid Length of Stay Days			4.84	3.84	3.73
PAYOR MIX					
Medicare %			16.38	27.26	28.29
Medicaid %			0.00	8.84	10.56
Medicare Case Mi[illegible]			0.9411	1.0948	1.1203
Outpatient Revenue %			0.50	18.08	20.87
Inpatient Revenue %			99.50	81.92	79.14
Routine Days %			100.00	93.07	92.44
ICU Days %			0.00	3.89	5.04
PRICING INDICATORS					
Gross Price Per Discharge $			6481.28	4131.25	3892.57
Net Price Per Discharge $			6047.49	2901.71	2822.87
Deductible %			16.68	21.19	24.62
COST INDICATORS					
Cost Per Discharge $			6020.99	3336.61	3144.46
Salaries Per Discharge $			2389.84	1221.[illegible]0	1248.28
Capital Costs Per Discharge $			436.48	337.[illegible]5	273.12
Gen Serv Costs Per Discharge $			2173.18	1[illegible]51.[illegible]2	1316.12
FTE's Per Occupied Bed			4.03	4.0[illegible]	4.15
Manhours Per Discharge			222.66	144.1[illegible]	117.03
Salary Per FTE $			[illegible]7850.42	1[illegible]195.[illegible]3	21060.74
Direct Med Educ Costs Per FTE $			0.00	0.[illegible]0	0.00
PROFIT INDICATORS					
Profit Per Discharge $			-1[illegible]48.61	[illegible]134.54	-91.43

Data used in this report was extracted from HCFA Medicare Cost Reports which are publicly available. HFMA does not guarantee the accuracy or validity of this data.

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MEDICARE COST REPORT DATA

New York (NY)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			252	248	229
VOLUME INDICATORS					
Hospital Beds			178	192	185
Facility Beds			204	213	212
General Service Beds %			93.68	93.46	93.33
Occupancy % - Hospital			75.36	81.18	78.77
Occupancy % - Facility			79.02	83.36	81.80
LENGTH OF STAY					
Hospital Length of Stay Days			7.17	7.61	7.41
Medicare Length of Stay Days			9.63	11.16	11.50
Medicaid Length of Stay Days			8.48	9.54	8.66
PAYOR MIX					
Medicare %			34.35	33.89	33.32
Medicaid %			10.74	9.07	9.86
Medicare Case Mix					
Outpatient Revenue %			20.37	21.47	23.06
Inpatient Revenue %			79.67	78.53	76.94
Routine Days %			93.88	93.90	93.62
ICU Days %			4.60	3.93	4.12
PRICING INDICATORS					
Gross Price Per Discharge $			3542.43	[illegible]	4398.51
Net Price Per Discharge $			2904.52	[illegible]	3491.59
Deductible %			[illegible]	[illegible]	19.91
COST INDICATORS					
Cost Per Discharge $			2978.26	[illegible]	3652.57
Salaries Per Discharge $			1470.08	[illegible]	1789.90
Capital Costs Per Discharge $			192.40	[illegible]	242.25
Gen Serv Costs Per Discharge $			1482.27	[illegible]	1669.58
FTE's Per Occupied Bed			3.07	2.94	3.21
Manhours Per Discharge			139.97	[illegible]	154.41
Salary Per FTE $			[illegible]	[illegible]	25351.41
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			[illegible]	-112.47	-140.82

Data used in this report was extracted from HCFA Medicare Cost Reports which are publicly available. HFMA does not guarantee the accuracy or validity of this data.

MEDICARE COST REPORT DATA

North Carolina (NC)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			85	144	70
VOLUME INDICATORS					
Hospital Beds			102	117	104
Facility Beds			110	128	131
General Service Beds %			94.87	94.29	94.82
Occupancy % - Hospital			51.19	53.88	57.61
Occupancy % - Facility			52.76	58.25	62.89
LENGTH OF STAY					
Hospital Length of Stay Days			5.78	6.15	6.50
Medicare Length of Stay Days			8.21	8.48	9.55
Medicaid Length of Stay Days			6.00	7.22	9.11
PAYOR MIX					
Medicare %			33.33	32.70	30.02
Medicaid %			8.07	8.23	8.70
Medicare Case Mix			1.1259	1.1447	1.1491
Outpatient Revenue %			21.00	22.09	23.11
Inpatient Revenue %			79.00	77.91	76.90
Routine Days %			92.94	93.00	94.09
ICU Days %			3.69	4.23	1.67
PRICING INDICATORS					
Gross Price Per Discharge $			2663.61	3368.65	3884.50
Net Price Per Discharge $			1986.09	2680.10	2699.46
Deductible %			22.98	19.92	24.50
COST INDICATORS					
Cost Per Discharge $			2134.08	2604.57	2948.73
Salaries Per Discharge $			936.61	1168.93	1417.21
Capital Costs Per Discharge $			189.70	236.77	269.11
Gen Serv Costs Per Discharge $			930.99	1120.[illegible]3	1298.79
FTE's Per Occupied Bed			3.53	3.[illegible]6	3.31
Manhours Per Discharge			120.71	134.[illegible]3	147.70
Salary Per FTE $			[illegible]6507.45	[illegible]8006.21	20136.92
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			5.03	32.80	-91.94

Data used in this report was extracted from HCFA Medicare Cost Reports which are publicly available. HFMA does not guarantee the accuracy or validity of this data.

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MEDICARE COST REPORT DATA

North Dakota (ND)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			10	40	43
VOLUME INDICATORS					
Hospital Beds			45	29	32
Facility Beds			71	56	54
General Service Beds %			100.00	100.00	100.00
Occupancy % - Hospital			32.97	35.15	33.76
Occupancy % - Facility			54.51	43.27	43.56
LENGTH OF STAY					
Hospital Length of Stay Days			6.20	5.42	5.85
Medicare Length of Stay Days			7.14	6.97	6.76
Medicaid Length of Stay Days			4.20	3.59	3.93
PAYOR MIX					
Medicare %			38.69	46.45	48.54
Medicaid %			5.81	4.96	4.29
Medicare Case Mix			0.9643	0.9760	1.0070
Outpatient Revenue %			[illegible]0.63	15.80	19.46
Inpatient Revenue %			89.38	84.20	79.63
Routine Days %			83.64	87.79	68.26
ICU Days %			0.00	0.00	0.00
PRICING INDICATORS					
Gross Price Per Discharge $			3116.99	2946.43	3189.94
Net Price Per Discharge $			2412.75	25[illegible]5.16	3056.86
Deductible %			1[illegible].48	13.29	3.01
COST INDICATORS					
Cost Per Discharge $			2661.21	2510.35	2591.86
Salaries Per Discharge $			1343.58	12[illegible]5.97	1237.13
Capital Costs Per Discharge $			172.55	18[illegible].87	162.94
Gen Serv Costs Per Discharge $			1[illegible]47.66	9[illegible]7.73	1069.46
FTE's Per Occupied Bed			3.16	[illegible].13	2.84
Manhours Per Discharge			[illegible]61.42	1[illegible]2.08	138.14
Salary Per FTE $			151[illegible]6.88	17[illegible]52.69	17148.25
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			-4[illegible].49	-16.92	129.43

Data used in this report was extracted from HCFA Medicare Cost Reports which are publicly available. HFMA does not guarantee the accuracy or validity of this data.

MEDICARE COST REPORT DATA

Ohio (OH)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			172	195	84
VOLUME INDICATORS					
Hospital Beds			168	179	178
Facility Beds			184	187	180
General Service Beds %			93.60	93.41	93.60
Occupancy % - Hospital			53.45	53.69	50.68
Occupancy % - Facility			55.08	54.73	53.87
LENGTH OF STAY					
Hospital Length of Stay Days			5.56	5.57	5.41
Medicare Length of Stay Days			7.93	8.15	7.82
Medicaid Length of Stay Days			4.36	4.51	4.27
PAYOR MIX					
Medicare %			33.34	33.77	33.17
Medicaid %			9.16	9.77	12.14
Medicare Case Mix			1.1214	1.1379	1.1625
Outpatient Revenue %			21.68	22.91	25.02
Inpatient Revenue %			78.33	77.09	74.99
Routine Days %			92.98	92.59	92.33
ICU Days %			4.87	5.17	4.84
PRICING INDICATORS					
Gross Price Per Discharge $			3313.28	3735.68	3915.18
Net Price Per Discharge $			2848.11	3083.15	3036.56
Deductible %			14.43	17.77	20.00
COST INDICATORS					
Cost Per Discharge $			2854.33	3153.28	3085.88
Salaries Per Discharge $			1336.75	1439.56	1400.99
Capital Costs Per Discharge $			198.21	239.[illegible]3	226.01
Gen Serv Costs Per Discharge $			1320.35	[illegible]385.[illegible]4	1396.08
FTE's Per Occupied Bed			4.17	4.30	4.24
Manhours Per Discharge			139.61	144.30	138.17
Salary Per FTE $			20260.46	[illegible]0878.[illegible]1	20596.80
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			13.90	-23.56	-20.98

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MEDICARE COST REPORT DATA

Oklahoma (OK)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			43	112	80
VOLUME INDICATORS					
Hospital Beds			74	54	50
Facility Beds			74	59	50
General Service Beds %			96.21	100.00	100.00
Occupancy % - Hospital			39.71	35.37	35.02
Occupancy % - Facility			41.11	35.61	35.91
LENGTH OF STAY					
Hospital Length of Stay Days			4.73	5.02	5.42
Medicare Length of Stay Days			6.62	6.49	6.69
Medicaid Length of Stay Days			4.69	4.43	4.37
PAYOR MIX					
Medicare %			[illegible]	43.23	45.37
Medicaid %			[illegible]	9.39	10.83
Medicare Case Mix			1.0751	1.0477	1.0302
Outpatient Revenue %			15.77	17.25	16.89
Inpatient Revenue %			84.23	82.75	83.11
Routine Days %			95.04	95.52	95.64
ICU Days %			1.37	0.00	0.00
PRICING INDICATORS					
Gross Price Per Discharge $			2745.62	2859.70	2907.00
Net Price Per Discharge $			2149.70	[illegible]	2112.48
Deductible %			[illegible]	[illegible]	26.57
COST INDICATORS					
Cost Per Discharge $			2296.36	[illegible]	2251.99
Salaries Per Discharge $			1023.15	[illegible]	1068.40
Capital Costs Per Discharge $			159.98	[illegible]	165.68
Gen Serv Costs Per Discharge $			[illegible]	[illegible]	926.68
FTE's Per Occupied Bed			4.27	4.15	4.20
Manhours Per Discharge			[illegible]	[illegible]	138.08
Salary Per FTE $			[illegible]	[illegible]	17009.00
Direct Med Educ Costs Per FTE $			0.00	[illegible]	0.00
PROFIT INDICATORS					
Profit Per Discharge $			[illegible]	[illegible]	-52.15

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MEDICARE COST REPORT DATA

Oregon (OR)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			29	66	67
VOLUME INDICATORS					
Hospital Beds			90	66	60
Facility Beds			90	74	72
General Service Beds %			93.18	92.05	91.80
Occupancy % - Hospital			40.21	36.33	37.65
Occupancy % - Facility			42.40	44.97	43.63
LENGTH OF STAY					
Hospital Length of Stay Days			4.44	4.25	4.20
Medicare Length of Stay Days			6.00	5.44	5.41
Medicaid Length of Stay Days			3.51	3.48	3.36
PAYOR MIX					
Medicare %			33.77	37.17	38.14
Medicaid %			7.66	7.27	8.41
Medicare Case Mix			1.1595	1.1618	1.1478
Outpatient Revenue %			21.52	26.59	30.18
Inpatient Revenue %			78.48	73.41	69.82
Routine Days %			92.92	91.90	91.47
ICU Days %			5.15	6.55	7.37
PRICING INDICATORS					
Gross Price Per Discharge $			3550.77	3607.14	4075.10
Net Price Per Discharge $			2767.70	2924.66	3260.99
Deductible %			15.36	15.91	18.56
COST INDICATORS					
Cost Per Discharge $			2739.00	3005.02	3202.27
Salaries Per Discharge $			1257.00	1354.49	1406.56
Capital Costs Per Discharge $			224.11	222.56	231.11
Gen Serv Costs Per Discharge $			1278.68	1286.[illegible]0	1410.25
FTE's Per Occupied Bed			4.42	4.[illegible]9	4.86
Manhours Per Discharge			114.24	122.[illegible]9	132.46
Salary Per FTE $			22645.36	22848.[illegible]3	23159.33
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			14.60	-6.44	11.74

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MEDICARE COST REPORT DATA

Pennsylvania (PA)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			9	209	244
VOLUME INDICATORS					
Hospital Beds			92	170	165
Facility Beds			93	195	197
General Service Beds %			96.08	93.28	92.99
Occupancy % - Hospital			62.20	66.73	67.05
Occupancy % - Facility			62.20	67.70	68.46
LENGTH OF STAY					
Hospital Length of Stay Days			7.54	6.44	6.40
Medicare Length of Stay Days			9.82	9.13	9.11
Medicaid Length of Stay Days			4.94	5.30	5.34
PAYOR MIX					
Medicare %			4[illegible].00	37.86	38.19
Medicaid %			[illegible]0.29	10.66	10.13
Medicare Case Mix			1.0574	1.1203	1.1474
Outpatient Revenue %			[illegible]8.48	21.70	23.40
Inpatient Revenue %			[illegible]1.52	78.30	76.60
Routine Days %			96.39	92.67	92.57
ICU Days %			3.61	5.21	5.45
PRICING INDICATORS					
Gross Price Per Discharge $			[illegible]554.59	[illegible]076.01	5284.33
Net Price Per Discharge $			4009.90	34[illegible]9.77	3521.20
Deductible %			27.[illegible]	2[illegible].71	32.79
COST INDICATORS					
Cost Per Discharge $			[illegible]967.13	3[illegible]12.5[illegible]	3562.39
Salaries Per Discharge $			[illegible]804.20	15[illegible]7.18	1636.03
Capital Costs Per Discharge $			266.68	2[illegible].32	303.26
Gen Serv Costs Per Discharge $			[illegible]562.17	147[illegible].16	1543.81
FTE's Per Occupied Bed			3.48	[illegible].78	3.80
Manhours Per Discharge			201.57	14[illegible].74	150.17
Salary Per FTE $			160[illegible]0.75	215[illegible]0.15	22492.78
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			-3[illegible].91	[illegible]29.34	-23.05

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MEDICARE COST REPORT DATA

Rhode Island (RI)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			15	15	12
VOLUME INDICATORS					
Hospital Beds			178	178	173
Facility Beds			208	203	187
General Service Beds %			94.01	94.01	92.83
Occupancy % - Hospital			66.56	74.03	73.01
Occupancy % - Facility			65.75	74.03	73.30
LENGTH OF STAY					
Hospital Length of Stay Days			6.99	7.55	7.78
Medicare Length of Stay Days			9.56	9.71	9.97
Medicaid Length of Stay Days			4.66	6.11	6.21
PAYOR MIX					
Medicare %			40.36	41.28	39.62
Medicaid %			8.01	5.79	5.81
Medicare Case Mix					
Outpatient Revenue %			24.18	24.61	19.43
Inpatient Revenue %			75.82	75.39	80.58
Routine Days %			93.28	93.62	93.57
ICU Days %			6.06	5.81	5.72
PRICING INDICATORS					
Gross Price Per Discharge $			[illegible]	3877.84	4529.73
Net Price Per Discharge $			2758.23	2974.16	3434.64
Deductible %			12.40	16.28	22.54
COST INDICATORS					
Cost Per Discharge $			2773.57	3064.20	4357.42
Salaries Per Discharge $			1494.92	[illegible]	2288.21
Capital Costs Per Discharge $			151.04	[illegible]	225.58
Gen Serv Costs Per Discharge $			1439.79	[illegible]	2163.95
FTE's Per Occupied Bed			4.12	[illegible]	4.49
Manhours Per Discharge			165.04	[illegible]	187.50
Salary Per FTE $			[illegible]	[illegible]	24995.48
Direct Med Educ Costs Per FTE $			0.00	[illegible]	3944.11
PROFIT INDICATORS					
Profit Per Discharge $			[illegible]	[illegible]	-379.12

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MEDICARE COST REPORT DATA

South Dakota (SD)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			35	51	46
VOLUME INDICATORS					
Hospital Beds			30	32	31
Facility Beds			47	49	51
General Service Beds %			100.00	100.00	100.00
Occupancy % - Hospital			36.52	34.12	35.45
Occupancy % - Facility			44.47	44.74	46.18
LENGTH OF STAY					
Hospital Length of Stay Days			5.30	5.10	5.07
Medicare Length of Stay Days			5.70	5.80	5.62
Medicaid Length of Stay Days			3.82	4.28	4.23
PAYOR MIX					
Medicare %			45.85	43.74	44.99
Medicaid %			4.63	4.63	5.23
Medicare Case Mix			1.0024	1.0271	1.0286
Outpatient Revenue %			13.97	15.99	19.77
Inpatient Revenue %			86.03	84.01	80.24
Routine Days %			91.89	90.00	89.57
ICU Days %			0.00	0.00	0.00
PRICING INDICATORS					
Gross Price Per Discharge $			2404.75	2630.23	2929.31
Net Price Per Discharge $			2075.20	2197.99	2414.32
Deductible %			7.47	11.44	12.78
COST INDICATORS					
Cost Per Discharge $			2303.20	2325.39	2421.77
Salaries Per Discharge $			1114.26	1128.40	1234.22
Capital Costs Per Discharge $			124.10	166.23	186.81
Gen Serv Costs Per Discharge $			919.85	958.[illegible]8	1055.44
FTE's Per Occupied Bed			3.48	3.[illegible]3	3.68
Manhours Per Discharge			139.55	133.[illegible]6	136.81
Salary Per FTE $			[illegible]5652.40	1[illegible]381.[illegible]3	16886.12
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			2.00	-0.02	-31.13

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MEDICARE COST REPORT DATA

Tennessee (TN)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			42	135	133
VOLUME INDICATORS					
Hospital Beds			82	99	99
Facility Beds			87	107	109
General Service Beds %			93.91	93.94	93.75
Occupancy % - Hospital			50.22	51.01	49.53
Occupancy % - Facility			50.22	54.73	52.53
LENGTH OF STAY					
Hospital Length of Stay Days			5.38	5.37	5.24
Medicare Length of Stay Days			7.00	7.37	7.09
Medicaid Length of Stay Days			4.54	4.56	4.88
PAYOR MIX					
Medicare %			39.05	37.49	38.96
Medicaid %			[illegible]9.86	10.05	11.21
Medicare Case Mix			1.0437	1.0502	1.0563
Outpatient Revenue %			14.44	16.93	20.19
Inpatient Revenue %			85.56	83.07	79.81
Routine Days %			94.21	93.17	93.01
ICU Days %			3.60	4.14	4.65
PRICING INDICATORS					
Gross Price Per Discharge $			2908.93	[illegible]343.47	3359.59
Net Price Per Discharge $			2121.89	25[illegible]4.33	2434.80
Deductible %			2[illegible].45	2[illegible].33	28.71
COST INDICATORS					
Cost Per Discharge $			2278.91	2[illegible]94.2[illegible]	2526.40
Salaries Per Discharge $			851.25	9[illegible]3.65	1011.82
Capital Costs Per Discharge $			248.40	2[illegible]0.00	289.89
Gen Serv Costs Per Discharge $			943.08	1046.25	1005.33
FTE's Per Occupied Bed			3.30	3.62	3.63
Manhours Per Discharge			[illegible]09.11	1[illegible]6.30	114.14
Salary Per FTE $			171[illegible]4.24	18[illegible]69.18	18937.76
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			3[illegible].16	16.99	31.24

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MEDICARE COST REPORT DATA

Texas (TX)

Ratios/Indicators	1984	1985	1986	1987	1988
Number of Observations			251	447	392
VOLUME INDICATORS					
Hospital Beds			71	89	96
Facility Beds			73	97	99
General Service Beds %			94.85	94.36	94.24
Occupancy % - Hospital			38.41	39.59	41.61
Occupancy % - Facility			39.07	40.45	41.41
LENGTH OF STAY					
Hospital Length of Stay Days			4.94	5.28	5.29
Medicare Length of Stay Days			6.58	7.19	7.12
Medicaid Length of Stay Days			4.40	4.68	4.82
PAYOR MIX					
Medicare %			32.05	33.54	34.39
Medicaid %			5.66	4.48	6.33
Medicare Case Mix			1.0800	1.1224	1.1730
Outpatient Revenue %			17.71	20.15	21.55
Inpatient Revenue %			82.29	80.14	78.46
Routine Days %			94.01	93.18	92.97
ICU Days %			4.32	5.21	5.41
PRICING INDICATORS					
Gross Price Per Discharge $			2685.96	3532.83	4016.55
Net Price Per Discharge $			2093.14	2570.09	2859.30
Deductible %			18.86	23.19	25.16
COST INDICATORS					
Cost Per Discharge $			2495.33	2895.83	3165.41
Salaries Per Discharge $			1037.56	1147.03	1243.00
Capital Costs Per Discharge $			209.81	[illegible]	321.69
Gen Serv Costs Per Discharge $			1038.95	[illegible]	1296.00
FTE's Per Occupied Bed			4.32	4.05	4.19
Manhours Per Discharge			124.40	[illegible]	132.92
Salary Per FTE $			17918.40	[illegible]	19938.68
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			[illegible]	-135.20	-136.71

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MEDICARE COST REPORT DATA

Utah (UT)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			29	39	38
VOLUME INDICATORS					
Hospital Beds			38	50	59
Facility Beds			40	68	69
General Service Beds %			100.00	95.59	95.30
Occupancy % - Hospital			47.89	47.41	45.18
Occupancy % - Facility			47.89	47.09	45.18
LENGTH OF STAY					
Hospital Length of Stay Days			3.96	3.77	3.88
Medicare Length of Stay Days			5.40	5.30	5.65
Medicaid Length of Stay Days			3.32	4.08	3.70
PAYOR MIX					
Medicare %			[illegible]2.89	22.32	22.13
Medicaid %			[illegible]8.43	8.40	9.46
Medicare Case Mix			1.0359	1.1252	1.1674
Outpatient Revenue %			28.62	28.54	28.96
Inpatient Revenue %			71.38	72.97	71.05
Routine Days %			91.59	91.51	91.91
ICU Days %			0.00	2.69	1.48
PRICING INDICATORS					
Gross Price Per Discharge $			2212.55	2750.07	2995.90
Net Price Per Discharge $			2310.31	2[illegible]50.76	2421.41
Deductible %			-6.[illegible]	[illegible].83	15.75
COST INDICATORS					
Cost Per Discharge $			2007.67	2[illegible]56.3[illegible]	2465.72
Salaries Per Discharge $			831.64	[illegible]64.1[illegible]	1051.98
Capital Costs Per Discharge $			152.74	2[illegible]5.30	250.68
Gen Serv Costs Per Discharge $			[illegible]994.85	10[illegible]4.68	1084.77
FTE's Per Occupied Bed			4.10	[illegible]4.49	4.37
Manhours Per Discharge			87.24	1[illegible]1.81	103.[illegible]8
Salary Per FTE $			20[illegible]25.29	20[illegible]82.31	21550.04
Direct Med Educ Costs Per FTE $			0.00	0.0[illegible]	0.00
PROFIT INDICATORS					
Profit Per Discharge $			17[illegible].61	-7.85	-106.32

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MEDICARE COST REPORT DATA

Vermont (VT)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			16	17	17
VOLUME INDICATORS					
Hospital Beds			79	80	80
Facility Beds			82	84	83
General Service Beds %			92.96	93.33	93.33
Occupancy % - Hospital			48.69	50.70	48.57
Occupancy % - Facility			52.71	52.78	53.81
LENGTH OF STAY					
Hospital Length of Stay Days			5.54	5.33	6.07
Medicare Length of Stay Days			7.66	7.80	8.79
Medicaid Length of Stay Days			5.58	5.85	6.91
PAYOR MIX					
Medicare %			38.05	37.84	37.50
Medicaid %			8.48	8.92	7.59
Medicare Case Mix					
Outpatient Revenue %			27.14	29.02	29.22
Inpatient Revenue %			72.86	70.98	70.78
Routine Days %			93.53	92.92	92.88
ICU Days %			6.21	5.93	5.10
PRICING INDICATORS					
Gross Price Per Discharge $			2975.65	3455.06	4101.60
Net Price Per Discharge $			2342.18	2643.02	2981.31
Deductible %			20.77	22.11	23.42
COST INDICATORS					
Cost Per Discharge $			2376.58	274[illegible].36	2901.27
Salaries Per Discharge $			1198.67	1250.14	1407.66
Capital Costs Per Discharge $			122.55	162.29	162.64
Gen Serv Costs Per Discharge $			1101.61	1354.[illegible]8	1352.40
FTE's Per Occupied Bed			3.78	3.[illegible]8	3.91
Manhours Per Discharge			129.68	133.[illegible]3	136.10
Salary Per FTE $			18735.39	1[illegible]749.07	21248.62
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			-7.97	-6.85	-23.54

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MEDICARE COST REPORT DATA

Virginia (VA)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			67	117	112
VOLUME INDICATORS					
Hospital Beds			144	126	127
Facility Beds			158	162	158
General Service Beds %			94.00	94.00	93.64
Occupancy % - Hospital			58.44	59.36	59.78
Occupancy % - Facility			62.99	62.33	62.15
LENGTH OF STAY					
Hospital Length of Stay Days			5.97	6.36	6.21
Medicare Length of Stay Days			8.62	9.18	8.97
Medicaid Length of Stay Days			6.10	6.06	6.42
PAYOR MIX					
Medicare %			35.18	32.37	34.44
Medicaid %			5.51	5.87	5.43
Medicare Case Mix			1.1010	1.1161	1.1044
Outpatient Revenue %			20.83	19.04	21.59
Inpatient Revenue %			79.17	80.96	78.41
Routine Days %			93.89	93.64	93.34
ICU Days %			5.43	5.15	5.60
PRICING INDICATORS					
Gross Price Per Discharge $			[illegible]197.69	4341.35	4809.80
Net Price Per Discharge $			2487.47	3208.36	3471.30
Deductible %			20.10	2[illegible].08	27.35
COST INDICATORS					
Cost Per Discharge $			2453.08	3[illegible]66.0[illegible]	3564.90
Salaries Per Discharge $			[illegible]163.17	13[illegible]3.76	1519.29
Capital Costs Per Discharge $			212.91	2[illegible]8.66	303.12
Gen Serv Costs Per Discharge $			1038.71	131[illegible].25	1465.94
FTE's Per Occupied Bed			3.53	[illegible].56	3.62
Manhours Per Discharge			139.54	149.32	155.25
Salary Per FTE $			178[illegible]9.83	190[illegible]5.00	20642.65
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			[illegible].46	[illegible]1.12	-8.00

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MEDICARE COST REPORT DATA

Washington (WA)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			92	105	98
VOLUME INDICATORS					
Hospital Beds			62	63	86
Facility Beds			72	92	95
General Service Beds %			92.45	91.97	92.59
Occupancy % - Hospital			41.76	39.96	40.84
Occupancy % - Facility			44.70	45.32	47.83
LENGTH OF STAY					
Hospital Length of Stay Days			4.33	4.42	4.43
Medicare Length of Stay Days			5.60	5.61	5.69
Medicaid Length of Stay Days			3.60	4.01	4.09
PAYOR MIX					
Medicare %			34.90	35.45	33.87
Medicaid %			13.34	13.33	12.70
Medicare Case Mix			1.1508	1.1616	1.1899
Outpatient Revenue %			26.00	28.71	29.36
Inpatient Revenue %			74.01	71.29	70.64
Routine Days %			90.79	90.29	90.81
ICU Days %			5.32	5.39	5.77
PRICING INDICATORS					
Gross Price Per Discharge $			3269.23	3597.63	4013.39
Net Price Per Discharge $			2832.75	3055.08	3211.00
Deductible %			14.14	15.77	17.29
COST INDICATORS					
Cost Per Discharge $			2846.80	3060.85	3263.54
Salaries Per Discharge $			1257.22	1340.55	1479.33
Capital Costs Per Discharge $			222.77	286.[illegible]5	305.51
Gen Serv Costs Per Discharge $			1155.49	1203.22	1333.69
FTE's Per Occupied Bed			4.48	4.42	4.66
Manhours Per Discharge			120.10	118.85	130.11
Salary Per FTE $			2[illegible]661.65	22918.77	24092.12
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			-43.27	-28.80	-58.76

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MEDICARE COST REPORT DATA

West Virginia (WV)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			42	63	59
VOLUME INDICATORS					
Hospital Beds			80	91	91
Facility Beds			87	95	95
General Service Beds %			95.14	94.74	94.44
Occupancy % - Hospital			50.48	44.88	49.04
Occupancy % - Facility			50.70	47.85	52.77
LENGTH OF STAY					
Hospital Length of Stay Days			5.36	5.45	5.62
Medicare Length of Stay Days			7.05	7.17	7.33
Medicaid Length of Stay Days			4.54	4.58	4.67
PAYOR MIX					
Medicare %			[illegible]2.43	35.38	38.16
Medicaid %			[illegible]3.48	11.35	12.58
Medicare Case Mix			1.0539	1.0783	1.0663
Outpatient Revenue %			21.09	23.91	26.10
Inpatient Revenue %			78.92	76.09	73.90
Routine Days %			95.34	93.05	92.27
ICU Days %			2.88	3.74	4.08
PRICING INDICATORS					
Gross Price Per Discharge $			2991.38	[illegible]416.29	3877.29
Net Price Per Discharge $			2386.75	25[illegible]7.95	2762.13
Deductible %			[illegible].61	2[illegible].18	29.29
COST INDICATORS					
Cost Per Discharge $			2451.74	2[illegible]97.7[illegible]	2914.26
Salaries Per Discharge $			1034.71	11[illegible]2.2[illegible]	1237.25
Capital Costs Per Discharge $			166.89	1[illegible]7.28	222.99
Gen Serv Costs Per Discharge $			[illegible]023.57	12[illegible]3.50	1221.14
FTE's Per Occupied Bed			3.90	3.85	3.71
Manhours Per Discharge			[illegible]35.34	1[illegible]0.42	127.92
Salary Per FTE $			174[illegible]5.94	18[illegible]52.0[illegible]	19482.42
Direct Med Educ Costs Per FTE $			0.00	0.0[illegible]	0.00
PROFIT INDICATORS					
Profit Per Discharge $			-3[illegible].81	-80.93	-106.24

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MEDICARE COST REPORT DATA

Wisconsin (WI)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			82	143	136
VOLUME INDICATORS					
Hospital Beds			67	75	84
Facility Beds			111	110	116
General Service Beds %			94.25	94.52	94.52
Occupancy % - Hospital			42.15	42.76	43.41
Occupancy % - Facility			48.95	51.90	55.93
LENGTH OF STAY					
Hospital Length of Stay Days			5.06	4.88	5.14
Medicare Length of Stay Days			7.08	7.08	7.11
Medicaid Length of Stay Days			4.65	4.07	4.15
PAYOR MIX					
Medicare %			38.08	36.84	37.81
Medicaid %			8.90	8.36	8.37
Medicare Case Mix			1.1204	1.1398	1.1511
Outpatient Revenue %			23.85	25.02	27.16
Inpatient Revenue %			76.16	74.98	72.84
Routine Days %			92.63	92.31	91.55
ICU Days %			5.02	4.69	4.73
PRICING INDICATORS					
Gross Price Per Discharge $			2810.00	3103.91	3446.97
Net Price Per Discharge $			2637.15	2906.20	3023.10
Deductible %			7.55	7.59	12.00
COST INDICATORS					
Cost Per Discharge $			2772.81	2943.25	3000.48
Salaries Per Discharge $			1241.39	1349.47	1431.64
Capital Costs Per Discharge $			180.57	224.91	237.50
Gen Serv Costs Per Discharge $			1072.88	[illegible]160.26	1215.39
FTE's Per Occupied Bed			3.82	3.[illegible]2	3.93
Manhours Per Discharge			137.88	141.21	141.39
Salary Per FTE $			[illegible]8709.24	[illegible]9628.83	20384.23
Direct Med Educ Costs Per FTE $			0.00	0.00	0.00
PROFIT INDICATORS					
Profit Per Discharge $			-49.96	-33.64	-15.24

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MEDICARE COST REPORT DATA

Wyoming (WY)

Ratio/Indicator	1984	1985	1986	1987	1988
Number of Observations			6	25	24
VOLUME INDICATORS					
Hospital Beds			48	48	47
Facility Beds			48	67	86
General Service Beds %			100.00	94.46	93.62
Occupancy % - Hospital			32.84	41.05	39.54
Occupancy % - Facility			34.21	42.86	40.46
LENGTH OF STAY					
Hospital Length of Stay Days			4.22	4.25	4.08
Medicare Length of Stay Days			6.54	6.57	6.51
Medicaid Length of Stay Days			3.87	3.57	3.58
PAYOR MIX					
Medicare %			22.40	30.05	30.44
Medicaid %			5.43	6.03	6.16
Medicare Case Mix			1.0007	1.0508	1.0825
Outpatient Revenue %			14.87	23.32	26.12
Inpatient Revenue %			85.13	76.68	73.88
Routine Days %			100.00	92.72	92.00
ICU Days %			0.00	4.38	4.20
PRICING INDICATORS					
Gross Price Per Discharge $			3320.50	[illegible]037.21	3158.43
Net Price Per Discharge $			2930.92	27[illegible]1.25	2882.50
Deductible %			[illegible]	1[illegible].15	12.52
COST INDICATORS					
Cost Per Discharge $			3229.64	32[illegible]8.9[illegible]	3084.05
Salaries Per Discharge $			[illegible]188.04	12[illegible]7.20	1455.99
Capital Costs Per Discharge $			[illegible]737.63	282.29	272.18
Gen Serv Costs Per Discharge $			1310.68	1147.93	1283.83
FTE's Per Occupied Bed			3.99	4.34	4.39
Manhours Per Discharge			[illegible]00.52	1[illegible]4.34	146.48
Salary Per FTE $			213[illegible]2.37	19[illegible]82.18	19851.72
Direct Med Educ Costs Per FTE $			0.00	0.0[illegible]	0.00
PROFIT INDICATORS					
Profit Per Discharge $			-18[illegible].40	-199.43	-305.85

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